



CITY OF VIRGINIA BEACH, VIRGINIA  
PURCHASE ORDER

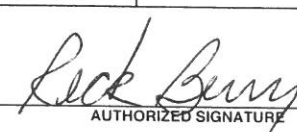
VENDOR: BOUND TREE MEDICAL LLC  
5000 TUTTLE CROSSING  
DUBLIN, OH 43016

SHIP TO  
SITE TO BE SPECIFIED BY  
USING AGENCY  
AT ORDER PLACEMENT  
United States  
BILL TO  
SITE TO BE SPECIFIED BY  
USING AGENCY  
AT ORDER PLACEMENT  
United States

Purchase Order		
PO NUMBER NO.	REVISION	PAGE
EMSV-15-0013	1	1 of 1
THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LISTS, CARTONS AND CORRESPONDENCE RELATED TO THIS ORDER		
DATE OF ORDER	BUYER	
26-SEP-14	C Hester	
DATE OF REVISION	BUYER	
26-AUG-15	C Hester	

CUSTOMER ACCT NO.	VENDOR NO. 55985	PAYMENT TERMS Net 30	FOR PAYMENT INCLUDE PO NUMBER ON INVOICE(S) AND SUBMIT TO BILL TO ADDRESS		
CONFIRM TO /TELEPHONE (800) 533-0523	FREIGHT TERMS PP&ALL/Inside Delivery		F.O.B. Destination	SHIP VIA	
		REQUEST TO / DELIVER TO			

LINE	PART NUMBER / DESCRIPTION	DELIVERY DATE	QUANTITY	UNIT	UNIT PRICE	EXTENSION	TAX
	(DELIVERY: 3 DAYS ARO - AS NEEDED)  CONTRACT TERM SEPTEMBER 30, 2015 TO SEPTEMBER 29, 2016. UPON MUTUAL AGREEMENT OF ALL PARTIES THE CONTRACT MAY BE RENEWED THREE (2) ADDITIONAL TWELVE (12) MONTH PERIODS.  ALL EFFORT AND MATERIAL NECESSARY TO PROVIDE EMS SUPPLIES IN ACCORDANCE WITH TERMS AND CONDITIONS OF BID NUMBER EMSV-15-0001A, DATED AUGUST 22, 2014 AND VENDOR'S RESPONSE DATED SEPTEMBER 4, 2014.  CONTRACT INCLUDES SPECIFIC PRICING FOR MARKET BASKET ITEMS AND 30% DISCOUNT OFF CATALOG ITEMS. VENDOR CONTACT FOR PURCHASES IS CHRIS BERGERON, (CBERGERON@BOUNDTREE.COM OR 1-800-533-0523 (EXT 5173)).  VENDOR SHALL REFERENCE THIS PURCHASE ORDER ON ALL INVOICES SUBMITTED FOR PAYMENT.  YEARLY CONTRACT AMOUNT ESTIMATED AT \$120,000.  CC: CARRIE LAVELLE, EMS/ADMIN JASON STROUD, EMS/ADMIN CITY WIDE CONTRACT LISTING BID FILE: EMSV-15-0001A  Purchase Agreement Effective From 30-SEP-14 to 29-SEP-16						

<b>PURCHASE CONDITIONS</b> 1. The City of Virginia Beach will not be responsible for goods/services not stated on the above purchase order. 2. All copies of invoices(s) shall be forwarded directly to the department or using agency at the above invoice address. 3. Equipment, material and/or supplies delivered on this order shall be subject to inspection and testing upon receipt and if rejected shall remain the property of the vendor. 4. The City of Virginia Beach federal tax exemption identification is #54-0722061. 5. All City of Virginia Beach business license, personal property, real estate and other applicable tax requirements shall be met by vendor. 6. The City of Virginia Beach does not discriminate against faith-based organizations in accordance with the Code of Virginia, Section 11-35.1, or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by state law to discrimination in employment.	<b>ATTENTION OF VENDORS IS INVITED TO SECT. 15 1-73 CODE OF VIRGINIA (CONFLICT OF INTEREST)</b>		<b>TOTAL</b>	
	DELIVERY RECEIVED	EXECUTION	 AUTHORIZED SIGNATURE	
	INVOICE RECEIVED			
	INVOICE NUMBER			
	Rick Berry, CPPO PURCHASING AGENT			

