### HR ATTRIBUTION

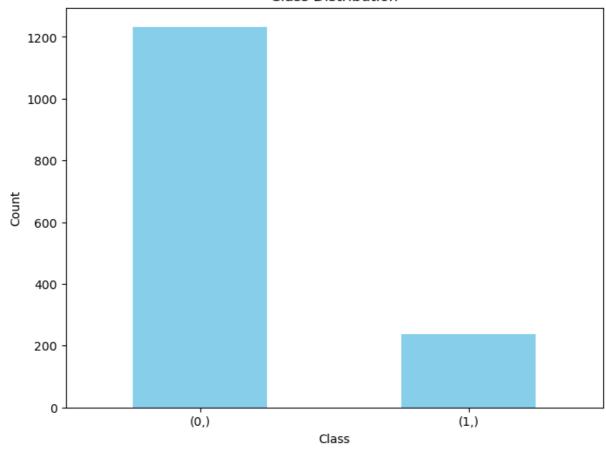
```
In [2]: import pandas as pd
from sklearn.tree import DecisionTreeClassifier, plot_tree
from sklearn.model_selection import GridSearchCV
from sklearn.metrics import make_scorer, fl_score
import numpy as np
from sklearn.metrics import confusion_matrix, roc_curve, roc_auc_score, auc
from sklearn.model_selection import train_test_split
import matplotlib.pyplot as plt
import numpy as np
from sklearn.tree import DecisionTreeClassifier
from sklearn.model_selection import GridSearchCV
from sklearn.metrics import make_scorer, roc_auc_score
from sklearn.metrics import accuracy_score
```

# 1.) Import, split data into X/y, plot y data as bar charts, turn X categorical variables binary and tts.

[n [4]:	df. head()									
Out[4]:		Age	Attrition	BusinessTravel	DailyRate	Department	DistanceFromHome	Education	EducationField	Em
	0	41	Yes	Travel_Rarely	1102	Sales	1	2	Life Sciences	
	1	49	No	Travel_Frequently	279	Research & Development	8	1	Life Sciences	
	2	37	Yes	Travel_Rarely	1373	Research & Development	2	2	Other	
	3	33	No	Travel_Frequently	1392	Research & Development	3	4	Life Sciences	
	4	27	No	Travel_Rarely	591	Research & Development	2	1	Medical	
	5 rows × 35 columns									
										•

```
<class 'pandas.core.frame.DataFrame'>
        RangeIndex: 1470 entries, 0 to 1469
        Data columns (total 35 columns):
         #
             Column
                                        Non-Null Count
                                                        Dtype
         0
             Age
                                        1470 non-null
                                                        int64
         1
                                        1470 non-null
             Attrition
                                                        object
             BusinessTravel
         2
                                        1470 non-null
                                                        object
             DailyRate
                                        1470 non-null
                                                        int64
         4
                                        1470 non-null
             Department
                                                        object
             DistanceFromHome
                                        1470 non-null
                                                         int64
         6
             Education
                                        1470 non-null
                                                        int64
         7
             EducationField
                                        1470 non-null
                                                        object
         8
                                        1470 non-null
             EmployeeCount
                                                        int64
         9
             EmployeeNumber
                                        1470 non-null
                                                        int64
         10 EnvironmentSatisfaction
                                        1470 non-null
                                                        int64
         11
                                        1470 non-null
             Gender
                                                        object
         12
             HourlyRate
                                        1470 non-null
                                                        int64
         13
             JobInvolvement
                                        1470 non-null
                                                        int64
         14
             JobLeve1
                                        1470 non-null
                                                        int64
                                        1470 non-null
         15
             JobRole
                                                        object
         16
             JobSatisfaction
                                        1470 non-null
                                                        int64
         17
             MaritalStatus
                                        1470 non-null
                                                        object
         18
             MonthlyIncome
                                        1470 non-null
                                                        int64
         19
             MonthlyRate
                                        1470 non-null
                                                        int64
         20 NumCompaniesWorked
                                        1470 non-null
                                                        int64
         21 Over18
                                        1470 non-null
                                                        object
         22 OverTime
                                        1470 non-null
                                                        object
         23 PercentSalaryHike
                                        1470 non-null
                                                        int.64
         24 PerformanceRating
                                        1470 non-null
                                                        int64
         25 RelationshipSatisfaction 1470 non-null
                                                        int64
         26 StandardHours
                                        1470 non-null
                                                        int64
         27 StockOptionLevel
                                        1470 non-null
                                                        int64
         28 TotalWorkingYears
                                        1470 non-null
                                                        int64
         29 TrainingTimesLastYear
                                        1470 non-null
                                                        int64
         30 WorkLifeBalance
                                        1470 non-null
                                                        int64
         31 YearsAtCompany
                                        1470 non-null
                                                        int64
                                        1470 non-null
         32 YearsInCurrentRole
                                                        int64
         33 YearsSinceLastPromotion
                                        1470 non-null
                                                        int64
         34 YearsWithCurrManager
                                        1470 non-null
                                                        int64
        dtypes: int64(26), object(9)
        memory usage: 402.1+ KB
In [5]: y = df[["Attrition"]].copy()
         X = df. drop("Attrition", axis = 1)
In [6]: y["Attrition"] = [1 if i == "Yes" else 0 for i in y["Attrition"]]
In [7]: class_counts = y. value_counts()
         plt. figure (figsize=(8, 6))
         class_counts.plot(kind='bar', color='skyblue')
         plt. xlabel('Class')
         plt. ylabel('Count')
         plt. title('Class Distribution')
         plt. xticks (rotation=0) # Remove rotation of x-axis labels
         plt. show()
```

