

Econ C103: Game Theory and Networks

Module I (Game Theory): Lecture 10

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Readings:

- 1 Osborne (2004) Chapter 9
- 2 Osborne and Rubinstein (1994) Section 2.6

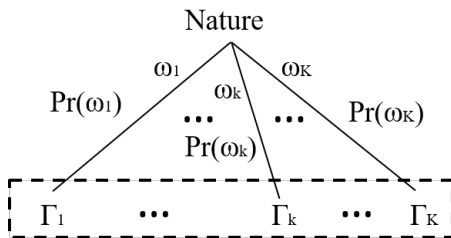
Static games with incomplete information

- Many (most?) games are played where players do not have complete information about the world.
- Incomplete information can be of three forms:
 - ① (Symmetric information) A hidden state of the world that all players are uncertain of, but have common beliefs regarding the likelihood of different states (e.g., will it rain tomorrow?, 2020 GDP growth?).
 - ② (Asymmetric/incomplete information) Players hold private information of the state of the world (e.g., used car sales, poker, blackjack).
 - ③ (Imperfect information) Players hold private information of players' prior actions (e.g., firm management & VC investment).
- We aim to capture each of these environments (and their mixtures!).
- Question: How??...We study (1) and (2) this week (week 4)...

Static games with incomplete information

John Harsanyi's big idea (Berkeley Nobel Laureate '94):

Start the game early, allowing Nature to move first, and capture private information using private signals.



- (For now) Assume each game Γ_k has the same action sets (for each player across games $k = 1, \dots, K$, but different players may have different actions sets).
- If no player observes any information (a "signal") informing them of the state ω_k , then information is symmetric across the players...

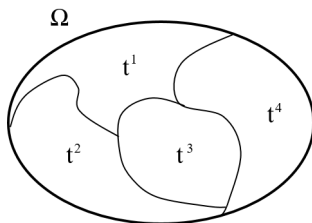
Static games with incomplete and symmetric information

$\Pr(\omega_1) = p$		$\Pr(\omega_2) = 1-p$		expected utility game	
	L	R		L	R
T	2,1	0,0	T	2,0	0,2
B	0,0	1,2	B	0,1	1,0
state ω_1			state ω_2		

	L	R
T	2, p	0, (1-p)2
B	0, 1-p	1, p2

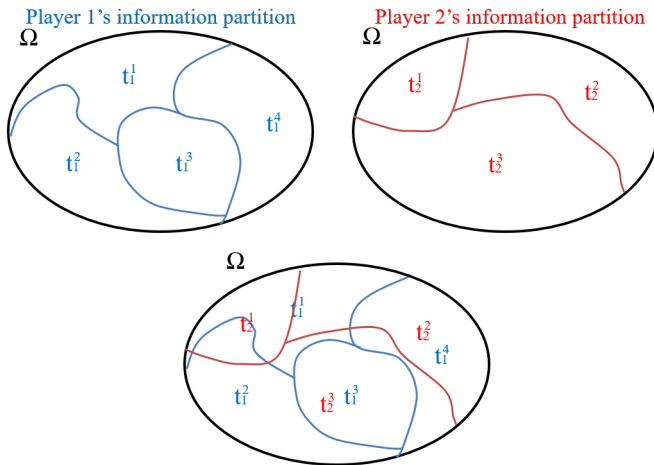
- If $p \geq (1-p)^2 \Leftrightarrow p \geq 2/3$, then (T,L) is a PNE.
- If $(1-p) \leq p^2 \Leftrightarrow p \geq 1/3$, then (B,R) is also a PNE.
- If $p < 1/3$, then no PNE (but, MNE like Matching Pennies).

Modeling private information with “signals”



- Define: state space $\Omega = \{\omega_1, \omega_2, \dots\}$ (finite or infinite),
- Define: signal function $\tau : \Omega \rightarrow T \equiv \{t^1, t^2, \dots\}$ where $|T| \leq |\Omega|$.
- Then, τ *partitions* Ω into disjoint subsets with union equal to Ω .

Modeling private information with signals



- $\tau_i : \Omega \rightarrow T_i \equiv \{t_i^1, t_i^2, \dots\}$ for $|T_i| \leq |\Omega|$ and $i \in N$ defines i 's private information. Each $t_i^s \in T_i$ gives a "type" of player i .
- Notice, we've said nothing about probabilities!...

