

# Aggregate Planning: Part 2

## Optimization

IDS 552

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# Discussion outline

- What is mathematical programming?
- Optimal aggregate planning formulation
- Sensitivity analysis

# Aggregate planning using math programming

- Math programming is a field in optimization that focuses on finding solutions to problems involving the allocation of scarce resources to minimize/maximize an objective (e.g. cost)

Minimize Costs

Subject to: Demand, capacity, initial inventory requirements

Elements of a math program:

- Parameters: Data that is fixed in the formulation (e.g., production capacity of a machine)
- Decision variables: Represent the decisions that you want to take (e.g., production quantity)
- Objective: Maximize or minimize some function of decision variables (e.g. minimize production cost)
- Constraints: Business rules that must be satisfied by decision variables

$$\begin{array}{c} \leq \\ \text{(function of decision variables)} = \text{(function of parameters)} \\ \geq \end{array}$$

# A simple example

- A farmer owns 60 acres of land. She may plant either wheat or corn. Planting wheat and corn lead to profits of \$200 and \$300, respectively.
- Each planed acre uses fertilizer and labor as follows:

	Wheat	Corn
Labor (workers)	3	2
Fertilizer (tons)	2	4

- Overall, 100 workers and 120 tons of fertilizer are available
- How many acres of wheat and corn should the farmer plant to maximize profit?

# Linear programming formulation

- Decision variables?
  - (i)  $x$  – acres planted with wheat; (ii)  $y$  – acres planted with corn
- Objective function?
  - maximize profit =  $\max 200x + 300y$
- Constraints?

$$3x + 2y \leq 100 \text{ (labor)}$$

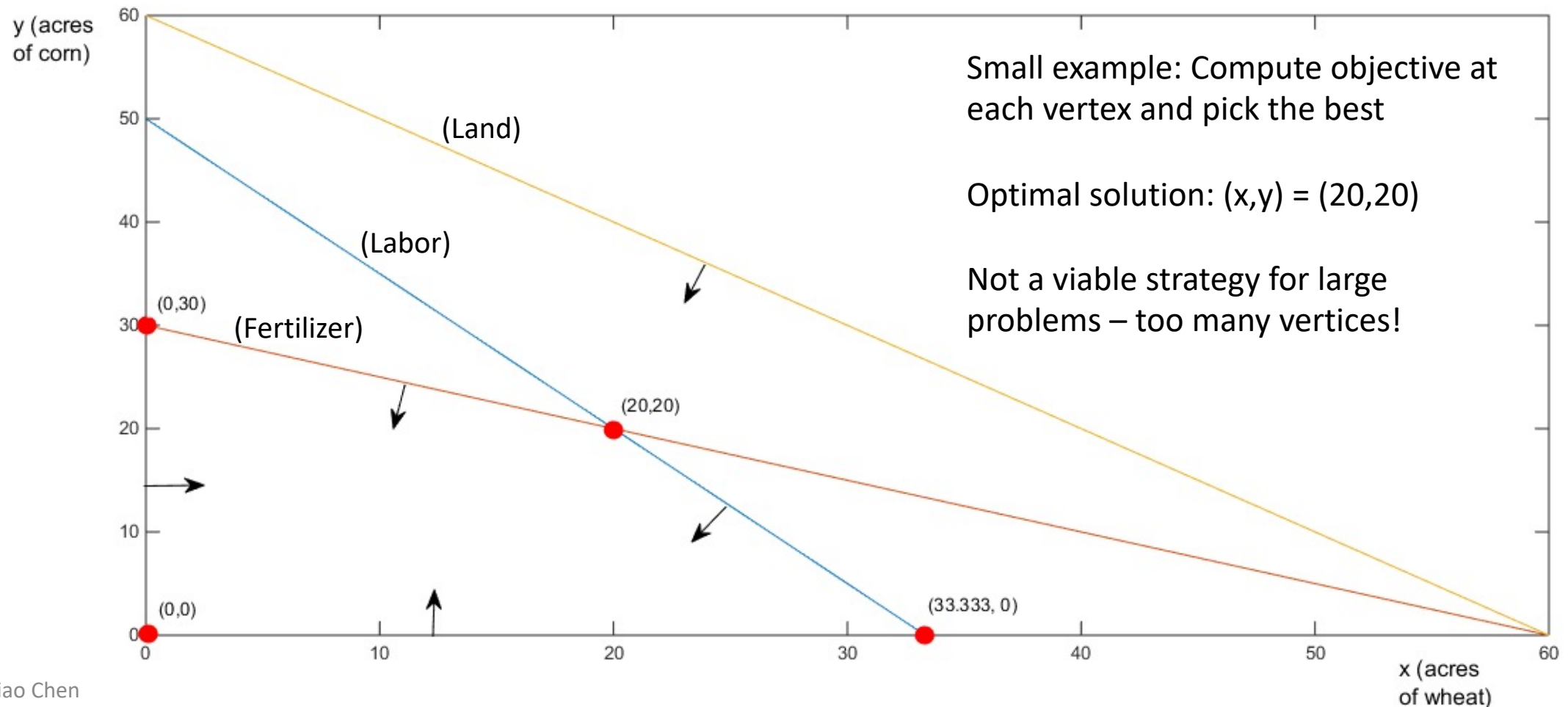
$$2x + 4y \leq 120 \text{ (fertilizer)}$$