#### Class Distribution



# 2.) Using the default Decision Tree. What is the IN/Out of Sample accuracy?

```
In [10]: clf = DecisionTreeClassifier()
    clf. fit(x_train, y_train)
    y_pred=clf. predict(x_train)
    acc=accuracy_score(y_train, y_pred)
    print("IN SAMPLE ACCURACY: ", round(acc, 2))

    y_pred=clf. predict(x_test)
    acc=accuracy_score(y_test, y_pred)
    print("OUT OF SAMPLE ACCURACY: ", round(acc, 2))

IN SAMPLE ACCURACY: 1.0
OUT OF SAMPLE ACCURACY: 0.77
```

## 3.) Run a grid search cross validation using F1 score to find the best metrics. What is the In and

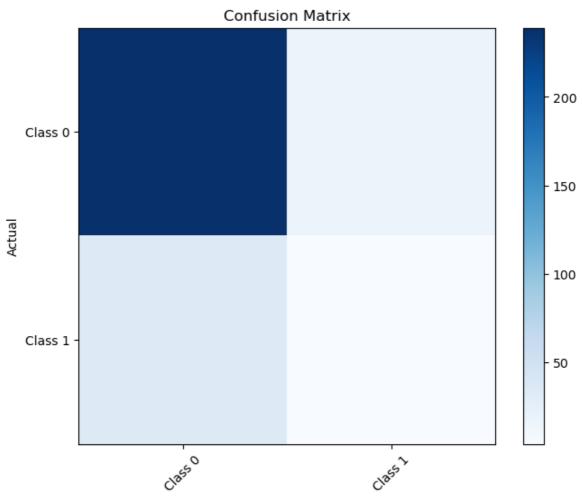
## Out of Sample now?

```
In [11]: # Define the hyperparameter grid to search through
          param_grid = {
              'criterion': ['gini', 'entropy'],
              'max_depth': np.arange(1, 11), # Range of max_depth values to try
             'min_samples_split': [2, 5, 10],
             'min_samples_leaf': [1, 2, 4]
          dt_classifier = DecisionTreeClassifier(random_state=42)
          scoring = make_scorer(f1_score, average='weighted')
          grid_search = GridSearchCV(estimator=dt_classifier, param_grid=param_grid, scoring=scoring, cv=
          grid_search.fit(x_train, y_train)
          # Get the best parameters and the best score
          best_params = grid_search.best_params_
          best_score = grid_search.best_score_
          print("Best Parameters:", best_params)
         print("Best F1-Score:", best_score)
         Best Parameters: {'criterion': 'gini', 'max_depth': 6, 'min_samples_leaf': 2, 'min_samples_spli
         t': 2}
         Best F1-Score: 0.8214764475510983
In [12]: clf = tree. DecisionTreeClassifier(**best_params, random_state =42)
         clf. fit(x_train, y_train)
         y_pred=clf. predict(x_train)
         acc=accuracy_score(y_train, y_pred)
         print("IN SAMPLE ACCURACY : " , round(acc, 2))
          y_pred=clf. predict(x_test)
         acc=accuracy_score(y_test, y_pred)
         print("OUT OF SAMPLE ACCURACY : " , round(acc, 2))
         IN SAMPLE ACCURACY: 0.91
         OUT OF SAMPLE ACCURACY: 0.83
```

