

# Maximum Loan to Value Ratios

The following document outlines Bankwest's maximum Loan to Value Ratios (LVR's) that will be considered for Retail (consumer) lending and is to be used as a guide.

The Loan to Value Ratio (LVR) is calculated by adding the amount of all credit facilities supported by the security, and dividing it by the market value of the security / securities expressed as a percentage.

Refer to the tables below to review the LVRs for various property types. These tables detail;

- the Maximum LVR the Bank will entertain without mortgage insurance, and
- the Maximum LVR the mortgage insurer will generally accept.

The Bank's mortgage insurer may adopt their own guidelines for certain locations.

## Houses

Description	Owner occ	cupier	Investor	
	No LMI	LMI	No LMI	LMI
House	80%	95% (98% including capitalisation of the Lenders' Mortgages Insurance (LMI) premium)	80%	95% (including capitalisation of the LMI premium)
Prefabricated / Kit / Modular and Transportable Dwellings	80%	95% (98% including capitalisation of the LMI premium)	80%	95% (including capitalisation of the LMI premium)
Refinance	80%	90% (excluding capitalisation of the LMI premium)	80%	90% (including capitalisation of the LMI premium)
Houses in Restricted Regional Postcodes (including all the above categories except refinance)	80%	95% (98% including capitalisation of the LMI premium)	80%	Not Available
House in a Category B location (refer below)	Refer to Retail Credit Decisions			

## **Notes:**

 Restricted postcodes can be identified through use of the Bankwest Valuation and Policy Tool.



- Where an Interest Only (IO) period is applied for and the loan purpose is Owner Occupied, the LVR cannot be >80%, including any capitalisation of the Lenders Mortgage Insurance (LMI) premium.
- Where an Interest Only (IO) period is applied for, and the loan purpose is Investment, the LVR
  cannot be >90%, including any capitalisation of the Lenders Mortgage Insurance (LMI)
  premium.
- For properties within 50m of High Tension powerlines refer to Retail Credit Decisions.
- For Heritage properties, the LVR cannot be > 90%.

## **Units**

A unit is an apartment/flat:

- that is not classified as being either a detached or semi-detached dwelling; and
- is in a development that has either  $\leq 5$  floors or  $\leq 50$  accommodation units.

#### Note:

- Townhouses or villas are considered to be a house, where they are classified as being either a detached or semi-detached dwelling.
- The number of floors within a unit development is based upon those 'from the ground up', irrespective of their use (i.e. accommodation, mixed used / commercial, car parking).
- Units within developments that contain 'Mixed Use' are acceptable subject to the current use being residential and permitted under the Zoning.

Must	<ul> <li>have a minimum living area of more than 30 sqm (based solely on the living area); and</li> <li>have at least one separate bedroom.</li> </ul>
Cannot	<ul> <li>be an off the plan purchase or developer sale (please refer to the separate page Off the plan purchase and developer sales)</li> <li>have a minimum living area of ≤30 sqm (based solely on the living area); or</li> <li>be an Off the Plan Developer sale that has a minimum living area of less than 40 sqm (based solely on the living area); or</li> <li>be in a development that has ≥ 6 floors or more than 50 accommodation units (Refer High Density below); or</li> </ul>



- be a unit contained within a development designated for the sole use of Student Accommodation; or
- be a Serviced Apartment.

Description	Owner occu	pier	Investor	
	No LMI	LMI	No LMI	LMI
Residential unit ≥40 sqm	80%	95% (98% including capitalisation of the LMI premium)	80%	95% (including capitalisation of the LMI premium)
Residential unit ≥40 sqm Restricted Postcodes	80%	90% (including capitalisation of the LMI premium)	80%	90% (including capitalisation of the LMI premium)
Residential unit ≥40 sqm Restricted Regional Postcodes	80%	95% (98% including capitalisation of the LMI premium)	80%	NA
Residential unit >30 sqm <40 sqm	65%	NA	65%	NA
Refinance	As per category above	As per the above criteria; Either N/A, or 90% (excluding capitalisation of the LMI premium)	As per category above	As per the above criteria; Either N/A, or 90% (including capitalisation of the LMI premium)
Category B (refer below)	Refer to Ret	ail Credit Decisions.		

Restricted postcodes can be identified through the use of the Bankwest Valuation and Policy Tool.