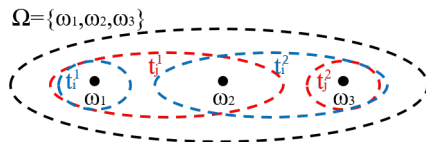
Modeling beliefs with conditional probability distributions

- Each signal t_i^s corresponds to an “event”: $t_i^s \mapsto$ a subset of Ω .
- Recall Bayes’ rule: with $\Omega = \{\omega_1, \dots, \omega_K\}$, conditional likelihood of $\omega \in \Omega$ upon receiving signal $t_i^s \subseteq \Omega$:

$$\Pr(\omega|t_i^s) = \frac{\Pr(t_i^s|\omega) \Pr(\omega)}{\sum_{k=1}^K \Pr(t_i^s|\omega_k) \Pr(\omega_k)}$$

- Notice that $\Pr(t_i^s|\omega_k) \in \{0, 1\}$ for all $k = 1, \dots, K$.
 $\Rightarrow \Pr(t_i^s|\omega_k)$ is an indicator function (with values in $\{0, 1\}$) which “picks” the states mapping to t_i^s (i.e. are in the t_i^s subset of Ω).

Modeling beliefs with conditional probability distributions



- Players $N = \{i, j\}$ hold common priors (of Nature's behavior):

$$\Pr(\omega_1) = 1/4, \Pr(\omega_2) = 1/4, \Pr(\omega_3) = 1/2.$$

- Players i 's "posterior" belief after receiving each signal:

upon receiving t_i^1 :

$$\Pr(\omega_1|t_i^1) = \frac{1 \cdot 1/4}{1 \cdot 1/4 + 0 \cdot 1/4 + 0 \cdot 1/2} = 1$$

$$\Pr(\omega_2|t_i^1) = \frac{0 \cdot 1/4}{1 \cdot 1/4 + 0 \cdot 1/4 + 0 \cdot 1/2} = 0$$

$$\Pr(\omega_3|t_i^1) = \frac{0 \cdot 1/2}{1 \cdot 1/4 + 0 \cdot 1/4 + 0 \cdot 1/2} = 0$$

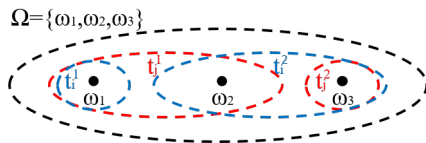
upon receiving t_i^2 :

$$\Pr(\omega_1|t_i^2) = \frac{0 \cdot 1/4}{0 \cdot 1/4 + 1 \cdot 1/4 + 1 \cdot 1/2} = 0$$

$$\Pr(\omega_2|t_i^2) = \frac{1 \cdot 1/4}{0 \cdot 1/4 + 1 \cdot 1/4 + 1 \cdot 1/2} = \frac{1}{3}$$

$$\Pr(\omega_3|t_i^2) = \frac{1 \cdot 1/2}{0 \cdot 1/4 + 1 \cdot 1/4 + 1 \cdot 1/2} = \frac{2}{3}$$

Modeling beliefs with conditional probability distributions



- Players $N = \{i, j\}$ hold common priors (of Nature's behavior):

$$\Pr(\omega_1) = 1/4, \Pr(\omega_2) = 1/4, \Pr(\omega_3) = 1/2.$$

- Players j 's "posterior" belief after receiving each signal:

upon receiving t_j^1 :

$$\Pr(\omega_1|t_j^1) = \frac{1 \cdot 1/4}{1 \cdot \frac{1}{4} + 1 \cdot \frac{1}{4} + 0 \cdot \frac{1}{2}} = \frac{1}{2}$$

$$\Pr(\omega_2|t_j^1) = \frac{1 \cdot 1/4}{1 \cdot \frac{1}{4} + 1 \cdot \frac{1}{4} + 0 \cdot \frac{1}{2}} = \frac{1}{2}$$

$$\Pr(\omega_3|t_j^1) = \frac{0 \cdot 1/2}{1 \cdot \frac{1}{4} + 1 \cdot \frac{1}{4} + 0 \cdot \frac{1}{2}} = 0$$

