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INDEPENDENT AUDITORS' REPORT

To the Board of Trustees Georgia Gwinnett College Foundation, Inc. and Subsidiaries Lawrenceville, Georgia

Opinion

We have audited the accompanying consolidated financial statements of Georgia Gwinnett College Foundation, Inc. and Subsidiaries (the "Foundation"), which comprise the consolidated statements of financial position as of June 30, 2024 and 2023, and the related consolidated statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Management's Responsibility for the Consolidated Financial Statements

The Foundation's management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Foundation's management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Duluth, Georgia September 5, 2024

15 Tiller LLC

Georgia Gwinnett College Foundation, Inc. and Subsidiaries Consolidated Statements of Financial Position

June 30, 2024 and 2023

| | 2024 | 2023 |
|---|-----------------------|----------------|
| Assets | | |
| Assets | | |
| Cash | \$ 1,953,102 | \$ 1,704,213 |
| Restricted cash | 9,205,143 | 9,117,247 |
| Investments | 11,038,128 | 9,892,142 |
| Investments - restricted | 4,062,744 | 4,087,985 |
| Pledges receivable, net | 2,272,679 | 1,030,359 |
| Due from related party - College | 63,558 | 19,977 |
| Interest income receivable | 7,755 | 7,711 |
| Investment in sales-type leases, net | 124,258,771 | 129,569,029 |
| Land | 8,262,388 | 8,262,388 |
| Other assets | 8,114 | 8,571 |
| Total assets | <u>\$ 161,132,382</u> | \$ 163,699,622 |
| Liabilities and Net Assets | | |
| Liabilities | | |
| Accounts payable | \$ 16,264 | \$ 700,765 |
| Due to related party - College | 37,644 | 135,701 |
| Interest expense payable | 2,810,853 | 2,903,120 |
| Notes and bonds payable, net | 129,260,144 | 134,813,326 |
| Total liabilities | 132,124,905 | 138,552,912 |
| Net Assets | | |
| Without donor restrictions | 17,286,498 | 15,912,185 |
| Without donor restrictions - board designated | 4,076,924 | 3,579,439 |
| With donor restrictions | 7,644,055 | 5,655,086 |
| Total net assets | 29,007,477 | 25,146,710 |
| Total liabilities and net assets | \$ 161,132,382 | \$ 163,699,622 |

Georgia Gwinnett College Foundation, Inc. and Subsidiaries Consolidated Statement of Activities and Changes in Net Assets

For the Year Ended June 30, 2024

| | Without Donor Restrictions | With Donor Restrictions | Total |
|--|-------------------------------|----------------------------|---------------|
| Support and Revenue | | | |
| Contributions of cash and other financial assets | \$ 161,712 | \$ 2,701,771 | \$ 2,863,483 |
| Contributions of nonfinancial assets | 215,436 | - | 215,436 |
| Uncollectible pledges | (1,540) | (32,049) | (33,589) |
| Rental income | 582,765 | - | 582,765 |
| Income from investment in sales-type leases | 5,687,303 | - | 5,687,303 |
| Interest and dividend income | 456,700 | 85,387 | 542,087 |
| Net realized and unrealized gains on investments | 604,595 | 353,445 | 958,040 |
| Other income | 68,372 | - | 68,372 |
| Reinvestment and management fees | 88,999 | (88,999) | - |
| Net assets released from restriction | 1,030,586 | (1,030,586) | |
| Total support and revenue | 8,894,928 | 1,988,969 | 10,883,897 |
| Operating Expenses | | | |
| College events | 110 | - | 110 |
| Program and administrative | 570,611 | - | 570,611 |
| Grants and scholarships | 1,078,010 | | 1,078,010 |
| Total operating expenses | 1,648,731 | - | 1,648,731 |
| Occupancy Expenses | | | |
| Interest | 4,805,483 | - | 4,805,483 |
| Professional fees | 52,966 | - | 52,966 |
| Repairs and maintenance | 513,966 | - | 513,966 |
| Other occupancy expenses | 1,984 | | 1,984 |
| Total occupancy expenses | 5,374,399 | <u>-</u> | 5,374,399 |
| Total expenses | 7,023,130 | | 7,023,130 |
| Change in Net Assets | 1,871,798 | 1,988,969 | 3,860,767 |
| Net Assets, June 30, 2023 | 19,491,624 | 5,655,086 | 25,146,710 |
| Net Assets, June 30, 2024 | \$ 21,363,422 | \$ 7,644,055 | \$ 29,007,477 |

Georgia Gwinnett College Foundation, Inc. and Subsidiaries Consolidated Statement of Activities and Changes in Net Assets

For the Year Ended June 30, 2023

| | Without Donor Restrictions | With Donor Restrictions | Total |
|--|-------------------------------|----------------------------|---------------|
| Support and Revenue | | | |
| Contributions of cash and other financial assets | \$ 189,757 | \$ 1,024,988 | \$ 1,214,745 |
| Contributions of nonfinancial assets | 228,674 | - | 228,674 |
| Uncollectible pledges | (9,797) | (30,024) | (39,821) |
| Rental income | 1,445,525 | - | 1,445,525 |
| Income from investment in sales-type leases | 6,108,887 | - | 6,108,887 |
| Interest and dividend income | 371,905 | 70,932 | 442,837 |
| Net realized and unrealized gains on investments | 173,758 | 184,537 | 358,295 |
| Loss on lease modification | (705,232) | - | (705,232) |
| Other income | 68,664 | - | 68,664 |
| Reinvestment and management fees | 70,235 | (70,235) | - |
| Net assets released from restriction | 915,279 | (915,279) | |
| Total support and revenue | 8,857,655 | 264,919 | 9,122,574 |
| Operating Expenses | | | |
| College events | 3,991 | - | 3,991 |
| Program and administrative | 564,537 | - | 564,537 |
| Grants and scholarships | 987,106 | | 987,106 |
| Total operating expenses | 1,555,634 | - | 1,555,634 |
| Occupancy Expenses | | | |
| Interest | 5,134,097 | - | 5,134,097 |
| Professional fees | 59,165 | - | 59,165 |
| Repairs and maintenance | 1,699,909 | - | 1,699,909 |
| Other occupancy expenses | 8,316 | | 8,316 |
| Total occupancy expenses | 6,901,487 | | 6,901,487 |
| Total expenses | 8,457,121 | | 8,457,121 |
| Change in Net Assets | 400,534 | 264,919 | 665,453 |
| Net Assets, June 30, 2022 | 19,091,090 | 5,390,167 | 24,481,257 |
| Net Assets, June 30, 2023 | \$ 19,491,624 | \$ 5,655,086 | \$ 25,146,710 |

