

UNIVERSITY OF THE PACIFIC
CONTINUING DISCLOSURE UPDATE
FISCAL YEAR ENDING JUNE 30, 2024
(DATED DECEMBER 5, 2024)

TABLE OF CONTENTS

	<u>Page</u>
General	1
Academic Programs	2
Campuses	2
Student Housing.....	3
Sustainability.....	4
Accreditation.....	4
Governance	5
Management.....	6
Faculty.....	11
Student Data.....	11
Applications, Admissions, and Enrollment	11
Enrollments and Degrees	11
Tuition and Fees.....	11
Financial Aid.....	12
Financial Condition.....	12
Management’s Discussion and Analysis of Revenues and Expenses.....	14
Property, Facilities and Equipment.....	15
Investments	15
Insurance	16
Fundraising	16
Liabilities, Including Long-Term Indebtedness.....	16
Employees and Labor Relations	19
Retirement Benefits	19
Legal Proceedings	19

INFORMATION CONCERNING UNIVERSITY OF THE PACIFIC

General

The University of the Pacific (the “University” or “Pacific”), founded by Methodist ministers in 1851, is the oldest chartered university in California, founded just 10 months after California’s statehood. From its beginnings in Santa Clara, the University has evolved into an institution serving more than 6,944 students across three distinctive campuses: the main undergraduate campus in Stockton, the Sacramento campus that houses the McGeorge School of Law and the School of Health Sciences, and the San Francisco campus that is home to the Arthur A. Dugoni School of Dentistry.

The University’s mission is to provide a superior, student-centered learning experience integrating liberal arts and professional education and prepare individuals for lasting achievement and responsible leadership in their careers and communities. The University’s vision is to become the best student-centric comprehensive university in the nation.

The University was the first coeducational higher educational institution in California, the first to have a conservatory of music in the state in 1878, and the nation’s first to offer an undergraduate teacher corps program. The University is the first to send an entire class to an overseas campus, first to establish a Spanish-speaking inter-American college, and first to offer a four-year graduation guarantee. In early 2024, Pacific was designated a Hispanic-Serving Institution, marking a critically important milestone for the University. Since its founding, the University has continued to expand and advance its legacy of innovation and leadership through a commitment to experiential learning and a personal, student-centered approach to education.

The University is executing a strategic plan that is adapting to change while preserving the University’s commitment to high-quality programs, shared values, and a focus on students. Specific recent and ongoing initiatives include the recruitment and development of new leaders, which is now complete; a leadership focus on enrollment and the student experience; new and expanded programmatic offerings; the introduction of the University’s School of Health Sciences in 2020; the expansion of the University’s Sacramento campus and dental and health sciences programs; and creation of a campus culture that advances sustainability and strengthening the University’s commitment to diversity, equity, and inclusion. The University’s expansion of its Sacramento campus is an important part of the University’s strategic plan. The expansion includes the addition of 54,000 square feet of programmatic space next to the campus supporting the expansion of the international dental studies (“IDS”) program, physician assistant (“PA”) program, and nursing programs, as well as the establishment of the new Pacific Health Care Collaborative (“PHCC”), which will facilitate an innovative interprofessional approach to health care.

The University has received recognition for its accomplishments over the past few years. The Wall Street Journal ranked Pacific No. 87 among all top U.S. colleges and universities—the highest national ranking ever achieved by the 173-year-old institution. The Georgetown University Center on Education and the Workforce named the University No. 1 in the nation for career earnings for colleges with the highest percentage of Pell Grant recipients. U.S. News & World Report ranked the University No. 3 in California for “Best Value” and No. 7 for ethnic diversity in California, tied with UC Berkeley and the University of Southern California. For 2025, the Wall Street Journal recognized the University as No. 36 for Social Mobility and No. 7 among all private schools in the West. A recent report by Money Magazine named Pacific one of America’s best colleges, with a rating of 4.5 out of five stars.

Academic Programs

The University is unique among universities of its size for its range of liberal arts and professional programs: its ten colleges and schools offer 58 degree programs across its three campuses, including 46 graduate, doctorate, and professional degree programs. The scope of academic choices is coupled with an institutional vision that encourages interdisciplinary learning and involvement with the greater community.

The University's main campus in Stockton is home to six schools and colleges which includes the College of the Pacific (Arts & Sciences), Conservatory of Music, Eberhardt School of Business, Benerd College, School of Engineering and Computer Science, and the Thomas J. Long School of Pharmacy, as well as programs from the School of Health Sciences. The Stockton campus combines many of the advantages of a larger university with those of a liberal arts college. The variety of undergraduate and graduate programs in Stockton provides students with a wide range of choices both in selecting their major field of study as well as opportunities to pursue other educational interests.

Two new interdisciplinary programs, a Bachelor of Science in Sustainability and a Bachelor of Science in Product Design and Entrepreneurship are planned to launch in fall 2025.

The Sacramento campus includes the McGeorge School of Law and the School of Health Sciences. The School of Law offers the Juris Doctor degree as well as Master of Laws in Transnational Business, U.S. Law and Policy and Water & Environmental Law, a Doctor of Juridical Science in International Water Resources Law and International Legal Studies, a Master of Science in Law, a Master of Public Policy, and a Master of Public Administration. The School of Health Sciences offers the Master of Physician Assistant, Master of Clinical Nutrition, Master of Nutrition Science, Master of Social Work, Doctor of Occupational Therapy, Entry Level Master of Science in Nursing, Doctor of Medical Science, and Doctor of Health Science. In addition, the School of Health Sciences will launch an online Master of Emergency Management Science program in fall 2025. Benerd College also offers programs on the Sacramento campus: a Doctor of Education, a Master of Arts in Education, and a Master of Arts in Leadership.

