

CHAPTER 1

Fundamental Economic Concepts

Introduction

Economics:

- ► A science that deals with the allocation, or use of scarce resources for the purpose of fulfilling society's needs and wants.
- ► The study of how limited resources is used to satisfy unlimited human wants.

* Resources include:

- the time and talent of the people available,
- > the land, buildings, equipment, and other tools on hand,
- Money.

Important choices involve:

- ▶ how much capital to spend and how much to save?
- ▶ how to combine resources to produce good quality goods and services?



What Is Economics?



- ► The science that deals with techniques of analysis useful for selecting a preferable alternative from several technically viable ones.
- ▶ Engineers seek solutions to problems, along with the technical aspects the economic viability of each potential solution is normally considered.
- ► Fundamentally, Engineering economics involves formulating, estimating, and evaluating the economic outcomes, when alternatives to accomplish a defined purpose are available.

Decision Making:

- Decision??
- Making a choice from two or more alternatives.

► The Decision-Making Process

- 1. Understand the Problem
- 2. Collect all relevant data/information
- 3. Allocate weights to the criteria
- 4. Define the feasible alternatives
- 5. Analyze and Evaluate each alternative
- 6. Select the "best" alternative
- 7. Implement and monitor

The Decision-Making Process

Identification of a "My sales reps need new computers!" Problem Memory and storage Identification Display quality of Decision Battery life Criteria Warranty Carrying weight Memory and storage.....10 Allocation Battery life.....8 of Weights Carrying weight.....6 to Criteria Warranty.....4 Display quality.....3 Toshiba Protégé Dell Inspiron Development **HP Pavilion** Apple iBook Sony Vaio Gateway Alternatives Toshiba Qosmio Lenovo Thinkpad Toshiba Protégé Dell Inspiron Analysis **HP Pavilion** Apple iBook Sony Vaio Alternatives Gateway Toshiba Qosmio Lenovo Thinkpad Dell Inspiron Selection Toshiba Protégé of an **HP Pavilion** Apple iBook Alternative Sony Vaio Gateway Toshiba Qosmio Lenovo Thinkpad Implementation of the "Toshiba!" Alternative

Evaluation of Decision Effectiveness

TYPES OF ECONOMICS

MACRO AND MICRO ECONOMICS

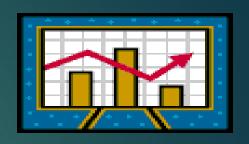
MACROECONOMICS

Players in an economic system:

- Government
- 2. Firms/ Businesses/ Corporates
- 3. Household/ citizens
- 4. Financial system/ Central banks

▶ Macroeconomics examines the <u>aggregate</u> behavior of the economy (i.e. how the actions of all the players in the economic system interact to produce a particular level of economic performance as a whole).

MACRO ECONOMICS



It focuses on issues such as

- Economic policies
- ▶ Inflation
- Unemployment
- Economic growth and other related issues, which affect the economy as a whole.

▶ These concepts are not simple & direct.

MICROECONOMICS

- Microeconomics is the study of individuals, households and firms' behavior in decision making and allocation of resources.
- Microeconomic study deals with issues like
 - what choices people make,
 - what factors influence their choices
 - ▶ how their decisions affect the goods markets by affecting the price, the supply and demand.

MICROECONOMICS

Micro economic concepts are simple & easy to understand.

Ex.: How much it would cost for a university or college to offer a new course?





THANK YOU

- ► Text Books:
 - ► Engineering Economics Riggs
 - Engineering Economic analysis Newnan
 - ► Engineering Economy Leyland
- ► Reference Books:
 - ► Engineering Economy Naidu
 - ► Management Stephen P. Robbins and Mary Coulter