Kevin Conti

Software Developer

4350 Veleiros Ave, 33064, Deerfield Beach, Florida US

Kevin grew up in Buffalo, NY before earning a degree in Computer Science from the University of North Carolina at Wilmington. He is a life-learner who loves to build his knowledge of new languages, frameworks, and software design patterns.

While Kevin has a passion for development, he also has a holistic education in sales, marketing, product, and customer support from his time working as a founder at his own startup.

Outside of work, he enjoys living in South Florida, where he can bask in the warmth and sun - a BIG upgrade over the Buffalo weather he grew up with!

SKILLS

Backend Development Web Development Marketing Advanced Advanced Experienced .net core 3 html javascript ling content marketing CSS seo unit testing node.js sql / nosql engineering-as-marketing **WORK EXPERIENCE (3)**

Technical Founder at Kevin Conti Enterprises LLC January 2019 - Current

elixir / phoenix	svelte / sveltekit	javascript / typescript	sales	marketing	leadership	ai	gpt-3
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As both a part-time, then later full-time endeavor, Kevin founded Kevin Conti Enterprises LLC as a holding company for his collection of projects. Throughout his time working on software and software-related projects, Kevin was responsible for:

- Coding four codebases from scratch and maintaining them in production.
- Personally selling over \$150,000 worth of product over roughly two years, with no BDRs or outside assistance.
- Managing a team of multiple long-term contractors, learning how to be a good employer, manager, and leader.

Software Developer at SoftPro January 2020 - March 2021



SoftPro is the most trusted provider of real estate closing, title and escrow software, with over 14,000 customer sites and 60,000 users nationwide. At SoftPro, Kevin was responsible for:

- Participating in discussions to architect SoftPro's newest cloud-based offering, internally referred to as Project Intrepid.
- Write code to develop features, fix bugs, and create proof-of-concept prototypes across multiple projects, primarily using C# and .NET framework.
- Integrating Okta's authentication platform into multiple applications to modernize SoftPro's security and user authentication experience.

c# groovy javascript pm

Credit Suisse is a Fortune Global 500 company that specializes in asset management and investment banking for clients. As as Technical Analyst for Credit Suisse, Kevin was responsible for:

- Leading a team of nine technical analysts to define, design, and deploy a new solution for the Risk Metrics devision.
- Acting as the Lead Developer for a six-developer project for the Amelia AI team, migrating their AI-based support bot to a chat-overlay client that greatly increased the accessibility of the Amelia help bot.
- Saved Credit Suisse an estimated \$2M/year in support and maintenance expenses by acting as the primary developer for a C# middleware service.

PROJECTS (2)

CoderNotes

https://codernotes.io/

lead developer designer marketer

- ProductHunt #2 Product of the Day
- Developed using modern web development technologies such as front-end JavaScript frameworks, back-end APIs, and integrations with 3rd-party APIs

Software Ideas

https://softwareideas.io

lead developer designer marketer

- Acquired over 1,000 paying customers.
- Responsible for three production codebases, from a simple marketing website in Laravel/PHP to a complex members-only web application.
- Gained experience with Engineering-as-Marketing, a marketing strategy that involves creating free software to attract users to a website.

EDUCATION (1)

Bachelor Computer Science at University of North Carolina - Wilmington **2014 - 2018**

LANGUAGES C# Javascript Svelte Advanced Advanced React Elixir / Phoenix Terraform Experienced Experienced Experienced INTERESTS Hockey Tennis Entrepreneurship

Hockey Tennis Entrepreneurship

sales marketing