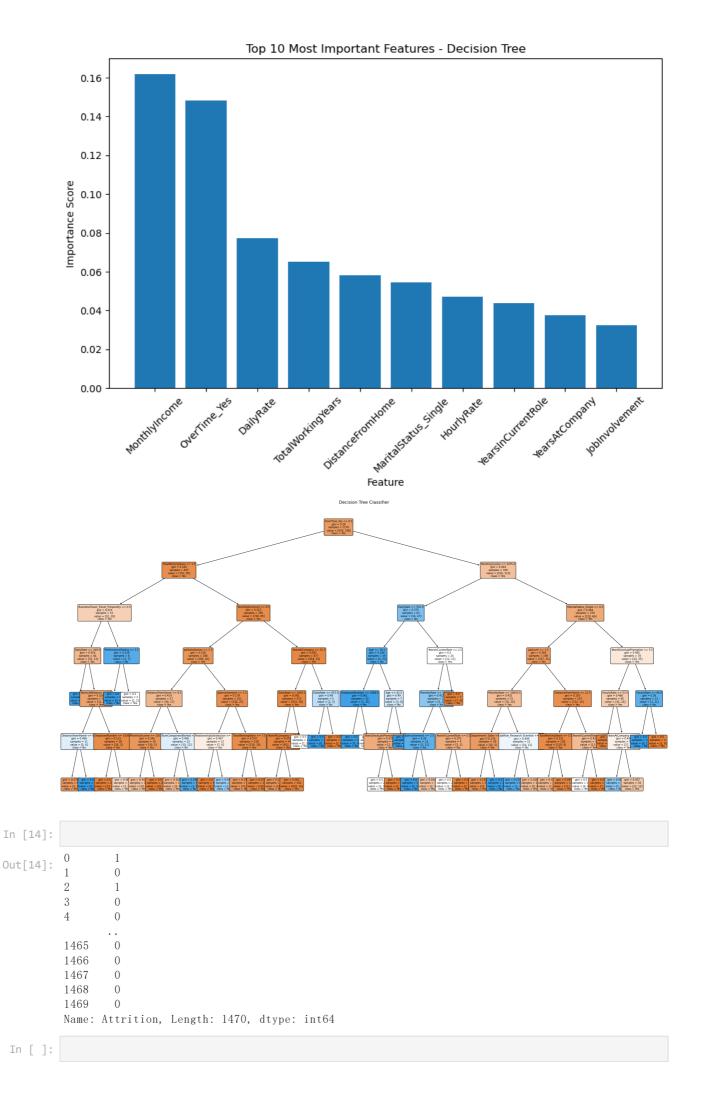
## 4.) Plot .....

```
In [13]: # Make predictions on the test data
           y_pred = clf. predict(x_test)
           y_prob = clf.predict_proba(x_test)[:, 1]
           # Calculate the confusion matrix
           conf_matrix = confusion_matrix(y_test, y_pred)
           # Plot the confusion matrix
           plt. figure (figsize= (8, 6))
           plt.imshow(conf_matrix, interpolation='nearest', cmap=plt.cm.Blues)
           plt. title('Confusion Matrix')
           plt. colorbar()
           tick_marks = np. arange(len(conf_matrix))
           plt.xticks(tick_marks, ['Class 0', 'Class 1'], rotation=45)
plt.yticks(tick_marks, ['Class 0', 'Class 1'])
           plt. xlabel('Predicted')
           plt. ylabel ('Actual')
           plt. show()
           feature_importance = clf.feature_importances_
```

```
# Sort features by importance and select the top 10
top_n = 10
top_feature_indices = np. argsort(feature_importance)[::-1][:top_n]
top_feature_names = X.columns[top_feature_indices]
top_feature_importance = feature_importance[top_feature_indices]
# Plot the top 10 most important features
plt. figure (figsize= (10, 6))
plt. bar(top_feature_names, top_feature_importance)
plt. xlabel('Feature')
plt. ylabel ('Importance Score')
plt.title('Top 10 Most Important Features - Decision Tree')
plt. xticks (rotation=45)
plt. show()
\sharp Plot the Decision Tree for better visualization of the selected features
plt.figure(figsize=(30, 15))
plot_tree(clf, filled=True, feature_names=X.columns, class_names=["Yes", "No"], rounded=True,
plt. title('Decision Tree Classifier')
plt. show()
```



Predicted



5.) Looking at the graphs. What would be your suggestions to try to improve employee retention? What additional information would you need for a better plan. Calculate anything you think would assist in your assessment.

#### **ANSWER:**

According to the graph of decision tree, we figure out top 10 most important features: monthlyincome, dailyrate, overtimeyes, age, monthlyrate, totalworkingyears, years incurrent role, distance from home. They make the biggest contribution to the attraction of job positions. Also, we look at the decision tree and find that monthlyincome, dailyrate, overtimeyes, totalworkingyears are the most improtant factors contributing to employee retention.