The accompanying notes are an integral part of these consolidated financial statements.

Georgia Gwinnett College Foundation, Inc. and Subsidiaries

Consolidated Statements of Cash Flows

For the Years Ended June 30, 2024 and 2023

| | 2024 2023 | | 2023 | |
|---|-----------|-------------|------|-------------|
| Cash Flow From Operating Activities | | | | |
| Change in net assets | \$ | 3,860,767 | \$ | 665,453 |
| Adjustments to reconcile change in net assets to net cash | | , , | | , |
| provided by operating activities: | | | | |
| Permanently restricted contributions | | (409,390) | | (271,200) |
| Depreciation and amortization | | 457 | | 457 |
| Net realized and unrealized gains on investments | | (1,273,576) | | (697,836) |
| Amortization of unearned rental income | | (5,687,302) | | (6,108,887) |
| Amortization of bond premiums | | (1,183,213) | | (1,335,215) |
| Amortization of debt issuance costs | | 65,031 | | 76,553 |
| Loss on lease modification | | - | | 705,232 |
| Changes in assets and liabilities: | | | | |
| Pledges receivable | | (1,116,320) | | 107,636 |
| Investment in sales-type leases | | 10,997,560 | | 11,342,024 |
| Interest and other receivables | | (43,625) | | (13,343) |
| Payables and accrued interest | | (874,825) | | 674,095 |
| Deferred rental income | | | | (435,495) |
| Net Cash Provided By Operating Activities | | 4,335,564 | | 4,709,474 |
| Cash Flow From Investing Activities | | | | |
| Purchases of investments | | (1,301,507) | | (673,997) |
| Proceeds from sales of investments | | 1,454,338 | | 1,597,716 |
| Net Cash Provided By Investing Activities | | 152,831 | | 923,719 |
| Cash Flow From Financing Activities | | | | |
| Principal payments on notes and bonds payable | | (4,435,000) | | (4,335,000) |
| Cash received from permanently restricted contributions | | 283,390 | | 136,200 |
| Net Cash Required By Financing Activities | | (4,151,610) | | (4,198,800) |
| Net Change in Cash and Restricted Cash | | 336,785 | | 1,434,393 |
| Cash and Restricted Cash, Beginning | | 10,821,460 | | 9,387,067 |
| Cash and Restricted Cash, Ending | \$ | 11,158,245 | \$ | 10,821,460 |

Georgia Gwinnett College Foundation, Inc. and Subsidiaries

Consolidated Statements of Cash Flows

For the Years Ended June 30, 2024 and 2023

| | 2024 | 2023 |
|--|------------------|------------------|
| Supplemental Disclosures: | | |
| Cash paid for interest | \$ 6,015,932 | \$ 6,512,804 |
| Non-cash investing and financing activities: | | |
| Decrease in sales-type leases due to lease modification | \$ - | \$ 9,645,539 |
| Principal payment on bond payable by related party - College | \$ - | \$ 8,235,000 |
| Decrease in premium on bonds payable due to early redemption | \$ - | \$ 683,971 |
| Interest paid by related party- College | \$ - | \$ 94,373 |
| Reconciliation of Cash and Restricted Cash to amounts shown on | | |
| Statements of Financial Position | | |
| Cash | \$ 1,953,102 | \$ 1,704,213 |
| Restricted cash | 9,205,143 | 9,117,247 |
| Total Cash and Restricted Cash | \$ 11,158,245 | \$ 10,821,460 |

June 30, 2024 and 2023

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations: Georgia Gwinnett College Foundation, Inc. (the "Foundation"), was established on May 8, 2006, to serve as an advocate for Georgia Gwinnett College (the "College"), a unit of the University System of Georgia. The Foundation's primary objective is to receive, invest, account for, and allocate private gifts and contributions in support of the College. Support and revenue is generated primarily through individual and corporate pledges and contributions.

GGC Real Estate Parking I, LLC ("Parking"), a wholly owned subsidiary of the Foundation, was established in fiscal year 2008 by Georgia Perimeter College Foundation ("Perimeter") to acquire and construct facilities for teaching, recreation, and parking for the College and its students. On July 1, 2008, Perimeter transferred its ownership interest in Parking to the Foundation. Currently, these facilities are leased to the College (see Note 4).

GGC Foundation, LLC ("Student Housing"), a wholly owned subsidiary of the Foundation, was established in fiscal year 2009 to construct facilities for housing and parking for the College and its students. These facilities were completed during fiscal year 2011 and are leased to the College.

GGC Student Center, LLC ("Student Center"), a wholly owned subsidiary of the Foundation, was established in fiscal year 2009 to construct facilities for dining, bookstore, and meetings for the College and its students. These facilities were completed during fiscal year 2011 and are leased to the College.

