

ABOUT US

NY Land Quest, LLC, unlike any other real estate company, concentrates their efforts on LAND! Our Mission: "Help individuals and families find the right parcel that fits their lifestyle and budget and complete their Quest for Land in New York. A place where they can Build Dreams and Memories for a Lifetime".

All of our licensed real estate salespeople are Land Specialist with years of experience in selling land for new family homes, country getaways, recreation, hunting, fishing, farming and investment. We don't list a property, put it on the local MLS and hope another agent finds a buyer. We review each property before listing and confirm if its the right fit for us. We do this so we can work harder to agree on a fair market price based on all of the features of the land, amenities and areas and compete for the best offers. When we believe you are the right fit for us, we are looking for you to schedule an appointment for a private showing. We'll show you properties that we know have the qualities that you desire and that we are confident are priced right. We'll have complete knowledge of our listed properties and answer all of your questions. We'll walk all or as many of the acres that you wish to walk and we'll point out the best spot to build, where to find the best views or the best location to place your stand for hunting or to shoot wildlife photos.

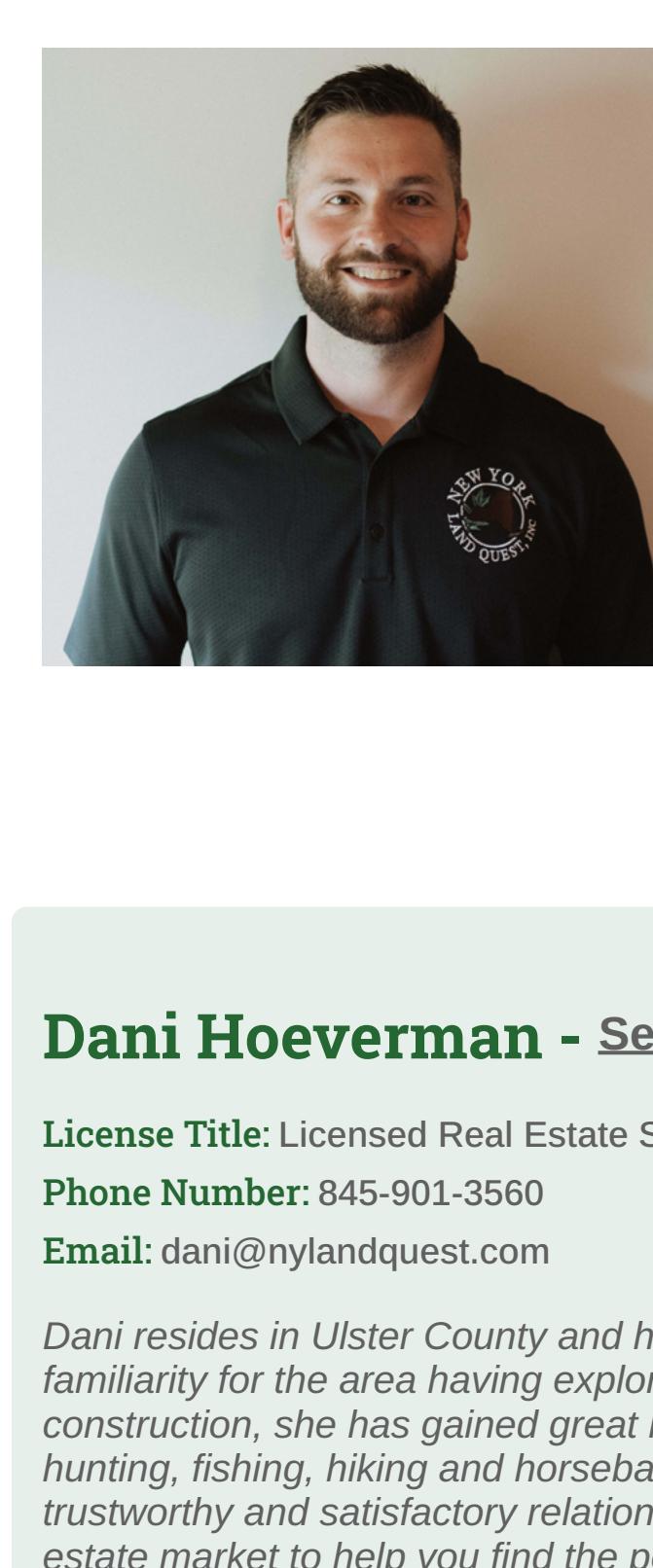
If you are looking for land in the Enchanted Mountains of our Western Region, the incredibly beautiful Finger Lakes Region, the popular Central Region, the adventurous Catskill Region, along the shore line of Lake Ontario in the Thousand Island Region, the four season Tug Hill / Adirondack Region or in our great Capital Region of New York State, chances are we have several land and property listings that will be of interest. We look forward to showing you your land soon! Enjoy the Great Outdoors - We do!