Where an Interest Only (IO) period is applied for and the loan purpose is Owner Occupied, the LVR cannot be

>80%, including any capitalisation of the Lenders Mortgage Insurance (LMI) premium.



Where an Interest Only (IO) period is applied for, and the loan purpose is Investment, the LVR cannot be >90%, including any capitalisation of the Lenders Mortgage Insurance (LMI) premium.

For properties within 50m of High Tension powerlines refer to Retail Credit Decisions. For Heritage properties, the LVR cannot be > 90%.

## Units in a High Density Property

A high density unit is an apartment/flat:

- that is not classified as being either a detached or semi-detached dwelling; and
- is in a development that has either ≥6 floors or more than 50 accommodation units.

## Notes:

- Townhouses or villas are considered to be a house, where they are classified as being either a detached or semi-detached dwelling.
- The number of floors within a unit development is based upon those 'from the ground up', irrespective of their use (i.e. accommodation, mixed used / commercial, car parking).
- Units within developments that contain 'Mixed Use' are acceptable subject to the current use being residential and permitted under the Zoning.

Must	<ul> <li>have a minimum living area of ≥40sqm (based solely on the living area); and</li> <li>have at least one separate bedroom.</li> </ul>
Cannot	<ul> <li>be an off the plan purchase or developer sale (please refer to the separate page Off the plan purchase and developer sales)</li> <li>have a minimum living area of less than 40sqm (based solely on the living area); or</li> <li>be used as security for loans that involve progress payments; or</li> <li>be a unit contained within a development designated for the sole use of Student Accommodation; or</li> <li>be a Service Apartment</li> </ul>

Description	Owne	ner occupier		or
	No LMI	LMI	No LMI	LMI



High Density	80%	95% (including capitalisation of the LMI premium)	80%	95% (including capitalisation of the LMI premium)
High Density  Restricted Postcode	80%	90% (including capitalisation of the LMI premium)	80%	90% (including capitalisation of the LMI premium)
High Density Restricted Regional Postcodes	80%	95% (including capitalisation of the LMI premium)	80%	N/A

- Restricted postcodes can be identified through the use of the Bankwest Valuation and Policy Tool.
- Where an Interest Only (IO) period is applied for and the loan purpose is Owner Occupied, the LVR cannot be >80%, including any capitalisation of the Lenders Mortgage Insurance (LMI) premium.
- Where an Interest Only (IO) period is applied for, and the loan purpose is Investment, the LVR cannot be >90%, including any capitalisation of the Lenders Mortgage Insurance (LMI) premium.
- For properties within 50m of High Tension powerlines refer to Retail Credit Decisions
- For Heritage properties, the LVR cannot be > 90%.

## Rural

Must	Have, or be applying for finance to construct a residence on the lot.
	<ul> <li>Zoned by the local government authority as being for domestic occupation including rural lifestyle properties.</li> </ul>
	<ul> <li>Be connected to all services (e.g. mains electricity, potable water, and sewerage systems).</li> </ul>
Cannot	Generate more than 25% of the income used to service debt, excluding rent.
	<b>Note:</b> For business deals, income to be measured as Earnings Before Interest Tax Depreciation Amortisation (EBITDA).



Description	Owner occ	upier	Investor	
	No LMI	LMI	No LMI	LMI
Being >10 to ≤50 hectares	80%	90% (93% including capitalisation of the LMI premium)	80%	90% (93% including capitalisation of the LMI premium)
Being >10 to ≤50 hectares for Restricted Regional Postcodes	80%	90% (93% including capitalisation of the LMI premium)	80%	NA
Being >50 to 60 hectares	80%	NA	80%	NA
Refinance	As per category above	For properties ≤50 Hectares 90% (excluding capitalisation of the LMI premium)  For properties >50 to ≤60 hectares N/A	As per category above	For properties ≤50 Hectares 90% (including capitalisation of the LMI premium)  For properties >50 to ≤60 hectares N/A
Category B (Refer below)	Refer to Re	tail Credit Decisions		_

Restricted postcodes can be identified through use of the Bankwest Valuation and Policy Tool.

Where an Interest Only (IO) period is applied for and the loan purpose is Owner Occupied, the LVR cannot be

>80%, including any capitalisation of the Lenders Mortgage Insurance (LMI) premium.

Where an Interest Only (IO) period is applied for, and the loan purpose is Investment, the LVR cannot be >90%, including any capitalisation of the Lenders Mortgage Insurance (LMI) premium.

