

Vital4, the Atlanta, Georgia-based creator of a SaaS offering and set of APIs used by banks, fintechs, fraud prevention platforms and fraud investigation firms, is focused on expansion after a recent raise and may skip to growth stage capital for future fundraising, said Amy Barbieri, president and co-founder.

#### **Brief Summary:**

Vital4's offerings help financial services companies with KYC/AML and other compliance related matters. Its platform is also useful to investment firms for data search and due diligence.



#### **Investors:**

Valor Ventures

#### **CEO** and co-founder:

Kristin Stafford





# **Interesting Fact:**

The female founded company is recognized as a leader in data and risk analysis related to Politically Exposed Persons, or PEP.

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#### **Most Recent Coverage:**

\*KlariVis, a Roanoke, Virginia-based provider of a cloud-based analytics platform for banks and credit unions, is building relationships with core technology providers and saw interest from large VC firms ahead of its \$2.5m seed raise announced July 1, CEO and founder Kim Snyder said.

## **Brief Summary:**

KlariVis's platform is used to build views used by those in different roles within a bank including both bank executives and frontline personnell.



#### Investors:

angels

#### **CEO** and founder:

Kimberly Snyder





# **Interesting Fact:**

In response to COVID-19, KariVis moved to a remote workforce on Friday, March 13 and that is working well for us, the CEO said. We have also moved up our development roadmap that will assist our bank clients in navigating this crisis. This is exactly why they need a solution like KlariVis – so they can easily slice and dice their portfolios and quickly understand.

where their risks are so they can become proactive in reaching out to their customers. We will be rolling out these new visuals quickly to assist our current clients and we believe these items will underscore the need for our solution, the CEO said.



## **Most Recent Coverage:**

Vital4, an Atlanta, Georgia-based data search and due diligence product provider, has started some early discussions with potential investment firms, a source told this news service.

# **Brief Summary:**

The company provides data for companies who are onboarding customers and helps them satisfy their AML/KYC requirements. It also serves the background screening market. It helps to protect against financial crimes, terrorism, bribery and corruption.



#### Investors:

Berkeley Capital Partners

# **Interesting Fact:**

The company is offering a SaaS product with a UI but it also offers its customers open APIs, with easy integration. Vital4 first started generating revenue in 2016 and has achieved good growth since inception, the source said.



\*BitMinutes, an Atlanta-based company which leverages blockchain and tokenization to deliver secure phone and financial services, expects to raise \$10m next year, said CEO Tom Meredith.

## **Brief Summary:**

BitMinutes plans to use its Trusted Agent Network (TAN) to reach the unbanked. TAN is built on blockchain tokenization and cloud service to deliver multiple digital financial services via smart phone. Instead of the "bricks-and-mortar" of traditional financial services, the TAN Network consists of local merchants who already have a strong presence (and a high level of trust) in remote communities.





\*Kabbage , an Atlanta-based provider of automated cash flow solutions to U.S. small businesses, sees partnerships as a key part of its strategy to serve the needs of small businesses, said David Snitkof, Head of Analytics.

# **Brief Summary:**

an Atlanta-based provider of automated cash flow solutions to U.S. small businesses website

#### **Investors:**

Softbank Vision Fund, Mohr Davidow Ventures, and BlueRun Ventures



\* Homee , a Tampa, Florida-based on-demand property maintenance technology company, will likely raise its series C round in 18 months, said Brandon Micko, vice president of marketing.

## **Brief Summary:**

Homee is an-demand property maintenance service that provides customers with instant access to electricians, plumbers, HVAC technicians and handymen from the convenience of their smart phones. The Homee app allows users to find GPS-located service providers and request immediate service.





◆Goodr, an Atlanta, Georgia-based startup using blockchain technology to manage food waste to help battle hunger, is targeting early next year for its Series A raise, CEO Jasmine Crowe told this news service.

# **Brief Summary:**

an Atlanta, Georgia-based startup using blockchain technology to manage food waste to help battle hunger website



Aclaro, the Miami, Florida-based creator of an Al-powered SaaS platform to analyze subprime auto portfolios to determine default risk, is likely to raise a Series A round by year-end, CEO and founder Carlos Galarce told this news service.

## **Brief Summary:**

Aclaro was founded in 2018 and has offices in Miami, New York City, and Silicon Valley. The company has 12 employees in the US, including two with PhDs in computer science. It also has two development partners in India, the CEO said.



# **Interesting Fact:**

Prior to Aclaro, Galarce used data analysis to help companies uncover money laundering and employee fraud. Aclaro's platform tracks some of the same data Galarce used in those areas to uncover risk in subprime auto, he said.