Why NYLQ?

Selling Land is Our Specialty — Selling All Types of Real Estate is Our Business! Under no obligation, we will discuss your real estate and the opportunity to sell it in today's market. If your property includes a home, camp or other structures, we will evaluate the total value that you can expect from a sale. Our marketing plan will include advertising options that we know will fit the right buyer – internet sites, direct mail, local, statewide and out of state newspapers. The listing price is the key to selling your land. We will agree on a listing price, follow our marketing plan, find a buyer in the shortest period of time with an acceptable offer and help you reach your goal – maximizing your return on investment.

Our Agents:

Girard Kelly - See listings from Girard Kelly



License Title: Licensed Real Estate Broker/Owner
Phone Number: 585-466-3446
Email: girard@nylandquest.com

Girard Kelly is a resident of Allegany County, in the Southern Tier, and has been for most of his life. During the past 15 years he has completed many land acquisitions, subdivisions and has sold land in the Southern Tier, including sales in the housing market. He was employed by a municipality for almost 20 years, many of those years in an elected official position as the Highway Superintendent. He also has 30+ years experience working in agriculture. Girard is the President of the Allegany County Chamber, a member of the Lion's Club, Sons of the American Legion, the Convocation Club, and the Town Councilor for the Town of Owego. Girard is an outdoorsman at heart, spending his spare time hunting, trapping, snowmobiling, 4-wheeler riding, Girard has two adult children (a daughter and a son) and 3 grandchildren. Girard has vast experience in sales of land and houses so whether you are looking to buy or sell in the Southern Tier, he will be happy to assist you in fulfilling your needs.

Daniel Heisey - See listings from Daniel Heisey

License Title: Licensed Real Estate Broker/Owner
Phone Number: 607-661-0029
Email: daniel@nylandquest.com

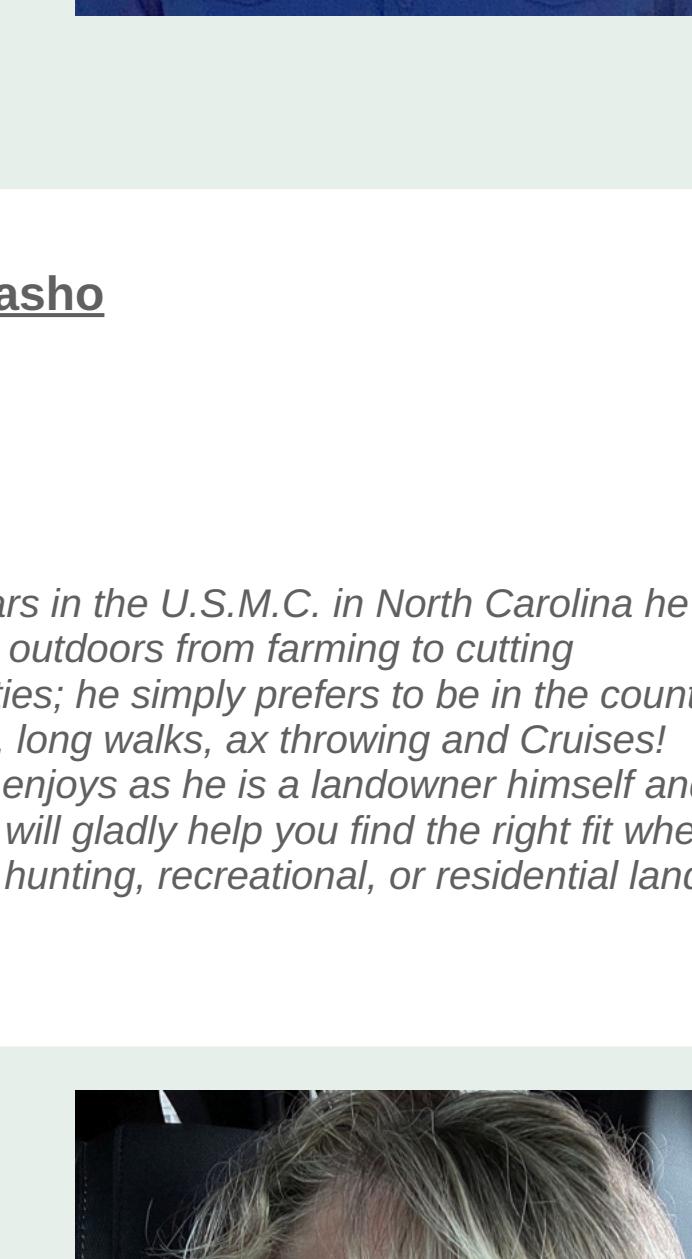
Dan is from Steuben County, Southern Tier where he grew up on the family farm started by his father. Dan and his wife, Karen, currently reside just outside the city of Hornell, in Hornell, NY. Dan attended the University of Pittsburgh at Bradford graduating in 2001 with a double major in Business Management and Accounting. His professional career started in the land industry where he worked across several states in the Northeast negotiating land deals for several different companies. A strong desire to raise his family and live in the region where he grew up led him to become a full-time licensed real estate broker in 2017. In 2019 Dan joined NY Land Quest as the lead broker and is a member of the top 10% of sellers in sales in Steuben County, NY. He prides himself on hard work and honesty that was ingrained in him at an early age. Dan has a strong understanding of what the area offers and knowledge of the local farming practices. He is an avid outdoorsman with a strong passion for hunting, White-tail and Spring Turkey. When he is not out showing property, he enjoys spending time with family and cooking your meals. Dan enjoys spending time with his wife, Karen, and their two sons while also helping out on the family farm. His favorite part about real estate is the opportunity to learn the local history while connecting with sellers to understand the values of their property. It would be his pleasure to speak with you and understand your desires as you look to buy or sell a property of your own.