GGCF Athletic Fields, LLC ("Athletic Fields"), a wholly owned subsidiary of the Foundation, was established in fiscal year 2012 to construct a varsity athletic complex ("VAC") and to acquire a tennis facility for use by the College and its students. These facilities were completed during fiscal year 2013 and are leased to the College.

Principles of Consolidation: The accompanying financial statements include the consolidated accounts of the Foundation and its wholly owned subsidiaries: Parking; Student Housing; Student Center; and Athletic Fields. All material inter-company transactions and balances have been eliminated in consolidation.

Accounting Standards: On July 1, 2023, the Foundation adopted FASB's Accounting Standards Codification Topic 326, Allowance for Credit Losses ("ASC 326"), using the modified retrospective approach. ASC 326 requires certain financial assets to be measured at amortized cost net of an allowance for estimated credit losses, such that the net receivable represents the present value of expected cash collections. The adoption of ASC 326 did not have a significant impact on beginning net assets or operating results for the current period.

Revenue Recognition: The Foundation recognizes contribution revenue when cash or an unconditional promise to give is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met or the donor has explicitly

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released the restriction. Rental fees for special projects received in advance are deferred to the applicable period in which the related services are performed, or expenditures are incurred.

Basis of Presentation: The Foundation follows the provisions of generally accepted accounting principles in the United States of America ("GAAP") for not-for-profit organizations which require reporting total assets, liabilities and net assets in a statement of financial position; reporting changes in net assets in a statement of activities; and reporting the sources and uses of cash and cash equivalents in a statement of cash flows. Net assets and revenues, gains, expenses and losses are classified as "net assets without donor restrictions" or "net assets with donor restrictions" as follows:

Net assets without donor restrictions - Net assets that are not subject to donor-imposed stipulations. Net assets without donor restrictions may be designated for specific purposes by the Foundation or may otherwise be limited by contractual agreements with outside parties.

Net assets with donor restrictions - Net assets whose use by the Foundation is subject to donor-imposed stipulations that can be fulfilled by actions of the Foundation pursuant to those stipulations or that expire by the passage of time; or are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Cash: The Foundation considers only cash in interest bearing checking accounts to be cash. On occasion, the Foundation maintains cash balances on deposit with financial institutions in excess of federally insured limits. Management continually monitors the soundness of these financial institutions and believes the exposure to loss to be minimal.

As of June 30, 2024 and 2023, the Foundation held \$617,487 and \$496,783, respectively, of cash restricted by donors for scholarships and other purposes in support of the College.

Restricted Cash: Restricted cash is included in total cash on the statement of cash flows. Restricted cash reported on the accompanying consolidated statements of financial position represents cash that is required to be set aside by bond agreements.

Repurchase Agreements: The Foundation invests a portion of its investments – restricted for bond reserves (see Note 5) in repurchase agreements. In connection with transactions in repurchase agreements, it is the Foundation's policy that its custodian take possession of the underlying collateral securities, the fair value of which exceeds the principal amount of the repurchase transaction, including accrued interest, at all times. In the event the seller defaults, and the fair value of the collateral declines, realization of the collateral by the Foundation may be delayed or limited. As of June 30, 2024 and 2023, investments in repurchase agreements totaled \$525,156. During fiscal years 2024 and 2023, the investments were collateralized by securities with total fair values ranging from \$1,500,000 to \$2,200,000.

Investments: Investments – restricted consist of government bonds and repurchase agreements and are restricted by the Foundation's debt agreements. These investments are valued using observable inputs including market interest rate and yield curves, and credit spreads.

June 30, 2024 and 2023

All other investments are held and managed by The Community Foundation of Northeast Georgia, Inc. ("CFNEG") and Truist Banks, Inc. ("Truist") within their pool of investment funds. Earnings from the pooled investments, net of investment fees, are allocated to the Foundation based on their average balance. Investment income and gains and losses on investments are recorded as increases or decreases in net assets without restrictions unless their use is restricted by explicit donor stipulation or by law.

Investments held in the pooled funds consist of a diversified portfolio of equities, mutual funds, exchange-traded funds, government bonds, money market and fixed income funds. Investments in pooled funds are valued based on the Foundation's net asset value ("NAV") within each fund as a practical expedient to determine their values.

Investment securities are exposed to various risks, such as interest rate risk, market risk, credit risk, and liquidity risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term could materially affect the amounts reported in the accompanying consolidated financial statements.

Pledges Receivable: Pledges receivable consist of unconditional promises to give that are expected to be collected in future years and are recognized in the period the promise is received. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Pledges receivable are reviewed for collectability, and reserves for uncollected amounts are established when needed.

Contributions that are expected to be received in future years are recorded at the present value of their estimated future cash flows. Amortization of the discounts is included in contributions in the accompanying consolidated statements of activities. The discount on unconditional promises to give at June 30, 2024 and 2023 was \$243,000 and \$90,000, respectively.

Sales-Type Leases: The Foundation leases properties under agreements accounted for as salestype leases. At the inception of the lease, the Foundation records the minimum future lease payments receivable and the unearned lease income. Unearned income is the amount by which the total lease receivable exceeds the cost of the property. Unearned interest income will be recognized as revenue ratably over the life of the lease using the effective interest method which applies a constant rate of interest equal to the internal rate of return on the lease. Lease agreements include additional rent for repairs and maintenance of properties. The Foundation considers these amounts to be non-lease components that are recognized separately as rental income on the accompanying consolidated statements of activities.

The Board of Regents of the University System of Georgia ("Board of Regents") is the lessee for all of the Foundation's sales-type leases. Lease receivables are reviewed for collectability, and reserves for uncollected amounts are established when needed.

