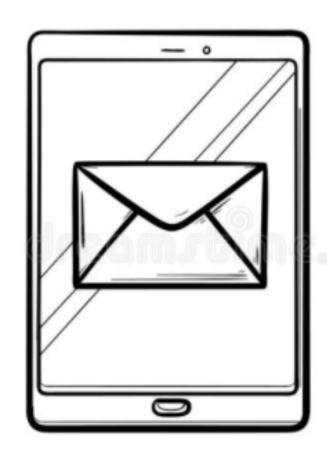
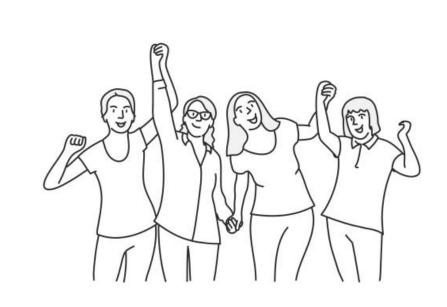
Micah needs help

Micah's looking for services

Micah discovers Trading Aces







Micah is a single mom who needs a lot of help around the house because she is not handy herself and is low on funds at the moment.

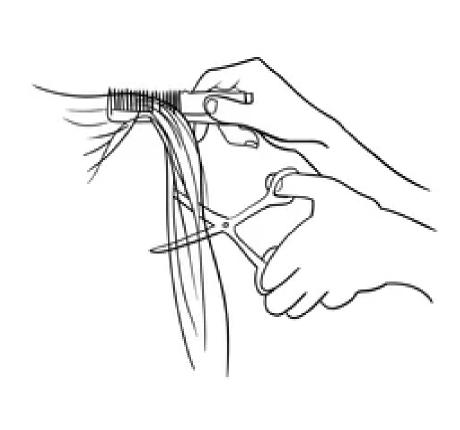
Micah googles ways to trade services. She finds that trading services are expensive and have bad reviews.

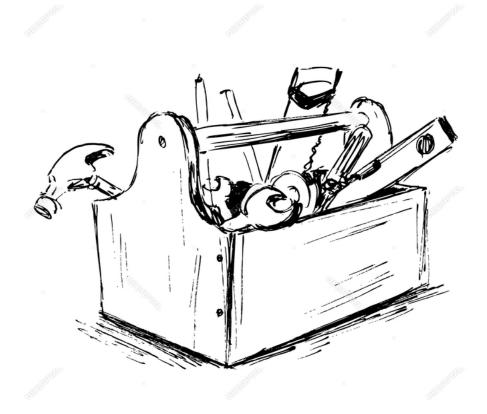
She went out to dinner with her friends and was talking about trading services. Then one of her friends tells her about the Trading Aces app and the success they had.