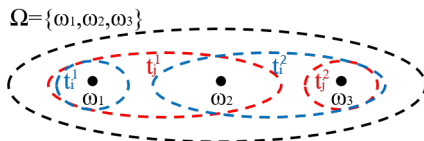
upon receiving t_j^2 :

$$\Pr(\omega_1|t_j^2) = \frac{0 \cdot 1/4}{0 \cdot \frac{1}{4} + 0 \cdot \frac{1}{4} + 1 \cdot \frac{1}{2}} = 0$$

$$\Pr(\omega_2|t_j^2) = \frac{0 \cdot 1/4}{0 \cdot \frac{1}{4} + 0 \cdot \frac{1}{4} + 1 \cdot \frac{1}{2}} = 0$$

$$\Pr(\omega_3|t_j^2) = \frac{1 \cdot 1/2}{0 \cdot \frac{1}{4} + 0 \cdot \frac{1}{4} + 1 \cdot \frac{1}{2}} = 1$$

Modeling beliefs with conditional probability distributions



Beliefs of state, and of other player's belief in each state:

- State ω_1 : Player i knows ω_1 occurred, and learns that j knows $\{\omega_1, \omega_2\}$ occurred. Player j knows $\{\omega_1, \omega_2\}$ occurred, and does not know whether i knows ω_1 occurred or knows $\{\omega_2, \omega_3\}$ occurred.
- State ω_2 : Player i knows $\{\omega_1, \omega_2\}$ occurred, and does not know whether j knows ω_1 occurred or knows $\{\omega_2, \omega_3\}$ occurred. Player j knows $\{\omega_2, \omega_3\}$ occurred, and does not know whether i knows ω_3 occurred or knows $\{\omega_1, \omega_2\}$ occurred.
- State ω_3 : Player i knows $\{\omega_2, \omega_3\}$ occurred, and does not know whether j knows ω_2 occurred or knows $\{\omega_2, \omega_3\}$ occurred. Player j knows ω_3 occurred, and learns that i knows $\{\omega_2, \omega_3\}$ occurred.

Bayesian Games

Definition (Bayesian Games)

A **Bayesian Games** is defined as a $\langle N, \Omega, \Pr, \{A_i, u_i, T_i, \tau_i\}_{i \in N} \rangle$:

- $N = \{1, \dots, n\}$: players,
- Ω : state space,
- A_i : player i 's (finite or infinite) action set; $A \equiv \times_{k \in N} A_k$,
- T_i : player i 's type set; $T \equiv \times_{k \in N} T_k$.
- τ_i : player i 's signal function; $\tau_i : \Omega \mapsto T_i$.
- u_i : i 's (vNM) utility from pair (ω, \mathbf{a}) , $\omega \in \Omega$, $\mathbf{a} \in A$ (i.e. $u_i(\omega, \mathbf{a})$ gives i 's utility given action profile \mathbf{a} in state ω).

- In Bayesian Games, players use type-contingent (equivalently, “signal contingent”) strategies:

$$s_i : T_i \mapsto A_i.$$

Bayesian Games: expected utilities

- Let $\Pr(\omega|t_i)$ denote the probability i places on state ω upon observing t_i .
- Under strategy profile $\mathbf{s} \in \times_{k \in N} S_k$, i 's expected utility from playing $a_i \in A_i$ when observing t_i , $U_i(a_i|t)$, is:

$$U_i(a_i|t_i, \mathbf{s}_{-i}) = \sum_{\omega \in \Omega} \Pr(\omega|t_i) \cdot u_i(\omega, a_i, (s_j(\tau_j(\omega)))_{j \neq i}).$$

Definition (Bayesian Nash equilibrium)

Given Bayesian game $\langle N, \Omega, \Pr, \{A_i, u_i, T_i, \tau_i\}_{i \in N} \rangle$, a strategy profile \mathbf{s}^* is a **Bayesian Nash equilibrium (BNE)** iff for each $i \in N$ and each $t_i \in T_i$:

$$U_i(a_i|t_i, \mathbf{s}_{-i}^*) \geq U_i(a'_i|t_i, \mathbf{s}_{-i}^*), \quad \forall a'_i \in A_i.$$

One-sided private information: example

		$\Pr(\omega_1) = 1/2$		$\Pr(\omega_2) = 1/2$	
		t_i^1		t_j^2	
t_i^1	T	t_j^1		t_j^2	
		L	R	L	R
	B	0,0	1,2	0,1	1,0
		State ω_1		State ω_2	

- $\Omega = \{\omega_1, \omega_2\}$.
- $t_i(\omega_1) = t_i^1 = t_i(\omega_2) = t_i^1$; $t_j(\omega_1) = t_j^1 \neq t_j(\omega_2) = t_j^2$.

