# Richard Pieris Exports PLC

Interim Financial Statements
Nine months ended 31st December 2017

# Consolidated Income Statements

	2017			9 months ended 31st December		
		2016	Change	2017	2016	Change
	Rs. '000	Rs. '000	%	Rs. '000	Rs. '000	%
Continuing Operations						
Revenue	1,140,362	933,769	22	3,276,452	2,912,248	13
Cost of Sales	(790,894)	(616,319)	28	(2,216,745)	(1,916,869)	16
Gross Profit	349,468	317,450	10	1,059,707	995,379	6
Other Operating Income	646	806	(20)	2,083	3,879	(46
Distribution Costs	(96,844)	(85,631)	13	(279,702)	(220,224)	27
Administrative Expenses	(55,257)	(53,718)	3	(161,706)	(150,625)	7
Profit from Operations	198,013	178,907	11	620,382	628,409	(1
Finance Income	8,538	8,680	(2)	31,956	22,944	39
Finance Cost	(569)	(108)	427	(6,365)	(10,872)	(41
Other Financial Items	1,106	9,598	(88)	12,859	667	1,828
Share of Profit/ (Loss) of Associate	(2,631)	(2,632)	(0)	(9,953)	2,103	(573
Profit Before Tax	204,457	194,445	5	648,879	643,251	1
Taxation	(30,984)	1,372	(2,358)	(96,463)	(61,920)	56
Profit for the Period from Continuing Operations	173,473	195,817	(11)	552,416	581,331	(5
Discontinued Operations						
Loss after tax for the period from discontinued operations	(15)	(24)	(38)	(45)	(72)	(38
Profit for the period	173,458	195,793	(11)	552,371	581,259	(5
Attributable to:	-					
Equity Holders of the Parent	97,610	110,402	(12)	316,218	371,829	(15
Non Controlling Interest	75,848	85,391	(11)	236,153	209,430	13
<del>-</del>	173,458	195,793	(11)	552,371	581,259	(5
	Rs.	Rs.		Rs.	Rs.	
Earnings Per Share	8.74	9.89		28.32	33.31	
Earnings Per Share from Continuing Operations	8.74	9.89		28.33	33.31	
Figures in brackets indicate deductions.						
The above figures are subject to audit.						
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# Company Income Statements

	3 months ended 31st December			9 months end	led 31st Dec	cember
	2017 Rs. '000	2016 ( Rs. '000	Change %	2017 Rs. '000	2016 ( Rs. '000	Change %
Revenue Cost of Sales	253,225 (188,895)	215,503 (150,872)	18 25	801,540 (575,166)	925,413 (611,269)	(13)
Gross Profit	64,330	64,631	(0)	226,374	314,144	(6) <b>(28)</b>
Other Operating Income	486	735	(34)	79,214	4,075	1,844
Distribution Costs	(8,920)	(11,033)	(19)	(33,072)	(34,368)	(4)
Administrative Expenses	(12,608)	(13,023)	(3)	(37,119)	(36,039)	3
Profit from Operations	43,288	41,310	5	235,397	247,812	(5)
Finance Income	5,098	2,249	127	14,367	6,815	111
Finance Cost	(693)	(114)	508	(3,843)	(7,973)	(52)
Other Financial Items	882	562	57	11,509	(4,567)	(352)
Profit before Tax	48,575	44,007	10	257,430	242,087	6
Taxation	(7,101)	3,708	(292)	(24,892)	(30,161)	(17)
Profit Attributable to Ordinary Shareholders	41,474	47,715	(13)	232,538	211,926	10
	Rs.	Rs.		Rs.	Rs.	
Earnings Per Share	3.71	4.27		20.83	18.98	

Figures in brackets indicate deductions.

The above figures are subject to audit.