$$x + y \leq 60 \text{ (land)}$$

$$x, y \geq 0$$

# Graphical solution

- Constraints define the feasible solutions, that is, the values of  $(x,y)$  that satisfy our constraints



# Classification of math programs

- Linear programs: all decision variables can take continuous values
- Integer linear programs: all decision variables must take integer values
- Mixed integer linear programs: some decision variables must take integer values
- These three types of math programs arise widely in supply chain management and are solved on a daily basis in practice

# Solving math programs in the real world

- Solving large scale math programs in practice requires sophisticated optimization techniques
- Fortunately, there are a number of commercial and open source solvers for solving math programs
- The most popular commercial solvers are IBM ILOG CPLEX and GUROBI
- The most popular open source solver belongs to the COIN OR project
- All these solvers can be called from the Julia language
- An excel plugin called OpenSolver can be used to call the COIN OR solver

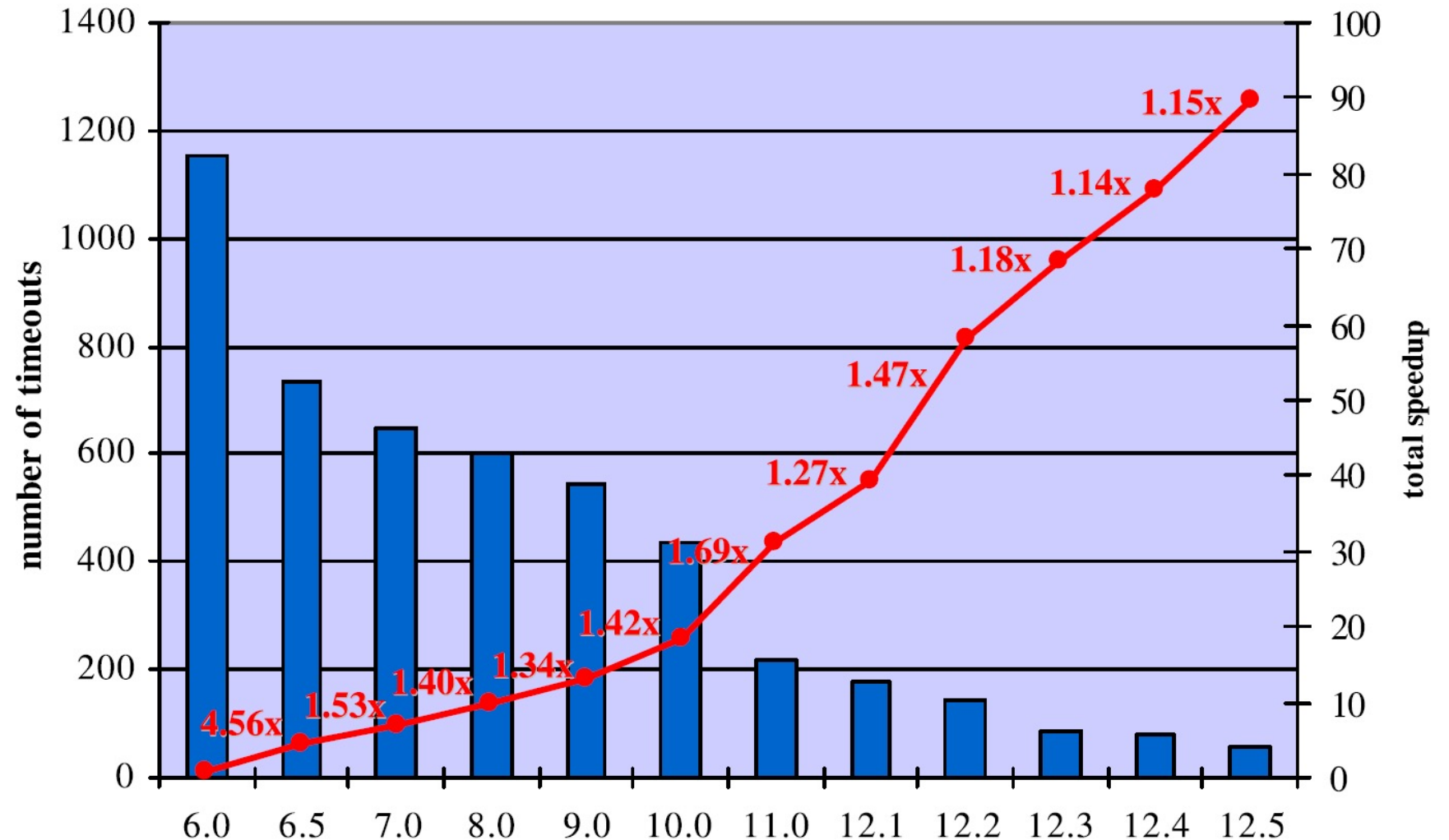


# Commercial solvers have advanced substantially

Improvements in commercial solver Cplex from version 6.0 to 12.5 (1998 to 2013):

- Unsolved instances reduced from 1152 to 55
- Speedup factor of roughly 90

Source: MIP: Analyzing 12 years of progress, Facets of combinatorial optimization, T. Achterberg and R. Wunderling



# Red Tomato planning parameters

<i>Item</i>	<i>Value</i>
Materials	\$10/unit
Inventory holding cost	\$2/unit/month
Marginal cost of a backorder	\$5/unit/month
Hiring and training costs	\$300/worker
Layoff cost	\$500/worker
Regular time cost	\$4/hour
Over time cost	\$6/hour
Cost of subcontracting	\$30/unit
Revenue	\$40/unit
Labor hours required per unit	4 hours/unit
