

YOUR RIGHT SIZED IT PARTNER

An Efficient, Reliable & Competitive Firm



Retail Management Systems

Agenda

- Profile
- POS Systems
- Merchandising
- Supply chain Management
- E-Commerce

Profile

- At this company we are dedicated to serve the retail business
- Our mission is to provide high-end solutions to our customers and partners built around first class software, hardware and system integration services
- We strive to provide complete service to the customer – since business case analysis through consultancy, building solution and after-sales support and service
- We deliver high quality products through direct partnership with leading global manufacturers
- We offer broad product portfolio based on open source solution to fulfill every customer demand

Profile.....

Our Retail Management solutions:

- Manages all the store's basic retail processes through a fully integrated system
- Streamlines business operations, including inventory, supplier management and POS processes business operations
- Helps on making informed decisions with accurate data & powerful reports
- Reduces point of sale systems and operation costs
- Connects customers, employees and business partners
- Expands easily to multi-store operations

POS System:

- Inventory Management
- Customer Management
- Employee Management
- Accounting Management
- Reporting

Point of Sale Features

- ✓ Bar Code Scanning
- ✓ Cancellation
- ✓ Coupons
- ✓ Credit Card Processing
- ✓ Customer History
- ✓ Customizable GUI
- ✓ Discounts
- ✓ Layaways & Quotes
- ✓ Mobile POS Capability
- ✓ Multi-System Integration
- ✓ Multiple Payment Forms
- ✓ Print Receipts
- ✓ Receipt Notes
- ✓ Refunds
- ✓ Returns
- ✓ Revenue Totals
- ✓ Sell when Server/Network Down
- ✓ Store Credit
- ✓ Tax Exemption
- ✓ Time-Limited Specials
- ✓ Transaction Hold/Recall

Customer Management Features

- ✓ Customer Comments
- ✓ Customer Information Database
- ✓ Default Payments
- ✓ Label Printing
- ✓ Payment History
- ✓ Purchase History
- ✓ Standard Discounts

Employee Management Features

- ✓ Assign Security Access Levels
- ✓ Employee Performance Tracking
- ✓ Track/Manage Employee Info

Inventory Management Features

- ✓ Barcode Generation
- ✓ Customizable Data Fields
- ✓ Import Vendor Catalogs
- ✓ Inventory Transfers
- ✓ Item Weight
- ✓ Loss Prevention
- ✓ Minimum Mark-up
- ✓ Multiple Stores/Inventories
- ✓ Photo Image
- ✓ Price Override
- ✓ Purchase Orders
- ✓ Sale/Discount Scheduling
- ✓ Sales/Discounts
- ✓ Serial Number Assignment