### Consolidated Statement of Financial Position

	As at 31st I	As at 31st December	
	2017	2016	2017
	Rs. 000	Rs. 000	Rs. 000
ASSETS			
Non-current Assets			
Property, Plant & Equipment	974,176	521,378	589,765
Investment in Associate	171,897	170,818	178,217
Other Investment	72,284	72,284	72,284
Leasehold Land Prepayment	11,885	12,157	12,090
	1,230,242	776,637	852,356
Discontinued Operations			
Assets of Arpico Natural Latex Foams (Pvt ) Ltd	162	210	162
Current Assets			
Inventories	420,897	343,870	378,868
Trade & Other Receivables	994,425	749,946	748,498
Short Term Investments	235,607	332,262	343,470
Leasehold Land Prepayment	273	273	273
Amounts Due from Related Parties	31,631	35,442	36,301
Cash and Bank Balances	326,513	413,220	276,450
	2,009,346	1,875,013	1,783,860
Total Assets	3,239,750	2,651,860	2,636,378
EQUITY AND LIABILITIES			
Stated Capital	220,262	220,262	220,262
Revenue Reserves	953,775	724,288	637,557
Foreign Currency Translation	72,744	68,236	70,765
Equity Attributable to Equity Holders of the Parent	1,246,781	1,012,786	928,584
Non Controlling Interest	705,328	676,511	583,546
Total Equity	1,952,109	1,689,297	1,512,130
Non-Current Liabilities			
Interest Bearing Loans & Borrowings	140,708	-	_
Deferred Tax Liabilities	46,996	8,039	26,529
Retirement Benefit Obligation	72,336	66,387	66,176
3	260,040	74,426	92,705
Discontinued Operations			
Liabilities of Arpico Natural Latex Foams (Pvt ) Ltd	226,883	226,921	226,839
Current Liabilities	200 700	204.276	207.000
Trade and Other Payables	329,792	321,379	397,862
Income Tax Payable	25,716	24,852	26,113
Amounts Due to Related Parties	185,912	136,153	27,786
Interest Bearing Loans & Borrowings	259,298	178,832	352,943
Total Liabilities	800,718	661,216	804,704 1,124,248
	1,287,641 3,239,750	962,562 2,651,860	2,636,378
Total Equity and Liabilities	5,259,750	2,001,000	2,030,578

I certify that the above Financial Statements have been prepared in compliance with the requirments of the Companies Act No. 07 of 2007.

Palika Chandrajeewa Sector Finance Manager

The Board of Directors is responsible for the preparation and presentation of these Financial Statements. Approved and Signed for and on behalf of the Board on 08th February 2018 in Colombo.

W.R.Abeysirigunawardena

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The above figures are subject to audit

Director

1,

Sunil S.G.Liyanage

Director

# Company Statement of Financial Position

	As at 31st D	As at 31st December	
	2017 Rs. 000	2016 Rs. 000	2017 Rs. 000
ASSETS			
Non-current Assets			
Property, Plant & Equipment	76,479	74,778	77,444
Long Term Investments	535,307	535,307	535,307
	611,786	610,085	612,751
Current Assets			
Inventories	98,010	91,297	128,858
Trade & Other Receivables	292,813	229,814	238,510
Short Term Investment	109,402	96,632	100,393
Amounts Due from Related Parties	107,801	35,715	35,845
Cash and Bank Balances	231,053	216,012	187,359
	839,079	669,470	690,965
Total Assets	1,450,865	1,279,555	1,303,716
EQUITY AND LIABILITIES			
Stated Capital	220,262	220,262	220,262
Revenue Reserves	997,026	786,125	764,488
Total Equity	1,217,288	1,006,387	984,750
Non-Current Liabilities			
Interest Bearing Loans & Borrowings	_	_	-
Deferred Tax Liability	748	613	715
Retirement Benefit Obligation	52,762	52,007	49,392
3	53,510	52,620	50,107
Current Liabilities		•	•
Trade and Other Payables	143,734	87,606	148,869
Income Tax Payable	6,650	16,251	13,903
Amounts Due to Related Parties	26,012	15,150	14,522
Interest Bearing Loans & Borrowings	3,671	101,541	91,565
	180,067	220,548	268,859
Total Liabilities	233,577	273,168	318,966
Total Equity and Liabilities	1,450,865	1,279,555	1,303,716
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#### The above figures are subject to audit

I certify that the above Financial Statements have been prepared in compliance with the requirments of the Companies Act No. 07 of 2007.

Palika Chandrajeewa Sector Finance Manager

The Board of Directors is responsible for the preparation and presentation of these Financial Statements. Approved and Signed for and on behalf of the Board on 08th February 2018 in Colombo.

