## Fragebogen

## 1 Language Choice

# Sprache / Language Open Fragebogen auf Deutsch, bitte. The survey in English, please.

## 2 Welcome Page

This study is funded by the German Federal Ministry of Education and Research.

Your opinions will help us to better understand how people perceive new technologies!

- especially **Blockchain Technology**.

Even if you have not heard of Blockchain Technology, your answers help us a lot!

- Duration: about 17 minutes.
- Only completely filled out surveys are useful for us.
- Just your honest and personal opinion counts.
- Please answer all questions, even if some might seem very similar.
- We want to address all genders.

We are very grateful that you are taking your time to partcipate!

Best regards
Pascal Mehrwald

Chair for strategy and Organization Technical University of Munich pascal.mehrwald@tum.de +49176 24002905

For more information, please contact me.

-----Data Privacy Information

Why do we collect and use your data?

The study **solely serves scientific purposes** and your individual answers **will not be passed on to third parties.** Your responses will only be evaluated in **aggregated form** and will be kept **anonymous**. All information will be treated strictly **confidential** and

stored according to the ethical guidelines of TUM. It is therefore not possible to draw conclusions about your person.

For further information about TUM's Research Data Management, please click here.

#### How to contact us

Chair of Strategy and Organisation

Technical University of Munich

TUM School of Management

Arcisstraße 21

80333 Munich

https://www.professors.wi.tum.de/strategy/home/

Research grant number 02K17A030

You help researchers and organisations to better apply and communicate new technologies in the future!

Question 1-6 [Internal Quota	Check after this page]	
When I hear the term Blockchain Tech	nology, this comes to my mind	
Please write one word, that comes to		
our mind.		
lave you ever heard any of the followi	ng terms?	
imply indicate <b>yes</b> or <b>no</b>		
	Yes, I have heard this term	No, I have never heard this term
Blockchain Technology	0	0
Bitcoin	0	0
NFT (Non-Fungible-Token)	0	0
Crytpocurrency	0	0
Ethereum	0	0
Can you explain these terms to a friend	d?	
simply indicate <b>yes</b> or <b>no</b>	Vac I am avulain this tawa	No. 7 counct countries this town
	Yes, I can explain this term	No, I cannot explain this term
Blockchain Technology	0	0
Bitcoin	0	0
NFT (Non-Fungible-Token)	0	0
Crytpocurrency	0	0
Ethereum	0	0
Please select your gender.		
O Male		
O Female		

https://ww3.unipark.de/www/print\_survey.php

I am ..

Please indicate your age.

Do you know the difference between "Bitcoin" and "Blockchain Technology"?

O Yes

O No

01.12.21, 16:24

Druckversion Currently, my contact with blockchain technology (or cryptocurrency) ... "Very Low / no contact" - "Very high / very often" 1 - Very 7 - Very 3 5 low high in my professional (job, uni, school) life  $\bigcirc$  $\bigcirc$  $\bigcirc$  $\bigcirc$  $\bigcirc$  $\bigcirc$  $\bigcirc$ is...  $\bigcirc$  $\bigcirc$  $\bigcirc$  $\bigcirc$ in my **personal** life is...  $\bigcirc$ How would you rate your knowledge of Blockchain Technology? 1 - never heard of it before 10 - I am an expert, I can advise people O 1 - no knowledge 0 2 0 3 0 4 0 5 0 6 0 8 0 9 O 10 - expert knowledge 3.1.1 Filter - Geschlecht diverse 3.2.1 Filter - Alter jünger 16 oder älter 79 4 Q 7 Intuition Tech-Usage Purely intuitively, given the chance, would you use the following technologies?

Don't think too much. :-)

	Yes	No	I do not know enough about it
Cloud computing	$\circ$	0	0
Big data	0	$\circ$	0
Internet of things	0	$\circ$	0
Smart Home products	0	$\circ$	0
3D printing	0	$\circ$	0
Artificial intelligence	0	$\circ$	0
	Yes	No	I do not know enough about it
Machine learning	0	0	0
Neural networks	0	0	0
Deepfake technology	0	0	0