**VIRGINIA BEACH DEPARTMENT OF EMS - EVMS-15-0013**  
EMS Supplies - Bound Tree Pricing - Contract Year 1

EMS EQUIPMENT PRICING SCHEDULE					Bound Tree 9/30/2014 - 9/29/2015	Bound Tree 9/30/2015 - 9/29/2016
Item	Description	Estimate d Quantitie s (Per Year)	Unit of Issue	Unit Cost	Unit Cost	Unit Cost
<b>BLS Airway</b>						
1	Nasopharyngeal Airways/Fixed Flange/ Latex Free/Ultrasil type material/ sizes 20/22/24/26/28/30/32/34 FR (Assume 50 each size)	400	Each	\$1.32	\$1.32	\$1.32
2	Oropharyngeal Airways/Dual Channel/ Latex Free/sizes 40/50/60/70/80/90/100/110mm (Assume 50 each size)	400	Each	0.23 for 40-60 mm/ 0.24 for 80 -1100 mm	0.23 for 40-60 mm/ 0.24 for 80 -1100 mm	0.23 for 40-60 mm/ 0.24 for 80 -1100 mm
3	Bag Valve Mask - Adult/ w/mask, Reservoir, and O2 tubing/Latex Free	100	Each	\$8.49	\$8.49	\$8.49
4	Non-Rebreather Mask - Adult/ 7' O2 tubing/ Latex FREE	250	Each	\$0.85	\$0.85	\$0.85
<b>Oxygen</b>						
5	Oxygen Cylinders/ D size/ Aluminum/ With toggle handle	15	Each	\$74.12	\$74.12	\$74.12
6	Oxygen Regulator - Pressure reducing regulator H and M size tanks./Brass/DISS outlets	10	Each	\$141.22	\$141.22	\$141.22
7	Oxygen Regulator CGA-870 Yoke Seal/ Brass & Rubber construction/ No Deviation - Must be BRASS w/RUBBER center	1000	Each	\$0.88	\$0.88	\$0.88
8	Oxygen Regulator - LSP Rhino/Brass/DISS outlets w/check valves/Lo Flo 1-25 LPM port/ Gauge protector/ No Substitute	50	Each	\$181.85	\$181.85	\$181.85
<b>ALS Airway</b>						
9	Endotracheal Tube Holder/ Blue Rubber Strap/ NO SUBSTITUTE	25	Box/20	\$44.40	\$44.40	\$44.40
10	Melker Cuffed Emergency Cricothyrotomy Catheter Set/ 5.0 cuffed ET Catheter/ No Substitute	15	Each	\$203.13	\$203.13	\$203.13
11	Laryngoscope Handle, Adult Standard Stainless Steel/ C Battery size	15	Each	\$9.13	\$9.13	\$9.13
