Personal Finance Andrew Hingston

#### **The Snowball Effect**

#### ... they don't teach at school

What is the pie?

What is the snowball?

Why is your snowball important?

10 tips to grow your snowball

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#### Meet someone new

What is their name

What degree are they studying ... and why

Hobbies and interests

Why did they choose Personal Finance



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#### You need to be able to ...

**Explain what the pie represents** 

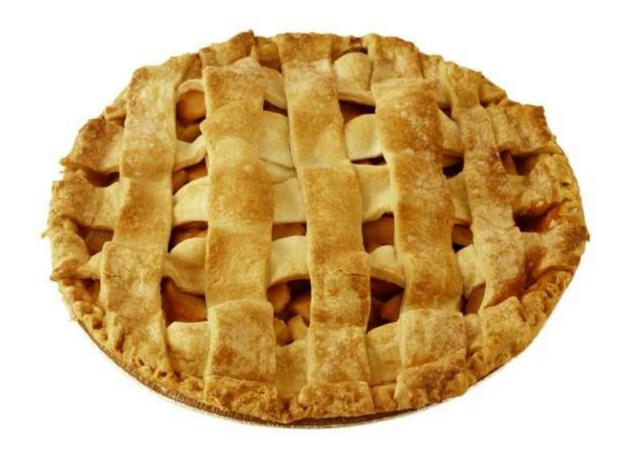
Clearly explain what the snowball represents

**Understand why it is important** 

Explain some specific ways to grow your snowball

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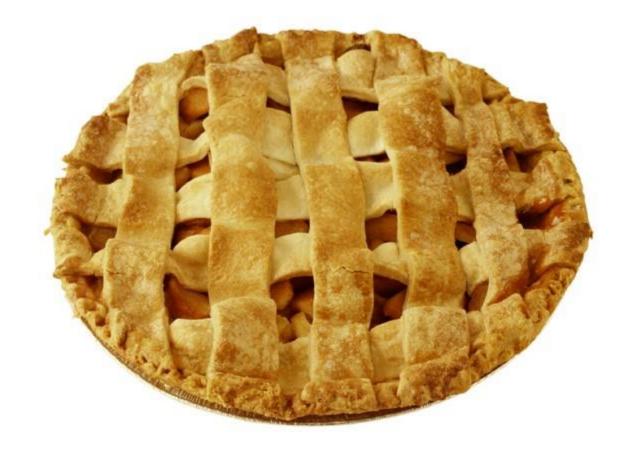
# What is the pie?



### It is your total income each month

**Personal income** 

**Investment income** 



#### Think and discuss

What kind of things do you think will yield the most happiness to you over the next 40 years?