In San Francisco, the Arthur A. Dugoni School of Dentistry offers a 36-month Doctor of Dental Surgery degree, a 24-month Doctor of Dental Surgery degree for internationally trained dentists, and a Master of Science in Dentistry program with a certificate in Orthodontics or Endodontics. In addition, programs at the San Francisco campus include the Bachelor of Science in Dental Hygiene, School of Health Sciences' Doctor of Audiology, School of Engineering and Computer Sciences' Master of Science in Data Science, and the Conservatory of Music's Master of Arts in Music Therapy.

Campuses

Stockton Campus (Main Campus)

The University's 175-acre main campus in Stockton, established in 1924, is home to 34 academic buildings, 33 residential buildings (which include Greek housing), three dining halls, nine student centers (which include gyms and recreation), and 20 administrative buildings. Together, these facilities represent approximately 2,330,015 gross square feet.

[Remainder of page intentionally left blank]

Sacramento Campus

The University's 15-acre campus in Sacramento, established in 1924, is home to eleven academic buildings, four residential buildings, one dining hall, one student center, and seven administrative buildings. The campus was expanded to support the expansion of the IDS, PA, and Nursing Programs, as well as the establishment of the new Pacific Health Care Collaborative, PHCC. Together, these facilities represent approximately 371,745 gross square feet.

San Francisco Campus

The University's San Francisco campus is located at 155 Fifth Street. It is home to the Arthur A. Dugoni School of Dentistry. The school was established in 1896 and moved to its current location in 2014. The 358,400 square foot building is seven floors, five used by the University, one of which is currently leased, and another which is available for lease.

Student Housing

The University has student housing on the Stockton and Sacramento campuses. There is no student housing on the San Francisco campus. The University requires that undergraduates live on campus for their first two years and guarantees housing for four years. The University's student housing for the Stockton campus is comprised of residence halls, Greek communities, and apartments.

The Stockton campus's student housing could accommodate a total of 2,210 students for the Fall 2024 term, which excludes residential buildings that underwent closure for renovations. According to Stockton campus census data, as of September 20, 2024, 1,926 students were living in University housing, indicating an occupancy rate of 87%. The Housing Petitions committee comprised of Financial Aid, Enrollment Management, and Housing approved 250 first year students to live off campus. The 2024-2025 fiscal year data show a higher occupancy rate than in the years immediately preceding the COVID-19 pandemic.

The Sacramento campus includes apartment-style student housing, which can accommodate 172 students. According to Sacramento campus census data, as of September 20, 2024, 163 students were living in University housing, indicating an occupancy rate of 95%. Based on reservations to date, the University anticipates the 2025-2026 academic year occupancy rate on the Sacramento campus will be 95% with some units offline for renovation.

Capital Projects

In January 2023, the University acquired, for a \$12.9 million purchase price, (a) 3308 3rd Avenue, a two-story, 22,564 square foot building, in which the University expects to house its physician assistant program; (b) 3333 3rd Avenue, a one-story, 30,000 square foot building, in which the University expects to house its International Dental Studies, IDS, program and the PHCC; and (c) 3300 3rd Avenue, a one-story, 1,764 square foot building. The two larger buildings, along with existing buildings underwent renovation to support the program expansions, and installation of IT infrastructure in the new buildings. In total, this acquisition added 54,328 gross square feet to the Sacramento campus. Enrollment is anticipated to increase by 250 students by fiscal year 2026 due to the Sacramento Expansion.

In January 2024, the Center for Physician Assistant Education opened for instruction. The facility includes a simulation wing, procedure lab/lecture space, a 98-seat classroom, small group learning rooms, social/study areas, and an administrative suite. The first of its kind at a U.S. university, the Pacific Health Care Collaborative opened in summer 2024, which combines dental and medical services in a teaching and learning environment.

The University continuously evaluates opportunities to expand and improve its campuses, including potential renovation of other existing University buildings, such as the Southwest Hall residence hall. The Southwest Hall replacement project is estimated to cost approximately \$48 million, with construction beginning in spring 2025, and plans to open to students in fall 2026. These projects may be financed by multiple sources of funding, including borrowing.

Sustainability

The University is committed to creating a campus culture that advances sustainable practices and knowledge. The Office of Sustainability guides and supports these efforts. The university tracks these holistic efforts through the Sustainability Tracking, Assessment & Rating System (“STARS”) by the Association for the Advancement of Sustainability in Higher Education (AASHE). The university earned a STARS Silver rating in 2024 and has set a goal to earn a “platinum” rating in 2030. Operational highlights include 12,000 solar panels operating on the university’s Stockton campus, which provide approximately 30% of the electricity used on that campus. As of late 2024, STARS data show the University as one of the top private institutions in the country for utilizing electricity from onsite renewables. In addition, irrigation on the Stockton campus entirely uses non-potable water.

Accreditation

The University has been accredited since 1949 by the WASC Senior College and University Commission, the primary accrediting body for institutions of higher education for the western United States. The University’s last reaffirmation of accreditation occurred in 2019 with the next reaffirmation review scheduled to take place during the 2026-27 academic year.

The University also has specialized accreditation from the following organizations:

- American Chemical Society
- Commission on Accreditation of Athletic Training Education
- National Association of Schools of Music
- American Music Therapy Association
- AACSB International
- California Commission on Teacher Credentialing K-12
- National Association of School Psychologists
- American Bar Association
- Engineering Accreditation Commission of ABET
- Computing Accreditation Commission of ABET
- American Dental Association/Commission on Dental Accreditation
- Accreditation Review Commission on Education for the Physician Assistant
- Accreditation Council for Pharmacy Education
- Commission on Accreditation in Physical Therapy Education
- Council on Academic Accreditation in Audiology and Speech-Language Pathology of the American Speech-Language-Hearing Association
- Accreditation Commission for Audiology Education
- Accreditation Council for Education in Nutrition and Dietetics
- Accreditation Council for Occupational Therapy Education of the American Occupational Therapy Association
- Council on Social Work Education
- Commission on Collegiate Nursing Education

Governance

The University is governed by a Board of Regents (the “Board”), which provides general oversight and direction to the University. The University by-laws state that the Board shall consist of not less than 21 and not more than 35 persons. The University by-laws have established that a regent can serve three-year terms and can be re-appointed twice, for a total of three consecutive terms. The Board has also adopted a process for member evaluation, including an annual assessment on Board member attendance and participation. There are presently 25 members of the Board. The current members and officers of the Board and their respective occupations and expiration dates of their respective terms follow.

