

Kyle Bove

(206) 661-0637 | Seattle, WA | kbove94@gmail.com |

Technical Skills

Languages: CSS, HTML, JavaScript, Web API's, Express, Node.js, React, Handlebars, currently learning Java

Databases: MySQL, MongoDB

Tools: Git and Heroku

PROJECTS

Project Name: Chess Project 2 (Let's Play Chess)

<https://github.com/Kbove/Let-s-Play-Chess> | <https://letsplaychessproj2.herokuapp.com/>

- Summary: This was one of the many projects that I created during my full stack bootcamp. It utilizes JavaScript, Node, Express, Sequelize, Socket.io, and a few other technologies to allow users to create an account and play chess with their friends
- Role: Project Manager
- Tools: CSS, HTML, JavaScript, Sequelize, Handlebars, Socket.io, Express, Node

Project Name: React Portfolio

<https://kyle-new-portfolio.herokuapp.com/#about> |

- Summary: Slick portfolio with some projects that I liked sorted by front-end, back-end, and fullstack. Also contains my resume, contact info, and socials.
- Role: Creator
- Tools: React, CSS, JavaScript

EXPERIENCE

New Business Account Executive

May

2020-August 2021

Smartsheet

Seattle, WA

- Collaborated with multiple departments and led various teams through the discovery, negotiating, and decision making stages of the buying journey, consistently leading the team in self-generated engagements (20+ per month)
- Helped startups upgrade their tech stacks in order to take on more projects, increase revenue, break down siloed departments into more cohesive workplaces, and ultimately scale their business. Saw the National Association of Chronic Disease Doctors (NACDD) automate their PM processes and increase their capacity by 15%
- Led the team in Annual Recurring Revenue for 2021 (\$147,000 through the first half the year) until switching focus to full stack web development

SDR => Account Executive

June 2018-March 2020

TINYpulse

Seattle, WA

- Consistently a top monthly performer within my team, as well as a frequent participant and organizer in coaching and mentoring sessions dedicated to bolstering sales skills and elevating the sales team
- Consistent a top performer within the team, exceeding quota by 110-130% on many occasions
- Frequent participant and organizer in coaching and mentoring sessions dedicated to bolstering sales skills and elevating the sales team

EDUCATION

Masters of Business Administration

Graduation: May 2018

Whitworth University

Spokane, WA

Bachelor of Arts, Marketing

Graduation: May 2017

Whitworth University

Spokane, WA

NCAA Division III Men's Varsity Tennis Team 2013-2014

UW Full-Stack Bootcamp

Graduation: December 2021

- Spent my first few weeks learning the fundamentals of front-end development, including HTML, CSS, JavaScript, jQuery, and Web API's
- Worked with a team to build an application that distills data on COVID-19 down to digestible format and displays it simply and beautifully, using our front end skills and web APIs
- Spent the second month learning the fundamentals of backend programming with Node.js, MySQL, Express, Sequelize, and Handlebars
- Helped manage a team and program an online chess game application using my fullstack knowledge
- Earned a certificate in full stack web development