Regular time per day	8 hours/day
Max overtime hrs per employee per month	10 hours/month
Working days per month	20 days
Starting inventory	1000 units
Ending inventory	500 units
Starting workforce size	80 workers

# Aggregate demand

<i>Month</i>	<i>Demand Forecast</i>
January	1,600
February	3,000
March	3,200
April	3,800
May	2,200
June	2,200
Total	16,000

# Aggregate planning decision variables for Red Tomato

$W_t$  = Number of **employees** in month  $t$ ,  $t = 1, \dots, 6$

$H_t$  = Number of employees **hired** at the beginning of month  $t$ ,  $t = 1, \dots, 6$

$L_t$  = Number of employees **laid off** at the beginning of month  $t$ ,  $t = 1, \dots, 6$

$P_t$  = **Production** in units of shovels in month  $t$ ,  $t = 1, \dots, 6$

$I_t$  = **Inventory** at the end of month  $t$ ,  $t = 1, \dots, 6$

$S_t$  = Number of units **backordered** at the end of month  $t$ ,  $t = 1, \dots, 6$

$C_t$  = Number of units **subcontracted** for month  $t$ ,  $t = 1, \dots, 6$

$O_t$  = Number of **overtime hours** worked in month  $t$ ,  $t = 1, \dots, 6$

# Aggregate planning objective

- Minimize total cost
- Total cost components:
  1. Regular time labor
  2. Hiring costs
  3. Layoff costs
  4. Overtime labor
  5. Inventory holding
  6. Stockout
  7. Materials costs
  8. Subcontracting cost

$$\begin{aligned} \text{Min } & \sum_{t=1}^6 4 \times 8 \times 20 \times W_t + \sum_{t=1}^6 300 H_t + \sum_{t=1}^6 500 L_t + \sum_{t=1}^6 6 O_t \\ & + \sum_{t=1}^6 2 I_t + \sum_{t=1}^6 5 S_t + \sum_{t=1}^6 10 P_t + \sum_{t=1}^6 30 C_t \end{aligned}$$

# Aggregate planning constraints

- Workforce size for each month is based on hiring and layoffs

$$W_t = W_{t-1} + H_t - L_t, \text{ or}$$

$$W_t - W_{t-1} - H_t + L_t = 0 \text{ for } t = 1, \dots, 6, \text{ where } W_0 = 80.$$

