## Results

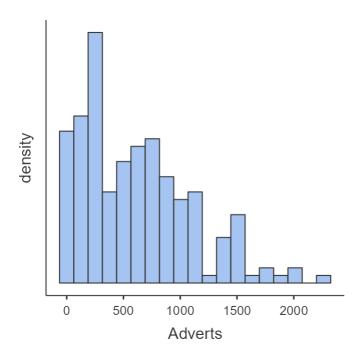
# **Descriptives**

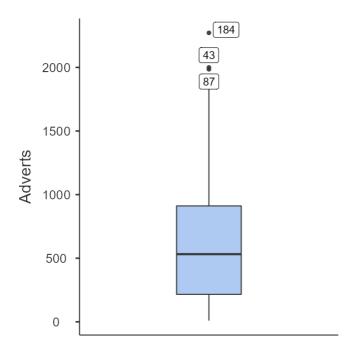
### Descriptives

|                     | Adverts | Sales  | Airplay | Image  |
|---------------------|---------|--------|---------|--------|
| N                   | 200     | 200    | 200     | 200    |
| Missing             | 0       | 0      | 0       | 0      |
| Mean                | 614     | 193    | 27.5    | 6.77   |
| Median              | 532     | 200    | 28.0    | 7.00   |
| Standard deviation  | 486     | 80.7   | 12.3    | 1.40   |
| Minimum             | 9.10    | 10.0   | 0.00    | 1.00   |
| Maximum             | 2272    | 360    | 63.0    | 10.0   |
| Skewness            | 0.853   | 0.0439 | 0.0597  | -1.29  |
| Std. error skewness | 0.172   | 0.172  | 0.172   | 0.172  |
| Kurtosis            | 0.236   | -0.680 | -0.0342 | 3.74   |
| Std. error kurtosis | 0.342   | 0.342  | 0.342   | 0.342  |
| Shapiro-Wilk W      | 0.925   | 0.985  | 0.993   | 0.877  |
| Shapiro-Wilk p      | < .001  | 0.030  | 0.408   | < .001 |