Blockchain technology	(	)		0		0	
5G	(	)		$\circ$		$\circ$	
Contactless payments	(	)		$\circ$		$\circ$	
5 Question 8-11							
In which sector have you already hea	rd about Bloc	kchain Teo	chnology?				
Multiple answers are possible							
☐ I have not heard of any Blockchain <sup>-</sup>	Technology ap	plications					
☐ Finance and Banking							
☐ Transport and logistics							
☐ Energy and utilities							
☐ Healthcare, pharmaceuticals							
☐ Art & Collectibles							
☐ Other							
How would you rate your <u>ability to ex</u>				hnologies v	vork?		
How would you rate your <u>ability to ex</u> 1 - "I don't know exactly how it works" - 7				hnologies v 4	vork? 5	6	7 - I can fully explain how it works
	7 - "I can fully of the second	explain how	it works"			6	fully explain how it
1 - "I don't know exactly how it works" - 7	7 - "I can fully of the second	explain how <b>2</b>	it works" 3	4	5		fully explain how it works
1 - "I don't know exactly how it works" - 7	7 - "I can fully of the state o	explain how	a it works"  3	<b>4</b> O	<b>5</b>	0	fully explain how it works
1 - "I don't know exactly how it works" - 7  The internet  Blockchain Technology	7 - "I can fully of the state o	explain how	a it works"  3	<b>4</b> O	<b>5</b>	0	fully explain how it works
1 - "I don't know exactly how it works" - 7	7 - "I can fully of the state o	explain how	a it works"  3  O O O O O O O O O O O O O O O O O	4 O rency? (e.g	5 O O . Bitcoin, Et	0	fully explain how it works
1 - "I don't know exactly how it works" - 7	7 - "I can fully of the state o	explain how	a it works"  3  O O O O O O O O O O O O O O O O O	4 O rency? (e.g	5 O O . Bitcoin, Et	0	fully explain how it works
The internet  Blockchain Technology  Are you currently, or have you ever be  Yes  No  Are you currently, or have you ever be  Yes	7 - "I can fully of the state o	explain how	a it works"  3  O O O O O O O O O O O O O O O O O	4 O rency? (e.g	5 O O . Bitcoin, Et	0	fully explain how it works
1 - "I don't know exactly how it works" - 7	7 - "I can fully of the state o	explain how	a it works"  3  O O O O O O O O O O O O O O O O O	4 O rency? (e.g	5 O O . Bitcoin, Et	0	fully explain how it works
The internet  Blockchain Technology  Are you currently, or have you ever be  Yes  No  Are you currently, or have you ever be  Yes	7 - "I can fully of the state o	explain how	a it works"  3  O O O O O O O O O O O O O O O O O	4 O rency? (e.g	5 O O . Bitcoin, Et	0	fully explain how it works

Druckversion

01.12.21, 16:24

Please rate the difficulty of buying cryptocurrency that you experienced:	
O 1 - Very easy	
O 2	
O 3	
O 4	
O 5	
O 6	
O 7 - Very hard	
Please indicate how you manage your cryptocurrencies	
I manage my cryptocurrencies (multiple answers possible)	
on Coinbase, Binance or other exchange	
on MetaMask or other digital (browser) wallet	
on a piece of paper, USB-Storage or other offline wallet	
I do not know or do not want to tell	
7 Question 12-14	
Have you <u>knowingly</u> used Blockchain Technology applications in your everyday life? (i.e. buying something)	
O Yes	
O No	
Would you use cryptocurrency as a means of payment at some point in the future?	
Trouble you use dryptocurrency us a means of payment at some point in the fatale.	
O Yes	
O Yes	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain</li> </ul>	
<ul> <li>○ Yes</li> <li>○ No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> </ul>	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> <li>1 - they never heard of it</li> </ul>	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> <li>1 - they never heard of it</li> <li>2</li> </ul>	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> <li>1 - they never heard of it</li> <li>2</li> <li>3</li> </ul>	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> <li>1 - they never heard of it</li> <li>2</li> <li>3</li> <li>4</li> </ul>	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> <li>1 - they never heard of it</li> <li>2</li> <li>3</li> <li>4</li> <li>5</li> </ul>	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> <li>1 - they never heard of it</li> <li>2</li> <li>3</li> <li>4</li> <li>5</li> <li>6</li> </ul>	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> <li>1 - they never heard of it</li> <li>2</li> <li>3</li> <li>4</li> <li>5</li> <li>6</li> <li>7</li> </ul>	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> <li>1 - they never heard of it</li> <li>2</li> <li>3</li> <li>4</li> <li>5</li> <li>6</li> <li>7</li> <li>8</li> <li>9</li> <li>10 - they</li> </ul>	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> <li>1- they never heard of it</li> <li>2</li> <li>3</li> <li>4</li> <li>5</li> <li>6</li> <li>7</li> <li>8</li> <li>9</li> </ul>	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> <li>1 - they never heard of it</li> <li>2</li> <li>3</li> <li>4</li> <li>5</li> <li>6</li> <li>7</li> <li>8</li> <li>9</li> <li>10 - they</li> </ul>	
<ul> <li>Yes</li> <li>No</li> <li>Consider your average circle of friends and acquaintances. How would you rate their knowledge about Blockchain Technology?</li> <li>1 - they never heard of it</li> <li>2</li> <li>3</li> <li>4</li> <li>5</li> <li>6</li> <li>7</li> <li>8</li> <li>9</li> <li>10 - they are experts</li> </ul>	