Brian Jackson - See listings from Brian Jackson

License Title: Licensed Associate Real Estate Broker
Phone Number: 607-280-1058
Email: brian@nylandquest.com

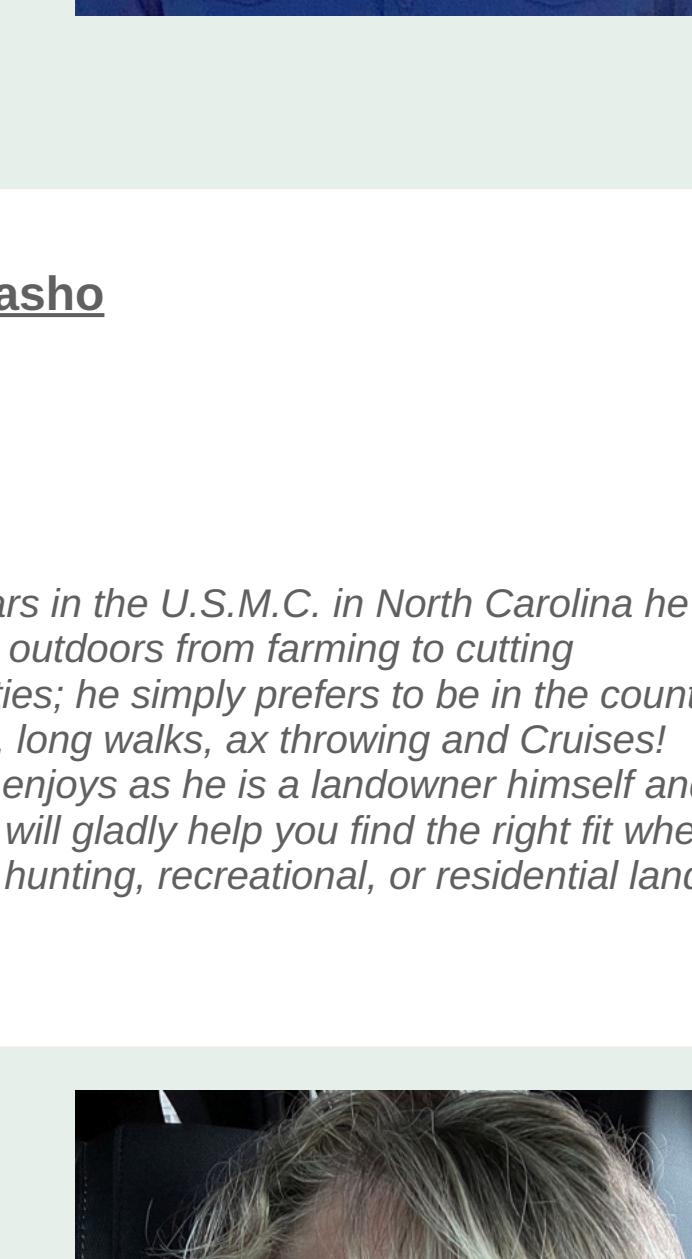
Brian was born in the Finger Lakes Region and has lived in the Tompkins County area for most of his life. Brian and his 2 sons reside in North Lansing. Brian attended Alfred State as an Electric Service Tech and is a 2009 graduate. Brian is currently a self-employed real estate agent in business. Brian has been self-employed for a decade and has worked in the construction business with a background in sales and construction and enjoys meeting new people. Brian has remodeled older homes and completed site planning for new homes. Brian has a vast array of hobbies including hunting, fishing, hiking, camping, snowmobiling, welding and is very knowledgeable about forests, farms and orchards. Family time is spent camping, gardening, biking, sightseeing and exploring the outdoors. Brian is a self-taught organic farmer and has a small farm with pasture raised pork and organic gardening for the past ten years and takes an interest in alternative energy. Brian is a land owner who understands what it means to own and enjoy a piece of property. He looks forward to talking with you and helping you find your own piece of paradise. He is in his natural element in the outdoors. Brian enjoys just spending time outdoors whether it's walking land with clients, cutting firewood with his family or scouting creek bottoms for fossils with his boys. Whatever it is you're looking for in a property, country acreage, building lot, farm, orchard, recreational camp or residential home, he would love to help you find it!



