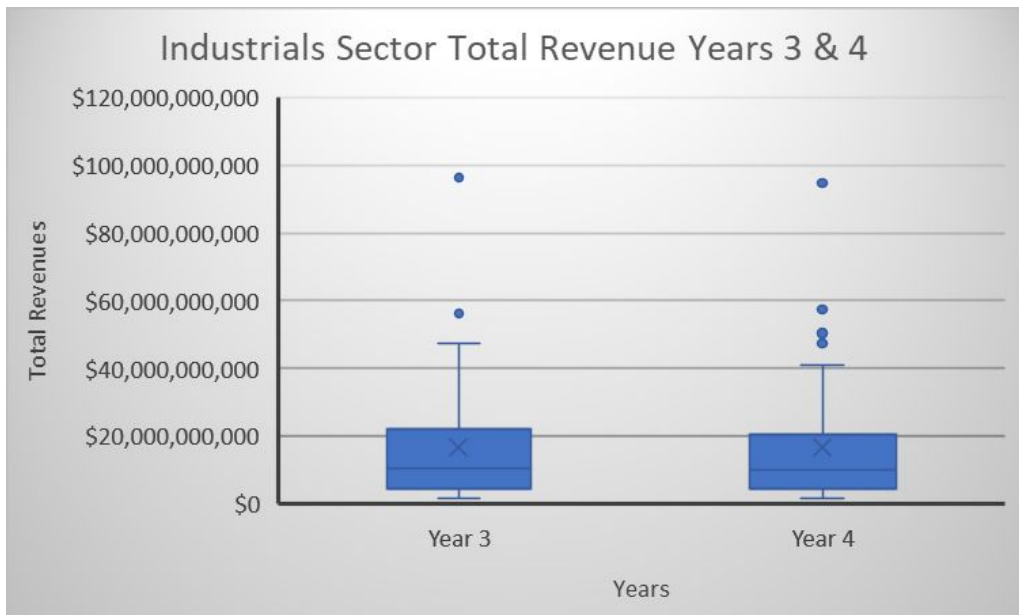


How do the Total Revenues of the Industrials Sector compare between Years 3 & 4?



In comparing the Total Revenues of companies in the Industrials sector for Year 3 and Year 4 it can be seen that they had fairly similar years. However, Year 3 performed slightly better with the sum of the Total Revenues being \$1,037,676,179,000.00 in comparison to Year 4's \$1,026,094,777,000.00.

For Year 3, the mean is \$16,736,712,564.52 which is greater than Year 4's mean at \$16,549,915,758.06. That seems to show that companies in Year 3 had higher Total Revenues on average than in Year 4. The mean in both years is greater than the median, \$10,237,976,500.00 in Year 3 and \$9,930,692,000.00 in Year 4, making the distribution positively skewed.

The two years have a similar variability with the standard deviation of Year 3 being \$17,930,571,778.78 and Year 4 being \$17,799,055,006.36. Although similar, it does look as though Year 3 had the greater spread of Total Revenues for companies in the Industrials sector. In both years, 75% of the Total Revenues were under \$22 Billion with a few outliers reaching \$96,114,000,000.00 in Year 3 and in \$94,571,000,000.00 Year 4. BA being the company that reached those Totals in both Year 3 and 4, followed by UPS, UTX in both years and FDX in Year 4. When looking at the range for both years we can see that Year 3's range being \$94,529,500,000.00 is larger than Year 4 with a range of \$92,933,900,000.00. Year 3 had the lower minimum Total Revenue at \$1,584,500,000.00 compared to Year 4's minimum at \$1,637,100,000.00 and we can see from the maximum amounts stated above Year 3 had the higher maximum giving it the larger range.