Board Member	Occupation	Final Term Ends
Ardron, Marty J.	Senior Vice President, Hospital and Health Plan Operations, Northern California Region Kaiser Permanente	2031
Bass, Randall	Vice President for Strategic Education Initiatives & Professor, Georgetown University	2029
Berberian, Dea	Owner, DSB Capital, LLC	2030
Boardman, Greg	Vice President, Emeritus, Stanford University	2030
Callahan, Christopher	President, University of the Pacific	N/A
Callahan, Consuelo Maria	Judge, U.S. Court of Appeals, 9th Circuit	2031
Chan, Tony	President, ABC Pharmacy Group	2032
Coleman, Jessica	President and Founder, Color the Skies and Modesto Children’s Garden	2033
Dassenko, Paul, <i>Vice Chair</i>	President, AzuRe Advisors, Inc.	2026
Du, Jie	CEO and President, Founder, JDP Therapeutics, Inc.	2030
Eberhardt, Mary-Elizabeth, <i>Chair</i>	Vice President and Director of Community Banking, Bank of Stockton	2026
Eglet, Robert	Founding Partner, Eglet Adams	2033
Fathi, Nava, <i>Secretary</i>	Endodontist and Owner, Samaritan Endodontics	2028
Follmer, Kit	CEO, Follmer Development, Inc.	2031
Foster, Cindy	Licensed Registered Nurse (retired)	2032
Gleason, Bradford	President, West Hills Farm Services	2033
Hall, Rupert	President and CEO, Golden Bear Insurance Company	2031
Jefferson, Fa’Tafa	CEO, Amada Senior Care	2032
Johnson, Elizabeth	Owner and Principal, Elizabeth Johnson Consulting	2031
Liggett, Scott	Founder and Executive Producer, Shatner Universe LLC	2029
Milne, Anne	Managing Director, Bank of America Merrill Lynch	2028
Robles, Leticia, <i>Treasurer</i>	President, Pacific Homecare Services	2029
Rogers, Janet	Community Leader and Volunteer	2030
Shafer, Bradford	Former Executive Vice President and General Counsel, Theravance Biopharma	2033
Zimmerman, Eve	Community Leader and Volunteer	2028

[Remainder of page intentionally left blank]

Management

The following table lists the names of the principal officers of the University, the position held by each and the period during which each has served in such position. A brief statement of the background of each officer is set forth in the table below:

Name	Position	Held Since
Christopher Callahan	President	2020
Gretchen Edwalds-Gilbert	Provost and Executive Vice President, Academic Affairs	2023
Scott Biedermann	Vice President, Development and Alumni Relations	2021
Maria Q. Blandizzi	Vice President, Student Life	2021
Chris Ferguson	Vice President, Enrollment Strategy	2020
Robert Henderson	Chief Technology Officer	2023
Mary J. Lomax-Ghirarduzzi	Vice President, Diversity, Equity and Inclusion	2021
Sallie Poggi	Chief Communications Officer	2024
Lauren Schoenthaler	Chief General Counsel	2023
Adam Tschuor	Athletic Director	2023
James A. Walsh	Chief Financial Officer and Executive Vice President, Finance and Operations	2022
Ashley Williams	Director of Presidential Strategic Initiatives	2023

Christopher Callahan became the 26th president of the University on July 1, 2020. Before joining Pacific, he served as the founding dean of the Walter Cronkite School of Journalism and Mass Communication at Arizona State University (“ASU”), Vice Provost of the ASU Downtown Phoenix Campus, and Chief Executive Officer of Arizona PBS. President Callahan holds a Master’s in Public Administration from Harvard University’s John F. Kennedy School of Government and a Bachelor’s in Journalism from Boston University’s College of Communication.

Gretchen Edwalds-Gilbert became the Executive Vice President and Provost of the University on June 20, 2023. Dr. Edwalds-Gilbert served for six years as Associate Dean of the Faculty at Scripps College. Most recently she served for 15 months as Acting Vice President for Academic Affairs and Dean of Faculty. A molecular biologist who earned a Ph.D. from Weill Medical College of Cornell University/Sloan-Kettering Institute and a B.A. in Biology from Swarthmore College.

Scott Biedermann is the Vice President for Development and Alumni Relations at Pacific as of July 2021, where he oversees all fundraising aspects of the University. He joined the University as the Director of Corporate and Foundation Relations in 2012 and has served in several development leadership roles. A graduate of University of California at Berkeley, Mr. Biedermann also earned a Master’s degree in Communications and a Doctorate degree in Education from Pacific.

Maria Q. Blandizzi joined in August 2021 as the Vice President for Student Life at Pacific. Previously, Dr. Blandizzi worked within the University of California (“UC”) system, having served in roles at UC Irvine from 1999 to 2002, the UC Office of the President from 2007 to 2009, UC San Francisco from 2009 to 2011, and UC Los Angeles from 2003 to 2007 and then again from 2011 to 2021, rising to the position of Dean for Students in 2014. Dr. Blandizzi earned her Bachelor’s degree in Sociology and Anthropology at UC Irvine, a Master’s degree in Higher and Post-Secondary Education at Teacher’s College, Columbia University, and a Doctorate degree in Educational Leadership at the University of Southern California (“USC”).