#### **ANSWER:**

Looking at the correlation coefficients, we conclude that workers with higher overtime working rate, lower monthly income, fewer working years and lower daiy rate is more likely to leave. So in order to improve the employee retention, company should improve their salary structure and reduce the overtime working.

# 6.) Using the Training Data, if they made everyone work overtime. What would have been the expected difference in employee retention?

7.) If they company loses an employee, there is a cost to train a new employee for a role ~2.8 \* their monthly income.

To make someone not work overtime costs the company 2K per person.

Is it profitable for the company to remove overtime? If so/not by how much?

## What do you suggest to maximize company profits?

```
In [23]: x_train_experiment["Y"] = y_pred
x_train_experiment["Y_exp"] = y_pred_experiment
x_train_experiment["Ret_Change"] = x_train_experiment["Y"] - x_train_experiment["Y_exp"]

In [24]: # Savings
savings = sum(x_train_experiment["Ret_Change"] * 2.8 * x_train_experiment["MonthlyIncome"])

In [25]: cost = 2000 * len(x_train[x_train["OverTime_Yes"] == 1.])

In [26]: print("profit form this experiment: ", savings - cost)
profit form this experiment: -117593.99999999977
```

#### **ANSWER:**

It's not profitable to do that because from our results the profit would decrease greatly by 117594.

In order to improve the employee rentention and not reduce profits to that much extent together, company could consider reducing the overtime working instead of 100% removing the overtime working, that may help maximize company profits and maintain employee extention simultaneously.

8.) Use your model and get the expected change in retention for raising and lowering peoples income. Plot the outcome of the experiment. Comment on the outcome of the experiment and your suggestions to maximize profit.

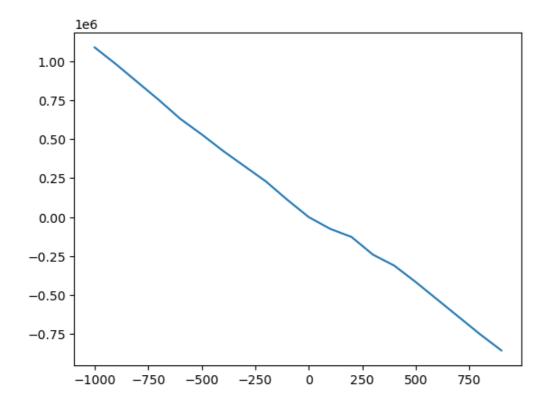
```
In [27]: raise_amount = 500

In [28]: profits = []
    for raise_amount in range(-1000, 1000, 100):
        x_train_experiment = x_train.copy()
        x_train_experiment["MonthlyIncome"] = x_train_experiment["MonthlyIncome"] + raise_amount
        y_pred_experiment = clf.predict(x_train_experiment)
```

```
y_pred = clf. predict(x_train)
    x_train_experiment["Y"] = y_pred
x_train_experiment["Y_exp"] = y_pred_experiment
x_train_experiment["Ret_Change"] = x_train_experiment["Y"] - x_train_experiment["Y_exp"]
    print("Retention different: ", sum(x_train_experiment["Ret_Change"]))
    savings = sum(x_train_experiment["Ret_Change"] * 2.8 * x_train_experiment["MonthlyIncome"])
    # Cost of lost overtime
    cost = raise_amount * len(x_train)
    print("Profit is: ", savings - cost)
    profits.append(savings - cost)
Retention different: -16
Profit is: 1087584.4
Retention different: -14
Profit is: 979524.0
Retention different: -13
Profit is: 864992.8
Retention different: -12
Profit is: 750738.8
Retention different: -12
Profit is: 629778.8
Retention different: -9
Profit is: 530138.0
Retention different: -7
Profit is: 424200.0
Retention different:
Profit is: 326096.4
Retention different:
Profit is: 228440.8
Retention different: -1
Profit is: 110714.8
Retention different: 0
Profit is: 0.0
Retention different: 6
Profit is: -75328.4000000001
Retention different: 15
Profit is: -127503.60000000002
Retention different: 15
Profit is: -240914.8
Retention different: 21
Profit is: -311586.80000000005
Retention different: 22
Profit is: -416449.6000000001
Retention different: 22
Profit is: -527889.6000000001
Retention different: 22
Profit is: -639329.6000000001
Retention different: 22
Profit is: -750769.6000000001
```

```
In [29]: plt. plot(range(-1000, 1000, 100), profits)
    plt. show()
```

Retention different: 23 Profit is: -854999.6000000001



#### **ANSWER:**

Looking at the graph, we could see that there is negative relationship between the raise amount of money company pays to employees and the profit it earns. In order to maximize the profit, I suggest that company shouldn't do any change in current employee salary structure, thus they can retain profits and have a relatively stable employee structure just as current situation.