Amy Werner - See listings from Amy Werner

License Title: Licensed Real Estate Salesperson
Phone Number: 585-610-8934
Email: amy@nyhomequest.com

Amy was born and raised in Allegany County and has lived there her whole life. She has two children, one in high school and one in college. She enjoys spending time with family and friends, loves photography and seeking adventures in the outdoors. She is an active member of the community and currently serves as the Vice President of Education for the Genesee Valley School District. Amy holds her degree in Medical Laboratory Science from Alfred State College and has worked in the field for 23 years. She also serves as an instructional support technician for the sciences at Alfred State College. She has made a high level of commitment to her real estate education and is a licensed professional realtor specializing in residential properties. Amy is well versed in her experiences, she pays particular attention to detail, is dependable and has a strong passion to help people. Amy is excited to be working in the real estate market and is ready to help you find that perfect home.



Travis Thurston - See listings from Travis Thurston

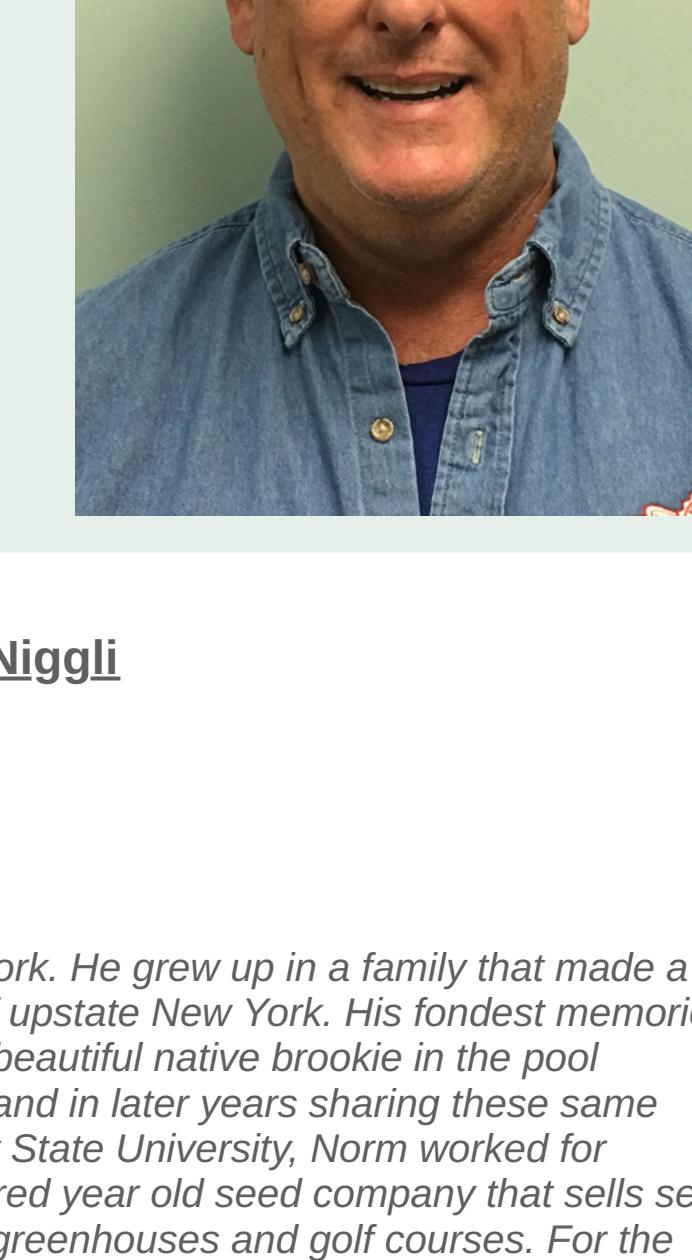
License Title: Licensed Real Estate Salesperson
Phone Number: 585-386-9413
Email: travis@nylandquest.com