2.21, 16:2	24 Druckversion
2	
0 3	3
0 4	4
0 (	5
0 6	6
0 7	7
0 8	8
0 9	9
O 1	10 - They would encourage me to use it
7.1.1	1 Q 13 A only if NO future use in Q13
	do you exclude the possibility to use cryptocurrency at some point in the future?  ple answers possible
	I find it difficult to find something where I can learn about cryptocurrencies
	am not interested in cryptocurrencies
	Other reason
8 0	Question 15-18
Wou	erally speaking: Id you say that most people can be trusted, or that you can not be too careful in dealing with people?  Most people can be trusted.
0 \	You cannot be careful enough.
In th	ne following, please indicate for each item, the extent to which it applies to you.
Some	e items might sound similar, but please answer all of them.
	1 - strongly 2 3 4 5 6 7 - strongly disagree
Com	pared to others, I am more sensitive
abou	it the way other people or

	1 - strongly disagree	2	3	4	5	6	7 - strongly agree	
Compared to others, I am more sensiti	ve							
about the way other people or	$\bigcirc$	$\circ$	$\circ$	$\circ$	$\bigcirc$	$\bigcirc$		
organizations handle my personal	O	0	0	0	0	0	0	
information								
Compared to others, I see more								
importance in keeping personal	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$	
information private								
Compared to others, I am less concerne	<u>ed</u>							
about potential threats to my personal	0	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$	
privacy								
I am <u>not bothered</u> by data collection,								
because my personal information is	0	0	$\circ$	0	0	0	$\circ$	
publicly available anyway	_		_	-	-		-	

2.21, 16:24			Druckversion	1			
New technology gives me more freedom of mobility	0	0	0	0	0	0	0
New technology makes me more productive	0	0	0	0	0	0	0
9 Question 19.1							
In the following, please indicate for each	ch item the e	xtent to v	hich it app	lies to you.			
Some items might sound similar, but pl	lease answer	all of the	m.				
	1 - strongly disagree	2	3	4	5	6	7 - strongly agree
In general, I am hesitant to try out new information technologies.	0	0	0	0	0	0	0
I like to experiment with new information technologies.	0	0	0	0	0	0	0
Other people come to me for advice on new technologies.	0	0	0	0	0	0	0
In general, I am among the first in my circle of friends to acquire new technology when it appears.	0	0	0	0	0	0	0
I keep up with the latest technological developments in my areas of interest.	0	0	0	0	0	0	0
Please select answer 2 for this question.  This is just an attention check.	0	0	0	0	0	0	0
10.1 Filter - attention check 1  11 Question 19.2  In the following, please indicate for each some items might sound similar, but p				lies to you.			
Some items inight sound similar, but p	1 - strongly disagree	2	3	4	5	6	7 - strongly agree
L can usually figure out new high-tech products and services without help from	0	0	0	0	0	$\circ$	0
others.							
Sometimes, I think that technology systems are not designed for use by ordinary people.	0	0	0	0	0	0	0
People are too dependent on technology to do things for them.	0	0	0	0	0	0	0
Too much technology distracts people to a point that is harmful.	0	0	0	0	0	0	0

**12** Question 20-21

the other party is only available online.

01.12.