Chris Ferguson joined the University as Vice President for Enrollment Management in September 2020. He has more than 20 years of experience in strategic enrollment management. Most recently, Mr. Ferguson served as Associate Vice President of Enrollment at Occidental College. He holds a Bachelor's degree in behavioral sciences from Wilmington University, a Master's of Social Work from the University of Denver, and Doctorate degree in Higher Education Management from the University of Pennsylvania.

Robert Henderson joined Pacific in December 2000 and currently serves as the Chief Technology Officer since October 2023. Henderson has held several positions in his 24 years with Pacific, including project manager, manager of network engineering services and executive director of infrastructure services. Mr. Henderson graduated from California State University, Stanislaus with a Bachelor of Science in Computer Information Systems and earned a Master's in Business Administration. Henderson earned an Enterprise Architect certification from the Enterprise Architecture Center of Excellence in 2018 and holds a certification as a Cisco Certified Network Associate.

Mary J. Lomax-Ghirarduzzi joined the University in 2021 as the inaugural Vice President for Diversity, Equity and Inclusion and Full Professor of Communication. She served as Dean of Students and Vice Provost of Diversity and Community Engagement at University of San Francisco ("USF") between 2008 to 2021. Dr. Lomax-Ghirarduzzi is an affiliate faculty member at the Race and Equity Center at USC and President of the Northern California Chapter of the National Association of Diversity Officers in Higher Education. A University graduate, she also holds a MA in Intercultural Counseling and Social Justice Education from San Diego State University and an EdD in Organizational Leadership from Pepperdine University.

Sallie Poggi joined Pacific in July 2024 as the Chief Communications Officer. Poggi served as the executive director and Chief of Staff of Strategic Communications at the University of California, Davis. She earned a Bachelor's degree in Communications from the University of the California, Davis. Previous to her role at Pacific, Poggi served as the executive director of strategic communications at the University of California, Davis. Poggi was responsible for the operations and oversight of the strategic communications department and led the office in several award-winning efforts to deepen storytelling through digital, social media and news platforms.

Lauren Schoenthaler joined the University in October 2023 as the Chief General Counsel, after a 22-year career at Stanford University. Early in her career, Schoenthaler clerked on both the Ninth Circuit Court of Appeals and the United States District Court, Central District for Judge A. Wallace Tashima. She was an associate attorney at (now) Pillsbury Winthrop, and a Deputy District Attorney in Santa Clara County, California. She is a graduate of the University of California, College of the Law, San Francisco (JD, magna cum laude), and Northwestern University (BA).

Adam Tschuor joined Pacific as the Athletic Director in August 2023, after an 11-year career at University of Dayton in Ohio. Tschuor joined the Dayton staff as director of ticketing and rose through the organization. Prior to joining Pacific, he served as the senior associate athletic director for six years. Tschuor received a Bachelor of Science degree in Business Administration in 2005 from Creighton University, and earned a Master of Arts in Sports Administration in 2010 from Ball State University.

James A. Walsh joined Pacific in May 2022 as the Chief Financial Officer and Vice President of Budget and Finance. Prior to joining the University, Mr. Walsh served as an Executive Director and University Controller at Tufts University from 2015 until 2022. Before Tufts, Mr. Walsh served as the Associate Vice President and Controller at Brandeis University, and before that, as Assistant Controller at the Massachusetts Institute of Technology. Mr. Walsh earned his Bachelor's and Master's degrees in Engineering from the University of Massachusetts at Amherst, and an MBA from San Francisco State University. Mr. Walsh is a certified public accountant and certified treasury professional.

Ashley Williams currently serves as the Director of Presidential Strategic Initiatives since October 2023. Williams graduated from California State University, Stanislaus with a Bachelor's degree in Organization Communications. She earned a Master's degree from the University of San Francisco in Organization Development. The initiatives she will handle are multi-faceted, including rental of Pacific facilities to outside groups, developing for-credit prototype classes that bring high school students onto campus and exploration of new housing projects. One of Williams' goals is to lessen financial reliance on student tuition.

Faculty

The following table reflects the number of full-time and part-time faculty for the five academic years indicated, as well as the number of full-time faculty with tenure. Part-time faculty members are not eligible for tenure. The data are for instructional faculty only, and excludes deans, associate deans, coaches, administrators, and librarians who may hold faculty rank. The calculation of full-time equivalents ("FTE") for part-time faculty is based on their percentage of a full-time teaching load for the academic year. The number of units comprising a full-time load varies among the University's schools and colleges.

University Faculty

<u>Academic Year</u>	<u>Full-Time</u>	<u>Part-Time FTE</u>	<u>Total FTE</u>	<u>Full-Time Tenured</u>
2019-20	410	148	558	232
2020-21	409	125	534	226
2021-22	410	142	552	231
2022-23	430	133	563	227
2023-24	431	147	578	229

Of the 431 full-time faculty in 2023-24, 151 are professors, 126 are associate professors, 114 are assistant professors, 19 are instructors, and 21 are lecturers. Approximately 86% of all full-time faculty members have obtained a Ph.D. or other terminal degree and 53% of the full-time faculty members are tenured. The undergraduate student/faculty ratio in 2023-24 was 14:1. The overall University student to faculty ratio for 2023-24 is 11:1, which includes the ratio for professional and graduate programs.

Student Data

The University's 2024-25 first-year undergraduate class of 766 was selected from a pool of 7,780 applicants. The fall 2024 entering first-year class had representatives from 24 states and 14 foreign countries. The average entering unweighted GPA for the 2024 first-year class was 3.62, with average SAT composite score of 1311.

Applications, Admissions, and Enrollment

The following tables set forth applications, offers of admission and new enrollment for the Stockton campus' undergraduate programs, for the University's professional programs, and for the University's graduate programs for the academic years from 2020-21 through 2024-25.