12	Laryngoscope Blades/ Stainless Steel/ Standard/ Miller/ Sizes 0,1,2,3,4	75	Each	\$3.57	\$3.57	\$3.57
13	Laryngoscope Blades/ Stainless Steel/ Standard/ Macintosh/ Sizes 1,2,3,4	60	Each	\$3.57	\$3.57	\$3.57
14	King Airway Kit/ Size 3 Adult 4-5 feet tall/Yellow/No Substitute	50	Each	\$32.00	\$32.00	\$32.00
15	King Airway Kit/ Size 4 Adult 5-6 feet tall/Red/No Substitute	50	Each	\$32.00	\$32.00	\$32.00
16	King Airway Kit/ Size 5 Adult 6 + feet tall/Purple/No Substitute	50	Each	\$32.00	\$32.00	\$32.00
17	Endotracheal Tubes/Cuffed/sizes 6.0/6.5/7.0/7.5/8.0/8.5/9.0 latex free/Individual packages/15 mm connector/Sterile/ Murphy eye/ Cupped Tip	35	Box/10	\$9.90	\$9.90	\$9.90
18	Endotracheal Tubes/Uncuffed/sizes 2.5/3.0/3.5/4.0/4.5/5.0/5.5 latex free/Individually packaged/ 15 mm connector/Sterile/Murphy Eye/ Cupped Tip	20	Box/10	\$7.20	\$7.20	\$7.20
19	Colorimetric End Tidal CO2 Detector/ Adult	25	Each	\$9.32	\$9.32	\$9.32
20	Oxy-Peep P63000 Oxygen diluter w/adjustable PEEP	25	Each	\$56.89	\$56.89	\$56.89
21	O2 Max Fixed Disposable CPAP System with adjustable PEEP (5.0-10.0) / No Substitute	50	Each	\$42.00	\$42.00	\$42.00
22	O2 Max Fixed Disposable CPAP System with adjustable PEEP (5.0-10.0) / No Substitute	50	Each	\$42.00	\$42.00	\$42.00
<b>Suction Equipment</b>						
23	Laerdal Suction Unit complete with AC/DC chargers, disposable canister and tubing/ No Substitute	5	Each	\$718.85	\$718.85	\$718.85
24	BEMIS Disposable Canister (1200cc)	250	Each	\$2.62	\$2.62	\$2.62
25	BEMIS Disposable Canister (800cc)	10	Each	\$2.40	\$2.40	\$2.40
26	Suction Tubing/ 6'long x 9/32" Diameter/ Latex Free/ individually packaged	200	Each	\$0.90	\$0.90	\$0.90
27	Yankauer Suction Tip/ Latex free	200	Each	\$0.35	\$0.35	\$0.35
28	Soft Suction Catheter/ Thumb Control/ Sizes 6, 8, 14, & 18FR/ Latex Free	200	Each	\$0.13	\$0.13	\$0.13

