

# Northeastern University

## Continuing Disclosure Report

### Fall 2024

#### Student Enrollment and Applications

The following table details the University's actual undergraduate, graduate and full-time equivalent ("FTE") enrollment for the current and four most recent academic years.

Fall of Academic Year	Undergraduate			Graduate	Total FTE Students <sup>(1)</sup>
	Full-time	Part-time	Total		
2020-2021	19,462	1,601	21,063	16,762	32,147
2021-2022	20,838	1,476	22,314	19,528	35,999
2022-2023	21,732	1,325	23,057	22,411	39,575
2023-2024	22,427	1,265	23,692	24,078	41,824
2024-2025	23,783	1,312	25,095	23,717	42,763

<sup>(1)</sup> Includes students in the co-op program, in the fall term, who are not in school and are not paying tuition. The number of students in the co-op program during the fall terms of 2020-2024 was 4,534, 5,363, 6,526, 6,948 and 6,615, respectively.

The following tables detail the University's application, acceptance and enrollment statistics for the current and four most recent academic years for freshman and transfer students, for the Boston and, commencing with Fall 2023, Oakland campuses.

#### Freshman Applications, Acceptances and Enrollments

	Academic Year				
	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Applications	64,459	75,243	90,999	96,622	98,420
Acceptances	13,199	13,829	6,191	8,300	8,135
Percentage Accepted	20%	18%	7%	9%	8%
Enrolled	3,128	4,504	2,519	3,231	3,205
Percentage Enrolled	24%	33%	41%	39%	39%
Average SAT Statistics:					
Total SAT Scores	1467	1481	1487	1481	1471
National Average	1051	1060	1050	1028	1024

#### External Transfer Applications, Acceptances and Enrollments

	Academic Year				
	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Applications	3,102	3,240	3,861	3,914	3,421
Acceptances	1,502	662	1,365	736	676
Percentage Accepted	48%	20%	35%	19%	20%
Enrolled	648	384	860	653	288
Percentage Enrolled	43%	58%	63%	89%	43%

## Accounting Matters

The University presents its financial statements in accordance with generally accepted accounting principles. See Note 2 to the attached consolidated financial statements as of June 30, 2024 for a discussion of the University's significant accounting policies. The information in the following table should be read in conjunction with the information contained in the attached consolidated financial statements.

### Northeastern University

#### Condensed Consolidated Statement of Activities for the Fiscal Years ended June 30

(in thousands of dollars)	2020	2021	2022	2023	2024
<b>Operating</b>					
Tuition and fees after financial aid	\$ 1,045,968	\$ 1,092,452	\$ 1,288,927	\$ 1,456,996	\$ 1,624,761
Contributions available for operations	100,840	89,509	27,780	37,326	40,413
Auxiliary enterprises	119,586	111,939	192,207	189,642	190,665
Sponsored support	144,029	153,532	182,740	212,501	244,910
Indirect cost recovery	33,878	38,164	42,114	49,715	58,225
Endowment spending available for operations	33,715	36,261	38,810	48,063	52,189
Other investment return available for operations	10,869	2,133	4,366	28,005	41,452
Other	35,037	27,822	35,691	59,901	65,328
<b>Total operating revenues</b>	<b>\$ 1,523,922</b>	<b>\$ 1,551,812</b>	<b>\$ 1,812,635</b>	<b>\$ 2,082,149</b>	<b>\$ 2,317,943</b>
<b>Expenses</b>					
Instruction	\$ 482,190	\$ 446,537	\$ 560,996	\$ 629,255	\$ 712,073
Research	185,353	188,648	213,041	274,521	332,827
Academic support	216,822	240,544	260,771	326,967	390,864
Student services	154,983	195,546	216,528	229,114	240,402
Institutional support	162,971	210,590	223,581	308,165	335,356
Auxiliary	127,181	141,111	182,565	177,742	207,313
Other	9,850	11,986	3,439	3,982	5,699
<b>Total operating expenses</b>	<b>\$ 1,339,350</b>	<b>\$ 1,434,962</b>	<b>\$ 1,660,921</b>	<b>\$ 1,949,746</b>	<b>\$ 2,224,534</b>
<b>Increase in net assets from operating activities</b>	<b>\$ 184,572</b>	<b>\$ 116,850</b>	<b>\$ 151,714</b>	<b>\$ 132,403</b>	<b>\$ 93,409</b>
<b>Nonoperating</b>					
Contributions	\$ 131,099	\$ 136,867	\$ 49,007	\$ 77,728	\$ 155,804
Contributions available for operations	(100,840)	(89,509)	(27,780)	(37,326)	(40,413)
Inherent contributions from acquisition	-	-	702,545	24,597	-
Endowment and other investment return/(loss)	48,968	413,083	(119,691)	134,945	257,538
Endowment spending available for operations	(33,715)	(36,261)	(38,810)	(48,063)	(52,189)
Other investment return available for operations	(10,869)	(2,133)	(4,366)	(28,005)	(41,452)
Change in annuity and life income funds	(1,091)	(1,199)	(172)	(379)	342
Net realized and change in unrealized gain/(loss) on interest rate swap agreement	(23,467)	8,476	19,280	8,662	250
Other nonoperating changes	(780)	(23,448)	(1,033)	5,551	(4,368)
<b>Change in net assets</b>	<b>\$ 193,877</b>	<b>\$ 522,726</b>	<b>\$ 730,694</b>	<b>\$ 270,113</b>	<b>\$ 368,921</b>
Net assets at beginning of year	2,023,957	2,217,834	2,740,560	3,471,254	3,741,367
<b>Net assets at end of year</b>	<b>\$ 2,217,834</b>	<b>\$ 2,740,560</b>	<b>\$ 3,471,254</b>	<b>\$ 3,741,367</b>	<b>\$ 4,110,288</b>