Travis currently resides in Cattaraugus County and grew up in Allegany County, Southern Tier. Travis has always had a true love for the outdoors and the many activities it offers such as hunting, fishing, hiking, kayaking and so much more. Travis volunteered in 2011 for the U.S Army as a Military Police Officer where he was stationed in Louisiana with the 272nd Military Police Co. While in the military he received his Bachelor's degree in Criminal Justice and earned an education scholarship to attend college and graduated from MTSU in Sociology, Administration Justice & Security. Ready for a new challenge, Travis received his real estate license and has joined New York Land Quest. Honesty and integrity, along with determination and dedication are philosophies Travis strives for in all aspects of his life. Travis understands the importance of customer service due to working in sales for nearly two years. During this time he learned the importance of providing feedback immediately with information requested, meeting people's personal needs and most importantly, honesty. With the skills and dedication he has picked up throughout the years, Travis will work tirelessly on your behalf to sell your real estate or to help you find your perfect piece of land or forever home.

Dani Hoeverman - See listings from Dani Hoeverman

License Title: Licensed Real Estate Salesperson
Phone Number: 845-901-3560
Email: dani@nylandquest.com

Dani resides in Ulster County and has lived there for the majority of her life. She maintains great familiarity for the area having explored the outdoors all her life. Having a family background in construction, she has gained great knowledge of recognizing quality building sites. She enjoys hunting, fishing, hiking and horseback riding in the Hudson Valley. With great regard to building a trustworthy and satisfactory relationship to each and every client, Dani is eager to join the real estate market to help you find the perfect place to call your own.



Carl Snyder - See listings from Carl Snyder

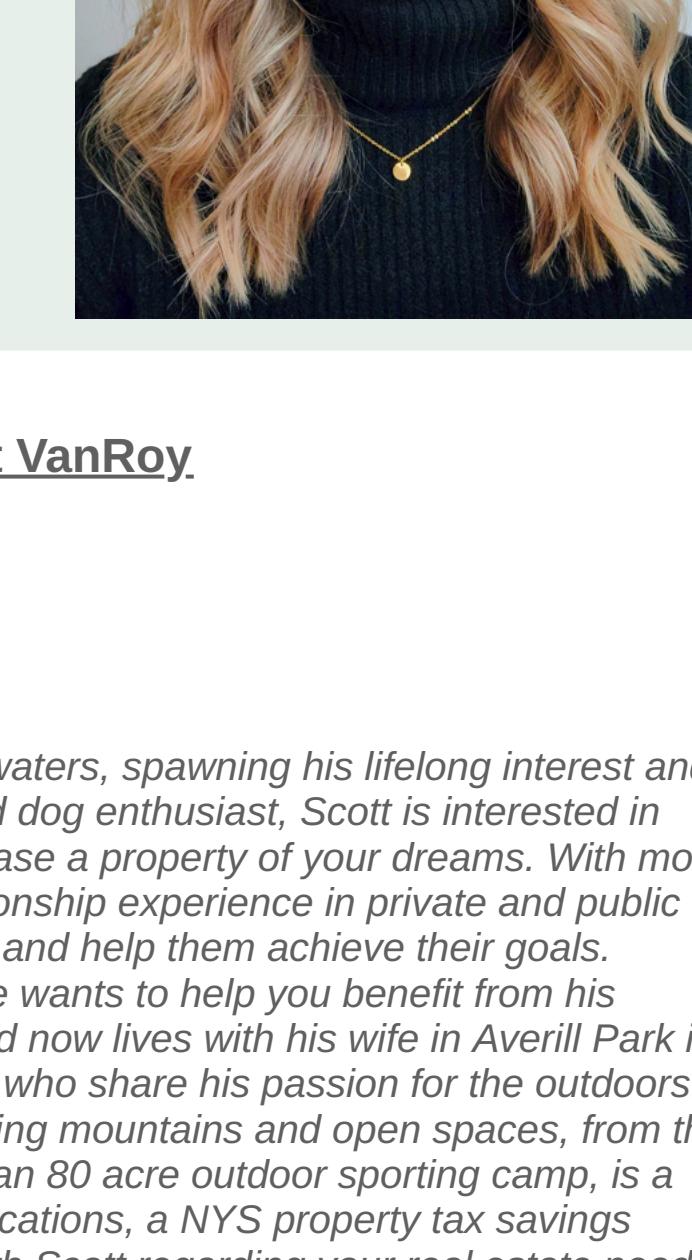
License Title: Licensed Associate Real Estate Broker
Phone Number: 607-280-5770
Email: carl@nylandquest.com