**VIRGINIA BEACH DEPARTMENT OF EMS - FYMS-15-0013**

Item	Description	Estimated Quantities (Per Year)	Unit of Issue	Unit Cost	Unit Cost
<b>ECG Equipment</b>					
29	R2 Pads/ Defibrillation Pads set/Adult No Substitute	50	Box/10	\$161.10	\$161.10
30	Zoll AED Pads/ StatPadz II/ Adult/ No Substitute	10	Each	\$51.14	\$51.14
31	EKG Monitoring Electrodes/ Adult/ Latex Free	200	Box/30	\$5.19	\$5.19
<b>Bandaging Supplies</b>					
32	Roller Gauze/ Conform Stretch/ Sterile/ 2 Inch/ Roll	40	Box/ 12	\$5.59	\$5.59
33	Roller Gauze/ Conform Stretch/ Sterile/ 4 Inch/ Roll	40	Box/ 12	\$7.54	\$7.54
34	Cohesive - Self Adherent Wrap/ 3" width/ Flexwrap/ Blue/ Roll	200	Each	\$0.91	\$0.91
35	Medical Tape, 1" width/ Transpore/ clear/ porous/ hypo-allergenic	12	Box/ 12	\$13.90	\$13.90
36	Sterile 4"x4"Gauze Sponges / 12 Ply/ Singles Sponges/10 per pkg	100	Box/100	\$12.63	\$12.63
37	Abdominal Pads/ Sterile/ 5" x 9"	50	Box/36	\$6.19	\$6.19
38	Occlusive Dressing/ 5"x 9"	10	Box/ 50	\$29.00	\$29.00
39	Trauma Dressing/ 12" x 30"/ Sterile	250	Each	\$0.92	\$0.92
40	Band-Aid/ 1" width/ Box	100	Box/ 100	\$3.31	\$3.31
41	Emergency Bandage, 4"	25	Each	\$5.89	\$5.89
<b>PPE</b>					
42	Fluid-resistant face mask with wraparound visor	30	Box/ 25	\$19.45	\$19.45
43	N95 Respirator in Regular and Small sizes	30	Box/20	\$17.56	\$17.56
44	Personal Protection (PPE Kit) Pack, individually sealed. Includes at least 1 safety shield combination mask, 1 impervious gown, 1 pair of gloves, 1 biohazard waste bag and 1 antimicrobial hand wipe	100	Each	\$5.88	\$5.88
45	Red Biohazard Bags/ 4 gal Size/ 1.25 mil thick	100	Each	\$0.11	\$0.11
46	Waterless Antiseptic Hand Wash/ VIONEX No Rinse Gel/ 4 oz flip top bottle	20	Each	\$4.03	\$4.03
47	Sharps Container / 4.7 Quart Sharps Container	25	Each	\$3.78	\$3.78
<b>Immobilization/Packaging</b>					
48	Long Spine Board/ 16-18" wide x 72" long/ Pinned/ 600lb capacity minimum	50	Each	\$76.87	\$76.87
49	Break-Apart/ Scoop Stretcher/ Combicarrier II w/fiberglass pins/ High density polyethylene/ X-ray compatible	25	Each	\$619.33	\$619.33
50	Cervical Collars/ PERFIT ACE/ Adult Size w/Headwedge CID	500	Each	\$8.16	\$8.16
51	SAM Splint XL/ 5.5" wide x 36" long	200	Each	\$7.35	\$7.35
52	Padded Board Splints, 24" /Vinyl Covered	100	Each	\$3.49	\$3.49
53	Padded Board Splints, 36" /Vinyl Covered	100	Each	\$4.17	\$4.17
54	Fracture-Pak/Prosplint Kit Combo Kit/Adult & Pedi	15	Kit	\$129.55	\$129.55
55	Full Adult Leg Splint/ Prosplint	5	Each	\$32.71	\$32.71
56	Full Adult Arm Splint/ Prosplint	5	Each	\$16.09	\$16.09
57	Combo Splint/ Adult/ Prosplint	5	Each	\$19.85	\$19.85
58	Combo Splint/ Child/ Prosplint	5	Each	\$16.74	\$16.74
59	Pro Splint Carry Bag	5	Each	\$16.74	\$16.74
60	Spider Clip/ Multi-Color/ Nylon/ Speed Clips/ w/Carry Bag	25	Each	\$71.18	\$71.18
61	Backboard Restraints/ 5' length/ 2 piece with quick-release buckle/ Loop Lock/ Nylon webbing	50	Each	\$7.13	\$7.13
62	Speed Clip Straps/ 5' length/ 2 piece with push button release buckle/ Swivel Speed clips/ Nylon	125	Each	\$9.41	\$9.41
63	Traction splint/ HARE style/ Adult w/ankle hitch and carrying case	5	Each	\$273.89	\$273.89
64	Traction splint/ HARE style/ Pediatric w/ankle hitch and carrying case	5	Each	\$273.89	\$273.89