June 30, 2024 and 2023

Land: Land is recorded at cost. Long-lived assets are reviewed for possible impairments whenever events or changes in circumstances indicate that the carrying value of the assets may not be recoverable. No impairment charges were recognized on long-lived assets for the years ended June 30, 2024 and 2023.

Loan and Bond Issuance Costs: Debt issuance costs are recorded as direct reduction to the related debt liability on the consolidated statements of financial position and amortized using the effective interest method over the term of the related debt. Amortization expense of the debt issuance costs is reported as interest expense on the consolidated statements of activities (see Note 5).

Bond Premiums and Discounts: Bond premiums and discounts are presented as increases or decreases of the face amount of bonds payable, respectively, and are amortized over the term of the debt using the effective interest method.

Donated Goods and Services: Contributions of professional services are recognized when received, to the extent that the fair value of the services can be determined, generally the current market rate for the professional services, if such services: (a) enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not donated. The estimated value of donated services of \$205,654 and \$200,299 were recognized in the consolidated statements of activities for the years ended June 30, 2024 and 2023, respectively, which consisted of salaries of the College employees who worked on Foundation matters. Additionally, office space for the Foundation is provided at no cost to the Foundation; no amount for this benefit has been recognized in the consolidated statements of activities.

Contributions of non-cash assets are recognized at the estimated fair value at the date of donation. There were no significant contributions of non-cash assets recognized for the years ended June 30, 2024 and 2023.

Income Taxes: The Foundation is a qualifying, nonprofit organization as defined in Section 501(c)(3) of the Internal Revenue Code; therefore, it is exempt from federal and state income taxes. Interest and penalties related to income taxes are expensed as incurred. There were no such interest and penalties charged to expense for the years ended June 30, 2024 and 2023.

GAAP provides guidance for how uncertain tax positions should be recognized, measured, presented, and disclosed in the Foundation's financial statements.

Management has evaluated the implications of these standards and has not identified any uncertain tax positions for the Foundation; therefore, no tax expense or accruals are included in the accompanying consolidated financial statements.

Use of Estimates: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements

June 30, 2024 and 2023

and the reported amounts of support, revenue, and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications: Certain amounts in the June 30, 2023 consolidated financial statements have been reclassified to conform to the presentation utilized at June 30, 2024. These reclassifications have no impact on previously reported financial position, changes in net assets, or cash flows.

NOTE 2 – INVESTMENTS

Investments at fair value are comprised of the following as of June 30:

| | 2024 | 2023 |
|---------------------|------------------|------------------|
| Truist pooled funds | \$ 11,011,623 | \$ 9,868,228 |
| CFNEG pooled funds | 26,505 | 23,914 |
| U.S. Treasury bonds | 4,062,744 | 4,087,985 |
| | \$ 15,100,872 | \$ 13,980,127 |

For pooled funds, investment fees are directly charged to the underlying investment funds within the pool; therefore, these fees are reflected as a reduction of the return on investments in the accompanying consolidated statements of activities. For the years ended June 30, 2024 and 2023, amounts paid in support fees to CFNEG and Truist for managing these pooled investments and assisting with other program activities were insignificant.

NOTE 3 – PLEDGES RECEIVABLE

Unconditional promises to give are as follows as of June 30:

| | 2024 | | 2024 | | 2023 |
|---------------------------------------|------|-----------|-----------------|--|------|
| Receivable in less than one year | \$ | 1,059,793 | \$ 924,453 | | |
| One to five years | | 1,495,859 | 178,338 | | |
| Thereafter | | 25,000 | 50,000 | | |
| Total pledges receivable | | 2,580,652 | 1,152,791 | | |
| Less: discount on pledges receivable | | (243,000) | (90,000) | | |
| Less: allowance for doubtful accounts | | (64,973) | (32,432) | | |
| Pledges receivable, net | \$ | 2,272,679 | \$ 1,030,359 | | |

One donor represented 88% of net pledges receivable at June 30, 2024 and one donor represented 24% of net pledges receivable as of June 30, 2023. Donor development and fundraising expenses totaled approximately \$63,100 and \$82,400 for the years ended June 30, 2024 and 2023, respectively.

June 30, 2024 and 2023

NOTE 4 – INVESTMENT IN SALES-TYPE LEASES

For the years ended June 30, 2024 and 2023, the Foundation had sales-type leases related to properties held by Parking, Student Housing, Student Center, Athletic Fields, and leased to the Board of Regents for the use of the College.

The leases for these properties are considered sales-type based on the present value of the lease payments exceeding the fair value of the leased assets and most leases either include a transfer of ownership clause or transfer to the Board of Regents is reasonably certain at the end of the lease term.

In December 2022 and April 2023, the remaining principal balances on the bonds payable associated with the Student Success Center and the Student Recreation Center leases was paid by the College, respectively (see Note 5), and an amendment to the leases was executed which terminated the leases. The Foundation recorded a combined loss on lease termination of \$705,232 and granted the properties to the Board of Regents in December 2022 and April 2023, respectively.

The Parking lease has annual renewal options through the year ended June 30, 2032. The Student Housing and Student Center leases have annual renewal options through the year ended June 30, 2040. The Varsity Athletic Complex has annual renewal options through the year ended June 30, 2042.

Investment in sales-type leases consists of the following as of June 30:

| | 2024 | 2023 |
|---------------------------------------|-----------------------|----------------|
| Future minimum lease receipts: | | |
| Parking Deck | \$ 8,400,035 | \$ 9,458,689 |
| Student Housing | 111,202,415 | 117,848,798 |
| Student Center | 34,763,288 | 36,968,821 |
| Varsity Athletic Complex | 19,581,343 | 20,668,333 |
| Gross investment in sales-type leases | 173,947,081 | 184,944,641 |
| Less: unearned interest income | (49,688,310) | (55,375,612) |
| Investment in sales-type leases, net | <u>\$ 124,258,771</u> | \$ 129,569,029 |

There was no allowance for doubtful accounts established for sales-type leases as of June 30, 2024 and 2023.