Carl is originally from northern New York State. He and his wife currently reside in Ithaca located in the Finger Lakes Region. They have 3 adult daughters and 7 grandchildren. He enjoys hunting, fishing, trapping, canoeing and camping. His hobbies include woodworking and spending time with his grandchildren. He earned his degree in Forestry from Paul Smiths College in '71 and his original real estate salesperson license in '76. He worked part-time for 2 different brokers until he was offered a full-time position with a large national chain in 1980. Carl has had success in management and sales within the building material supply-construction industry for over 25 years and rediscovered the real estate business in 2001 and more particularly the land business. He worked for 2 different land development companies and another Broker before earning his broker's license and starting NY Land Quest. He has completed land acquisitions, subdivisions and sold land in most regions of NYS. Carl is always very interested in helping a customer in their quest for land and customers that are seeking to sell their land.

Ashley Hink - See listings from Ashley Hink

License Title: Licensed Real Estate Salesperson
Phone Number: 607-368-4029
Email: ashley@nylandquest.com

Ashley grew up and currently resides in the Finger Lakes Region of Steuben County with her husband, wife, and three daughters. Surrounded by a family of entrepreneurs and real estate investors, Ashley has gained real world knowledge of real estate, and developed a strong work ethic at a young age. She enjoys exploring the region with her family and spending time outdoors hiking, fishing, and boating. Also, she enjoys learning in the classroom and takes great pride in her education. Her hobbies include hunting, fishing, ATv riding, and boating. She has become a licensed real estate agent in 2022. Living and working in her region has enticed her to provide her a strong network of clients looking to buy and sell properties. Ashley has extensive marketing and customer service experience which is excellent for her real estate career. She believes her strongest qualities are excellent communication, honesty, and sincerely believe in helping people. No matter what your real estate needs may be, Ashley is excited to help!



Iize Lemesis - See listings from Iize Lemesis

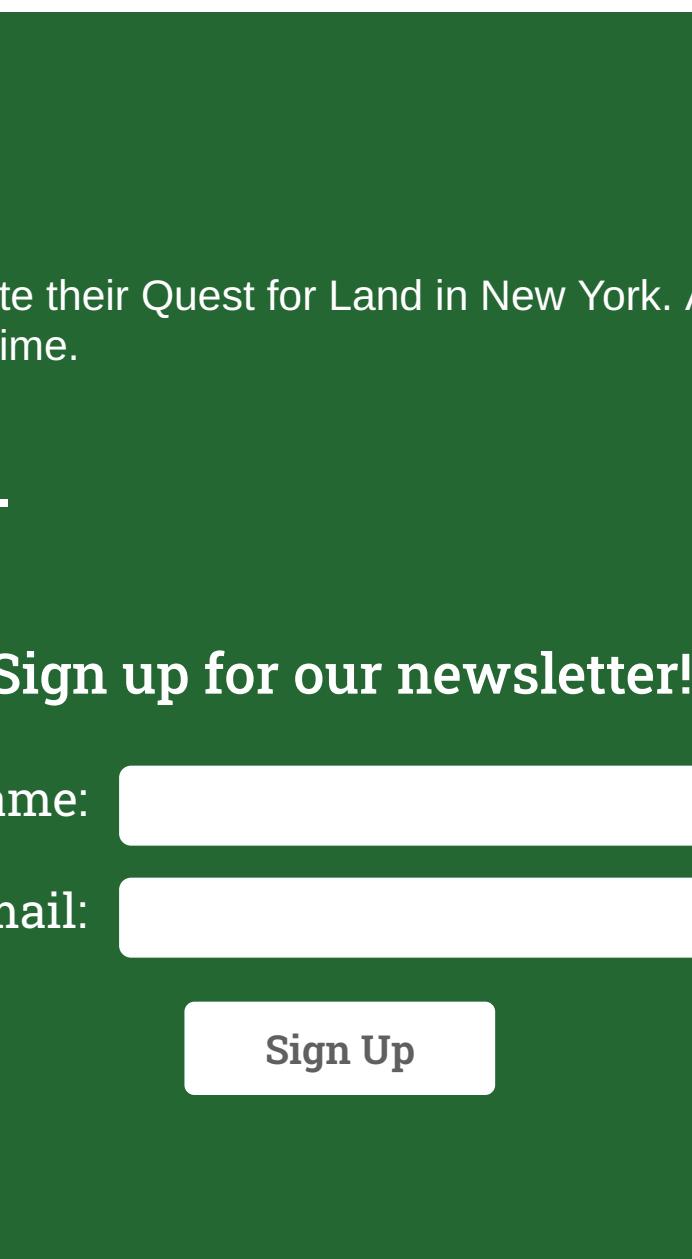
License Title: Licensed Real Estate Salesperson
Phone Number: 607-193-0076
Email: iize@nylandquest.com

