

# Kevin Salina

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## CAREER OBJECTIVE

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Highly motivated, self-starting Web Developer seeking to leverage a professional background in Operations and Logistics, with excellent technical and programming skills, to launch a career building web applications and services.

## PROJECTS

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**CRM Dashboard - UHart Web Development Seminar Project** Summer 2021

- Worked with a local company to build a custom tool to help small ecommerce stores grow. App allows merchants to send personalized SMS to their customers. Built with SERN Stack, Twilio API, and AWS. Deployed on Heroku.

**Cryptocurrency App - API-connected Website** Fall 2021

- A web app that displays top cryptocurrency data and news fetched from third party API. Utilizes state management using Redux Toolkit. Built with Next Js and Chakra UI. Deployed on Vercel.

## WORK EXPERIENCE

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**Pro Shop Associate (Part-Time)** Summer 2021  
Gillette Ridge Golf Club | Bloomfield, CT

**Package Handler (Part-Time)** Fall 2020 - Summer 2021  
FedEx Ground | Willington, CT

**Logistics Coordinator** Winter 2019 - Summer 2020  
International Forest Products | Foxboro, MA

Coordinated all IFP's import markets & export pulp market. Directly influenced and grew relationships with service providers (SS Lines, Warehouses, Carriers) and customers. Reduced excess costs for partner mills and customers by negotiating and coordinating with US ports and trucking providers. Updated and created data sheets used during weekly meetings and team syncs.

### Key Accomplishments:

- Significantly reduced DnD costs (\$10,000+ on several shipments).
- Established relationships with 3 new domestic warehouses managing 10,000 tons of material.

**International Account Coordinator** Fall 2018 - Winter 2019  
International Forest Products | Foxboro, MA

- Managed operations for CMPC Paperboard market totaling up to 40 customers and 40,000+ tons of orders per year.
- Provided support and service to suppliers, customers, and internal sales force through effective communication and collaboration. Helped lead the market to record high gross sales in a single month.
- Coordinated and managed release shipments and North American paperboard inventory totaling 6 warehouses and 10,000 tons of material.
- Responsible for international shipments from Chile, coordinating the entire order process from production schedule, ordering, production, shipment, and delivery to the final customer.

## EDUCATION

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**University of Hartford** | Full Stack Web Development Bootcamp Summer 2021

**Udemy** | The Web Developer Bootcamp 2021 Winter 2020

**Keene State College** | B.S. in Business Management & B.A. in Geography May 2018

- GPA: 3.8/4.0
- *President*, Honors Geography Society; *Member*, Honors Business Society

## SKILLS

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HTML & CSS | Javascript | Node Js | Express | MongoDB | MySQL | React | NPM | Git | EJS | OS X | Windows | GeoJSON | Excel | Next Js | AWS S3 | Material UI | Chakra UI | Mocha | Verbal and Written Communication