One-sided private information: example

		$\Pr(\omega_1) = 1/2$		$\Pr(\omega_2) = 1/2$	
		t_i^1		t_j^2	
		t_j^1		t_j^2	
		L j R		L j R	
i	T	2, 1*	0, 0	2, 0	0, 2*
	B	0, 0	1, 2*	0, 1*	1, 0
		State ω_1		State ω_2	

- Player i observes nothing (i.e. $\tau_i(\omega_1) = \tau_i(\omega_2)$), so chooses $a_i \in A_i$.
- Player j learns the state ω , and best responds to (ω, a_i) .

One-sided private information: example

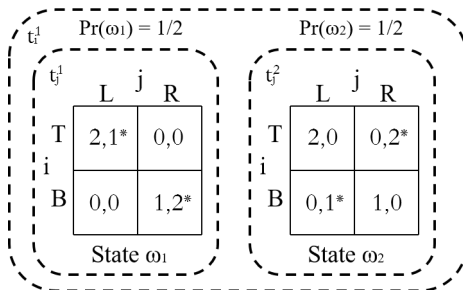
		Pr(ω_1) = 1/2		Pr(ω_2) = 1/2	
		t_i^1		t_j^2	
t_i^1	T	L	R	L	R
		2, 1*	0, 0	2, 0	0, 2*
	B	0, 0	1, 2*	0, 1*	1, 0
		State ω_1		State ω_2	

- Player i 's expected utilities given $s_j(t_j^1) = L$ and $s_j(t_j^2) = R$:

$$U_i(T|t_i, s_j) = \frac{1}{2} \cdot 2 + \frac{1}{2} \cdot 0 = 1; \quad U_i(B|t_i, s_j) = \frac{1}{2} \cdot 1 + \frac{1}{2} \cdot 0 = \frac{1}{2}.$$

- $U_i(T|t_i, s_j) > U_i(B|t_i, s_j)$, and each type of j is best responding to T . So, $a_i^* = T$, $s_j^*(t_j^1) = L$ & $s_j^*(t_j^2) = R$ (i.e. $(T, (L, R))$) is a BNE.

One-sided private information: example

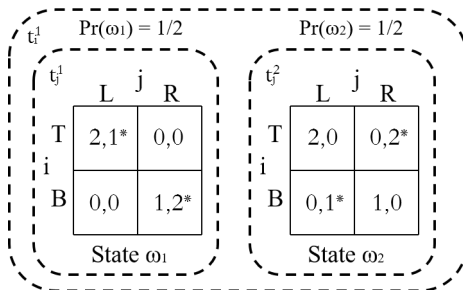


- Player i 's expected utilities given $s_j(t_j^1) = R$ and $s_j(t_j^2) = L$:

$$U_i(T|t_i, s_j) = 2; \quad U_i(B|t_i, s_j) = 0.$$

- $U_i(T|t_i, s_j) > U_i(B|t_i, s_j)$, BUT neither $s_j(t_j^1) = R$ nor $s_j(t_j^2) = L$ is optimal for j given $a_i = T$. So, $(T, (R, L))$ not a BNE.

One-sided private information: example

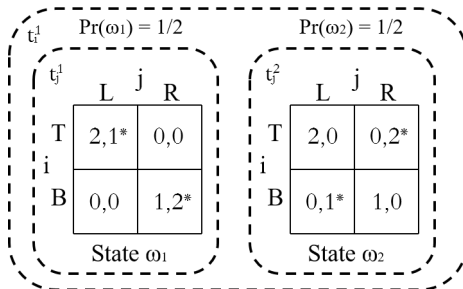


- Player i 's expected utilities given $s_j(t_j^1) = L$ and $s_j(t_j^2) = L$:

$$U_i(T|t_i, s_j) = 2; \quad U_i(B|t_i, s_j) = 0.$$

- $U_i(T|t_i, s_j) > U_i(B|t_i, s_j)$, BUT $s_j(t_j^2) = L$ is not optimal for j given $a_i = T$. So, $(T, (L, L))$ not a BNE.