W.R.Abeysirigunawardena

Directo

Sunil S.G.Liyanage

Director

	3 months ended 31st	December	9 months ended 3st D	ecember
	2017	2016	2017	2016
Consolidated	Rs.'000	Rs.'000	Rs.'000	Rs.'000
Profit for the period	173,458	195,793	552,371	581,259
Other comprehensive income / (Expenses) not to be reclassified to profit or loss in subsequent periods	-	=	-	=
Other Comprehensive Income / (Expenses) to be reclassified to profit or loss in subsequent periods  Share of Other Comprehensive Income of Associate				
Translation of Associate using foreign functional currency	469	4,399	1,979	5,456
Other comprehensive income for the period	469	4,399	1,979	5,456
Total comprehensive income for the period	173,927	200,192	554,350	586,716
Attributable to Equity Holder of the Parent Company Non Controlling Interest	98,079 75,848 <b>173,927</b>	114,801 85,391 <b>200,192</b>	318,197 236,153 <b>554,350</b>	377,285 209,430 <b>586,715</b>
	3 months ended 31st	December	9 months ended 3st D	ecember
	2017	2016	2017	2016
Company	Rs.'000	Rs.'000	Rs.'000	Rs.'000
Dur Cu County and County	41,474	47,715	232,538	211,926
Profit for the period  Other comprehensive income / (Expenses) not to be reclassified				
Other comprehensive income / (Expenses) not to be reclassified to profit or loss in subsequent periods Other comprehensive income / (Expenses) to be reclassified to	-	-	-	-
Other comprehensive income / (Expenses) not to be reclassified to profit or loss in subsequent periods Other comprehensive income / (Expenses) to be reclassified to profit or loss in subsequent periods	- -	-	-	-
Other comprehensive income / (Expenses) not to be reclassified to profit or loss in subsequent periods Other comprehensive income / (Expenses) to be reclassified to	- - - 41,474	- - 47,715	- - - 232,538	- - - 211,926

# Statement of Changes in Equity

	_	Revenue Reser	ves			
	Stated	General	Accumulated	Foreign Currency	Non Controlling	Total
	Capital	Reserves	Profit	Translation	Interest	
Consolidated	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Balance as at 31st March 2016	220,262	219,250	133,209	62,780	467,224	1,102,725
Profit for the period	-	-	371,829	-	209,430	581,259
Other Comprehensive Income	-	-	-	5,456	-	5,456
Total Comprehensive Income	-	-	371,829	5,456	209,430	586,715
Dividend paid by subsidiary company to outside shareholders	-	-	-	-	(143)	(143)
Balance as at 31st December 2016	220,262	219,250	505,038	68,236	676,511	1,689,297
Balance as at 31st March 2017	220,262	219,250	418,307	70,765	583,546	1,512,130
Profit for the period	-	-	316,218	-	236,153	552,371
Other Comprehensive Income	-	-	-	1,979	-	1,979
Total Comprehensive Income		-	316,218	1,979	236,153	554,350
Dividend paid by subsidiary company to outside shareholders					(114,371)	(114,371)
Balance as at 31st December 2017	220,262	219,250	734,525	72,744	705,328	1,952,109
			-	Revenue Reserves		
			Stated	General	Accumulated	Total
			Capital	Reserves	Profit	5 1000
Company		-	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Balance as at 31st March 2016			220,262	219,250	354,949	794,461

		evenue Reserves		_	
	Stated	General	Accumulated	Total	
	Capital	Reserves	Profit		
Company	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Balance as at 31st March 2016	220,262	219,250	354,949	794,461	
Profit for the period	-	-	211,926	211,926	
Other Comprehensive Income	-	-	-	-	
Total Comprehensive Income	-	-	211,926	211,926	
Balance as at 31st December 2016	220,262	219,250	566,875	1,006,387	
				_	
Balance as at 31st March 2017	220,262	219,250	545,238	984,750	
Profit for the period	-	-	232,538	232,538	
Other Comprehensive Income	-	-	-	-	
Total Comprehensive Income	-	-	232,538	232,538	
Balance as at 31st December 2017	220,262	219,250	777,776	1,217,288	
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		Consolidated For the 9 months period ended		' '		
	31st Dec 2017	31st Dec 2016	31st Dec 2017	31st Dec 2016		
	Rs. '000	Rs. '000	Rs. '000	Rs. '000		
Cash Flows from Operating Activities						
Group Profit before Tax and Non-Controlling Interest						
From Continuing Operations	648,879	643,251	257,430	242,087		
Loss from discontinued Operations	(45)	(72)	-	-		
Adjustment to reconcile profit before tax to net cash flows	34,955	30,789	(74,385)	15,394		
Operating profit before working capital changes	683,789	673,968	183,045	257,481		
Changes in Working Capital adjustments	(193,186)	(78,026)	(89,056)	71,025		
Cash generated from operations	490,603	595,942	93,989	328,506		
Interest Paid	(7,245)	(11,713)	(4,545)	(8,750)		
Income Tax Paid	(78,047)	(54,696)	(32,112)	(29,143)		
Defined Benefit plan costs paid	(3,318)	(125)	(3,116)	(125)		
Net cash flows from Operating activities	401,993	529,408	54,216	290,488		
Net cash flows from/( used in) investing activities	(284,864)	(80,166)	77,466	(9,110)		
Net cash inflow before financing	117,128	449,242	131,682	281,378		
Net cash used in financing activities	(101,340)	(40,358)	(91,659)	(36,586)		
Net Increase in cash and cash equivalents	15,789	408,884	40,023	244,792		
Cash and cash equivalents at the beginning of the period	64,380	(39,291)	187,359	(28,780)		
Cash and cash equivalents at the end of the period	80,169	369,593	227,382	216,012		
Analysis of Cash and Cash Equivalents						
Cash at Bank & in Hand						
From Continuing operations	326,513	413,220	231,053	216,012		
From Discontinuing operations	162	210	<u>-</u>			
	326,675	413,430	231,053	216,012		
Bank Overdraft	(246,506)	(43,837)	(3,671)	-		
	80,169	369,593	227,382	216,012		