[Remainder of page intentionally left blank]

Undergraduate

	First-Year Student			Transfer Students		
Academic Year	Applications	Offered Admissions	Enrollments	Applications	Offered Admissions	Enrollments
2020-21	14,063	9,949	718	922	446	214
2021-22	10,901	8,645	781	717	345	148
2022-23	5,891	5,492	847	480	362	197
2023-24	5,763	5,467	773	395	318	199
2024-25	7,780	5,549	766	567	437	185

Starting in academic year 2022-23 admissions, to focus on strengthening the application pool, Pacific changed its application process and the criteria by which applicants are counted. The new application adds an application fee and requires a full essay to ensure students who apply are serious in showing interest in the University, with the end goal of increasing yield. Applicants who do not fully complete the application process are not counted.

Professional Programs

McGeorge School of Law (JD)

Academic Year	Applications	Offered Admissions	New Enrollments
2020-21	1,027	533	171
2021-22	992	524	171
2022-23	933	501	172
2023-24	822	548	200
2024-25	1,024	611	211

Arthur A. Dugoni School of Dentistry (DDS and IDS)

Academic Year	Applications	Offered Admissions	New Enrollments
2020-21	2,770	268	171
2021-22	2,799	319	171
2022-23	2,868	323	173
2023-24	2,838	223	175
2024-25	3,274	208	204

[Remainder of page intentionally left blank]

School of Pharmacy (PharmD)

Academic Year	Applications ⁽¹⁾	Offered Admissions ⁽¹⁾	New Enrollments ⁽¹⁾
2020-21	513	312	196
2021-22	487	330	204
2022-23	427	297	193
2023-24	382	258	144
2024-25	372	277	161

-
- (1) Applications, acceptances, and new enrollments in the School of Pharmacy include those who have advanced from the University's pre-pharmacy program. University undergraduates successfully completing the pre-pharmacy program make up approximately 71 students in each of the classes.

Graduate Programs

Academic Year	Applications	Offered Admissions	New Enrollments
2020-21	1,300	497	329
2021-22	1,395	605	355
2022-23	1,523	889	457
2023-24	2,281	1,326	680
2024-25	2,567	1,228	555

Enrollments and Degrees

The following tables set forth the University's total enrollments on the basis of total FTE enrollment and headcount for the fall term for academic years 2020-21 through 2024-25, and degrees awarded for all programs for academic years 2019-20 through 2023-24. Undergraduate students and first-degree professional students (those with undergraduate degrees working towards the first level of professional degree in the applicable professional school) taking 15 units or more in a term are counted as one FTE. Graduate students taking 12 units or more in a term are counted as one FTE. The FTE for students enrolled for less than the minimum full-time load in a term is determined by dividing part-time credit hours by full-time course load. The University experienced first-year enrollment declines in fall 2020 (718 students) and fall 2021 (781 students) due to the COVID-19 pandemic. As of census in fall 2024, first-year enrollment was 766 students. In fall 2024, retention of first-year students to their second year (students from the fall 2023 cohort that returned in fall 2024) was 88.5%.

[Remainder of page intentionally left blank]

FTE Enrollments

<u>FTE Fall Term</u>	<u>FTE Undergrad</u>	<u>FTE Law</u>	<u>FTE Dentistry</u>	<u>FTE Pharmacy</u>	<u>FTE Graduate</u>	<u>FTE Total</u>	<u>Total Headcount</u>
2020-21	3,464	595	527	607	735	5,928	6,263
2021-22	3,242	583	525	575	817	5,742	6,066
2022-23	3,245	589	526	547	1,041	5,948	6,277
2023-24	3,229	550	539	549	1,416	6,283	6,755
2024-25	3,177	589	562	538	1,527	6,393	6,944

Degrees Awarded

<u>Academic Year</u>	<u>Undergraduate</u>	<u>Certificates</u>	<u>Graduate⁽¹⁾</u>	<u>Total</u>
2019-20	808		1,035	1,843
2020-21	872		1,168	2,040
2021-22	869		971	1,840
2022-23	899	6	1,000	1,905
2023-24	817		1,181	1,998

(1) Includes first degree of professional programs: Dental, Law, and Pharmacy.

Tuition and Fees

A summary of University tuition and room and board charges for the five most recent academic years is set forth in the table below:

Annual Tuition and Room and Board

<u>Academic Year</u>	<u>Stockton Tuition⁽¹⁾</u>	<u>Stockton Room & Board⁽²⁾</u>	<u>Dental Tuition⁽³⁾</u>	<u>Law Tuition</u>	<u>Pharmacy Tuition</u>
2020-21	50,370	13,740	117,020	54,594	79,920
2021-22	51,628	14,070	119,360	55,958	79,920
2022-23	52,918	14,420	121,750	57,358	81,519
2023-24	54,506	14,622	124,185	59,080	81,519
2024-25	56,140	15,060	127,910	60,852	83,964

(1) Undergraduate tuition. Excludes mandatory fees for health service, ASUOP and activity & recreation,

(2) The Stockton Room and Board rate is for the standard meal plan and double room. Although the McGeorge School of Law has residential facilities, the costs are more widely varied and only a minority of enrolled students use them.

(3) Doctor of Dental Surgery/International Dental Studies and Orthodontics tuition.

Financial Aid

As of fall 2024, approximately 96% of all undergraduate students at the university receive some form of financial aid. Sources for these funds are institutional (general operating) and private-donor and foundation-provided scholarships and loans, as well as federal and state programs. The following table shows all financial aid provided to university students by the listed assistance programs for the five academic years indicated:

<u>Financial Aid: Total University</u> (In thousands)					
Academic Year	Federal Assistance ⁽¹⁾	Student Loans ⁽²⁾	University Donor/ Sponsored	California State Programs, Other ⁽³⁾	Total
2020-21	10,600	144,387	109,088	11,369	275,444
2021-22	16,247	159,130	111,009	9,906	296,292
2022-23	11,797	167,548	115,361	9,982	304,688
2023-24	10,854	165,771	123,584	9,835	310,044
2024-25 ⁽⁴⁾	11,506	152,241	129,742	9,488	302,977

(1) Includes Pell Grants, Federal Supplemental Educational Opportunity Grants (“FSEOG”), Federal Work Study (“FWS”), Health Profession Student Loans and Higher Education Emergency Relief Funds (“HEERF”).