- Production (in hours) for each month cannot exceed capacity (in hours)

$$4P_t \leq 8 \times 20 W_t + O_t \text{ or}$$

$$40 W_t + O_t / 4 - P_t \geq 0, \text{ for } t = 1, \dots, 6.$$

- Overtime for each month

$$O_t \leq 10 W_t \text{ or}$$

$$10 W_t - O_t \geq 0 \text{ for } t = 1, \dots, 6.$$

# Aggregate planning constraints

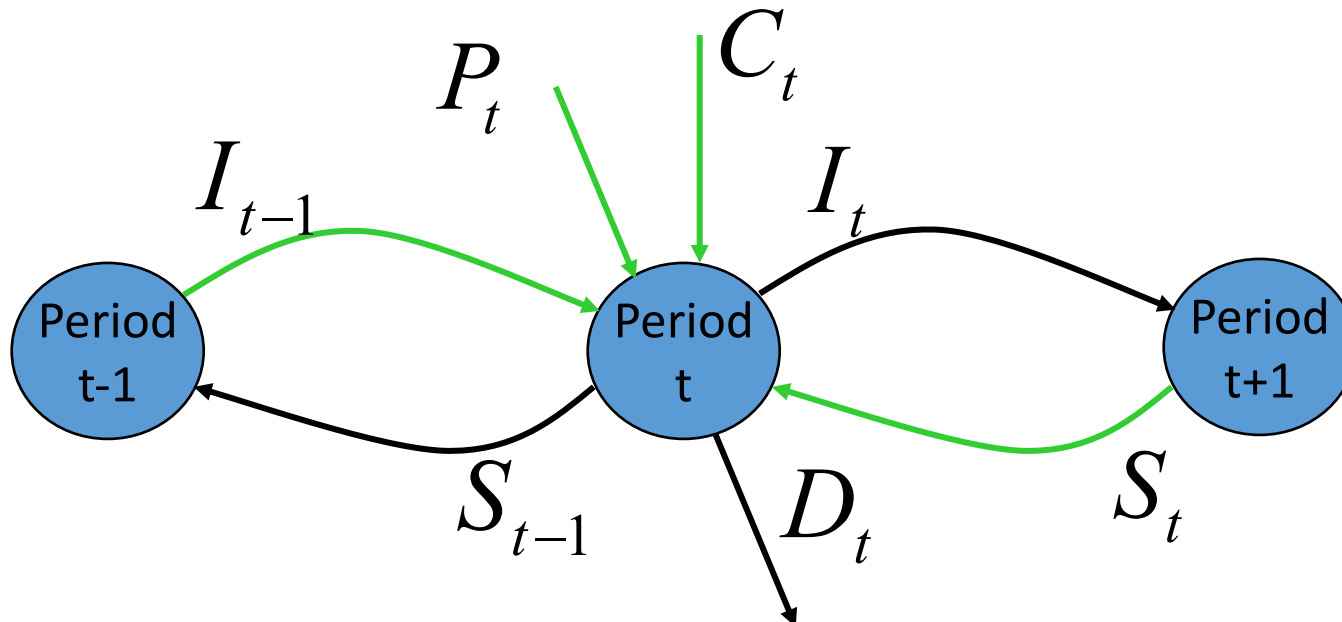
- Inventory balance for each month

$$I_{t-1} + P_t + C_t + S_t = D_t + S_{t-1} + I_t,$$

$$I_{t-1} + P_t + C_t - D_t - S_{t-1} - I_t + S_t = 0,$$

for  $t = 1, \dots, 6$ , where  $I_0 = 1,000$ ,  $S_0 = 0$ ,  $S_6 = 0$ , and  $I_6 \geq 500$ .

$D_t$  denotes demand  
at time  $t$



# Solving the aggregate planning linear program

- Solve the formulation
  - Total cost=\$422,275
  - Total revenue=\$640,000
  - Total profit = \$217,725
- Apply the first month of the plan
- Delay applying the remaining part of the plan until the next month
- Rerun the model with new data next month
- This is called **rolling horizon** execution



# Solving the aggregate planning mixed integer program

- Enforce condition that # of employees, # hired, and # laid off are integer
- Solve the formulation
  - Total cost=\$422,660
  - Total revenue=\$640,000
  - Total profit = \$217,340

# Increase in demand fluctuation

<i>Month</i>	<i>Demand Forecast</i>
January	1,000
February	3,000
March	3,800
April	4,800
May	2,000
June	1,400
Total	16,000

- Solve the optimization model with revised data
  - Total cost=\$433,080 (cost increased by \$10,420 relative to less variable forecast)
  - Total revenue=\$640,000
  - Total profit = \$206,840

- One of the advantages of having an easy to solve optimization model is the ability to study the impact of different scenarios
- We already looked at the impact of increase in demand fluctuation
- We could have changed cost parameters and capacities
- It is possible to consider the impact of new constraints (e.g.: company policy requiring that the workforce size must remain the same for at least three consecutive periods)