21, 16:24	Druckversion	
Please consider the following situation:		
You just received <u>your bank account sta</u>	atement on a printed piece of pape	<u>er</u> .
You are asked to remove your name fro	m the paper ( <u>make it impossible t</u>	<u>o read your name)</u> .
Your account number, all other <u>transact</u>	tion data and the account balance	remain.
Now, it no longer contains your name. (	Only your bank account number, tr	ransactions and balances.
Would you put this bank account staten	nent on the street - where everybo	ody could see it?
O Yes		
O No		
13 Q 21 Item value		
With your current knowledge about Blo Please indicate if you would <u>use Blockc</u>	ckchain Technology:	w the following items
ricase malcate ii you would <u>use blocke</u>	Yes, I would use Blockchain	No, I would not use Blockchain
A pizza	0	0
A jacket	0	0
A car	0	0
A house	0	0
Now, please consider the following situ	ation:	
You decided to buy an item of medium version for example, a Bluetooth music speake		
. ,	_	
Think about an online platfrom where p	eople can offer things to other pe	ople.
Similar to craigslist in the U.S., or ebay	classifieds (Kleinanzeigen) in Ger	many.
The seller is verified as a real person, b	ut you don't know the real name.	
It only says:		
Verified Person 39XpoaixBAbUZzaq7g7	3tmvogBw6rGv8JP	
Would you transfer the money for the s	peaker to that verified person?	
O Yes, I would		
O No, I would not		
<b>14</b> Question 23 - 26		

Referring to the last question: If you knew the real name of the verified person, would that change your opinion?

(e.g. Verified Person: Peter Smith)

O Yes, then I would transfer the money.

O No, then I would still not transfer the money. How do you feel that with Blockchain Technology, your personal details are public but they are just a string of numbers and letters, and you cannot be identified? (e.g. 45XpoaixBAbTKzaq7g73tmvogjUw6rFv9JM) 1 - not comfortable at all to 7 - very comfortable O 1 - Not comfortable at all  $\bigcirc$  2 0 3 0 4 0 5  $\bigcirc$  6 O 7 - Very comfortable I would be concerned about my privacy if I used Blockchain Technology for financial transactions. Please indicate to which extent it applies to you. (1 - fully disagree to 7 - fully agree) O 1 - fully disagree  $\bigcirc$  2  $\bigcirc$  3  $\bigcirc$  4 0 5  $\bigcirc$  6 O 7 - fully agree How do you feel, that if you lost your Blockchain PIN, nobody would be able to recover it and the money on your account would be lost? 1 - not comfortable at all to 7 - very comfortable O 1 - Not comfortable at all 0 2  $\bigcirc$  3  $\bigcirc$  5 0 6 O 7 - Very comfortable 15 Question 27 Please select the statements that apply to you. Multiple answers are possible. ☐ I know use cases for Blockchain Technology OTHER THAN cryptocurrencies (Bitcoin is a cryptocurrency). ☐ I have installed an app related to Blockchain Technology on my phone or desktop computer (e.g. Metamask). ☐ I advise people on how to use Blockchain Technology applications or have coded some myself (e.g. a real Smart Contract). ■ None of the statements apply to me.

## 15.1.1 Filter - Experts do not get the explanation

Now, a brief explanation follows about what Blockchain Technology is.

Please read it carefully as it will help you answer the final few questions.

- Blockchain Technology is a technology to store information in a (public) database.
- The information and changes to it cannot be deleted and it is completely transparent for everyone to see.
- Changes to information are validated by computer algorithms.
- · There is no central authority in charge.

#### **Examples:**

- Blockchain Technology is the underlying technology of the digital cryptocurrency Bitcoin and other use cases; just like what the Internet is for E-Mails.
- Blockchain Technology has many possible applications in various industries (i.e. the health sector or governmental services).
- 1. It can make supply chains traceable for consumers and organizations to prevent fake or wrong information about products.
- 2. Universities and Governments work on a use case, that enables people to quickly and easily get a **verifiable**, **digital version of documents or other digital goods (e.g. diplomas for students, unique digital art pieces).**
- · Research is being done to get more insights about the potentials and risks of this technology.

#### 16 Question 28-30

It is essential that you have understood some basics about blockchain technology. Before continuing, please make sure to answer the following questions correctly.

If needed, you can have a look at the explanation below the questions.

Is Blo	ockchain	Technology	the underl	lying t	echnolog	y for	many	possible	other	applicati	ons?
--------	----------	------------	------------	---------	----------	-------	------	----------	-------	-----------	------

O No

O I don't know

Do not answer this question. Do not pick an answer. It is just to check if you are reading the questions.