June 30, 2024 and 2023

Future minimum sales-type lease receipts are as follows for the years ending June 30:

| 2025 | \$ 11,179,309 |
|------------|----------------|
| 2026 | 11,315,795 |
| 2027 | 11,317,116 |
| 2028 | 11,312,601 |
| 2029 | 11,311,668 |
| Thereafter | 117,510,592 |
| | \$ 173,947,081 |

NOTE 5 – NOTES AND BONDS PAYABLE

Notes and bonds payable consist of the following as of June 30:

| | 2024 | 2023 |
|---------------------------------|------------------|----------------|
| Parking - bond payable | \$ 6,510,000 | \$ 7,180,000 |
| Student Housing - bond payable | 77,040,000 | 79,430,000 |
| Student Center - bond payable | 24,450,000 | 25,360,000 |
| Athletic Fields - bonds payable | 13,255,000 13,72 | |
| Total debt outstanding | 121,255,000 | 125,690,000 |
| Less: bond issuance costs | (652,049) | (717,080) |
| Net bond premium | 8,657,193 | 9,840,406 |
| Notes and bonds payable, net | \$ 129,260,144 | \$ 134,813,326 |

Parking Bonds Payable: In June 2007, GGC Real Estate Parking I LLC Revenue Bonds were issued to finance the acquisition, construction, renovation, and equipage of facilities for teaching, recreation, and parking for the College and its students. Under a Trust Indenture, dated May 1, 2018, between the Joint Development Authority of DeKalb County, Newton County, and Gwinnett County and a commercial bank, Refunding Revenue Bonds (GGC Real Estate Parking I LLC Revenue Bonds, Series 2018 ("Series 2018 Bonds")) totaling \$20,990,000 were issued at a premium amount totaling \$23,895,822 for the purpose of advance refunding of the 2007 Parking Bonds.

The Series 2018 Bonds were issued as serial and term bonds which bear interest at a fixed annual rate of 5.0% and payable semi-annually beginning in December 2018. The Series 2018 Bonds will mature in June 2032 subject to mandatory and optional redemption provisions. The Series 2018 Bonds have required graduating principal payments ranging from \$1,050,000 to \$2,020,000 due annually beginning in June 2018 and maturing in June 2032.

June 30, 2024 and 2023

The outstanding principal balance for the Series 2018 Bonds totaled \$6,510,000 and \$7,180,000 as of June 30, 2024 and 2023, respectively. The net bond premium for the Series 2018 Bonds totaled \$448,397 and \$562,352 as of June 30, 2024 and 2023, respectively.

The Series 2018 Bonds are secured by certain land and property and the assignment of certain rents and leases (the Student Success Center, Student Recreation Center, and Parking Deck Leases described in Note 4).

In December 2022, the College placed into escrow approximately \$4,900,000 in order to advance refund and legally defease the bonds associated with the Student Success Center. As a result, the portion of the Series 2018 Bonds related to the Student Success Center are no longer outstanding at June 30, 2023. In conjunction with the bond defeasance, an amendment to the related lease was executed in fiscal year 2023 to terminate all future lease payments for this building between the College and Parking.

In April 2023, the College placed into escrow approximately \$3,900,000 in order to advance refund and legally defease the bonds associated with the Student Recreation Center. As a result, the Series 2018 Bonds related to the Student Recreation Center are no longer outstanding at June 30, 2023. In conjunction with the bond defeasance, an amendment to the related lease was executed in fiscal year 2023 to terminate all future lease payments for this building between the College and Parking.

Parking granted the related properties to the Board of Regents and recorded a combined loss on lease modification of \$705,232 in conjunction with these transactions during fiscal year 2023 (see Note 4).

Student Housing Bonds Payable: In May 2009, GGC Foundation I LLC Revenue Bonds were issued to finance the acquisition, construction, and equipage of student housing and parking facilities for the College and its students. Under a Trust Indenture, dated May 1, 2017, between the Development Authority of Gwinnett County and a commercial bank, Refunding Revenue Bonds ("Georgia Gwinnett College Student Housing Project"), Series 2017A ("2017A Student Housing Bonds") totaling \$90,250,000 were issued at a premium amount totaling \$104,121,810 for the purpose of advance refunding of the 2009 Student Housing Bonds.

The 2017A Student Housing Bonds were issued as serial and term bonds which bear interest at fixed annual rates of 2.0% through July 1, 2017, and 5.0% in all years subsequent to that date. Interest on the 2017A Student Housing Bonds is paid semi-annually beginning in July 2017.

The 2017A Student Housing Bonds have required graduating principal payments ranging from \$375,000 to \$6,300,000 due annually beginning in July 2017 and maturing in July 2040. The bonds maturing on or after July 2028 are redeemable at the Foundation's option, in whole or in part, at various redemption prices on any interest payment date. The outstanding principal balance for the 2017A Student Housing Bonds totaled \$77,040,000 and \$79,430,000 as of June 30, 2024 and 2023, respectively. The net bond premium for the 2017A Student Housing Bonds totaled \$6,525,337 and \$7,359,366 as of June 30, 2024 and 2023, respectively.

June 30, 2024 and 2023

The 2017A Student Housing Bonds are secured by certain land and property and the assignment of certain rents and leases (the Student Housing Leases described in Note 4).