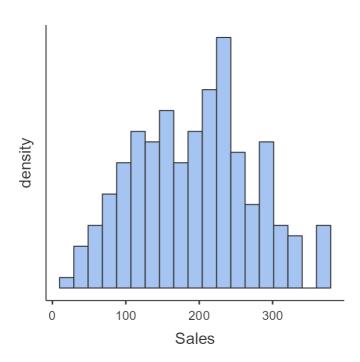
## **Plots**

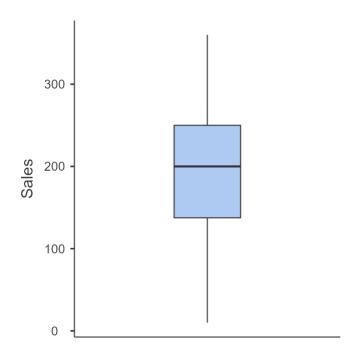
#### **Adverts**



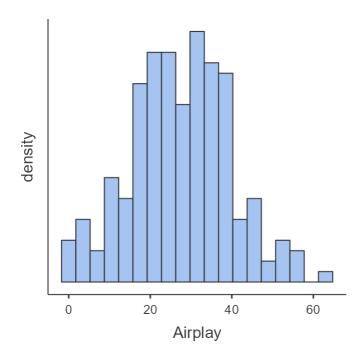


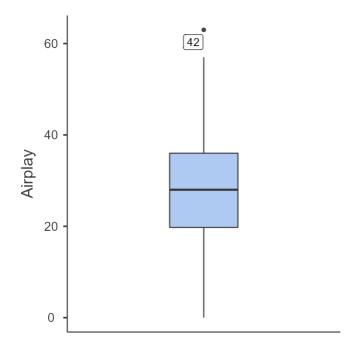
## Sales



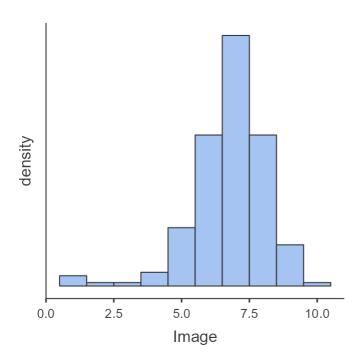


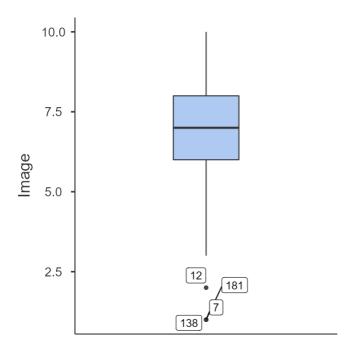
## Airplay





## Image





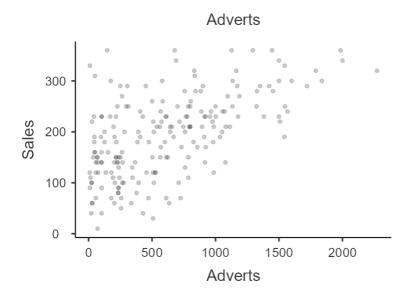
## **Relationships, Prediction, and Group Comparisons**

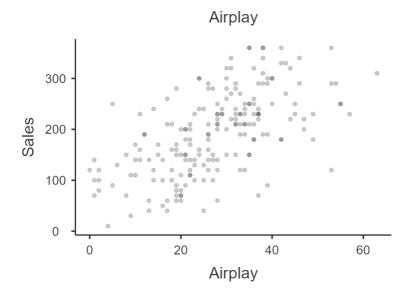
You have entered a numeric dependent variable and several numeric independent variables. Hence, <u>linear regression analysis</u> seems to be a good option for you! In order to run this analysis in jamovi, go to: Regression > Linear Regression

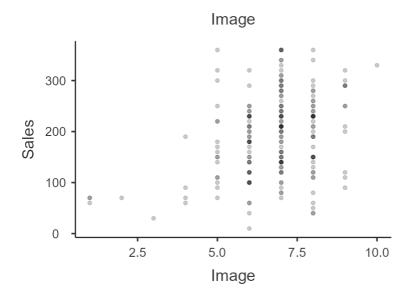
- Drop your dependent variable in the box below Dependent Variable
- Drop your independent variables in the box below Covariates

Click on the link to learn more about this method!

#### **Scatter Plots of Bivariate Relationships - Dependent/Independent Variables**







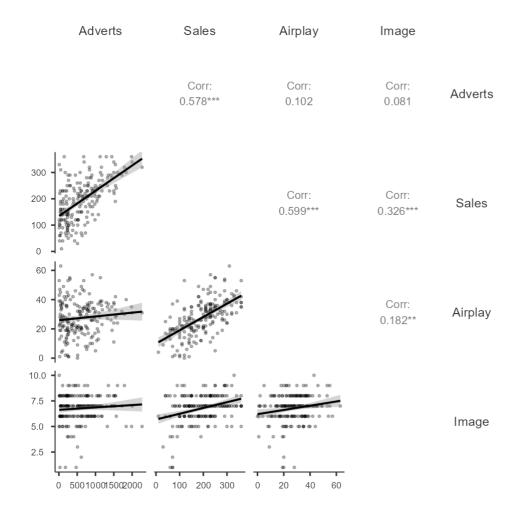
## **Correlation Matrix**

#### Correlation Matrix

|         |             | Adverts   | Sales     | Airplay  | Image |
|---------|-------------|-----------|-----------|----------|-------|
| Adverts | Pearson's r | _         |           |          |       |
|         | df          | _         |           |          |       |
|         | p-value     | _         |           |          |       |
| Sales   | Pearson's r | 0.578 *** | _         |          |       |
|         | df          | 198       | _         |          |       |
|         | p-value     | < .001    | _         |          |       |
| Airplay | Pearson's r | 0.102     | 0.599 *** | _        |       |
|         | df          | 198       | 198       | _        |       |
|         | p-value     | 0.151     | < .001    | _        |       |
| Image   | Pearson's r | 0.081     | 0.326 *** | 0.182 ** | _     |
|         | df          | 198       | 198       | 198      | _     |
|         | p-value     | 0.256     | < .001    | 0.010    | _     |