O Yes

O Yes

O No

O I don't know

# Is Bitcoin the only application for Blockchain Technology?

O Yes

O No

O I don't know

Read this explanation below (again), if you are still unsure about the answers.

Feel free to skip this explanation, if you are confident, that your answers are correct.

Please read it carefully as it will help you answer the final few questions.

• Blockchain Technology is a technology to store information in a (public) database.

• The information and changes to it cannot be deleted and it is completely transparent for everyone to see.

- Changes to information are validated by computer algorithms.
- There is no central authority in charge.

## **Examples:**

- Blockchain Technology is the underlying technology of the digital cryptocurrency Bitcoin and other user cases; just like what the Internet is for E-Mails.
- Blockchain Technology has many possible applications in various industries (i.e. the health sector or governmental services).
- 1. It can make supply chains traceable for consumers and organizations to prevent fake or wrong information about products.
- 2. Universities and Governments work on a use case, that enables people to quickly and easily get a **verifiable**, **digital version of documents or other digital goods (e.g. diplomas for students, unique digital art pieces).**
- Research is being done to get more insights about the potentials and risks of this technology.

18 Questions 31-32							
In the following, please indicate for ea	ch item the e 1 - strongly disagree	xtent to v	nich it app 3	lies to you. 4	5	6	7 - strongly agree
Given the chance, I would use Blockchain Technology applications.	0	0	0	0	0	0	0
Given the chance, it is very likely that I would use Blockchain Technology.	0	0	0	0	0	0	0
I would trust people, that use Blockchain Technology.	0	0	0	0	0	0	0
I would trust organizations that use Blockchain Technology.	0	0	0	0	0	0	0
I would trust machines that are connected to a Blockchain Technology.	0	0	0	0	0	0	0
Please select answer 6 for this question.	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$

In the following, please indicate for each item the extent to which it applies to you.									
	1 - strongly disagree	2	3	4	5	6	7 - strongly agree		
Blockchain Technology provides reliable information.	0	0	0	0	0	0	0		
Blockchain Technology is honest in dealing with my private data.	0	0	0	0	0	0	0		
Blockchain Technology adheres to rules and principles.	0	0	0	0	0	0	0		
Blockchain Technology acts in the interests of its users.	0	0	0	0	0	0	0		
In general Blockchain Technology is not malicious.	0	0	0	0	0	0	0		
Blockchain Technology has no bad	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$		

intentions towards its users.

21	Que	estion	s 35	-38
----	-----	--------	------	-----

In the following, please indicate for each item the extent to which it applies to you.

	1 - strongly disagree	2	3	4	5	6	7 - strongly agree
Blockchain Technology serves its purpose.	0	0	0	0	0	0	0
Blockchain Technology operates flawlessly.	0	0	0	0	0	0	0
Blockchain Technology is capable to offer me a good service.	0	0	0	0	0	0	0
Using Blockchain Technology has many advantages for society.	0	0	0	0	0	0	0
Using Blockchain Technology has many disadvantages for society.	0	0	0	0	0	0	0
In general, it seems risky to use Blockchain Technology.	0	0	0	0	0	0	0
I would feel unsafe using Blockchain Technology.	0	0	0	0	0	0	0
Your Feeling: Blockchain Technology ha	ıs great pote	ntial					
	1 - strongly disagree	2	3	4	5	6	7 - strongly agree
to disrupt the business world.	$\circ$	$\circ$	$\circ$	0	0	$\circ$	$\circ$
to disrupt everyday life.	$\circ$	$\circ$	$\circ$	$\circ$	0	$\circ$	0
to be as disruptive as the introduction of the internet.	0	0	0	0	0	0	0
has no disruptive potential at all.	0	0	0	0	0	0	0

## 22 Scenario introduction

You will now see six short scenarios, what blockchain technology makes possible. You will see descriptions and examples.

Please answer intuitively.

#### 23 Scenario A

## **Tokenization of Assets**

A real world item (asset) has a **unique**, **uncopiable**, digital representation (token).

## Example

The following items **used to be only on paper**. Now they **can be purely digital**: ownership certificates for your car, for your house, for your company shares, or for your art collection. It is not possible to copy these digital items. – There is no "copy" and "paste" for assets on a blockchain.