Student Center Bonds Payable: In August 2009, GGC Student Center, LLC Project Revenue Bonds were issued to finance the construction and equipage of a Student Center and related amenities for the benefit of the College and its students. Under a Trust Indenture, dated May 1, 2017, between the Development Authority of Gwinnett County and a commercial bank, Refunding Revenue Bonds ("Georgia Gwinnett College Student Center Project"), Series 2017B ("2017B Student Center Bonds") totaling \$28,725,000 were issued at a premium amount totaling \$32,416,992 for the purpose of advance refunding of the 2009 Student Center Bonds.

The 2017B Student Center Bonds were issued as serial and term bonds which bear interest at fixed annual rates ranging from 2.0% to 5.0% and payable semi-annually beginning in July 2017.

The 2017B Student Center Bonds have required graduating principal payments ranging from \$125,000 to \$1,960,000 due annually beginning in July 2017 and maturing in July 2040. The bonds maturing on or after July 2028 are redeemable at the Foundation's option, in whole or in part, at various redemption prices on any interest payment date.

The outstanding principal balance for the 2017B Student Center Bonds totaled \$24,450,000 and \$25,360,000 as of June 30, 2024 and 2023, respectively. The net bond premium on 2017B Student Center Bonds totaled \$1,535,276 and \$1,766,033 as of June 30, 2024 and 2023, respectively.

The 2017B Student Center Bonds are secured by certain land and property and the assignment of certain rents and leases (the Student Center Leases described in Note 4).

Athletic Fields Bonds Payable: Under a Trust Indenture, dated June 1, 2012, between Joint Development Authority of DeKalb County, Newton County, and Gwinnett County ("Athletic Fields Issuer") and a commercial bank ("Athletic Fields Trustee"), GGCF Athletic Fields, LLC Project Revenue Bonds, Series 2012A ("Tax-Exempt Bonds") totaling \$15,010,000 were issued with a net premium resulting in proceeds totaling \$15,330,592. Proceeds were issued on June 8, 2012, to finance the construction and equipage of the VAC.

The Tax-Exempt Bonds were issued as serial and term bonds which bear interest at fixed annual rates ranging from 3% to 5%. Interest is paid semi-annually beginning January 2013 in accordance with the bond indenture.

The Tax-Exempt Bonds have required graduating principal payments ranging from \$415,000 to \$1,005,000 due annually beginning in July 2020 and maturing in July 2042. The Tax-Exempt Bonds maturing on or after July 2023 are redeemable at the Foundation's option, in whole or in part, on any date at various redemption prices.

The outstanding principal balance for the Athletic Field Bonds totaled \$13,255,000 and \$13,720,000 as of June 30, 2024 and 2023, respectively. The net bond premium for the Athletic Field Bonds totaled \$148,183 and \$152,655 as of June 30, 2024 and 2023, respectively.

June 30, 2024 and 2023

The bonds are secured by certain land and property and the assignment of certain rents and leases (the Athletic Fields Leases described in Note 4).

Minimum principal payments, exclusive of unamortized discounts, are as follows for the years ending June 30:

| 2025 | \$ 4,870,000 |
|------------|----------------|
| 2026 | 5,285,000 |
| 2027 | 5,670,000 |
| 2028 | 5,955,000 |
| 2029 | 6,225,000 |
| Thereafter | 93,250,000 |
| | \$ 121,255,000 |

Interest expense consisted of the following for the years ending June 30:

| | 2024 | | 2023 | | |
|---|------|-------------|------|-------------|--|
| Interest expense on bonds and notes payable | \$ | 5,923,665 | \$ | 6,392,759 | |
| Amortization of bond premium | | (1,183,213) | | (1,335,215) | |
| Amortization of debt issuance costs | | 65,031 | | 76,553 | |
| Total interest expense | \$ | 4,805,483 | \$ | 5,134,097 | |

Under the terms of the bond and note agreements, Parking, Student Housing, Student Center, and Athletic Fields are required to maintain certain debt service coverage ratios. For the years ended June 30, 2024 and 2023, all entities were in compliance with these requirements.

The Foundation is required to deposit all revenues generated from the Parking, Student Housing, Student Center, and Athletic Fields Leases in reserve funds to cover principal payments, debt service requirements, and repairs and maintenance for the property and to segregate all bond proceeds into separate bank accounts. As of June 30, 2024 and 2023, the Foundation held \$13,267,887 and \$13,205,232, respectively, of cash and investments restricted for these purposes.

Debt and Bond Issuance Costs: Debt and bond issuance costs, net of amortization expense, are shown as a direct deduction to notes and bonds payable on the consolidated statements of financial position and total \$652,049 and \$717,080 as of June 30, 2024 and 2023, respectively. Amortization expense of debt issuance costs totaled \$65,031 and \$76,553 for the years ended June 30, 2024 and 2023, respectively, and is included in interest expense on the accompanying consolidated statements of activities.

June 30, 2024 and 2023

NOTE 6 – RISKS AND UNCERTAINTIES

The Foundation is periodically subject to claims that arise in the ordinary course of business. It is the opinion of management that the disposition or ultimate resolution of all these matters will not have a material adverse effect on the consolidated financial position of the Foundation.

NOTE 7 – FAIR VALUE MEASUREMENTS

In accordance with the authoritative guidance on fair value measurements and disclosures under GAAP, the Foundation discloses and recognizes the fair value of its assets and liabilities using a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The guidance establishes three levels of fair value as follows:

Level 1 — Valuation is based on unadjusted quoted prices in active markets that are accessible at the measurement date for identical investments.

Level 2 — Valuation is based on inputs other than quoted prices that are observable for the asset either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3 — Valuation is based on unobservable inputs as they trade infrequently or not at all.

The inputs or methodology used for valuing investments are not necessarily an indication of the risk associated with investing in those investments.