*Note.* \* p < .05, \*\* p < .01, \*\*\* p < .001

#### **Plot**



## **Linear Regression**

#### Model Fit Measures

|       |       |                |                         | <b>Overall Model Test</b> |     |     | Гest   |
|-------|-------|----------------|-------------------------|---------------------------|-----|-----|--------|
| Model | R     | R <sup>2</sup> | Adjusted R <sup>2</sup> | F                         | df1 | df2 | р      |
| 1     | 0.578 | 0.335          | 0.331                   | 99.6                      | 1   | 198 | < .001 |
| 2     | 0.815 | 0.665          | 0.660                   | 129.5                     | 3   | 196 | < .001 |

#### **Model Comparisons**

| Comparison |   | _     |              |      |     |     |        |
|------------|---|-------|--------------|------|-----|-----|--------|
| Model      |   | Model | $\Delta R^2$ | F    | df1 | df2 | р      |
| 1          | - | 2     | 0.330        | 96.4 | 2   | 196 | < .001 |

## **Model Specific ResultsModel 1Model 2**

#### Omnibus ANOVA Test

|           | Sum of Squares | df  | Mean Square | F    | р      |
|-----------|----------------|-----|-------------|------|--------|
| Adverts   | 433688         | 1   | 433688      | 99.6 | < .001 |
| Residuals | 862264         | 198 | 4355        |      |        |

Note. Type 3 sum of squares

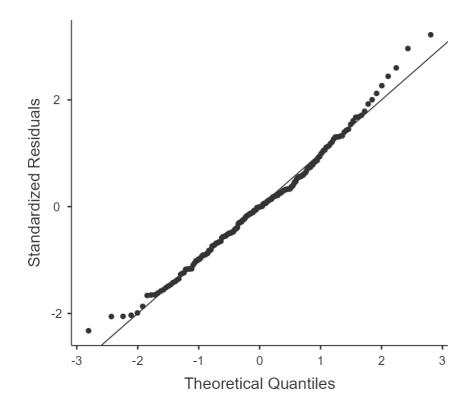
[3]

#### Model Coefficients - Sales

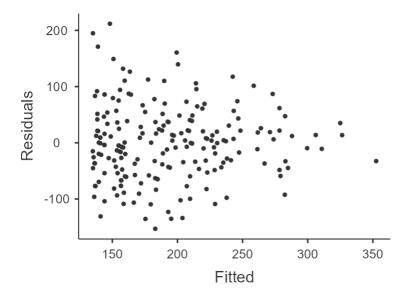
|           |          |         | 95% Confidence Interval |         |       |        |                 |
|-----------|----------|---------|-------------------------|---------|-------|--------|-----------------|
| Predictor | Estimate | SE      | Lower                   | Upper   | t     | р      | Stand. Estimate |
| Intercept | 134.1399 | 7.53657 | 119.2777                | 149.002 | 17.80 | < .001 |                 |
| Adverts   | 0.0961   | 0.00963 | 0.0771                  | 0.115   | 9.98  | < .001 | 0.578           |

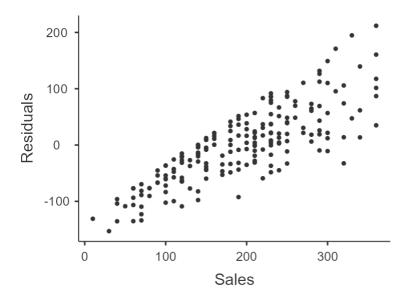
### **Assumption Checks**

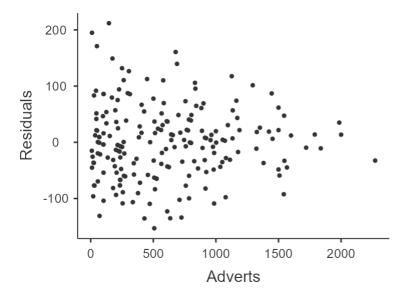
### Q-Q Plot



#### **Residuals Plots**







#### Omnibus ANOVA Test

|           | Sum of Squares | df  | Mean Square | F     | р      |
|-----------|----------------|-----|-------------|-------|--------|
| Adverts   | 333332         | 1   | 333332      | 150.3 | < .001 |
| Airplay   | 325860         | 1   | 325860      | 147.0 | < .001 |
| Image     | 45853          | 1   | 45853       | 20.7  | < .001 |
| Residuals | 434575         | 196 | 2217        |       |        |