Iize is originally from the Southern Tier and Finger Lakes Region, where she grew up outdoors raised by parents who were outdoor enthusiasts. Iize's passion for the outdoors and the environment led to a lifelong love of New York State. With a BA from SUNY Oneonta in art and design for advertising agencies and Wall Street communications, marketing, illustration, fine art, and media. Buying and restoring a brownstone in a pioneer neighborhood in Brooklyn led to interest in restoration and design which continued through subsequent projects, freelancing for interior design, and working for a non-profit organization in Saratoga. Iize is currently a real estate agent in the Hudson Valley. She is a member of the Hudson Valley Board of Realtors and a member of the Hudson Valley Association of Realtors. Iize has a deep respect for land and the people who live and work in New York State. Knowledge of a buying and selling process and extensive design and marketing experience, Iize can help you maximize your quest of selling, buying, and everything in between. Your quest is my mission.

Jim Wilson - See listings from Jim Wilson

License Title: Licensed Real Estate Salesperson
Phone Number: 615-912-1286
Email: jim@nylandquest.com

James (Jim) Wilson was born and raised just outside of Nashville Tennessee, and graduated from Belmont University in June of 2009 with a major in Political Science and a minor in Business Management. Jim moved to New York in 2009. He has spent the last 15 years of his life working in the natural gas industry acquiring property rights, facilitating the sale of private and commercial properties, and assessing the values of property based on current market trends. Jim is an avid hunter and fisherman, and his general love and enthusiasm for nature and the outdoors is easily recognized.



Angie Moore - See listings from Angie Moore

License Title: Licensed Real Estate Salesperson
Phone Number: 804-499-6365
Email: angie@nylandquest.com

Angie Moore has been a member of the Southern Tier community since 2015, and is very excited to be turning her career to real estate. Under her real estate license, Angie carries the values of hard work, and maintaining connections. She is ready to work with you to help you buy or sell your next home, and is a proud member of the New York Land Quest family. Angie carries the values of hard work, integrity, and a never-give-up attitude toward everything she does. These values and her love of land and family were instilled in her as a young girl growing up on a dairy farm. She spent many hours with her family working on the farm, helping to milk cows, feeding and taking care of the animals, and taking care of the house. She enjoyed spending time with her mother and grandmother, who helped raise her and her siblings. Angie has a deep respect for land and the people who live and work in New York State. Knowledge of a buying and selling process and extensive design and marketing experience, Angie can help you maximize your quest of selling, buying, and everything in between. Your quest is my mission.

Keith Egresi - See listings from Keith Egresi

License Title: Licensed Real Estate Salesperson
Phone Number: 607-329-5172
Email: keith@nylandquest.com

Keith has spent his entire life in the Finger Lakes Region living in the peaceful town of Pulaski, NY. Keith, his wife, and two young boys reside next door to the 3rd generation family farm he was raised on, overlooking Kouka Lake. It is there he developed a strong passion for agriculture, the outdoors, and country living at a young age. Keith is always on the go and spends any free time in the outdoors, managing properties of his own for quality hunting. He enjoys working in the vineyards with his father and his hobbies include hunting, fishing, ATv riding, and boating. He is a conservationist at heart and loves the outdoors. Keith is a natural resource manager and is here to guide you along the way. He brings to the team over 10 years of experience negotiating land acquisitions across several states. Living in the farmhouse he remodeled himself, Keith understands all aspects of a quality structure. Both buyers and sellers benefit from his familiarity of the region. Keith prides himself on taking an honest and straight forward approach. He is eager to assist and understand the desires of all clients.