**VIRGINIA BEACH DEPARTMENT OF EMS - EVMS-15-0013**

Item	Description	Estimated Quantities (Per Year)	Unit of Issue	Unit Cost	Unit Cost
<b>Glucometry</b>					
65	Glucometer lancets/ HAEMOLANCE Plus/ Green / Normal Flo/ 21 Gauge	125	Box/ 100	\$16.78	\$16.78
66	Oral glucose/ 15 Gram tubes/ 3 Pack/ Grape Flavor	125	Pkg/ 3	\$12.23	\$12.23
67	Glucometer Test Strips/ Ascensia Contour	125	Bottle/ 50	\$18.81	\$18.81
<b>OB</b>					
68	Emergency Obstetrical Kit	25	Each	\$7.57	\$7.57
<b>Diagnostic Equipment</b>					
69	Stethoscope/ Adult/ Single aural tube/ diaphragm & bell Double sided	100	Each	\$4.21	\$4.21
70	Stethoscope/ Pediatric	50	Each	\$4.52	\$4.52
71	Blood Pressure Cuff / Adult/ Latex Free	150	Each	\$18.29	\$18.29
72	Aneroid Manometer Gauge/ Replacement/ Blue/ Precision Series	100	Each	\$10.32	\$10.32
73	Aneroid Gauge Guard/ Rubber/ Charcoal Gray	120	Each	\$6.98	\$6.98
74	Pulse Ox/ Hand Held	15	Each	\$389.99	\$389.99
<b>Miscellaneous</b>					
75	3cc Syringe with Needle, 21 Gauge	100	Each	\$0.11	\$0.11
76	1cc Syringe with Needle, 25 Gauge	100	Each	\$0.09	\$0.09
77	Alcohol Preps (Box)	50	Box/100	\$0.76	\$0.76
78	Ammonia Inhalants/ Crush Ampules	20	Box/ 100	\$23.00	\$23.00
79	Ring Cutter Heavy Duty	25	Each	\$5.93	\$5.93
80	Hot Packs	25	Case/ 12	\$22.56	\$22.56
81	Cold Packs	50	Case/ 16	\$11.04	\$11.04
82	Nail Polish Remover Pads	40	Box/ 100	\$3.37	\$3.37
83	Disposable Emesis Basin/ Kidney Pan	100	Each	\$0.10	\$0.10
84	Disposable Bedpan/ Fracture Pan	50	Each	\$0.94	\$0.94
85	Clipboard/ Cruiser Mate/ Aluminum/ Letter size 8 1/2" x 12"	75	Each	\$18.11	\$18.11
86	AED Supply Kit (for Public Access AEDs), to include at least 2 pairs hypoallergenic latex-free gloves, pocket breathing mask, trauma scissors, chest hair razor, absorbent towel/gauze	200	Each	\$19.00	\$19.00
87	Sodium Chloride, 0.9% irrigation USP/ 500ml bottle	30	Case/ 18	\$29.52	\$29.52
88	Sodium Chloride, 0.9% irrigation USP/ 1000ml bottle	20	Case/ 12	\$20.52	\$20.52
89	*Percent Discount off Catalog Items	\$10,000	Off Catalog Items	Up to 30.00%	Up to 30.00%

\* Percentage off will be based on 2015-2016 Catalog.

Please note the exception for Pharmaceutical and IV Solutions, the pricing is no longer published in our catalog so pricing will be based on website pricing at time of order.

Please also see original % off exclusion letter attached.

Terms  
Delivery  
W/M/SDV

Net 30  
3 days  
NA  
all items bid





Making Precious Minutes Count...™

To Whom It May Concern,

In response to your request, Bound Tree Medical is pleased to offer 30% off of the list prices in the currently published Bound Tree Medical Emergency Medical Product catalog. Our web site is [www.boundtree.com](http://www.boundtree.com)

In order to provide a percentage off list discount, it is necessary for Bound Tree to exclude certain product categories or manufacturer products. This is largely due to the cost variability of these items as a result of market demand and raw material costs. Products excluded from the percentage off offer or products at a lower percentage off rate include the following:

Manufacturers Excluded	Product Categories Excluded/% Off
CAS	Backboards (EXCL)
Junkin Safety	Hot and Cold Packs (EXCL)
King Vision	King Tubes (not kits) and Airways (EXCL)
Laerdal (Manikins and AHA items)	Gloves (30% off)
Nasco	Pharmaceuticals (17% off)
Shock Doctor	Rescue Buddies (EXCL)
Simulaids	IV Solutions (17% off)
UCapIt (15% off)	Preventative Maintenance (10% off)
Thermal Angel	Recertified AEDs (EXCL)
TSG	Premium Service Contracts (10% off)
	Newport HT70 Plus Vent (15% off)

We are pleased to provide you with a competitive offer for the emergency medical supplies and equipment that you are seeking. Please contact our Bids and Contracts Department at 800-533-0523 with any questions. Thank you.

Sincerely,

*Valia Way*

Valia Way  
Bids/Contracts Manager