For properties within 50m of High Tension powerlines refer to Retail Credit Decisions. For Heritage properties, the LVR cannot be > 90%.

## Luxury

The following outlines the Banks's internal appetite from an LVR perspective for Residential properties, by state.



State / Territory	Property value	Maximum LVR
All	Up to and including \$3m	80%*
All	<ul> <li>Greater than \$3m up to and including \$5m where:</li> <li>The valuation does not have a Valuation Risk Alert (VRA); and</li> <li>It is not a construction loan.</li> </ul>	80%
All	<ul> <li>Greater than \$3m up to and including \$5m where:</li> <li>The valuation does have a Valuation Risk Alert (VRA); or</li> <li>It is a construction loan.</li> </ul>	75%
All	Greater than \$5m	70%

This represents the Bank's internal appetite from an LVR perspective. For SLM purposes the standard SLM for a residential collateral is 80%.

\*QBE Lenders' Mortgage Insurance (LMI) maximum loan amount and LVR is restricted dependant on location. Please refer to the page Lenders Mortgage Insurance (LMI) and the Valuation and Policy Tool for the maximum loan amount available.

## Note:

• For properties within 50m of High Tension powerlines refer to Retail Credit Decisions.

## Vacant land

	Owner Occupier		Investor		
	No LMI	LMI	No LMI	LMI	
Vacant Land (Metro) ≤1,500 sqm	80%	95% (98% including capitalisation of the LMI premium)	80%	95% (including capitalisation of the LMI premium)	
Vacant Land (Regional / National) ≤1,500 sqm	80%	90% (including capitalisation of the LMI premium)	80%	90% (including capitalisation of the LMI premium)	



Vacant Land (Restricted Regional Postcodes) ≤1,500 sqm	80%	90% (including capitalisation of the LMI premium)	80%	N/A
Vacant Land  (Zoned by the local government authority as being for domestic occupation including rural lifestyle properties)  >1,500 to 500,000 sqm	80%	N/A	80%	N/A
Refinance Vacant Land  ≤ 500,000 sqm (Where Vacant Land is to be refinanced as part of a construction application, construction policy to apply)	80%	N/A	80%	N/A
Vacant Land in a Category B location	Refer	to Retail Credit Decisions	3	

- Restricted postcodes can be identified through use of the Bankwest Valuation and Policy Tool.
- Where an Interest Only (IO) period is applied for and the loan purpose is Owner Occupied, the LVR cannot be >80%, including any capitalisation of the Lenders Mortgage Insurance (LMI) premium.
- Where an Interest Only (IO) period is applied for, and the loan purpose is Investment, the LVR cannot be >90%, including any capitalisation of the Lenders Mortgage Insurance (LMI) premium.
- For properties within 50m of High Tension powerlines refer to Retail Credit Decisions.
- For Heritage properties, the LVR cannot be > 90%.
- LMI will not consider applications where the applicant already owns vacant land and is purchasing an additional vacant allotment.
- For properties being > 10 to ≤ 60 hectares zoned by the local government authority as being for domestic occupation including rural lifestyle refer to Maximum Loan to Value Rations – Rural.



# Other property types / purposes

Property type / purpose	Maximum LVR without LMI	Maximum LVR with LMI
Company title	Nil	N/A
Purple Title or Moiety Title	Nil	N/A
Dwellings within retirement villages	Nil	N/A
Serviced Apartments	Nil	N/A
National Rental Affordability Scheme (NRAS)	80%	N/A
Owner builder / subcontractor	Refer Retail Credit Decisions	N/A

• For properties within 50m of High Tension powerlines refer to Retail Credit Decisions.

## Category B (with postcodes)

State	Postcodes				
General	<ul> <li>Any island not connected to the mainland by roadway, with the exception of:</li> <li>QLD - 4183 Stradbroke Island (Restricted to Dunwich, Amity Point and Point Lookout)</li> <li>QLD - 4819 Magnetic Island</li> <li>NSW - 2083 Dangar Island</li> <li>NSW - 2105 Scotland Island</li> <li>SA - 5220-5223 Kangaroo Island (excluding 5222 Island Beach, 5223 Kingscote)</li> </ul>				
Western Australia	<ul> <li>6044 Wedge Island</li> <li>6161 Rottnest Island</li> <li>6168 Garden Island</li> <li>6218 Yarloop</li> <li>6290 Molloy Island</li> <li>6320 Tambellup</li> <li>6346 Ravensthorpe, Jerdacuttup, West River</li> </ul>				