### Slice 1: Plan to be generous

**Family** 

**Friends** 

**Community** 

Pay tax



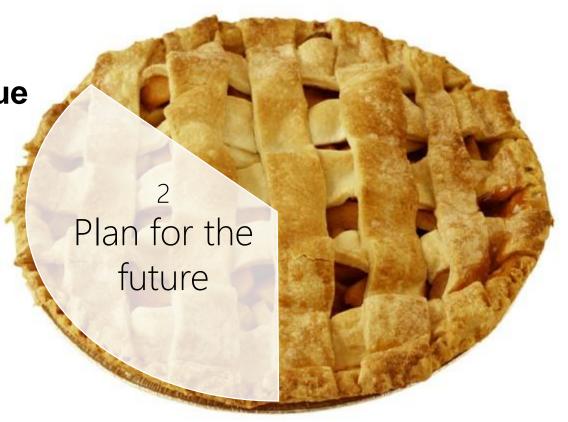
#### **Slice 2: Plan for the Future**

Save to spend

Own a property

**Protect things you value** 

Use the system



#### Slice 3: Plan to be content

Left-over part of pie

This month's expenses

**Practise contentment** 

Relationships

**Track expenses** 

**Optimise** 

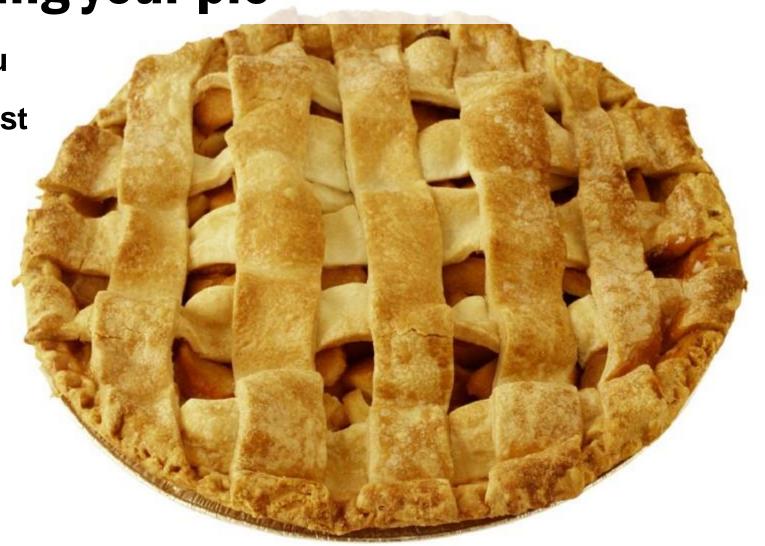
**Budget** 



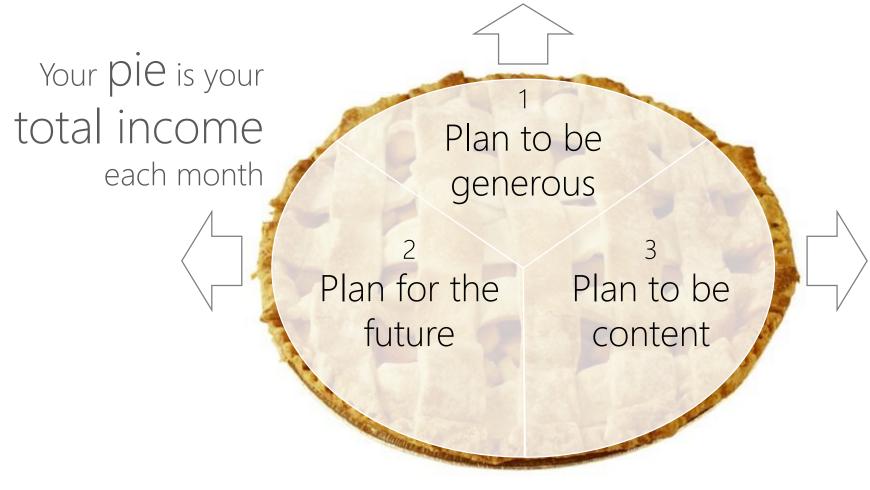
4. Growing your pie

Invest in you

Save to invest



### The pie

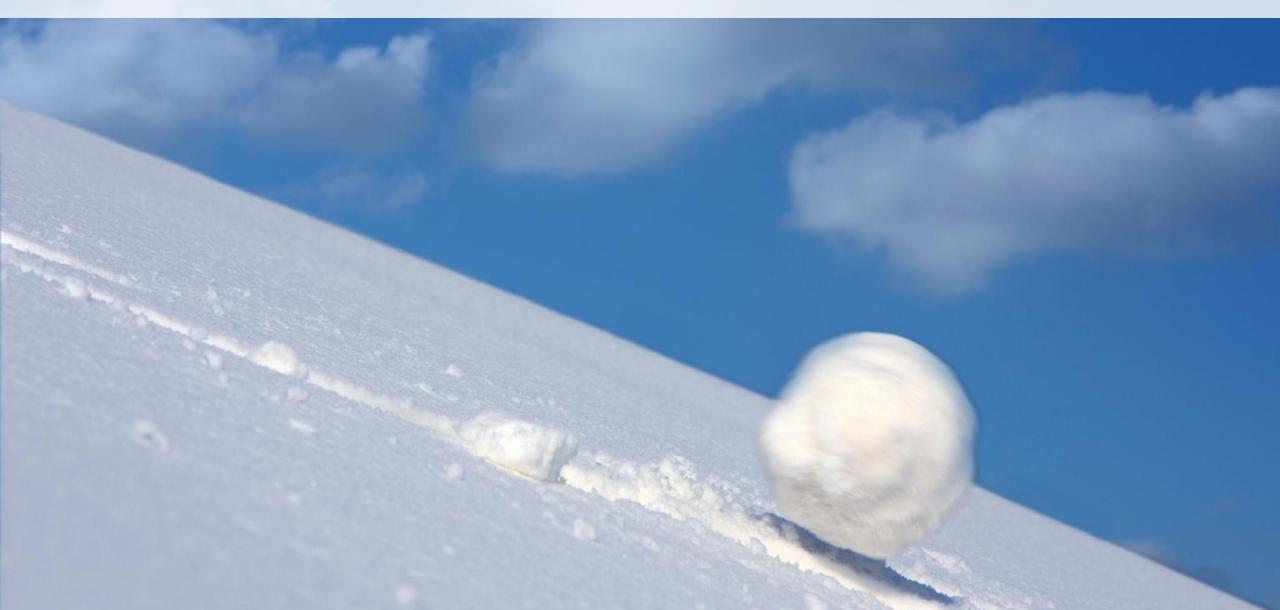


4 Grow your pie

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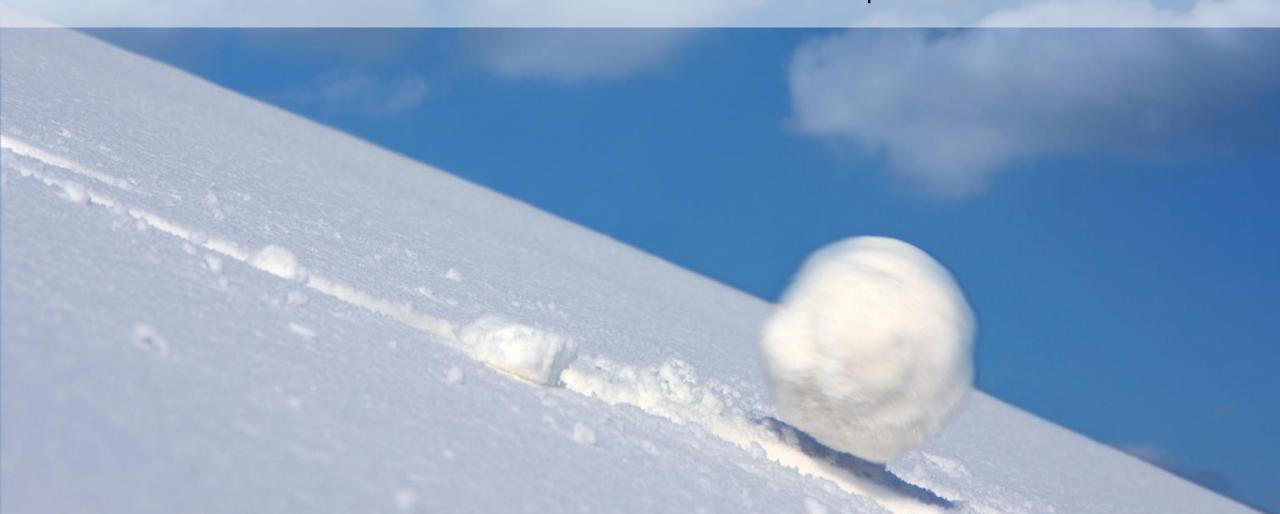
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#### What is the snowball?