(2) Includes Federal Stafford Student Loan Program, Federal PLUS Loan Program and Alternative Loans programs.

(3) Includes California State Scholarship Program and other state scholarship assistance programs.

(4) 2024-25 estimated upon fall 2024 disbursed amounts.

Financial Condition

The audited financial statements of the University are presented in Financial Statements of the University of the Pacific for the fiscal year ended June 30, 2024, with summarized comparative financial information for the fiscal year ended June 30, 2023. The audited financial statements are submitted herewith and should be read in their entirety.

Within the audited financial statements for each year are the Balance Sheet, the Statement of Activities and the Statement of Cash Flows. The Balance Sheet presents the financial position of the University as of the end of the fiscal year. The Statement of Activities presents financial activities during the fiscal year, thereby reconciling the beginning and end-of-year net asset positions contained in the Balance Sheet. The Statement of Cash Flows summarizes cash related activities during the fiscal year, thereby reconciling the beginning and end-of-year cash balances contained therein.

The following selected data for fiscal years 2020-24 has been derived from and should be read in conjunction with the audited financial statements of the University.

University of the Pacific
Selected Data
Fiscal Years Ended June 30
(In thousands)

	2024	2023	2022	2021	2020
Revenues, gains, and other support:					
Tuition and student fees	\$378,323	\$356,472	\$340,665	\$346,864	\$342,608
University-sponsored financial aid	(108,783)	(102,774)	(100,030)	(98,385)	(89,269)
Donor-sponsored financial aid	(14,801)	(12,587)	(10,979)	(10,705)	(9,563)
Net tuition and fees	254,739	241,111	229,656	237,776	243,776
Sales and services of auxiliary enterprises	33,860	31,496	28,779	6,663	24,169
Government grants and contracts	22,781	25,642	17,891	27,612	11,254
Private grants, gifts, and bequests	25,177	27,633	30,579	19,404	17,507
Investment return distributed ⁽¹⁾⁽²⁾	22,421	21,107	18,914	18,364	17,076
Clinic fees	14,616	15,024	14,995	13,637	11,843
Other	30,445	18,747	9,257	9,164	15,108
Total revenues, gains, and other support ⁽¹⁾	404,040	380,760	350,071	332,620	340,733
Expenses:					
Instruction and departmental research	219,520	211,830	191,534	177,160	179,723
Auxiliary enterprises	14,904	13,898	14,403	7,659	16,101
Sponsored programs	20,141	15,606	13,662	14,979	15,253
Academic support	47,195	44,536	43,439	40,779	36,764
Student services	70,007	62,431	58,011	45,573	48,870
Student aid	-- ⁽³⁾	-- ⁽³⁾	-- ⁽³⁾	-- ⁽³⁾	-- ⁽³⁾
General administration	4,464	4,440	4,333	3,812	9,402
Public Service	287	420	438	199	--
Fundraising activities	3,098	2,969	3,482	3,017	13,357
Total expenses	379,616	356,130	329,302	293,178	319,470
Increase in net assets from operations ⁽¹⁾	24,423	24,630	20,769	39,442	21,263
Other changes:					
Investment gain/loss, net of distribution	43,145	20,237	(65,644)	170,492	(10,708)
Actuarial gain (loss) on annuity and trust obligations	54	(193)	(868)	1,009	186
Gain on legal settlement	--	--	--	--	26,089
Other ⁽¹⁾	3	(3,430)	--	6,386	(1,028)
Change in net assets ⁽¹⁾	67,625	41,244	(45,743)	217,329	35,802
Net assets, beginning of year ⁽¹⁾	1,069,735	1,028,491	1,074,234	856,905	821,103
Net assets, end of year ⁽¹⁾	1,137,360	\$1,069,735	\$1,028,491	\$1,074,234	\$856,905

⁽¹⁾ Includes donor-restricted funds. Donor-restricted amounts likely will not be available to pay debt service on the Bonds.

⁽²⁾ Includes investment income distribution from quasi-endowment.

⁽³⁾ Allocated in University and Donor Sponsored Aid.

Management's Discussion and Analysis of Revenues and Expenses

Revenues. The University's total revenues, gains, and reclassifications increased by \$23.3 million in the fiscal year ended June 30, 2024, with total revenues and gains of \$404 million versus \$380.8 million in the fiscal year ended June 30, 2023. In Fiscal year 2024, the University had a \$13.6 million increase in net tuition and fees revenue, due to higher tuition rates and higher enrollment, as well as a \$2.4 million increase in auxiliary revenues primarily due to increased housing and dining revenues. The endowment distribution increased \$1.3 million and other revenue increased \$11.7 million due primarily to higher yields on working capital investment income, increased rental revenue and fees from Pacific Global. These revenue increases were partially offset by a decrease of \$2.5 million in private grants, gifts, and bequests and a decrease in government grants and contracts of \$2.9 million due to the end of the COVID related grants.

Expenses. The University's total expenses increased by \$23.5 million in the fiscal year ended June 30, 2024, with total expenses of \$379.6 million versus \$356.1 million in the fiscal year ended June 30, 2023. Overall increases in expenses were attributed to an increase of \$13.7 million in compensation and benefits due, in part, to annual merit increases, expansion of academic programs, and filling of open positions. Additionally, there was an increase of \$4.2 million in materials, supplies and other due to student dining costs, catering for university events, non-capital equipment and software license fees. Services increased by \$1.8 million due to consulting professional fees and the costs of educational services. The increase in depreciation of \$1.5 million was due to the Sacramento expansion, Makerspace and the Quads. Lastly, interest expense increased by \$1.3 million due to the new California Education Facilities Authority, Revenue Bonds (University of the Pacific), Series 2023.