The above figures are subject to audit.

	Turnover		Profit / (Loss) from	operations	Net Asset	s
•	For the 9 months period ended		For the 6 months pe	riod ended	As at	As at
	31st Dec	31st Dec	31st Dec	31st Dec	31st Dec	31st Dec
	2017	2016	2017	2016	2017	2016
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
NO. 16	27.454	45.204	(724)		22.272	22.726
Mineral Segment	37,151	45,381	(731)	-	33,373	32,736
Latex Based Segment	2,451,956	1,967,435	463,466	380,879	992,570	942,375
Hard Rubber Segment	801,540	925,413	235,397	247,812	1,217,288	1,006,387
	3,290,647	2,938,229	698,132	628,691	2,243,231	1,981,498
Adjustment for Inter Group Transactions	(14,195)	(25,981)	(77,750)	(282)	(996,450)	(968,712)
	3,276,452	2,912,248	620,382	628,409	1,246,781	1,012,786

Figures in brackets indicate deductions. The above figures are subject to audit.

#### Notes to the Financial Statements

1 The figures given above for the nine months ended 31st Dec 2017 and 31st Dec 2016 are subject to audit.

The Interim Financial Statements of Richard Pieris Exports PLC for the nine months ended 31st December 2017 have been prepared in accordance with LKAS 34, Interim Financial Reporting. There were no changes to the Accounting Policies and methods of Computation since the publication of the Annual Report for the year ended 31st March 2017. The provisions of the new Companies Act No.7 of 2007 have been considered in preparing the interim financial statements of the Company and of the Group.

The Interim financial statements have been prepared on a historical cost basis, except for financial instruments which have been measured at fair value.

2 Figures for the corresponding period have been re-arranged where ever necessary to confirm to the current presentation. The figures in brackets indicate deductions.

#### 3 Stated Capital

Stated Capital		
	As at 31.12.2017	As at 31.03.2017
Issued & fully paid Number of shares (Ordinary Shares)	11,163,745	11,163,745
	Rs.	Rs.
Stated Capital ( Rs )	220,262,000	220.262.000

- 4 There has not been a significant change in the nature of the contingent liabilities, which were disclosed in the annual report for the year ended 31st March 2017.
- 5 There have been no events subsequent to the interim period, which require disclosure in the Interim Financial Statements.

#### 6 Capital and Lease Commitments

The Capital Commitments for Property, Plant and Equipment incidental to the ordinary course of business as at 31.12.2017, approved by the board are as follows.

	Group		Company	
	2017	2016	2017	2016
	Rs.'000	Rs.'000	Rs.'000	Rs.'000
Contracted but not provided for	339,920	188,863	-	-
Approved but not contracted for	188,567	339,624	-	-
	528,487	528,487	-	-
Lease Commitments				
		Gro	up	
	2017	2017	2016	2016
	Rs.'000	USD	Rs.'000	USD
Within one year	4,591	29,910	4,201	27,971
After one year but not more than five years	18,345	119,640	16,803	111,884
More than five years	282,335	1,839,313	252,606	1,682,020
_	305,271	1,988,863	273,610	1,821,875

7 Discontinued operations Comprise the results of Subsidiaries of the Group whose Commercial operations have been discontinued.