State	Postcodes
	6348 Hopetoun
	6423 Boodarockin, Carrabin, Warrachuppin, Westonia
	6429 Coolgardie
	6436 Menzies, Ularring
	6438 Lake Darlot, Leonara
	• 6442 / 6444 Kambalda
	6443 Norseman
	6484 Bullfinch, Ennulin, Lake Deborah
	6530 Houtman Arbolhos Islands
	6537 Dirk Hartog Island
	6639 Sandstone
	6642 Angelo River, Capricorn, Kumarina, Meekatharra, Peak Hill
	6646 Lake Carnegie, Little Sandy Desert, Wiluna
	6701 Babbage Island, Bernier Island, Dorre Island
	6711 Thevenard Island
	6712 Barrow Island
	• 6718 Roebourne
	6731 Cockatoo Island
	6733 Koolan Island
	6798 Christmas Island
	<ul> <li>6799 Home Island Cocos (Keeling) Islands, West Island Cocos (Keeling) Islands</li> </ul>
New South Wales	2330 Camberwell
114163	<ul> <li>2430 Cabbage Tree Island, Dumaresq Island, Jones Island, Mitchells Island, Oxley Island,</li> </ul>
	2440 Summer Island



State	Postcodes					
	2446 Rawdon Island					
	2460 Carrs Island, Crowther Island					
	2463 Ashby Island, Palmers Island, Woodford Island					
	2464 Freeburn Island, Micalo Island					
	2469 Goodwood Island, Warregah Island					
	2477 Cabbage Tree Island, Goat Island					
	2478 Pimlico Island					
	2540 Comerong Island					
	2834 Lightning Ridge					
	2898 Lord Howe Island					
	2899 Norfolk Island					
Victoria	3097 Bend of Islands					
	3225 Swan Island					
	3537 Canary Island					
	3586 Pental Island					
	3691 Gateway Island					
	3880 Raymond Island					
	3921 Elizabeth Island, French Island					
	3925 Churchill Island					
	3971 Snake Island					
Queensland	4025 Moreton Island					
	• 4183 Amity					
	<ul> <li>4184 Coochiemudlo Island, Karragarra Island, Lamb Island, Macleay Island, Peel Island, Perulpa Island, Russell Island</li> </ul>					
	4507 Bribie Island, Bribie Island North					
	• 4581 Fraser Island					



State	Postcodes
	4560 Island Plantation
	4680 Boyne Island, Curtis Island, Heron Island
	4700 Great Keppel Island
	• 4709 Tieri
	• 4717 Blackwater
	4741 Daydream Island, Hook Island, Lindeman Island, Long Island
	<ul> <li>4742 Burton, Eaglefield, Elphinstone, Hail Creek, Kemmis, Mt Britton, Nebo, Oxford, Strathfield, Turrawulla, Valkyrie</li> </ul>
	• 4743 Glenden, Suttor
	4744 Moranbah, Peak Downs Mine
	4745 Dysart, Norwich Park
	4746 German Creek, May Downs, Middlemount
	4801 Hayman Island
	4803 Hamilton Island
	<ul> <li>4804 Collinsville, Mount Coolon, Mouth Wyatt, Newlands, Scottville, Springlands</li> </ul>
	4807 Rita Island
	4816 Palm Island, Orpheus Island
	4817 Fitzroy Island, Green Island, Mornington Island, West Wellesley Islands
	4849 Hinchinbrook Island
	4874 Haggerston Island
	<ul> <li>4875 Badu Island, Banks Island, Boigu Island, Coconut Island, Darnley Island, Dauan Island, Erub Island, Horn Island, Iama Island, Jervis Island, Keriri Island, Mabuiag Island, Masig Island, Mer Island, Moa Island, Mulgrave Island, Murray Island, Poruma Island, Saibai Island, Stephens Island, Talbot Island, Thursday Island, Ugar Island, Warraber Island, Yam Island, Yorke Island</li> </ul>
	<ul> <li>4892 Gununa, Lizard Island, South Wellesley Islands, Wellesley Islands, West Wellesley Islands</li> </ul>