#### It is the amount saved each month

Amount saved = Income - Expenses



### It is <u>not</u> your bank account balance



## It is <u>not</u> your cash flow



### Recap

#### What is the snowball?

- 1. It is the amount saved each month
- 2. It is <u>not</u> your total savings
- 3. It is not your cash flow

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## Why is your snowball important?



#### Think and discuss

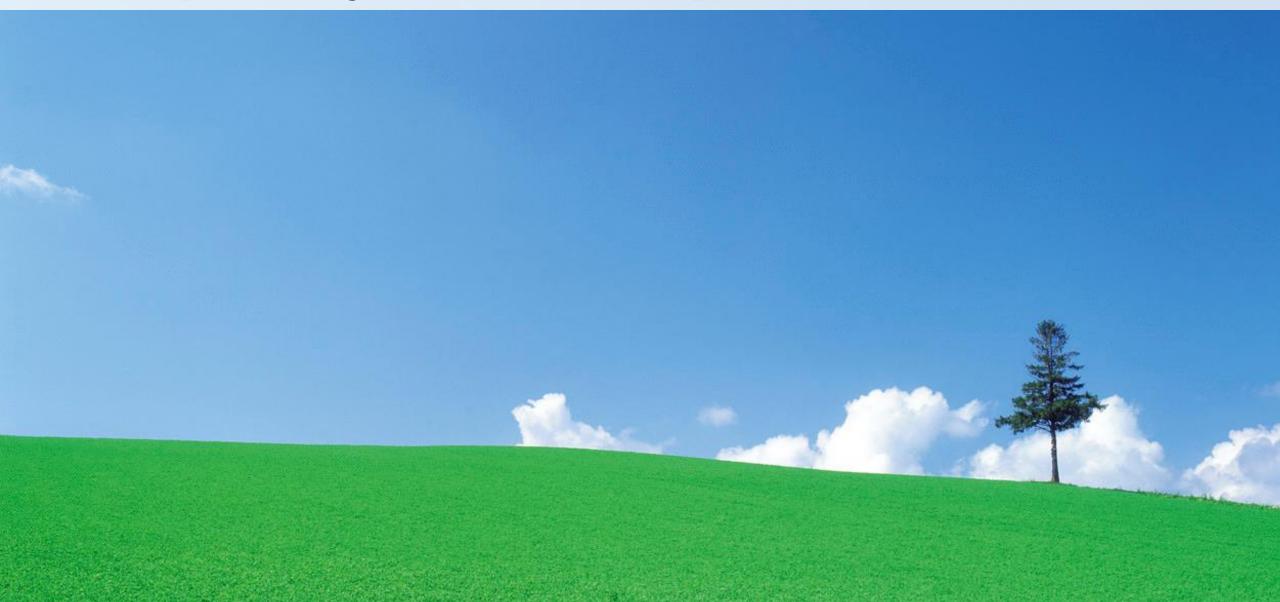


How would it change your life if you won a small lottery and the payout is \$50,000 per year for the rest of your life?