Overall, the fiscal year ended June 30, 2024 had an increase in net assets of \$67.6 million, with an increase in unrestricted net assets from operations of \$7.4 million.

[Remainder of page intentionally left blank]

Property, Facilities and Equipment

The following table summarizes the University's Property, Facilities, and Equipment for the fiscal years indicated. Property purchased is stated at cost, and properties acquired by gift or bequest are stated at fair market value at date of acquisition.

Property, Facilities, and Equipment Summary **Fiscal Years Ended June 30** (In thousands)

	2024	2023	2022	2021	2020
Land	\$ 11,677	\$ 11,677	\$ 6,263	\$ 6,263	\$ 6,263
Building and improvements	498,213	496,924	496,869	496,314	496,200
Furniture, fixtures and equipment	86,445	74,387	70,177	68,326	66,673
Library books and collections	58,964	58,725	58,408	58,112	57,771
Construction in progress	41,679	27,144	6,336	8,552	5,851
Leasehold & other improvements	71,794	56,195	53,139	41,425	39,296
	<u>768,772</u>	<u>725,052</u>	<u>691,192</u>	<u>678,992</u>	<u>672,054</u>
Less accumulated depreciation	<u>(369,956)</u>	<u>(348,550)</u>	<u>(329,495)</u>	<u>(311,039)</u>	<u>(292,434)</u>
Total	<u>\$ 398,816</u>	<u>\$ 376,502</u>	<u>\$ 361,697</u>	<u>\$ 367,953</u>	<u>\$ 379,620</u>

Investments

Investments. In addition to the following discussion, certain information with respect to the composition and performance of the University's investments for the last two fiscal years is set forth in the Financial Statements of the University of the Pacific for the fiscal year ended June 30, 2024, and summarized financial information for the fiscal year ended June 30, 2023, including the Notes to the financial statements. See Note 3 in the Notes to the Financial Statements for a more detailed discussion of the University's investments and their composition.

As of June 30, 2024, the fair value of the University's investments was approximately \$948 million (including the line items Cash and cash equivalents and Investments on the University's balance sheet, and including the endowment, which comprises the majority of the University's investments and is discussed in greater detail below) compared to the June 30, 2023 fair value of \$879 million, an increase of approximately \$69 million or 7.8%.

Endowment. Valued at \$643 million as of June 30, 2024 and \$599 million as of June 30, 2023, the University's endowment comprises the majority of the investments. The University's endowment increased approximately \$44 million or an increase of approximately 7.3% from June 30, 2023.

The pooled endowment portfolio returned 11.1% for the fiscal year ending June 30, 2024, consistent with gains experienced in global financial markets. These gains were reflected in most major asset classes. The endowment's global equities were up 18.2% while fixed income experienced gains of 2.6%. Real assets experienced gains of 13.5%, hedge funds experienced gains of 10.6%, and private

equity/venture capital experienced a gain of 0.2%. The University endowment investments pool is broadly invested across various asset classes and takes a long-term view to mitigate the market volatility of any particular asset class on the overall portfolio. The pool is managed by eight domestic equity managers, eight international equity managers, four fixed income managers, eight real asset managers, eleven hedge fund managers and 43 private equity/venture capital managers.

University Endowment
Fiscal Years Ended June 30
(In thousands)

<u>2024</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>
\$643,177	\$598,743	\$568,233	\$625,143	\$455,800

For the year ended June 30, 2024, Pacific’s endowment’s policy had an applicable spending distribution rate of 4.0% of the rolling twelve-quarter average fair market value of the pooled endowment as of December 31st of each year. The twelve-quarter average smooths volatility in the investment markets, so support from the endowment is relatively consistent through the years.

The University’s investment management policy for the endowment is to target an investment allocation of 45% for global public equity, 13% for fixed income, 8% for real assets, 12% for hedge funds, 21% for private equity/venture capital and 1% for cash. As of June 30, 2024, 47.3% of the endowment was invested in global public equities, 9.1% was invested in fixed income, 8% was held in real assets, 14.5% was held in hedge funds, 19.5% was invested in private equity/venture capital and 1.6% was held as cash.

Insurance

The University maintains insurance which addresses risk transfer as to the activities and programs associated with private colleges and universities in California. The University is self-insured for workers’ compensation. The University does not carry earthquake or flood insurance. Therefore, any damage resulting from earthquake or flood at any of its campuses would be self-insured by the University.

Fundraising

For fiscal year 2024, the University raised \$48.5 million, which represents the second largest fundraising result in Pacific’s 173-year history. A key component of the fundraising success was estate and planned gifts.

Endowment gifts are a central focus of the University’s fundraising strategy. The Powell Match program matches on a one-to-one basis new or enhanced endowments of \$50,000 or more for scholarships and academic programs. The match was launched in 2013, and the University has since realized approximately 518 new or enhanced endowment commitments. There is approximately \$26 million left available to match in the program for Powell Match scholarships and academic programs.