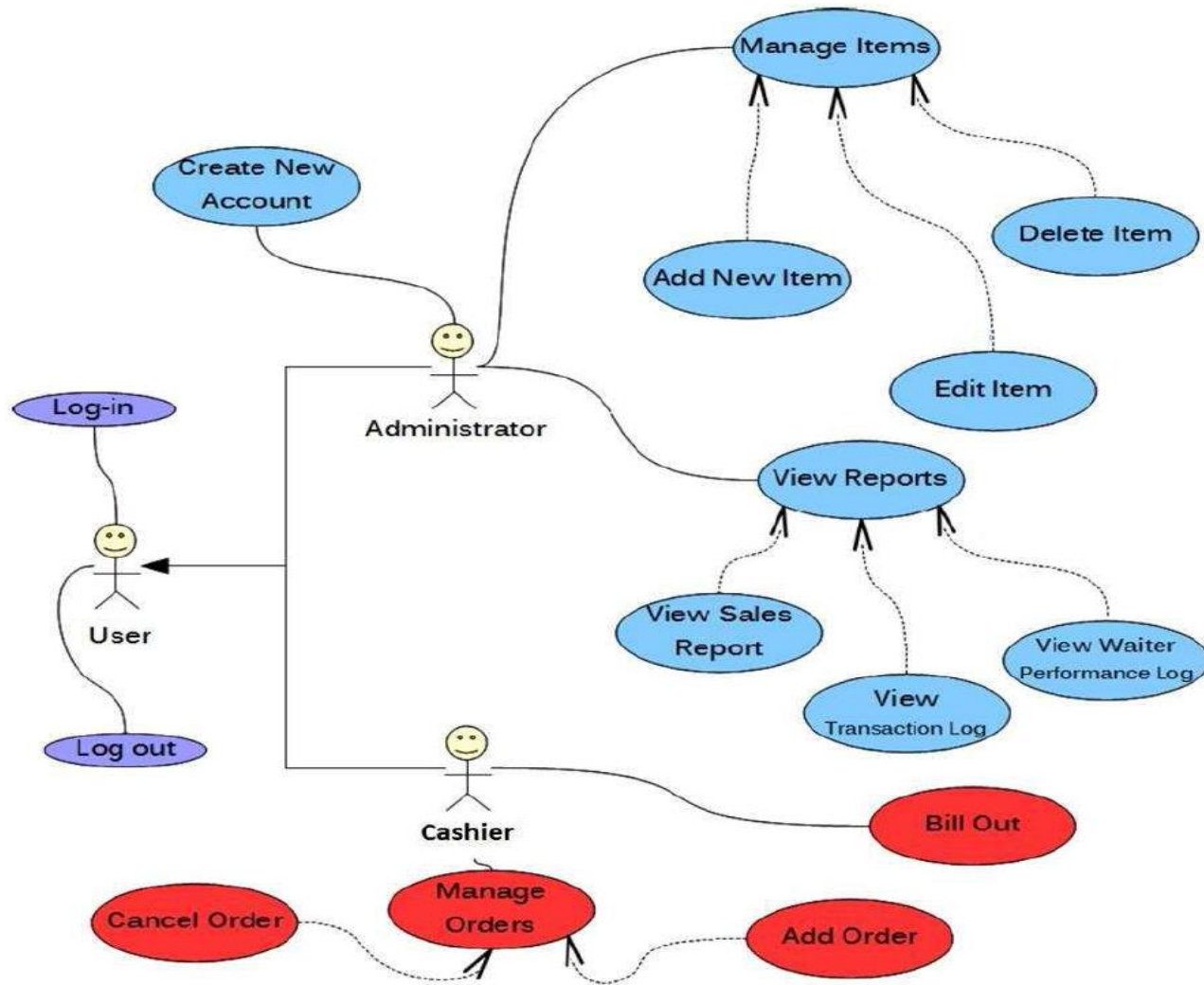
Reporting Features

- ✓ Customized Reports
- ✓ Data Imports/Exports
- ✓ Graphical Reports
- ✓ Inventory Reports
- ✓ Purchase Reports
- ✓ Sales Reports

Retail Accounting Features

- ✓ Accounts Payable
- ✓ Accounts Receivable
- ✓ Bank Transactions
- ✓ Purchase Orders
- ✓ Reports & Statements