## 1. Sign of financial health



# 2. Improves your financial position



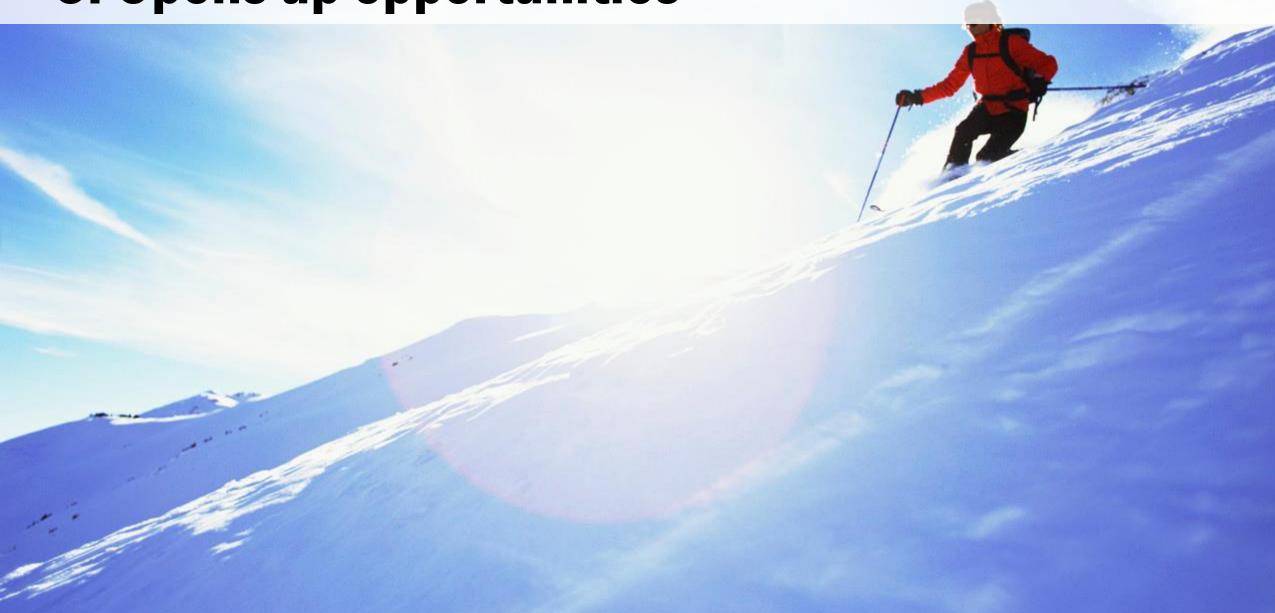
### 3. Key to becoming financially independent



### 4. Reduces worry about cashflow







#### 6. Saving now makes it easier to save later



### Recap

#### Why is your snowball so important?

- 1. Sign of financial health
- 2. Improves your financial position
- 3. Key to becoming financially independent
- 4. Reduces worry about cashflow
- 5. Opens up opportunities
- 6. Saving now makes it easier to save later

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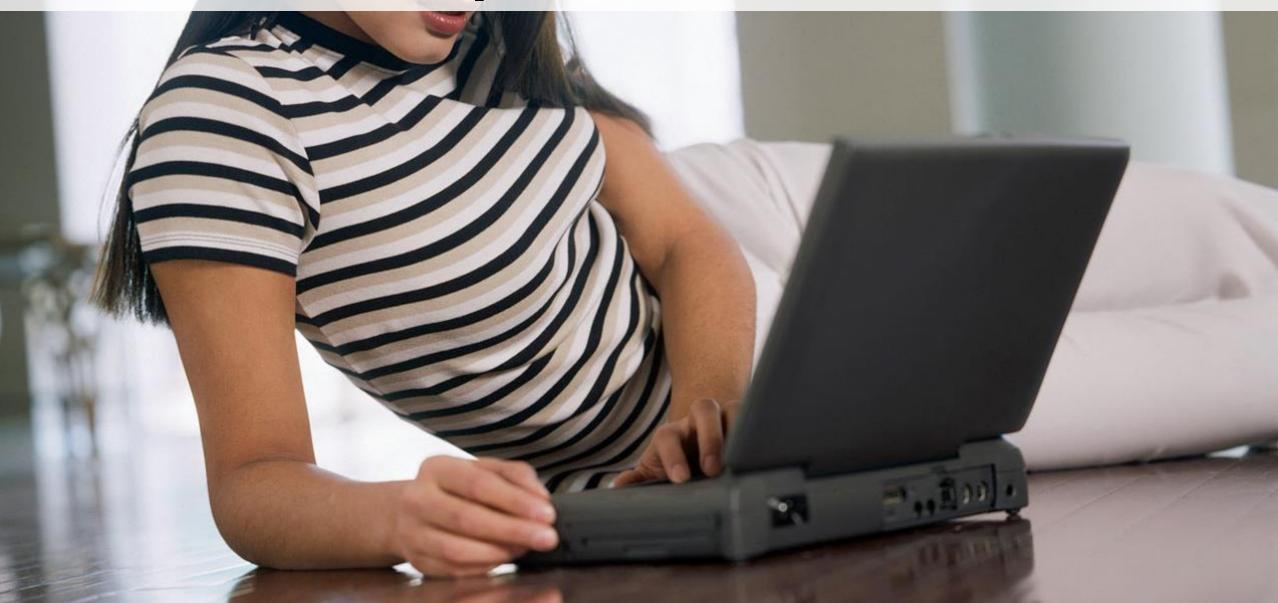
# 10 tips to grow your snowball