State	Postcodes			
South Australia	5015 Torrens Island			
Australia	• 5214 Mundoo Island			
	5222 Island Beach			
	• 5223 Kingscote			
	5495 Weeroona Island			
	• 5601 False Bay			
	5606 Wedge Island			
	5713 Island Lagoon			
	• 5722 Andamooka			
	5725 Olympic Dam, Roxby Downs			
Tasmania	7112 Garden Island Creek, Huon Island			
	7151 Heard Island, Macquarie Island, McDonald Islands			
	<ul> <li>7256 Bungaree, Currie, Egg Lagoon, Grassy, Loorana, Lymwood, Naracoopa, Nugara, Pearshape, Pegarah, Reekara, Sea Elephant, Surprise Bay, Wickham, Yambacoona, Yarra Creek</li> </ul>			
	7257 Cape Barren Island			
	7330 Three Hummock Island			
	• 7470 Roseberry			
Northern Territory	0822 Bathurst Island, Channel Island, Goulburn Island, Tiwi Islands, Vernon Islands			
	0847 Pine Creek			
	0852 Pellew Islands			
ACT	Nil			

• For properties within 50m of High Tension powerlines refer to Retail Credit Decisions.

# **Restricted Regional Postcodes**



State	Postcodes					
New South Wales	Nil					
Queensland	<ul> <li>4413 – Auburn, Baking Board, Barakula, Blackswamp, Boonarga, Burncluith, Cadarga, Cameby, Canaga, Chances Plain, Chinchilla, Crossroads, Durah, Fairyland, Goombi, Greenswamp, Hopeland, Kragra, Montrose, Pelican, Red Hill, Rywung, Sujeewong, Wieambilla</li> <li>4415 – Columboola, Dalwogon, Gurulmundi, Hookswood, Kowguran, Miles, Myall Park, Pelham</li> <li>4680 – Barney Point, Beecher, Benaraby, Boyne Island, Boyne Valley, Boynedale, Burua, Byellee, Callemondah, Calliope, Clinton, Curtis Island, Diglum, Gladstone, Glen Eden, Heron Island, Iveragh, Kin Kora, Kirkwood, Mount Alma, New Auckland, O'Connell, River Ranch, South End, South Gladstone, South Trees, Sun Valley, Tablelands, Tannum Sands,</li> </ul>					
	<ul> <li>Taragoola, Telina, Toolooa, Ubobo, West Gladstone, West Stowe, Wooderson, Wurdong Heights</li> <li>4702 – Alberta, Alsace, Alton Downs, Anakie Siding, Arcturus, Balcomba, Banana, Baralaba, Barnard, Bingegang, Blackdown, Bluff, Boolburra, Bouldercombe, Bushley, Canal Creek, Canoona, Carnarvon Park, Cawarral, Central Queensland MC, Cheeseborough, Comet, Consuelo, Coomoo, Coorooman, Coorumbene, Coowonga, Dalma, Dingo, Dixalea, Dululu, Dumpy Creek, Etna Creek, Gainsford, Garnant, Gindie, Glenroy, Gogango, Goomally, Goovigen, Goowarra, Gordonstone, Gracemere, Humboldt, Jambin, Jardine, Jellinbah, Joskeleigh, Kabra, Kalapa, Keppel Sands, Kokotungo, Junwarara, Lowesby, Mackenzie, Marmor, Midgee, Milman, Mimosa, Morinish, Mount Calmbers, Nine Mile, Parkurst, Phesant Creek, Pink Lily, PlumTree, Rewan, Ridgelands, Rolleston, Rossmoya, Rubyvale, Sapphire Central, Shoalwater, South Yaamba, Stanage, Stanwell, Stewarton, Tarramba, The Caves, Thompson Point, Togara, Tungamull, Ulogie, Wallaroo Westwood, Willows, Wollein, Wooroona, Wowan, Wycarbah</li> </ul>					
	• 4709 - Tieri					
	<ul> <li>4715 – Biloela, Callide, Castle Creek, Dakenba, Dumgree, Greycliffe, Mount Murchison, Orange Creek, Prospect, Valentine Plains</li> </ul>					
	• 4717 – Blackwater					
	<ul> <li>4718 – Bauhinia, Bromedary, Kianga, Moura, Mungabunda, Oombabeer, Rhydding, Roundstone, Warnoah</li> </ul>					
	• 4720 – Emerald, Lochington, Yamala					



