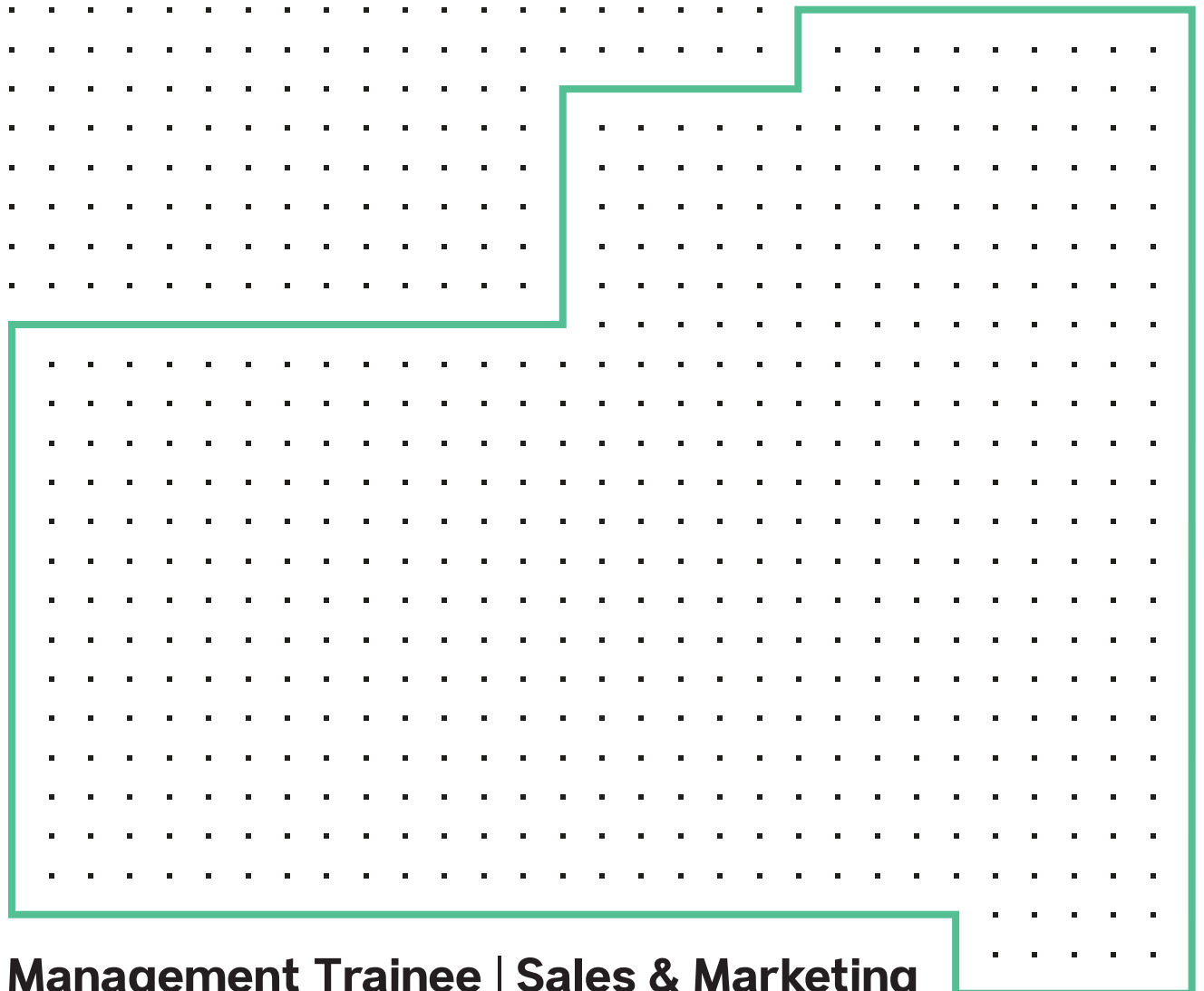


# Job Description



Management Trainee | Sales & Marketing

# Description of roles & expectations

- Build good Working relationship with Clients
- Understand the core values of the company and its goals  
Research the market and related products for possible business opportunities
- PAN India competitive Market Research and Data analysis in Real Estate and Financial market
- Present the product favorably and in a structured professional manner
- Maintain and Develop relationships with channel partners in person and via telephone calls and e-mails
- Follow up with potential customers to prospect for new business.
- Advise on forth coming product developments
- Develop Square Yards as a brand by ensuring Service standards in line with company polices

**Joining Location**  
Mumbai

**Vacancy for**  
Multiple

# Compensation Benefits

	Yearly CTC	Monthly CTC
CTC	6,00,000	50,000
Salary Components		
Basic	1,11,080	9,257
HRA	34,522	2,877
Statutory Benefits		
PF (Employer Part)	13,330	1,111
LWF (Employer Part)	0	0
ESIC (Employer Part)	4,960	413
Statutory Bonus	7,000	583
Performance Linked Allowances*		
Performance Linked Payout	1,29,108	10,759
Performance Linked Payout <sup>2</sup>	3,00,000	25,000
Monthly Gross	5,74,710	47,893
PF (Employee Part)	13,330	1,111
LWF (Employee Part)	0	0
ESIC (Employee Part)	1,092	91
PA Tax	2,400	200
PA Cover	180	15
Net Pay	5,57,708	46,476

- Amounts mentioned, and their payout is contingent on meeting indicative performance threshold, as defined from time to time
- Performance and salary are subject to review in 6 months, provided defined performance targets are met

# Desired Candidate Profile

- An emphatic communicator with pleasant personality
- Self-driven, well groomed, results-oriented professional with a positive outlook
- Structured and process oriented
- Zeal for multitasking
- Comprehensive towards Facts and Figures

# Selection Process

- Cumulative list of batches (CVs and Count on Mail).
- Group Discussion
- Personnel Interview with the Management
- Psychometric Analysis
- Letter of Intent

# Why Us

- Highly Competitive Compensation
- Global Movement Opportunities
- Best Incentive Structure
- Supersonic growth
- Employee Stock Options
- Bi Annual Appraisals for sales
- Healthcare & Insurance
- Fun, Dynamic Environment
- Diversified role
- Fastest Growing Cross Border Real Estate Platform