#### Think and discuss

On what things is it easy to spend too much money?

# 1. Have a written plan



### 2. Budget and track expenses



### 3. Save 10% of your income each month



# 4. Save to spend and invest



# 5. Avoid unnecessary risks



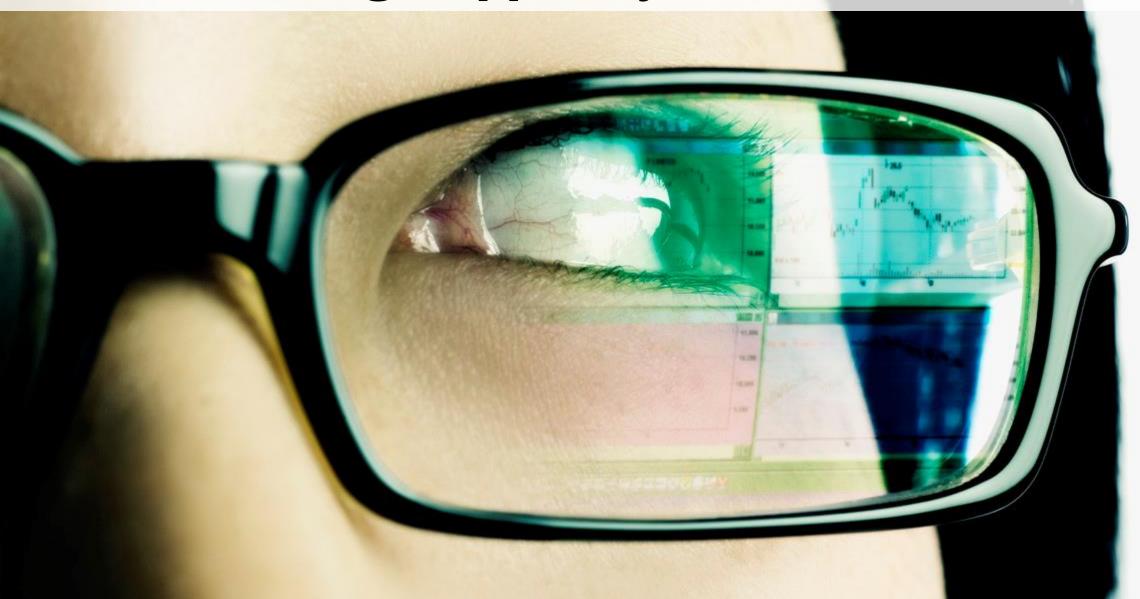
### 6. Plan to own a property debt-free



# 7. Plan to be financially independent



### 8. Avoid being trapped by tax



# 9. Protect the things you value



#### 10. Seek advice when needed



### Recap

- 1. Have a written plan
- 2. Budget and track expenses
- 3. Save 10% every month
- 4. Save to spend and invest
- 5. Avoid unnecessary risks
- 6. Plan to own a property debt free
- 7. Plan to be financially independent
- 8. Avoid being trapped by tax
- 9. Protect the things you value
- 10. Seek advice when needed

Your snowball is the amount saved each month

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#### You need to be able to ...

**Explain what the pie represents** 

Clearly explain what the snowball represents

**Understand why it is important** 

Explain some specific ways to grow your snowball