Liabilities, Including Long-Term Indebtedness

The University’s liabilities as of June 30, 2024 are reflected in the University’s Balance Sheet in the financial statements and the notes thereto. The following table represents the University’s debt service obligations (principal and interest) with respect to notes and bonds payable consisting of bonds of the California Educational Facilities Authority and the California Municipal Finance Authority (the “Authority”) issued on behalf of the University as of June 30, 2024 as well as a note payable to a commercial

lender as of June 30, 2024. The bonds include the California Educational Facilities Authority, Revenue Bonds (University of the Pacific), Series 2014, with an outstanding principal amount of \$7,435,000; the California Educational Facilities Authority, Revenue Bonds (University of the Pacific), Series 2015, with an outstanding principal amount of \$50,235,000; the California Municipal Finance Authority, Revenue Bonds (University of the Pacific), Series 2020A, with an outstanding principal amount of \$34,020,000 (the “Series 2020 Bonds”); the California Municipal Finance Authority, Revenue Bonds (University of the Pacific), Series 2021A, with an outstanding principal amount of \$17,405,000 (the “Series 2021 Bonds”); and the note payable with an outstanding principal amount of \$3,978,341. In August 2023, Pacific issued California Education Facilities Authority, Revenue Bonds (University of the Pacific), Series 2023, in the amount of \$41,790,000 with premium of \$1,277,961.

In November 2020, the University implemented a new \$20 million credit facility with a commercial lender. As of June 30, 2024, there were no borrowings against the line of credit.

[Remainder of page intentionally left blank]

UNIVERSITY OF THE PACIFIC
DEBT SERVICE SCHEDULE
(As of June 30, 2024)

Fiscal Year	Authority Bonds 2014 Series		Term Loan		Authority Bonds 2015 Series		Authority Bonds 2020 Series		Authority Bonds 2021 Series		Authority Bonds 2023 Series		
Ending June 30	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest	Total ⁽¹⁾
2025	2,130,000	120,794	1,140,000	102,306	3,155,000	2,432,875	1,020,000	1,368,550	1,150,000	761,050		1,998,563	15,379,137
2026	2,130,000	83,519	1,140,000	70,728	3,315,000	2,271,125	1,050,000	1,327,150	1,205,000	702,175		1,998,563	15,293,259
2027	2,130,000	46,244	1,140,000	39,150	3,490,000	2,101,000	1,100,000	1,284,150	1,260,000	640,550		1,998,563	15,229,656
2028	1,045,000	9,144	558,341	7,733	3,660,000	1,922,250	1,140,000	1,239,350	1,330,000	575,800		1,998,563	13,486,180
2029					3,845,000	1,734,625	1,190,000	1,186,800	1,400,000	507,550		1,998,563	11,862,538
2030					4,045,000	1,537,375	1,255,000	1,125,675	1,470,000	435,800		1,998,563	11,867,413
2031					4,255,000	1,329,875	1,305,000	1,061,675	1,545,000	360,425		1,998,563	11,855,538
2032					4,005,000	1,123,375	1,380,000	994,550	530,000	311,200		1,998,563	10,342,688
2033					4,095,000	920,875	1,445,000	923,925	555,000	289,500		1,998,563	10,227,863
2034					3,385,000	733,875	1,520,000	849,800	580,000	266,800		1,998,563	9,334,038
2035					4,705,000	531,625	1,585,000	780,100	600,000	243,200		1,998,563	10,443,488
2036					4,945,000	290,375	1,645,000	715,500	625,000	218,700		1,998,563	10,438,138
2037					3,335,000	83,375	1,710,000	648,400	650,000	193,200		1,998,563	8,618,538
2038							1,775,000	578,700	680,000	166,600	125,000	1,995,438	5,320,738
2039							1,775,000	507,700	705,000	138,900	210,000	1,987,063	5,323,663
2040							1,185,000	448,500	735,000	110,100	885,000	1,959,688	5,323,288
2041							1,230,000	400,200	765,000	80,100	930,000	1,914,313	5,319,613
2042							1,280,000	350,000	790,000	49,000	985,000	1,866,438	5,320,438
2043							1,330,000	297,800	830,000	16,600	1,030,000	1,816,063	5,320,463
2044							1,385,000	243,500			1,950,000	1,741,563	5,320,063
2045							1,435,000	187,100			2,050,000	1,649,250	5,321,350
2046							1,485,000	136,125			2,140,000	1,560,213	5,321,338
2047							1,525,000	90,975			2,240,000	1,467,138	5,323,113
2048							1,570,000	44,550			2,335,000	1,369,919	5,319,469
2049							700,000	10,500			3,360,000	1,248,900	5,319,400
2050											4,250,000	1,071,250	5,321,250
2051											4,470,000	853,250	5,323,250
2052											4,700,000	624,000	5,324,000
2053											4,940,000	383,000	5,323,000
2054											5,190,000	129,750	5,319,750
Total	\$7,435,000	\$259,700	\$3,978,341	\$219,916	\$50,235,000	\$17,012,625	\$34,020,000	\$16,801,275	\$17,405,000	\$6,067,250	\$41,790,000	\$49,618,544	\$244,842,650

⁽¹⁾ Rounded to the nearest whole dollar

Employees and Labor Relations

As of June 30, 2024, the University has approximately 2,366 total employees, not including student workers. Approximately 258 of its employees were covered under three collective bargaining agreements. The University considers its relations with its employees to be good.

Retirement Benefits

Defined contribution retirement benefits are provided for University employees principally through the Teachers Insurance and Annuity Association (“TIAA”)/Fidelity, a national organization used to fund retirement benefits for educational institutions. Under this arrangement, the University and plan participants make contributions to TIAA/Fidelity each bi-weekly payroll to fund retirement benefits, which are immediately vested with the employee. The University’s share of the cost of these benefits for the fiscal year ended June 30, 2024 was approximately \$14,983,000. Additionally, under Section 457(b) of the Code, deferred compensation benefits are offered to a select group of eligible employees. Under this arrangement, Pacific and eligible plan participants are allowed the opportunity to set aside additional funds for retirement. Pacific’s share of the cost of these benefits for the years ended June 30, 2024 and 2023 was approximately \$289,000 and \$217,000, respectively.

Legal Proceedings

The University is involved in a number of legal proceedings arising in the ordinary course of its affairs which, in aggregate, are not expected to negatively impact the University’s ability to meet its obligations with respect to the bonds issued by the California Educational Facilities Authority and the California Municipal Finance Authority on behalf of the University.