

Assignment: Reflect on the following questions:

1. How do the people around you influence your behavior?

Over the last 14 years, I've noticed that I tend to adopt different things from different people, both positively and negatively. Some things are adopted due to a high level of group cohesion like different mannerisms from friend groups. Other things are adopted due to admiration and aspiration to be equal, like adopting openness and collaborative spirit from people that I've met in the Carlsen Center, or work and rest habits from those whom I've read and learned about.

2. Why is it important to develop a success network?

It's important to develop a success network because those people that you trust most are also most likely to influence change in yourself in a person. Additionally, as with any network, the richer your success network is in knowledge, skills, and qualities, the richer the entire network becomes individually in knowledge, skills, and qualities, as the flow of behaviors, skills, knowledge, and qualities makes its way around the network. There is also the argument that each person has their pool of contacts meaning that those who have put less development into their success network will see exponentially fewer results overall.

3. Who is currently in your success network? What type of people do you still need to include in your success network?

Currently in my network is Cameron Law, Elias Kruse, Kershav Sharma, Justine Lamb, Jagroop Singh, Mike Larios, and Christina Wilson.

Cameron Law is the person I look at for ecosystem building, community building, public speaking, business strategy, and more as well as being a person I like being around

Elias Kruse is one of the people I like to talk to about psychology stuff because of our mutual interest in motivation as well as being a calm third party to my mind

Kershav Sharma, despite not having had the chance to hang out in a while, is my goto for ecosystem building, partner in strategy, and one of my sources of inspiration for networking and community culture

Justine Lamb, despite not regularly being in contact is someone I greatly respect within the area of psychology whom I can talk to about faculty interactions so that we can both navigate the space together.

Jagroop Singh, is a near peer who sits a few steps ahead of me. Although our interest areas are different, I greatly respect his technical knowledge and enjoy bouncing ideas with him due to his unique take on the world.

Mike Larios, despite not having a chance to sit down and have some food with him in a while is my favorite person for learning how to lead as well as learning how to navigate a corporate ecosystem.

Christina Wilson is a more recent addition to my success network since she is someone that mentors me through the academic space of the University of San Francisco in various areas such as politics, and negotiation. She is also a fellow entrepreneur in her own way as she is also building her own business.

What I still need in my success network are more finance-oriented people, more law-oriented people, more graphics-oriented people, more marketing-oriented people, and more people in general. I can't really limit the need for people to just those areas because even those areas don't cover all facets of what it takes to build anything worth while.

4. What stands out to you, feels new to you, excites you, or challenges you from this lesson?

What excites me the most about this lesson is that it motivates me to go out and find those people who I can add to my network in order to learn more about more fascinating people while enriching the overall ecosystem for everyone.