# How useful do you find this possibility?

1 - Not useful at all to 7 - Very useful

 $\circ$ 

	1 - Not useful at all	
$\circ$	2	
$\circ$	3	
$\circ$	4	
0	5	
$\circ$	6	
0	7 - Very useful	
Opt	tional:	
	at would you like to	tokenize (to have an uncopyable digital version of) and that certifies that you are the owner?
24	Scenario B	
Frac	ctional ownership	
You	can own parts of any re	eal world or digital item or asset.
Exai	mple	
For e	example, you can posse	ess ownership shares of a car and share ownership of it with your friends; or parts of an expensive art you can own parts of a company when buying shares/stocks.
	w useful do you find t	
	Not useful at all to  1 - Not useful at all	7 - Very useful
0		
0		
$\circ$	4	
_		
	5	
0		

# **Optional:**

Where would you apply the concept of fractional ownership?

25 Scenario C	
Self-Sovereign Identi	itu
Sen-Sovereign Identi	ity — — — — — — — — — — — — — — — — — — —
Details about your ident	tity are digitally stored and you can make selections of it available to others.
Evenuele	
Example	
	<b>certain parts</b> of your digital health records for clinical trials and receive money for it. You remain anonym you are vaccinated or old enough <b>without actually disclosing</b> your birthday or your name; Or your finan
history can be selective	ly disclosed when you need to proof your income or credit score. Your details are <b>digitally managed by</b>
yourself.	
yourself.  How useful do you fi	
	nd this possibility?
How useful do you fi	and this possibility? to 7 - Very useful
How useful do you fi 1 - Not useful at all t	and this possibility? to 7 - Very useful
How useful do you fit  1 - Not useful at all to  1 - Not useful at a  2	and this possibility? to 7 - Very useful
How useful do you fi 1 - Not useful at all t  1 - Not useful at all t  2  3	and this possibility? to 7 - Very useful
How useful do you fit  1 - Not useful at all to  1 - Not useful at a  2	and this possibility? to 7 - Very useful
How useful do you fi 1 - Not useful at all t  1 - Not useful at all t  2  3	and this possibility? to 7 - Very useful
How useful do you fit 1 - Not useful at all to 1 - Not useful at all 2 3 4	and this possibility? to 7 - Very useful
How useful do you fit  1 - Not useful at all to the second	and this possibility? to 7 - Very useful
How useful do you fit 1 - Not useful at all to 1 - Not useful at all to 2 3 4 5 6	and this possibility? to 7 - Very useful
How useful do you fit 1 - Not useful at all to the control of the	ind this possibility? To 7 - Very useful
How useful do you fit 1 - Not useful at all to the control of the	and this possibility? to 7 - Very useful
How useful do you fit 1 - Not useful at all to the control of the	ind this possibility? To 7 - Very useful
How useful do you fit 1 - Not useful at all to the control of the	ind this possibility? To 7 - Very useful
How useful do you fit 1 - Not useful at all to the control of the	ind this possibility? To 7 - Very useful
How useful do you fit 1 - Not useful at all to the control of the	ind this possibility? To 7 - Very useful
How useful do you fit 1 - Not useful at all to the control of the	ind this possibility? To 7 - Very useful
How useful do you fit 1 - Not useful at all to the control of the	ind this possibility? To 7 - Very useful
How useful do you fit 1 - Not useful at all to the control of the	ind this possibility? To 7 - Very useful
How useful do you fit 1 - Not useful at all to the control of the	ind this possibility? To 7 - Very useful

You program a contract digitally and the contract is only fully executed if certain contract details are met. Contracts are not changeable once initiated.

## **Example**

Car insurance is only paid for the time, when you use your car; or another person's insurance becomes active automatically, if you wanted to share your car. You can program a contract that automatically adjusts the premium based on certain environmental conditions detected by sensors. E.g. if sunny, then lower price or if snowy, then higher price; or depending on the user.

How useful do you find this possibility?  1 - Not useful at all to 7 - Very useful
O 1 - Not useful at all
O 2
O 3
O 4
O 5
O 6
O 7 - Very useful
Optional:
27 Scenario E
Micropayments
Actions online can trigger micropayments for consumers and creators.

# Example

For example, watching a YouTube video transfers a small amount, **maybe 0,0002 Euro** directly to the creator. Similarly, when you download an image from Google search, a very small amount is transferred directly to the creator. Or any other internet content can trigger micropayments to its creator.