Micah sets up Account

Tom comes to Micah's rescue

Micah's checklist is getting done

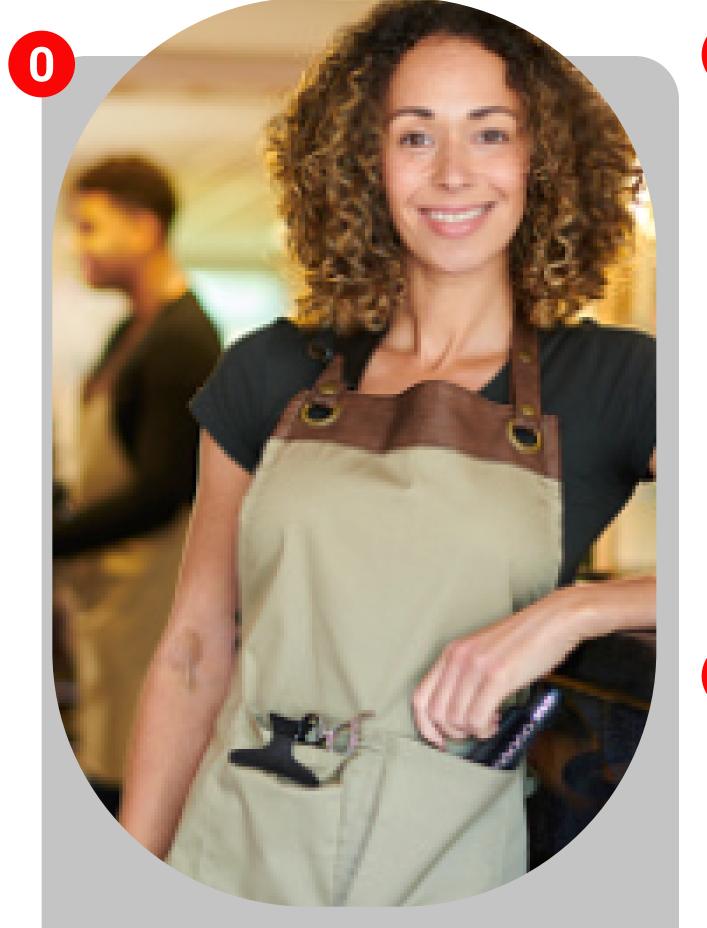






She searches through all the categories and finds lots of services she can use. She decides to set up an account to start posting her haircut services to start earning

She finds someone named Tom to fix her leaky faucet and garbage disposal within a week! She was able to trade her "tradebucks" she earned from cutting a child's hair for the Micah lets out a sigh of relief knowing she can cross two items off her to-do list without dipping into her savings account.



User Name Micah Holmes Age

28 Years

Occupation

Barber

Location

Seattle, Washington

User Motivations

Micah is a single mom with two kids that would like to trade her barber skills to get some much needed help around her fixer-up house.

UX Scenario

Micah is a struggling single mom that needs to find a way to use her barber skills to trade with others that are skilled in home improvement repairs. Micah is searching for a solution to find others that would like to trade services.

Goals

Micah wants to trade services so she can make home improvements without spending money she doesn't have.

The Experience

Problem

- Micah wants to trade services but she doesn't know how.
- Micah searches on the web to see if there are any marketplaces that offer trading services.

- Search
- Micah is only able to post her services for payment instead of trading.
- Micah's mother tells her about the new app, Trading Aces she downloaded.
- Micah downloads the app and looks at the other trading services offerred.

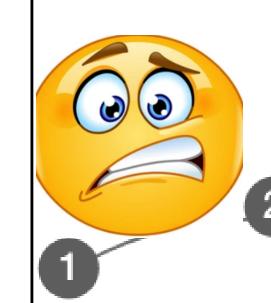
Pains and Gains

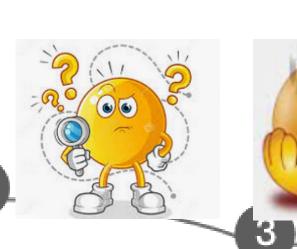
Micah scrolls through the services and doesn't see many home improvement opportunities.

Micah finds other services like babysitting that she needs.

Solution

- Micah decides to offer her barber services but is nervous about being safe on the app.
- Micah found a great match to trade services with and she had a good experience.

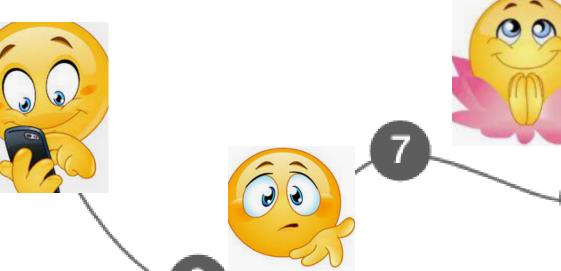








6







To achieve higher visibility, implement search engine optimization to increase marketing of the app.

Create some type of trading currency for the skill areas.

Find ways to market the app on social media.

Provide a user bonus to help people who don't have a skill to trade.

Allow the app to have privacy disclosures and insurance to eliminate user safety concerns.

Allow users to rate other users.