## Tuition, Room and Board

The table below reflects the average tuition, room and board rates for full-time freshman undergraduate students at Northeastern for the current and four most recent academic years. Over the five years from fall of 2020 to fall of 2024, the University increased tuition at an average annual rate of 4.4%. Room and board charges grew at an average annual rate of 3.5% and 2.3%, respectively, during the same period.

	Academic Years				
	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Tuition	\$54,360	\$56,500	\$59,100	\$62,000	\$64,990
	3.7%	3.9%	4.6%	4.9%	4.8%
Room	\$9,570	\$9,900	\$10,250	\$10,610	\$10,980
	3.5%	3.4%	3.5%	3.5%	3.5%
Board	\$7,910	\$7,910	\$8,180	\$8,180	\$8,600
	3.0%	0.0%	3.4%	0.0%	5.1%
<b>Total</b>	<b>\$71,840</b>	<b>\$74,310</b>	<b>\$77,530</b>	<b>\$80,790</b>	<b>\$84,570</b>
	3.6%	3.4%	4.3%	4.2%	4.7%

The tuition charges listed above are for two semesters or 25% of total degree cost. Room charges are based on two semesters of housing in standard double occupancy room. The annual board charges are for a 17-meal plan in academic years 2020-2021 to 2023-2024. For academic year 2024-2025, the University transitioned to an unlimited meal plan as the standard option for first-year students living in campus housing. Most upper-class students live in apartment style housing and are less likely to be on a full meal plan.

## Student Financial Aid

In the 2023-2024 academic year, approximately 54% of the students at Northeastern received some form of financial aid through the University. Approximately 38% of the students also receive outside aid through private sources, state grants or scholarships or government loan programs independent of Northeastern. Financial aid is in the form of a “package,” which may include grants, loans and work opportunities. To address affordability issues in private education, the University continues to perform analytical work to identify affected students and provide alternative financing options such as extended repayment, as well as identifying other funding sources. The University monitors and has annually adjusted its undergraduate financial aid budget, taking into account increased costs of attendance.

The following table provides information on the extent to which financial assistance has been provided to Northeastern students for the five fiscal years ended June 30, noted below.

	Fiscal Year Ended June 30 (in thousands of dollars)				
	2020	2021	2022	2023	2024
Scholarships:					
Restricted	\$ 31,408	\$ 35,728	\$ 44,263	\$ 50,054	\$ 50,069
Unrestricted	345,834	389,166	460,593	477,257	516,870
Total Scholarships	\$ 377,242	\$ 424,894	\$ 504,856	\$ 527,311	\$ 566,939
Loans Made to Students and Parents:					
From government funds	136,114	144,489	144,987	148,301	154,742
From supplemental loans	57,284	54,706	66,226	83,043	110,418
Total Loans Made to Students	\$ 193,398	\$ 199,195	\$ 211,213	\$ 231,344	\$ 265,160
Student Employment:					
College work study	3,563	3,362	3,752	3,561	4,021
Student payroll	24,410	29,850	35,478	35,831	51,549
Total Student Employment	\$ 27,973	\$ 33,212	\$ 39,230	\$ 39,392	\$ 55,570
Employee tuition credits	20,136	22,147	22,205	23,233	27,382
Total Financial Assistance	\$ 618,749	\$ 679,448	\$ 777,504	\$ 821,280	\$ 915,051

### Sponsored Research and Training Grants

Northeastern undertakes research in a variety of areas with a focus on discovering solutions to global challenges in health, security and sustainability. The University's advances in cybersecurity, drug discovery and delivery, healthcare delivery and policy, infrastructure resilience and urban sustainability are characterized by global collaborations with industry, government and other academic institutions.