Think of it as small on-demand payments.

How useful do you	find	this possibility?
1 - Not useful at all	to	7 - Very useful

O 1 - Not useful at all

0 2

2.21, 16:24	Druckversion
0 3	
O 4	
O 5	
O 6	
O 7 - Very useful	
Optional:	
Where do you think	micropayments would be useful?
Anonymous Transact	iions le without having to expose your full identity; only a pseudonym like "8s7dasllsdudmmy8".
mansactions are possib	te without having to expose your run identity, only a pseudonym like "osradshsadammyo".
Example	
You could buy or sell th	lings online without letting the other party know who you are. However, you are still verified as a real pers
How useful do you fi	ind this possibility?
1 - Not useful at all	
O 1 - Not useful at a	
O 2	
O 3	
<ul><li>3</li><li>4</li></ul>	
O 4	

What kind of (legal) things would you buy or sell that you have always refrained from in your private or professional life?

	:24		Druckversion	
	//			
29	Question 39			
All i		here are more opportunities o	r more risks from blockchain technology for socie	ty?
1 - 1	More risks to 10 - Mor	Opportunities		
0	1 - More risks			
$\circ$	2			
$\circ$	3			
$\circ$	4			
$\circ$	5			
0				
0				
0	8			
$\circ$	9			
$\circ$	10 - More opportunities			
	v, after all the informati			
Hov	v would you rate your k	nowledge of Blockchain Techno	ology?	
	never heard of it before I am an expert, I can adv	isa naonla		
		se people		
	1 - no knowledge			
0	1 - no knowledge			
0	2			
0	2			
0	2			
0	<ul><li>2</li><li>3</li><li>4</li></ul>			
0	<ul><li>2</li><li>3</li><li>4</li><li>5</li></ul>			
0 0 0	<ul><li>2</li><li>3</li><li>4</li><li>5</li><li>6</li></ul>			

O 10 - expert knowledge

0 9

Given the chance, would you use blockchain technology?

Also now:

0	yes		
0	no		
30	Socio-demographic ques	tions	
Wh	ost done! Some final questions at is your total household incom	<u>ne</u> per month, appro	
Plea	ase indicate the <u>currency</u> and <u>house</u>	chold income range.  Currency	Income range
Net	: income (approx.)	EUR (€) ♠ USD (\$) GBP (£) ▼	0 - 1500 1501 - 2500 2501 - 3500 3501 - 5000 > 5000 Prefer not to say
	ase indicate your highest level	of education.	
_	No degree		
0	Incomplete Secondary School /	High School	
0	Complete High school, A-Level,	University Entrance C	ertificate, Abitur
0	Bachelor's degree or equivalent		
0	Master's degree or equivalent		
0	PhD or equivalent		
0	Apprenticeship / Vocational Trai	ining	
0	Prefer not to say		
$\circ$	Other (please specify)		
Wh	at best describes your current o	occupation?	
0	Currently not employed or retire	ed	
0	Temporary Job (e.g. Internship)		
0	Part-time Employee		
0	Full-time Employee (i.e. non-mar	naging position)	
0	Full-time Employee in managem	nent position	
0	Business Owner/Self-employme	nt	
$\circ$	Military		
$\circ$	Prefer not to say		
0	Other (please specify)		

Please indicate the discipline you are working/studying in.

Accountancy, banking and finance Business, consulting and management Charity and voluntary work Creative arts and design Energy and utilities Engineering and manufacturing Environment and agriculture Healthcare Hospitality and events management Information technology Law enforcement and security Leisure, sport and tourism Marketing, advertising and PR Media and internet Property and construction Public services and administration Recruitment and HR Retail Sales Science and pharmaceuticals Social care Teacher training and education Transport and logistics Other (please specify)	
Other (please specify)	
Please indicate your primary country	ry of residence.
O Germany	
O Austria	
O Switzerland	
O United States	
O United Kingdom	
Others (please specify)	
31.1 German blockchain stra	itegy
Do you know that there is a <u>strateg</u> federal ministry?	y for Blockchain Technology implementation in Germany published by the German
O Yes	
O No	

# 32 Endseite

This is the end of the survey.

Thank you very much for your participation!

If you have any further questions regarding the study, feel free to contact us:

pascal.mehrwald@tum.de

+49 (0)176 24 00 29 05

You can now exit the questionnaire by closing the window.