When available, the Foundation uses unadjusted quoted market prices to determine the fair value of investment securities, and they are included in Level 1. When quoted market prices are unobservable, the Foundation uses other observable inputs including quoted market prices from either markets that are not active or similar assets of active markets, market interest rate curves, and credit spreads, where applicable. These investments are included in Level 2 and primarily consist of government notes or bonds and repurchase agreements.

Valuation of pooled investments are based on the Foundation's NAV within each fund as a practical expedient. These investments are not classified in the fair value hierarchy, but the amounts are included in this table to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position.

June 30, 2024 and 2023

Assets measured at fair value are summarized below as of June 30, 2024:

| | Level | 1 | Level 2 | Level 3 | | NAV | Total |
|----------------------------|-------|---|-------------|---------|---|---------------|--------------|
| Investments - pooled funds | \$ | - | \$ - | \$ | - | \$ 11,038,128 | \$11,038,128 |
| Investments - restricted | | | 4,062,744 | | _ | | 4,062,744 |
| Total | \$ | | \$4,062,744 | \$ | _ | \$11,038,128 | \$15,100,872 |

Assets measured at fair value are summarized below as of June 30, 2023:

| | Lev | vel 1 | Level 2 | Level 3 | NAV | Total |
|----------------------------|-----|-------|--------------------|---------|--------------|--------------|
| Investments - pooled funds | \$ | - | \$ - | \$ - | \$ 9,892,142 | \$ 9,892,142 |
| Investments - restricted | | _ | 4,087,985 | | | 4,087,985 |
| Total | \$ | | <u>\$4,087,985</u> | \$ - | \$ 9,892,142 | \$13,980,127 |

NOTE 8 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are designated for the following purposes as of June 30, 2024:

| Goizueta Foundation Grant | \$ 2,000,000 |
|--|-----------------|
| Stephens Scholarship | 1,164,965 |
| Daniel J Kaufman Scholarship | 418,096 |
| Gateway Center | 312,489 |
| Peach State Federal Credit Union Scholarship | 256,989 |
| Linda Shumate Scholarship | 250,000 |
| Georgia Banking Company Endowed Scholarship | 245,000 |
| Business School | 233,435 |
| Strickland Scholarship | 196,938 |
| Boutwell Veterans Scholarship | 150,955 |
| Georgia Banking Company Scholarship | 142,709 |
| Lee Boutwell Book Scholarship | 126,712 |
| Glenn White Scholarship | 125,432 |
| Grizzley Athletic Fund | 113,756 |
| Carl White Scholarship | 107,586 |
| Other scholarships | 1,272,623 |
| Other net assets with donor restrictions | 526,370 |
| Total | \$ 7,644,055 |

June 30, 2024 and 2023

Net assets with donor restrictions are designated for the following purposes as of June 30, 2023:

| Stephens scholarship | \$ 1,051,048 |
|--|-----------------|
| Gateway Center Restricted Fund | 906,864 |
| Kaufman scholarship | 383,445 |
| Peach State Federal Credit Union scholarship | 256,961 |
| GBHCW grant | 125,600 |
| Shumate scholarship | 250,000 |
| Non Profit Intership Program Restricted Fund | 160,286 |
| Boutwell Veterans scholarship | 139,440 |
| Business School Restricted Fund | 147,980 |
| Lee Boutwell Book scholarship | 115,800 |
| Glenn White scholarship | 110,315 |
| Other scholarships | 1,147,520 |
| Other net assets with donor restrictions | 859,827 |
| Total | \$ 5,655,086 |

Net assets released from restrictions totaled \$1,030,586 and \$915,279 for the years ended June 30, 2024 and 2023, respectively, and were released to provide grants, scholarships, and other educational support to the College and its students.

NOTE 9 – ENDOWMENTS

The Foundation's endowments consist of individual funds established for scholarship purposes and include both board-designated and individual donor-restricted endowment funds. The net assets associated with donor-restricted funds are classified and reported based on the existence or absence of donor-imposed restrictions. The net assets associated with board-designated funds are classified and reported as net assets without restriction.

Interpretation of Relevant Law: The Board of Trustees of the Foundation has interpreted the Georgia Uniform Prudent Management of Institutional Funds Act of 2008 ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the Foundation classifies as net assets with restrictions (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Endowment Spending Policy: In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

June 30, 2024 and 2023

- (1) The duration and preservation of the fund
- (2) The purposes of the Foundation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) The investment policies of the Foundation

It is policy of the Foundation that funds invested for less than one full fiscal year are prohibited from spending to allow the accumulation of earnings to fund future spending. Only the dividends, interest, or capital gains earned by the endowment funds can be used to fund the total spending budget; at no time will the endowed gifts (or corpus) of the Fund be invaded to fund expenditures. As a general principal, spending from the funds held by the Foundation should be in the range of 4–5% of each fund's balance. Distributions from some accounts such as endowments and accounts that are building to a specific asset level may not occur for a number of years.

Endowment Investment Policy: The Foundation's return objective for endowment assets is to preserve the principal of the endowed funds as well as provide funding to programs supported by the endowment. The goal is to produce an annualized total return that equals, and if possible, exceeds inflation (as measured by CPI) plus the Foundation's long-term spending allocation rate. To achieve its return objectives, the Foundation employs a total return strategy where investment returns are generated through capital appreciation (realized and unrealized) and current yield (interest and dividends).