Note. Type 3 sum of squares

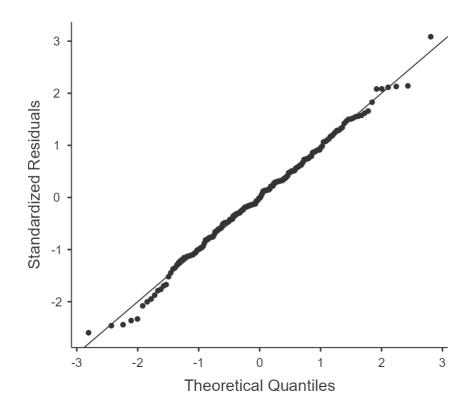
[3]

#### Model Coefficients - Sales

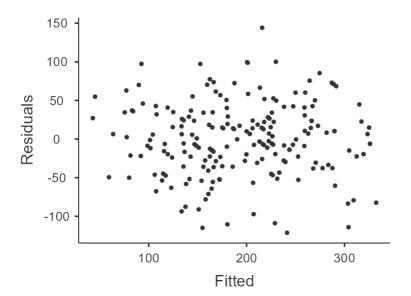
|           |          |          | 95% Confidence Interval |         |       |        |                 |
|-----------|----------|----------|-------------------------|---------|-------|--------|-----------------|
| Predictor | Estimate | SE       | Lower                   | Upper   | t     | р      | Stand. Estimate |
| Intercept | -26.6130 | 17.35000 | -60.8296                | 7.6037  | -1.53 | 0.127  |                 |
| Adverts   | 0.0849   | 0.00692  | 0.0712                  | 0.0985  | 12.26 | < .001 | 0.511           |
| Airplay   | 3.3674   | 0.27777  | 2.8196                  | 3.9152  | 12.12 | < .001 | 0.512           |
| Image     | 11.0863  | 2.43785  | 6.2786                  | 15.8941 | 4.55  | < .001 | 0.192           |

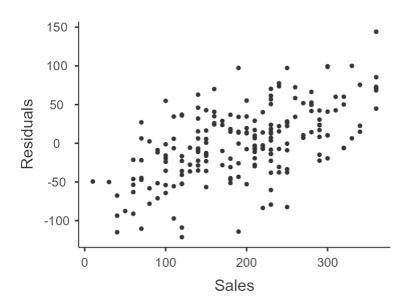
### **Assumption Checks**

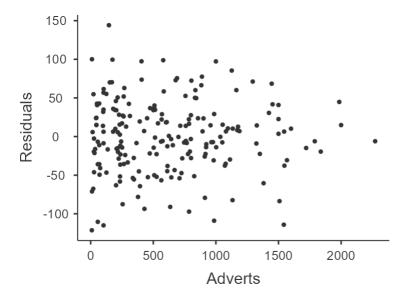
### Q-Q Plot

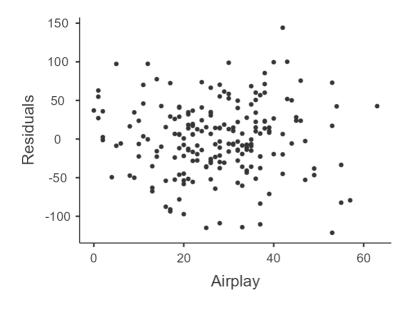


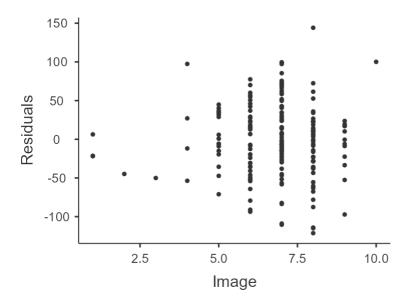
#### **Residuals Plots**











## References

[1] The jamovi project (2022). jamovi. (Version 2.3) [Computer Software]. Retrieved from <a href="https://www.jamovi.org">https://www.jamovi.org</a>.

[2] R Core Team (2021). *R: A Language and environment for statistical computing*. (Version 4.1) [Computer software]. Retrieved from <a href="https://cran.r-project.org">https://cran.r-project.org</a>. (R packages retrieved from MRAN snapshot 2022-01-01).

[3] Fox, J., & Weisberg, S. (2020). *car: Companion to Applied Regression*. [R package]. Retrieved from <a href="https://cran.r-project.org/package=car">https://cran.r-project.org/package=car</a>.