

KEEVE WHYTE

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GitHub: [KeeveRW11](#) LinkedIn: [keevewhyte/](#) [Portfolio](#)

Education

University of Toronto School of Continuing Education

June 2022 - Dec 2022

Full Stack Web Development

Courses: Object Oriented Programming(OOP), Object Relational Mapping(ORM), Model-View-Controller (MVC), Test Driven Development (TTD), Algorithms, Data Structures, and Version Control.

Centennial College

Sept 2016 - Apr 2017

Postgraduate Certificate - International Business Management

University of the West Indies

Sept 2006 - Dec 2009

Bachelor of Science - Banking and Finance

Skills

Languages: JavaScript ES6+, HTML5, CSS3, SQL
Technologies: React.js, Node.js Express.js MongoDB, MySQL, Git, GitHub

Projects

Travotel - Back End Developer

GitHub: https://github.com/chichiulam2022/hotel_booking

Link: <https://travotel.herokuapp.com/>

Travotel is an application built for travellers who want to safely book stays at several international destinations and safely use a payment gateway to pay. This project also uses Model-View-Controllers. These technologies and packages includes the following: MERN (MongoDB, Express, React, Node) as the primary stack, Bootstrap, React Bootstrap, Apollo Server, GraphQL, JWT, bcrypt, Mongoose, Stripe.

Giglr - Back End Developer

GitHub: <https://github.com/KeeveRW11/giglr>

Link: <https://giglr.herokuapp.com/>

Giglr is an application made for posting the most amazing memes to a close community of developers. This project utilizes RESTful API and authentication. It follows the concepts of Object-Oriented Programming, Object-Relational Mapping and Model-View-Controllers and is built with various technologies and packages. These technologies and packages include the following: Node.js, Sequelize, Cloudinary, Mysql2, Bcrypt, Connect-session-sequelize, Dotenv - process.env, Express.js, Express-handlebars, and Express-session.

A Night In - Front End Developer

GitHub: <https://github.com/raposamillar/A-Night-In>

Link: <https://raposamillar.github.io/A-Night-In/>

A Night in is a simple application built using fundamental technologies for users to browse a catalogue of movies and drinks so that they can choose and save their favourites to enjoy at a later time. The application is built with HTML, JavaScript and CSS. The application utilizes the CSS Framework Bulma to add additional styling. Two public API keys were used to get the data for the drinks and movies.

Professional Experience

TD Bank (Toronto, ON)

Sept 2018 – Present

DIRECT INVESTING SPECIALIST – TD Direct Investing

- Strategically develops client relationships by performing ongoing follow-ups to ensure clients are taking full advantage of the products and services, and to identify opportunities from these interactions.
- Performs outbound calls to interact with 10 to 15 clients daily in order to educate them on how different features, platforms and tools function and how to leverage them for customer success as well as to identify new business and onboard them to TD from other financial institutions.
- Consistently exceeds average quarterly business development revenue target of \$17 Million by 150% through proper leads management and by nurturing relationships with current and past clients.
- Leads and coaches a team of 25 financial advisors to identify potential direct investing clients with assets at other institutions in order for me to onboard these clients after an introduction.
- Acts as a resource for branch banking colleagues to be able to execute complex direct investing processes properly.
- Builds and maintains a relationship of collaboration with High-Value Relationship Managers, Investment Advisors and Financial Planners to ensure clients are serviced by the teams of best fit.
- Leverages reports to identify unfunded accounts and create plans of action to have clients fund these accounts or to identify other opportunities for sharing other banking services.

Walmart Canada (Hamilton, ON)

Aug 2017 – March 2018

ASSISTANT MANAGER

- Managed a process group of 55 associates with indirect management responsibility of approximately 250 other associates from various process groups.
- Tracked and actioned store metrics to ensure that company-provided targets were met which resulted in the store meeting average budgeted daily sales of \$170,000 was met 90% of the time.
- Collaborated with other management team members to ensure that the store's shopping standards were maintained and all obstacles encountered were resolved promptly.
- Motivated associates to provide top-level service while working in a high-stress environment.
- Ensured that the store met all safety requirements of the company on a bi-hourly basis.

Certifications & Courses

CS50's Introduction to Programming with Python

AWS Cloud Practitioner Essentials