# The Business Model Canvas

Designed for: Skill workers & Investors

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### **Key Partners**

- **Business** Mentors
- Government Institutes Private skill
- Develop 3. organizations
- **API Partners**

## **Key Activities**

- Build a website 1.
- Make a team for Customer verification process.
- Marketing 3. process
- Maintenance

#### **Key Resources**

- 1. Money resources
- **IT Development** Knowledge
- Man power
- Data center
- User Data

#### **Value Propositions**

- 1. There are some websites there for detailing skilled workers, but they do not connect investors and skilled workers.
- 24/7 service
- 3. Easy to use
- Low costing 4.
- Centralize platform

#### **Customer Relationships**

- 1. Verified customer service.
- 2. Give a chance to share their works and updates
- 3. Free services for first month
- 4. Boot camps, create a meetups for them

#### Channels

- 1. Social media
- 2. Web site
- 3. Physical marketing

# **Customer Segments**

1. Investor: age above to 18 2. Skill workers: age above to

18

- 4. Events bootcamps

#### **Cost Structure**

- Team maintenance 1.
- Hosting cost
- Electricity power
- 4. Website maintenance
- 5. Verified process cost

#### **Revenue Streams**

- 1. Related add sense
- 2. Branding in other related companies or

institutes

- 3. Account registration fee
- 4. Monthly subscription fee