◆Total System Services, a listed Columbus, Georgia-based payments solutions provider, sees M&A as an important component of its growth, Phillip McHugh, ESVP and president of TSYS Merchant Solutions, told this news service.

# **Brief Summary:**

a listed Columbus, Georgia-based payments solutions provider website



Aliant Payment Systems, a Fort Lauderdale, Florida-based payments processor, will "no doubt" see interest from a larger payment processor, CEO Eric Brown told this news service.

## **Brief Summary:**

Today, there are still only a few payment processors that provide merchants with the ability to accept crypto, Brown said. The company made the decision to provide crypto payment options to merchants because it already had a large number of customers in e-commerce, because it wanted to offer those customers greater choice, and because it saw the world moving in the direction of digital currencies, he explained. Even so, the decision to do so required a "leap of faith," Brown said.

website



Teledactyl, a Palm Beach, Florida-based startup developing a blockchain-based healthcare platform, is raising a pre-seed round and will soon be venture-backed, a source familiar with the company said.

#### **Brief Summary:**

Teledactyl was founded in July 2017. The company is developing a blockchain-based healthcare platform that will let patients store and share their health information digitally.



## **Interesting Fact:**

The company's name "Teledactyl" was first thought of by a futurist in 1921. The futurist gave the name to what then was an imaginary device for conducting telemedicine.



Ingo Money, the Alpharetta, Georgia-based payments provider whose offerings include fast money transfer for businesses sending funds to their customers' bank accounts, plans to add a reverse payment channel within a year, said EVP and chief product officer Lisa McFarland.

## **Brief Summary:**

the Alpharetta, Georgia-based payments provider whose offerings include fast money transfer for businesses sending funds to their customers' bank accounts website

## Interesting Fact:

Next year, Ingo Money may decide to raise growth equity to continue to scale its product offerings. McFarland said. For roughly the last 12 to 18 months, the company has been working diligently on product integration, partner solutions and securing a solid pipeline of clients, she said.



LendingTree, a North Carolina-based online loan marketplace, plans to look for more acquisitions, said Bruce Cook, SVP of Corporate Development.

## **Brief Summary:**

a North Carolina-based online loan marketplace website

#### **Interesting Fact:**

The integration of previous acquisitions has been seamless and well-planned, Cook said. LendingTree looks to acquire not just good companies, but strong management teams and it has its own team focused on acquisition due diligence, he said.



\*Lending Science DM , the Georgia-based provider of marketing and analytics tools for lenders, is starting a process to review its strategic options, a source familiar with the company said.

# **Brief Summary:**

Lending Science offers all-in-one marketing solutions. Its package of solutions for lenders includes analytics, scoring, direct mail, digital marketing, call tracking and reporting, and consulting.





Foleum, a North Carolina-based startup that is raising funds for a digital mining project that will generate its power from renewable energy, plans to "roll" its token sale into a mini-IPO, CEO Radhi Farkhoury told this news service.

## **Brief Summary:**

a North Carolina-based startup that is raising funds for a digital mining project that will generate its power from renewable energy website





◆Push Payments, a Ft. Lauderdale, Florida-based startup focused on creating faster payments, is seeking about \$5,000,000 in Series B funding, CEO Travis Dulaney told Fintech Horizons.

## **Brief Summary:**

Push Payments' Instant Merchant Settlement technology provides merchant banks and their processors the ability to instantly fund a merchant's account including on weekends and holidays.



#### CEO:

Travis Dulaney





# **Interesting Fact:**

Prior to Co-founding Push Payments, Dulaney was CEO and founder of Wildcard Payments, which is where much of the R&D work for Push Payments was accomplished, he said.



♦YellowPepper, the Miami-based mobile payments provider, is focused on expanding in South America, CEO Serge Elkiner told Fintech Horizons.

# **Brief Summary:**

the Miami-based mobile payments provider website

## **Interesting Fact:**

Elkiner was born in Belgium and had early in life considered becoming a surgeon. He attended Boston University and holds a BS in finance and accounting. Outside of work, Elkiner enjoys spending time outdoors with his family.



\*Kalibrate Blockchain, an Orlando, Florida-based healthcare-focused, blockchain-based technology company, is holding discussions to raise funds for its Universal Patient Index (UPI), company president Calvin Wiese told Fintech Horizons.

## **Brief Summary:**

Kalibrate is using blockchain technology to develop what it says will be a fully autonomous UPI. This index will provide healthcare enterprises, providers, and patients, efficient binding of patient identities across health information transactions and offer undiscoverable tracking of patient health information associated with those patient identities.