State	Postcodes				
	<ul> <li>4721 – Argyll, Belyando, Clermont, Elgin, Frankfield, Gemini Mountains, Kilcummin, Laglan, Pasha, Peak Vale, Theresa Creek, Winchester, Wolfgang</li> </ul>				
	<ul> <li>4722 – Albina, Buckland, Cairdbeign, Cona Creek, Mantuan Downs, Minerva, Mandowrie, Orion, Springsure, Wealwandangie</li> </ul>				
	<ul> <li>4723 – Belcong, Bundoora, Capella, Carbine Creek, Chirnside, Cotherstone, Crinum, Fork Lagoons, Hibernia, Khosh Bulhuk, Lilyvale, Lowestoff, Mount MacArthur, Retro, Wyuna</li> </ul>				
	<ul> <li>4737 – Armstrong Beach, Blue Mountain, Campwin Beach, Freshwater Point, Sarina, Sarina Beach, Sarina Range, Sunnyside</li> </ul>				
	<ul> <li>4741 – Ball Bay, Brightly, Clairview, Coppabella, Epsom, Eton, Eungella Hinterland, Farleigh, Gargett, Hampden, Hazledean, Kinchant Dam, Kuttabul, Mackay, Mount Charlton, Mount Ossa, Mount Pelion, North Eton, Oakenden, Orkabie</li> </ul>				
	<ul> <li>4742 – Burton, Eaglefield, Elphinstone, Hail Creek, Kemmis, Mount Britton, Nebo, Oxford, Strathfield, Tarrawulla, Valkyrie</li> </ul>				
	• 4743 – Glenden, Suttor				
	• 4744 - Moranbah				
	• 4745 - Dysart				
	• 4746 – May Downs, Middlemount				
	<ul> <li>4804 – Collinsville, Mount Coolon, Mount Wyatt, Newlands, Scottville, Springlands</li> </ul>				
	4805 – Bogie, Bowen, Gumlu, Guthalangra, Merinda				
	4824 – Cloncurry, Four Ways, Gidya, Kuridala, Selwyn, Three Rivers				
	<ul> <li>4825 – Barkly, Breakaway, Buckingham, Carrandotta, Dajarra, Duchess, Fielding, Fisher, Georgina, Gunpowder, Happy Valley, Healy, Kalkadoon, Lanskey, Lawn Hill, Mezies, Mica Creek, Miles End, Mornington, Mount Isa, Parkside, Pioneer, Piturie, Ryan, Soldiers Hill, Spreadborough Sunset, The Gap, Townview, Waverley, Winston</li> </ul>				
Northern Territory	• 4825 – Alpurrurulam, Ranken				



State	Postcodes				
South Australia	<ul> <li>5722 – Andamooka, Andamooka Station</li> <li>5725 – Olympic Dam, Roxby Downs, Roxby Downs Station</li> </ul>				
Western Australia	<ul> <li>6348 - Hopetoun</li> <li>6429 - Boorabbin, Bullabulling, Coolgardie, Karramindie, Londonderry, Mount Burges, Victoria Rock, Wallaroo</li> <li>6430 - Binduli, Broadwood, Hannans, Kalgoorlie, Karlkurla, Lamington, Mullingar, Piccadilly, Somerville, South Kalgoorlie, West Kalgoorlie, West Lamington, Williamstown, Yilkari</li> <li>6432 - Boulder, Fimiston, South Boulder, Victory Heights</li> <li>6710 - Cane, Onslow, Peedamulla, Talandji, Yannarie</li> <li>6713 - Dampier, Dampier Archipelago</li> <li>6714 - Antonymyre, Balla Balla, Baynton, Bulgarra, Burrup, Cleaverville, Cooya Cooya, Gap Ridge, Gnoorea, Karratha, Maitland, Mardie, Millars Well, Mount Anketell, Mulataga, Nickol, Pegs Creek, Sherlock, Stove Hill</li> <li>6716 - Fortescue, Hamersley Range, Millstream, Pannawonica</li> <li>6721 - Indee, Mundabullangana, Pardoo, Port Headland, Redbank, Strelley, Wallareenya, Wedgefield</li> <li>6722 - Boodarie, De Grey, Finucane, Pippingara, South Headland</li> <li>6751 - Chichester, Innawanga, Juna Downs, Karijini, Mount Sheila, Mulga Downs, Nanutarra, Rocklea, Tom Price, Wittenoom</li> <li>6753 - Jigalong, Newman</li> <li>6760 - Marble Bar</li> </ul>				

# Off the plan purchases and developer sales

The following outlines the general requirements for apartments / units, town houses and houses that are subject to a purchase that is off the plan or a developer sale and is to be used as a guide only.