For the period from fiscal year 2020 through fiscal year 2024, grants and contracts revenue increased 70%, research indirect revenue increased by 72%, and total research revenue increased 70%. The following table summarizes Northeastern's annual revenues from sponsored research, training grants and other programs from fiscal year 2020 through fiscal year 2024.

	Fiscal Year Ended June 30 (in thousands of dollars)				
	2020	2021	2022	2023	2024
Grants and contracts	\$ 144,029	\$ 153,532	\$ 182,740	\$ 212,501	\$ 244,910
Indirect cost recovery	33,878	38,164	42,114	49,715	58,225
Total	\$ 177,907	\$ 191,696	\$ 224,854	\$ 262,216	\$ 303,135

## Endowment and Similar Net Assets

In its financial statements for the fiscal years noted, the University has reported the following amounts for the two categories of net assets:

Endowment and Similar Net Assets for Fiscal Years Ended June 30  
(in thousands of dollars)

	2020	2021	2022	2023	2024
Without Donor Restrictions	\$ 639,488	\$ 857,357	\$ 778,839	\$ 804,836	\$ 878,023
With Donor Restrictions	495,965	683,445	833,995	909,085	1,028,195
Total Endowment and Similar Net Assets	\$ 1,135,453	\$ 1,540,802	\$ 1,612,834	\$ 1,713,921	\$ 1,906,218

The University uses a total return philosophy in setting asset allocation for its investments. As part of this philosophy, a spending policy has been established that provides income to the operating budget and designated restricted purposes. The University's payout spending policy rate is 4% of a trailing sixty-month average. Market value and annual amount designated as available for spending under this policy for the five fiscal years 2020 through 2024 were as follows:

Fiscal Year Ended June 30,	Market Value (in 000's)	Spending Policy Amount (in 000's)
2020	\$1,135,453	\$33,715
2021	1,540,802	36,261
2022	1,612,834	38,810
2023	1,713,921	48,063
2024	1,906,218	52,189

For fiscal year 2024, the endowment spending of \$52.2 million supported 2.3% of the total operating revenues of \$2.3 billion.

## Cash and Long-Term Investments

The University had total cash and investments of \$2.5 billion as of June 30, 2024. This represents an increase of 52.4% since fiscal year 2020.

Cash and Long-Term Investments for Fiscal Years Ended June 30  
(in thousands of dollars)

	2020	2021	2022	2023	2024
Cash and Equivalents	\$ 481,313	\$ 534,805	\$ 311,487	\$ 402,335	\$ 375,376
Investments	<u>1,160,719</u>	<u>1,685,119</u>	<u>1,854,732</u>	<u>2,058,371</u>	<u>2,127,792</u>
Total Cash and Investments	\$ 1,642,032	\$ 2,219,924	\$ 2,166,219	\$ 2,460,706	\$ 2,503,168

The University's investments are managed under the supervision of the Board's Subcommittee on Funds and Investments (the "Investment Subcommittee"). The Investment Subcommittee has delegated the daily management of its funds to selected investment advisement firms. Long-term investments of \$2.1 billion, as presented in the June 30, 2024 audited financial statements, consist of the long-term endowment fund investments of \$1.9 billion, as well as certain operating funds investments totaling \$275.2 million.

Between June 30, 2023 and June 30, 2024, the market value of the University's long-term investment portfolio increased \$69.4 million. The change is primarily due to positive market performance in the endowment investment portfolio of \$170.6 million offset by a decrease in short-term investments reclassified to long-term investments of \$101.2 million.

The following table reflects the market value of the University's long-term investments by type of investment, as of June 30, 2023 and June 30, 2024.

	June 30, 2023		June 30, 2024	
	Percent of Long-Term Investments	Value (\$ in 000's)	Percent of Long-Term Investments	Value (\$ in 000's)
Cash Equivalents	1%	\$ 12,699	1%	\$ 11,615
Fixed Income	21%	434,327	18%	377,570
Domestic Equity	14%	294,716	13%	281,926
International Equity	2%	41,292	2%	42,970
Private Equity	23%	473,711	24%	521,083
Hedge Funds	38%	782,612	41%	878,474
Other Alternative Investments	0%	-	0%	-
Other Investments	1%	19,014	1%	14,154
Total Investments	<u>100%</u>	<u>\$ 2,058,371</u>	<u>100%</u>	<u>\$ 2,127,792</u>

### Outstanding Indebtedness

See footnote 8 of the attached financial statements.