## Keivan Derafshian

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## **Data Analytics**

Professional Summary

Data analyst with a strong mathematical foundation (M.Sc. Mathematics, focus: Data Analysis Structures). Experienced in turning messy data into decision-ready insights using Python, SQL, and modern visualization tools. Skilled in building reproducible analyses and lightweight dashboards; eager to contribute to data-driven product and operations teams in industry.

**Experience** 

## Junior Data Analyst / Hero Trading Company

January 2011 - January 2019, **Tehran, Iran** 

Conducted competitive market analysis and defined project requirements for an oil export project.

Co-authored and implemented a risk evaluation guideline, utilizing market data analysis to optimize export timing for a Kiwi fruit export project.

Developed and deployed a real-time Quality Control (QC) Dashboard by

analyzing historical data for a Kiwi fruit export project.

**Education** 

**Potsdam University** / M.Sc. in Mathematics (Data Analysis Structure)

April 2022 - August 2026, Potsdam, Germany

Azad University of Tehran / M.Sc. in Business Management

September 2015 - September 2018, Tehran, Iran

IKI University / B.Sc. Degree in Statistics September 2005 - September 2010, Qazvin, Iran

Languages

**English:** C1 **German:** B1 **Persian:** Native

**Skills** 

Programming Languages: Python (pandas, NumPy, scikit-learn, matplotlib,

seaborn, plotly), SQL

Database Technologies: MySQL

Visualization: Tableau, Plotly, Matplotlib; dashboarding and storytelling

Tools: Git, Jupyter Notebook, VS Code, Google Spreadsheets

Methods: Machine learning (supervised learning, model evaluation), A/B testing

basics, time-series analysis basics

Platforms: Mac, Windows

Certifications

Meta Data Analyst Professional Specialization (2024)

Google Advanced Data Analytics Specialization (2024) Meta Marketing Analytics Specialization (2024)

IBM Business Analyst Specialization (2025)
IBM Data Science Specialization (2025)

Google Business Intelligence Specialization (2025)

Advanced Statistics for Data Science Specialization (2025)

**Data Visualization Specialization (2025)** 

Mathematics for Machine Learning Specialization (2025)

Linear Algebra from Elementary to Advanced Specialization (2025)