8	Net asset value per Share	31st Dec 2017	31st Dec 2016	31st March 2017
		Rs.	Rs.	Rs.
	Consolidated (in Rs.)	111.68	90.72	83.18
	Company ( in Rs. )	109.04	90.14	88.21
9	Market Price Per Share	31st Dec 2017	31st Dec 2016	31st March 2017
		Rs	Rs	Rs.
	Highest for the Quarter / Year (in Rs.)	215.00	240.00	255.00
	Lowest for the Quarter / Year(in Rs.)	170.00	212.00	200.00
	Last Traded Price for the Quarter / Year (in Rs.)	177.00	223.40	209.00
10	All values included in this financial statements, are in Runees (	Mary unless otherwise stated		

10 All values included in this financial statements, are in Rupees 000's unless otherwise stated.

### Shareholder Information

#### 1. Major Shareholders as at 31st December 2017

	As at 31st D	As at 31st Dec 2017		As at 31st March 2017	
	No of Shares	Holding %	No of Shares	Holding %	
1 Richard Pieris & Company Plc.	9,366,027	83.90%	8,959,997	80.26%	406,030
2 Mr.D.F.G.Dalpethado	147,171	1.32%	32,671	0.29%	114,500
3 Mr. T.T.T.Al-Nakib	119,480	1.07%	125,000	1.12%	(5,520)
4 Mr. P.Vijendran	60,000	0.54%	60,000	0.54%	-
5 First Capital Markets Ltd	57,500	0.52%	-	-	57,500
6 Kalday Private Limited	53,399	0.48%	53,399	0.48%	-
7 Mr.K.A.S.R.Nissanka	53,397	0.48%	53,397	0.48%	-
8 Mr. A.A.A.Noorudin	50,000	0.45%	50,000	0.45%	-
9 Ransiri Enterprises ( Pvt ) Ltd	42,100	0.38%	41,572	0.37%	528
10 Union Investments (Pvt) Itd	40,600	0.36%	40,600	0.36%	-
11 Mr. Sithampalam	35,000	0.31%	35,000	0.31%	-
12 Corporate Holdings (Pvt) Ltd	30,000	0.27%	30,000	0.27%	-
13 Mr. M.S.P.Fernando	28,008	0.25%	28,008	0.25%	-
14 Mr. N.A.Withana	25,000	0.22%	25,000	0.22%	-
15 Mrs M. Y. Amerasinghe	24,000	0.21%	26,000	0.23%	(2,000)
16 Mr.H.A. Pieris	20,931	0.19%	20,932	0.19%	(1)
17 Mr P.T.S.De Silva	19,124	0.17%	17,873	0.16%	1,251
18 Mr. W.P.Gunasena	17,240	0.15%	50,578	0.45%	(33,338)
19 Mr. W.M.H.B.Senevi	17,114	0.15%	22,114	0.20%	(5,000)
20 Sen -Saal (Pvt) Ltd	17,000	0.15%	22,114	0.20%	(5,114)
Total	10,223,091	91.57%	10,205,569	91.42%	528,836

#### 2. Public & Parent Shareholding

As at 31st December 2017, the public held 16.10% (2016: 19.74%) of the stated capital of the company. The share holding of the parent company, Richard Pieris & Company PLC, was 83.90%. (2016-80.26%).

As at 31st December 2017 no of public holders are 1,511 (2016: 1,485)

The Ordinary Voting Shares of Richard Pieris Exports PLC have been transferred from Main Board to the Diri Savi Board of the CSE, with effect from 07th July 2017.

#### 3 Details of Directors Shareholding is given below

Name of the Director	No of Shares as at 31st December 2017	No of Shares as at 31st March 2017
Dr. Sena Yaddehige	-	-
Mr. Shaminda Yaddehige	-	-
Mr. Sunil S.G. Liyanage	203	203
Mr. W.J. Viville P Perera	100	100
Mr. Wasantha Rukmal Abeysirigunawardena	-	-
Dr.L.M.K.Tillekeratne	-	-
Mr. Angelo Maharajah Patrick	-	-

## **CORPORATE INFORMATION**

#### **LEGAL FORM**

A Quoted Public Company with limited liability Incorporated in Sri Lanka on 30th June, 1983

#### PRINCIPAL BUSINESS ACTIVITIES

Manufacture and Export of rubber based products and manufacture of fillers for the rubber industry

#### **BOARD OF DIRECTORS**

Dr. Sena Yaddehige (Chairman)
Shaminda Yaddehige
Sunil S G Liyanage
W.J.Viville P Perera
W R Abeysirigunawardena
Dr.L.M.K.Tillekeratne
Angelo Maharajah Patrick

## **REGISTERED OFFICE**

No. 310, High Level Road, Nawinna, Maharagama. T.P. 0114 310500

E-mail: rpe@arpico.com Web: www.arpicorubber.com

#### COMPANY SECRETARIES

Richard Pieris Group Services ( Private) Limited.

No. 310, High Level Road,

Nawinna,

Maharagama.

T.P. 0114 310500

#### **AUDITORS**

M/s Kreston MNS & Company Chartered Accountants