POS Workflows at a Glance



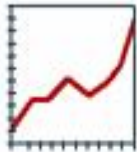
Supply Chain Management

Demand Planning

Analyzing
buying
patterns



Developing
customer
demand
forecasts



Strategic
planning



Inventory
planning



Distribution
planning



Procurement
planning



Transportation
planning



Supply
allocation



Demand Fulfillment

Order
fulfillment



Backlog
management



Order
promising



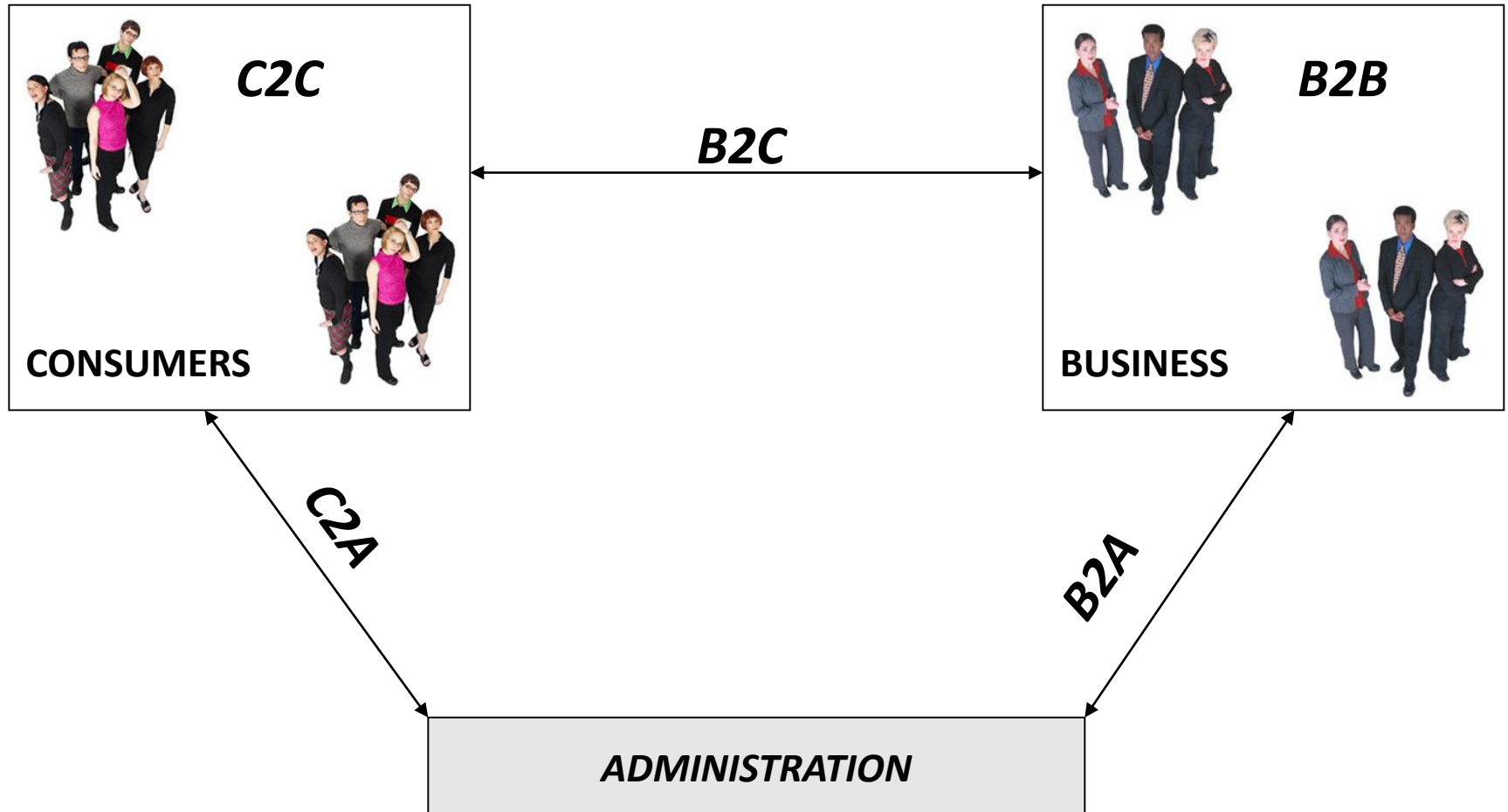
Customer
verification



Order
capture



E-Business



Benefits of e-Commerce

- **Instant worldwide availability**
- **Streamlined buyer-to-seller relationship**
- **Reduced paperwork**
- **Reduced errors**
- **Reduced time**
- **Easier entry into new markets**
- **New business opportunities**
- **Improved market analysis**
- **Wider access to assistance and advice**
- **Improved product analysis**
- **Ability to streamline and automate purchasing**

THANK YOU...