## **Definitions:**

- Off the plan: Purchase of a property that is either to be constructed or not yet complete. The purchaser typically pays the developer a 10% deposit to secure the property with the balance of contract due on completion.
- **Developer sales:** The developer is selling the property or has not sold the property to an independent third party in the open market before.
- Unit: A unit is an apartment / flat:
  - o that is not classified as being either a detached or semi-detached dwelling; and
  - o is in a development that has either <5 floors or less than 50 accommodation units.
- **High density unit:** A high density unit is an apartment / flat:
  - that is not classified as being either a detached or semi-detached dwelling; and
  - o is in a development that has either >6 floors or more than 50 accommodation units.

#### **Notes:**

- Townhouses or villas are considered to be a house, where they are classified as being either a detached or semi-detached dwelling.
- The number of floors within a unit development is based upon those 'from the ground up', irrespective of their use (i.e. accommodation, mixed used / commercial, car parking).
- Units within developments that contain 'Mixed Use' are acceptable subject to the current use being residential and permitted under the Zoning.

Must		Cannot		
sqm or more living area); a	num living area of 40 (based solely on and one separate	•	be located in a Category B location;  be a unit contained within a development designated for the sole use of Student Accommodation; or  be a unit contained within a Retirement village; or  be a Serviced Apartment; or  be a Company title; or	



<ul> <li>have a minimum living area of less than 40</li> </ul>	
sqm (based solely on living area).	

# Lending parameters

	Townhouses / houses / villas	Units	High Density Units	
Maximum LVR	Owner occupier	Owner occupier	Owner occupier	
Note: For luxury residential the lower	No LMI – 80%	No LMI – 80%	No LMI – 80%	
LVR will apply as stated in the pages Maximum Loan to Value Ratios (LVR's) Luxury	LMI – 95% (including capitalisation of LMI)	LMI – 95% (including capitalisation of LMI)	LMI – 95% (including capitalisation of LMI)	
		Restricted postcodes	Restricted postcodes	
		LMI - 90% (including capitalisation of LMI)	LMI - 85% (including capitalisation of LMI)	
	Investor	Investor	Investor	
	No LMI - 80%	No LMI – 80%	No LMI – 80%	
	LMI – 90% (including capitalisation of LMI)	LMI – 90% (including capitalisation of LMI)	LMI – 90% (including capitalisation of LMI)	
		Restricted postcodes	Restricted postcodes	
		LMI - 90% (including capitalisation of LMI)	LMI - 90% (including capitalisation of LMI)	
		For Restricted Postcodes refer to the Bankwest Valuation and Policy Tool	For Restricted Postcodes refer to the Bankwest Valuation and Policy Tool	
Approval and funding		Within six months of settlement, loans can be assessed and progress to Unconditional Approval.		
	1	Unconditional Approvals must be re-assessed in full if not settled within six months of approval.		
	property is f	<ul> <li>Prior to funding the loan, the Bank must be satisfied that the property is fully complete in line with the plans and specifications with the exception of kitchen and / or laundry</li> </ul>		



Townhouses / houses / villas	Units	High Density Units
<ul><li>dishwasher, v</li><li>A Certificate valuation prior</li></ul>	d gas appliances (e.g. oven washing machine, dryer, etcoror of Occupancy can be provied to funding where the initial within 90 days.	ded in lieu of a second

- Restricted postcodes can be identified through use of the Bankwest Valuation and Policy Tool.
- Where an Interest Only (10) period is applied for and the loan purpose is Owner Occupied, the LVR cannot be >80%, including any capitalisation of the Lenders Mortgage Insurance (LMI) premium.
- Where an Interest Only (10) period is applied for, and the loan purpose is Investment, the LVR cannot be >90%, including any capitalisation of the Lenders Mortgage Insurance (LMI) premium.
- For properties within 50m of high tension powerlines, refer to Retail Credit Decisions.
- For heritage properties, the LVR cannot be > 90%.

**Effective:** 29<sup>th</sup> July 2024 – Update to Off the Plan valuation requirements