One-sided private information: example



- Player i 's expected utilities given $s_j(t_j^1) = R$ and $s_j(t_j^2) = R$:

$$U_i(T|t_i, s_j) = 0; \quad U_i(B|t_i, s_j) = 1.$$

- $U_i(T|t_i, s_j) < U_i(B|t_i, s_j)$, BUT $s_j(t_j^2) = R$ is not optimal for j given $a_i = B$. So, $(T, (R, R))$ not a BNE.

Solving Bayesian games with normal forms

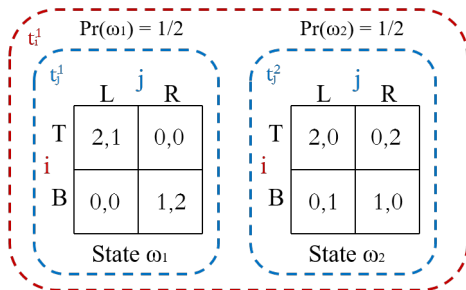
- Notice that:

$$\begin{aligned} & \forall t_i \in T_i : U_i(a_i | t_i, \mathbf{s}_{-i}^*) \geq U_i(a'_i | t_i, \mathbf{s}_{-i}^*), \quad \forall a'_i \in A_i \\ \Leftrightarrow & \mathbb{E}_{\{t_j\}_{j \neq i}} [U_i(s_i(t_i) | t_i, \mathbf{s}_{-i}^*)] \geq \mathbb{E} [U_i(s'_i(t_i) | t_i, \mathbf{s}_{-i}^*)], \quad \forall s'_i \in S_i \\ \Leftrightarrow & \mathbb{E}_{\{t_j\}_{j \in N}} [u_i(\omega, s_i, \mathbf{s}_{-i}^*)] \geq \mathbb{E} [u_i(\omega, s'_i, \mathbf{s}_{-i}^*)], \quad \forall s'_i \in S_i. \end{aligned}$$

Last line compares i 's “ex-ante” expected utilities (i.e. without conditioning on t_i) under strategy profiles (s_i, \mathbf{s}_{-i}^*) and $(s'_i, \mathbf{s}_{-i}^*)$.

- Thus, we can find BNE in 2-player Bayesian games as follows:
 - 1 construct bi-matrix of ex-ante expected utilities, with cells corresponding to each strategy profile (s_i, s_j) ,
 - 2 find PNE of the resulting normal form game: these are BNE!

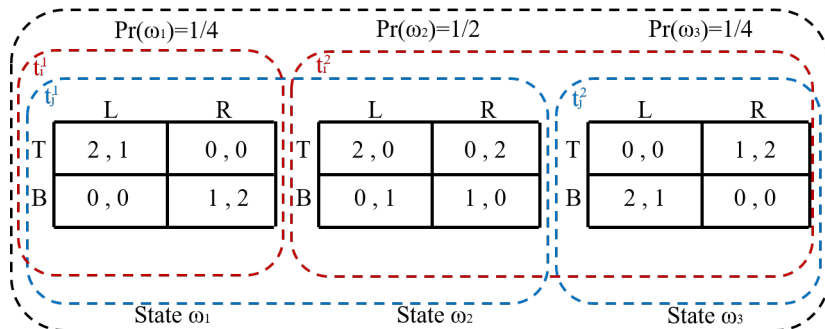
One-sided private information: example



		j			
		(L,L)	(L,R)	(R,L)	(R,R)
i	T	2*, 1/2	1*, 3/2*	1*, 0	0, 1
	B	0, 1/2	1/2, 0	1/2, 3/2*	1*, 1

Solving Bayesian games with normal forms: example

- Player i is row player, and player j is column player:



Solving Bayesian games with normal forms: example

- Bi-matrix of expected utilities

$$(\mathbb{E}[u_i(\omega, s_i(t_i), s_j(t_j))] , \mathbb{E}[u_j(\omega, s_i(t_i), s_j(t_j))])$$

		j			
		LL	LR	RL	RR
i	TT	$\frac{1}{4}2 + \frac{1}{2}2 + \frac{1}{4}0 = 3/2^*$, $\frac{1}{4}1 + \frac{1}{2}0 + \frac{1}{4}0 = 1/4$	$\frac{1}{4}2 + \frac{1}{2}2 + \frac{1}{4}1 = 7/4^*$, $\frac{1}{4}1 + \frac{1}{2}0 + \frac{1}{4}2 = 3/4$	$\frac{1}{4}0 + \frac{1}{2}0 + \frac{1}{4}0 = 0$, $\frac{1}{4}0 + \frac{1}{2}2 + \frac{1}{4}0 = 1$	$\frac{1}{4}0 + \frac{1}{2}0 + \frac{1}{4}1 = 1/4$, $\frac{1}{4}0 + \frac{1}{2}2 + \frac{1}{4}2 = 3/2^*$
	TB	$\frac{1}{4}2 + \frac{1}{2}0 + \frac{1}{4}2 = 1$, $\frac{1}{4}1 + \frac{1}{2}1 + \frac{1}{4}1 = 1^*$	$\frac{1}{4}2 + \frac{1}{2}0 + \frac{1}{4}0 = 1/2$, $\frac{1}{4}1 + \frac{1}{2}1 + \frac{1}{4}0 = 3/4$	$\frac{1}{4}0 + \frac{1}{2}1 + \frac{1}{4}2 = 1$, $\frac{1}{4}0 + \frac{1}{2}0 + \frac{1}{4}1 = 1/4$	$\frac{1}{4}0 + \frac{1}{2}1 + \frac{1}{4}0 = 1/2$, $\frac{1}{4}0 + \frac{1}{2}0 + \frac{1}{4}0 = 0$
	BT	$\frac{1}{4}0 + \frac{1}{2}2 + \frac{1}{4}0 = 1$, $\frac{1}{4}0 + \frac{1}{2}0 + \frac{1}{4}0 = 0$	$\frac{1}{4}0 + \frac{1}{2}2 + \frac{1}{4}1 = 5/4$, $\frac{1}{4}0 + \frac{1}{2}0 + \frac{1}{4}2 = 1/2$	$\frac{1}{4}1 + \frac{1}{2}0 + \frac{1}{4}0 = 1/4$, $\frac{1}{4}2 + \frac{1}{2}2 + \frac{1}{4}0 = 3/2$	$\frac{1}{4}1 + \frac{1}{2}0 + \frac{1}{4}1 = 1/2$, $\frac{1}{4}2 + \frac{1}{2}2 + \frac{1}{4}2 = 2^*$
	BB	$\frac{1}{4}0 + \frac{1}{2}0 + \frac{1}{4}2 = 1/2$, $\frac{1}{4}0 + \frac{1}{2}1 + \frac{1}{4}1 = 3/4^*$	$\frac{1}{4}0 + \frac{1}{2}0 + \frac{1}{4}0 = 0$, $\frac{1}{4}0 + \frac{1}{2}1 + \frac{1}{4}0 = 1/2$	$\frac{1}{4}1 + \frac{1}{2}1 + \frac{1}{4}2 = 5/4^*$, $\frac{1}{4}2 + \frac{1}{2}0 + \frac{1}{4}1 = 3/4^*$	$\frac{1}{4}1 + \frac{1}{2}1 + \frac{1}{4}0 = 3/4^*$, $\frac{1}{4}2 + \frac{1}{2}0 + \frac{1}{4}0 = 1/2$

- $BNE = \{(BB, RL)\}$

Solving Bayesian games with normal forms: example

- Positive-probability outcomes under SPNE (BB, RL) are in **bold**:

Diagram illustrating a Bayesian game with three states of nature, ω_1 , ω_2 , and ω_3 , each with associated probabilities and payoff matrices for players T and B.

States and Probabilities:

- State ω_1 : $\Pr(\omega_1)=1/4$
- State ω_2 : $\Pr(\omega_2)=1/2$
- State ω_3 : $\Pr(\omega_3)=1/4$

Information sets (indicated by dashed lines):

- Player 1's information set t_1^1 includes ω_1 and ω_2 .
- Player 1's information set t_1^2 includes ω_2 and ω_3 .
- Player 2's information set t_2^2 includes ω_2 and ω_3 .

Payoff Matrices:

	L	R
T	2, 1	0, 0
B	0, 0	1, 2

State ω_1

	L	R
T	2, 0	0, 2
B	0, 1	1, 0

State ω_2

	L	R
T	0, 0	1, 2
B	2, 1	0, 0

State ω_3