

## Exercise 10: building flexibility

This exercise focuses on increasing your flexibility in using the language for graphs. Look at the chart below about the number of computers sold at V H Warehouse Ltd over a three year period and the sentences, which follow.

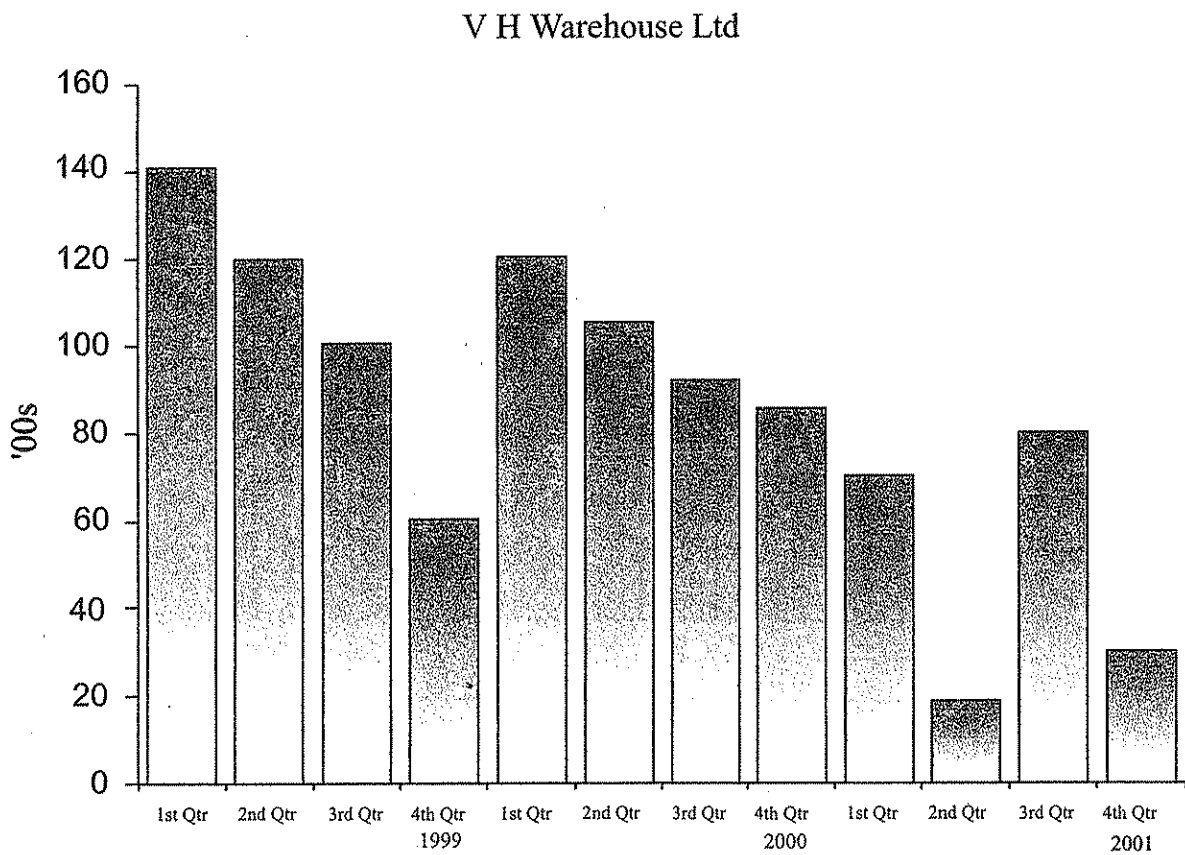
Rewrite each sentence using the words given. Note that there may be more than one way of rewriting the sentences.

Look at the following example:

*In the fourth quarter of 1999, sales dropped to 6,000 computers.*

\_\_\_\_\_ drop \_\_\_\_\_.

*In the fourth quarter of 1999, there was a drop in sales to 6,000 computers.*



- In 2001, personal computer sales fluctuated wildly at V H Warehouse Ltd.  
In 2001, \_\_\_\_\_ wild \_\_\_\_\_.
- During the three-year period, the trend was obviously downward.  
During the three-year period, there \_\_\_\_\_.
- Sales picked up again in the first quarter of 2000, rocketing by more than 100%.  
\_\_\_\_\_, \_\_\_\_\_ rocketed by more than 100%.

## Academic Writing Practice for IELTS

4. Computer sales improved markedly in the first quarter of 2000 when they surged more than 100%.  
There \_\_\_\_\_ with \_\_\_\_\_.
5. From the first quarter of 2000 through to the first quarter of 2001, the number of computers sold quarterly fell by at least 1,000.  
From the first quarter of 2000 through to the first quarter of 2001, \_\_\_\_\_ a fall \_\_\_\_\_.
6. The decline in PC sales during the first three quarters of 1999 was gradual.  
\_\_\_\_\_ declined \_\_\_\_\_.
7. The gradual fall in quarterly computer sales from 14,000 to approximately 6,000 in the first four quarters was followed by a sharp increase in the first quarter of 2000 to 12,000.  
After falling \_\_\_\_\_.
8. Between the first quarter of 2000 through to the first quarter of 2001, the decrease in sales was at a much slower pace than in 1999.  
Between the first quarter of 2000 through to the first quarter of 2001, \_\_\_\_\_ decreased \_\_\_\_\_.
9. Generally speaking, over the period as a whole, the decrease in computer purchases was significant.  
Generally speaking, over the year as a whole, there \_\_\_\_\_.
10. In the third quarter of 2001, the volume of sales jumped dramatically.  
In the third quarter of 2001, there \_\_\_\_\_.
11. In the second quarter of 2001, there was a dramatic decline in computer sales to under 2,000 machines, followed by a sudden leap to 8,000 in the third quarter.  
Declining \_\_\_\_\_ in the second quarter of 2000, \_\_\_\_\_.
12. In the first quarter of 2000, purchases soared and then fell back again the following month.  
After \_\_\_\_\_, \_\_\_\_\_.