Kurt Washo - See listings from Kurt Washo

License Title: Licensed Real Estate Broker
Phone Number: 315-559-3070
Email: kurt@nylandquest.com

Kurt grew up in Central New York. After serving four years in the U.S. M.C. in North Carolina he decided to move back to New York. He enjoys the great outdoors from learning to cutting firewood. Having lived in both urban and rural communities; he simply prefers to be in the country, currently residing in Madison County. Kurt enjoys hiking, long walks, ax throwing and Cruises! Searching for the right property is something Kurt really enjoys as he is a landowner himself and understands the unique uses a property can deliver. He will gladly help you find the right fit when it comes to your property needs and interests regarding hunting, recreational, or residential land.

Marion Decker - See listings from Marion Decker

License Title: Licensed Real Estate Salesperson
Phone Number: 607-738-6070
Email: marion@nylandquest.com

Marion has lived in Chenango County, Southern Tier her whole life. Marion resides with her husband and two college-aged daughters. Marion has a Master's Degree in Financial Planning and Law that was obtained through Regent University where she uses her knowledge and experience in operating her successful independent insurance agency. She holds licenses in New York and Pennsylvania. Marion has sold her property to the public and the government for many years. Marion pursued her real estate license to help people find their forever home or plot of land to make their dreams come true. Marion is excited to be working in the real estate market and is ready to help you find the perfect place to call your own.

Melissa Stephenson - See listings from Melissa Stephenson

License Title: Licensed Real Estate Salesperson, CBR, and Marketing Manager
Phone Number: 607-351-5621
Email: melissa@nylandquest.com

Melissa has lived in Upstate New York for the past 20 years. Before joining NY Land Quest, she worked for several non-profits while living in New York, specializing in technology and resource development. Melissa is a poet and writer and has had several poems published in literary journals across the United States. She enjoys hiking in the spring and summer and snowshoeing in the winter. Fall is Melissas favorite season. Along with being a Licensed Real Estate Salesperson and a Certified Buyers Representative, Melissa is responsible for advertising and marketing all of our quality NY properties. She is also responsible for maintaining our website.

Mike Dunn - See listings from Mike Dunn

License Title: Licensed Real Estate Salesperson
Phone Number: 716-397-6791
Email: mike@nylandquest.com

Being outdoors and exploring ourselves, we spend a tremendous amount of time researching, evaluating, and preparing our properties for our customers. Living and working in the Southern Tier, we appreciate the natural and natural resources this area has to offer. Hiking, hunting and fishing the Southern Tier is Mike's passion. While growing up in the foothills of the Tug Hill Region, Mike spent summers camping with his family, learning the love of nature from his grandfather. After obtaining a degree in Forestry from SUNY Morrisville, Mike has been in the land business for the last 20 years. Mike is a former resident of the Adirondacks. His philosophy is to provide quality properties at reasonable prices with our clients satisfaction our primary concern. This is Mike's philosophy as well. With this philosophy in mind, Mike has assisted many clients over the years who end up becoming repeat customers and lifelong friends. Mike is here to help guide you through the process of buying or selling your real estate!

Norm Niggl - See listings from Norm Niggl

License Title: Licensed Associate Real Estate Broker
Phone Number: 607-237-1949
Email: norm@nylandquest.com

Norm was born and raised in Chenango County, New York. He grew up in a family that made a living in the trades and a life in the fields and streams of Upstate New York. His forefathers were men of the land, fishing, trapping, lumbering, and farming. Norm's father was a lumberjack, his first buck, fire-side stories and in later years sharing these same experiences with his sons. Since graduating from Albany State University, Norm has worked for various businesses, home gardeners, farmers, landscapers, greenhouses and golf courses. For the last ten years, Norm has been involved in the real estate business, buying and selling property in Upstate New York. He also lives in a small town in Upstate New York in a home he remodeled himself, enjoying family time with his wife, sons and seven grandchildren. All of his many interests and joys involve his love and appreciation of the outdoors, nature and rural life. Norm says he stays young and excited by serving his clients and sharing their joy and love of the land. He loves walking your lot or hiking your hill and sitting down to enjoy the views, listen to your needs and share his insight on your property. He looks forward to helping you find your dreamland! Seeing your satisfaction and feeling your appreciation for a job well done is his greatest reward.

Rachel Stoddard - See listings from Rachel Stoddard

License Title: Licensed Real Estate Salesperson
Phone Number: 607-232-3803
Email: rachel@nylandquest.com

Rachel was born and raised in Savannah, Georgia. In 2003, she moved to New York during her freshman year of high school to be closer to her family. Immediately following high school, Rachel served in the Air Force where she was stationed at Langley Air Force Base in Hampton, Virginia. After her service, Rachel returned to New York where she received her BA in Interior Design. She has a strong