The endowment composition, changes, and net asset classifications are as follows for the year ended June 30, 2024:

| | Without | With | |
|----------------------------------|--------------|--------------|-----------------|
| | Restrictions | Restrictions | Total |
| Donor-restricted endowment funds | \$ - | \$ 3,706,515 | \$ 3,706,515 |
| Board-designated endowment funds | 4,076,924 | <u>-</u> | 4,076,924 |
| Total funds | \$ 4,076,924 | \$ 3,706,515 | \$ 7,783,439 |

June 30, 2024 and 2023

| | Without | With | |
|---------------------------------|--------------|--------------|--------------|
| | Restrictions | Restrictions | Total |
| Endowment net assets, | | | |
| beginning of year | \$ 3,579,439 | \$ 3,115,268 | \$ 6,694,707 |
| Contributions | - | 286,090 | 286,090 |
| Board designations | 116,502 | - | 116,502 |
| Unrealized gains on investments | 521,819 | 431,961 | 953,780 |
| Reinvestment and | | | |
| management fees | (28,337) | (43,941) | (72,278) |
| Released from restriction | (112,499) | (82,863) | (195,362) |
| Endowment net assets, | | | |
| end of year | \$ 4,076,924 | \$ 3,706,515 | \$ 7,783,439 |

The endowment composition, changes, and net asset classifications are as follows for the year ended June 30, 2023:

| | | Without | | With | |
|----------------------------------|----|--------------|----|--------------|-----------------|
| | R | Restrictions | F | Restrictions | Total |
| Donor-restricted endowment funds | \$ | - | \$ | 3,115,268 | \$ 3,115,268 |
| Board-designated endowment funds | | 3,579,439 | | _ | 3,579,439 |
| Total funds | \$ | 3,579,439 | \$ | 3,115,268 | \$ 6,694,707 |
| | | | | | |
| | | Without | | With | |
| | R | Restrictions | F | Restrictions | Total |
| Endowment net assets, | | | | | |
| beginning of year | \$ | 3,019,128 | \$ | 2,840,630 | \$ 5,859,758 |
| Contributions | | - | | 145,121 | 145,121 |
| Board designations | | 341,687 | | - | 341,687 |
| Unrealized gains on investments | | 317,875 | | 255,470 | 573,345 |
| Reinvestment and | | | | | |
| management fees | | (21,420) | | (36,132) | (57,552) |
| Released from restriction | | (77,831) | | (89,821) | (167,652) |
| Endowment net assets, | | | | | |
| end of year | \$ | 3,579,439 | \$ | 3,115,268 | \$ 6,694,707 |

Funds with Deficiencies: Occasionally, the fair value of assets associated with individual endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature that are reported in net assets with donor restrictions were insignificant for the years ended June 30, 2024 and 2023.

June 30, 2024 and 2023

NOTE 10 – SCHEDULE OF FUNCTIONAL EXPENSES

Certain categories of operating expenses are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Costs are directly applied to the related program or supporting service category when identifiable and possible. General operating costs across all natural categories are allocated on the basis of estimates of time and effort.

These expenses are summarized on a functional basis below for the year ended June 30, 2024:

| | | Prog | Supporting | | | |
|------------------------------|--------------|------------|---------------|--------------|-------------|--------------|
| | Student | Student | Institutional | Real Estate | Management | |
| | Scholarships | Activities | Support | Activities | and General | Total |
| Interest | \$ - | \$ - | \$ - | \$ 4,805,939 | \$ - | \$ 4,805,939 |
| Grants and scholarships | 477,381 | 25,000 | 245,405 | - | - | 747,786 |
| Repairs and maintenance | - | - | 924 | 513,966 | - | 514,890 |
| Compensation and stipends | - | 132,041 | 72,787 | - | 205,654 | 410,482 |
| Travel and conferences | - | - | 9,709 | - | 11,811 | 21,520 |
| Professional fees | - | - | - | - | 109,358 | 109,358 |
| Events | - | 54,471 | 74,839 | - | 71,700 | 201,010 |
| Meetings | - | 2,986 | 12,639 | - | 34,093 | 49,718 |
| Sponsorship and promotions | - | - | 99 | - | 46,015 | 46,114 |
| Supplies and office expenses | - | 5,294 | 6,500 | - | 20,217 | 32,011 |
| Dues and memberships | - | - | 7,977 | - | 14,294 | 22,271 |
| Other expenses | | 11,723 | 12,970 | | 37,338 | 62,031 |
| Total expenses | \$ 477,381 | \$ 231,515 | \$ 443,849 | \$ 5,319,905 | \$ 550,480 | \$ 7,023,130 |

These expenses are summarized on a functional basis below for the year ended June 30, 2023:

| | | Prog | Supporting | | | |
|------------------------------|--------------|------------|---------------|--------------|-------------|--------------|
| | Student | Student | Institutional | Real Estate | Management | |
| | Scholarships | Activities | Support | Activities | and General | Total |
| Interest | \$ - | \$ - | \$ - | \$ 5,134,097 | \$ - | \$ 5,134,097 |
| Grants and scholarships | 524,976 | 7,688 | 35,185 | - | - | 567,849 |
| Repairs and maintenance | - | - | - | 1,700,366 | - | 1,700,366 |
| Compensation and stipends | - | 122,699 | 34,120 | - | 200,299 | 357,118 |
| Travel and conferences | - | - | 31,944 | - | 10,299 | 42,243 |
| Professional fees | - | 6,220 | - | - | 114,031 | 120,251 |
| Events | - | 74,001 | 63,940 | - | 70,192 | 208,133 |
| Meetings | - | 7,211 | 12,637 | - | 47,629 | 67,477 |
| Sponsorship and promotions | - | - | - | - | 45,810 | 45,810 |
| Supplies and office expenses | - | 23,551 | 12,691 | - | 21,677 | 57,919 |
| Dues and memberships | - | 130 | 15,132 | - | 17,430 | 32,692 |
| Other expenses | | 52,429 | 12,031 | | 58,706 | 123,166 |
| Total expenses | \$ 524,976 | \$ 293,929 | \$ 217,680 | \$ 6,834,463 | \$ 586,073 | \$ 8,457,121 |

June 30, 2024 and 2023

NOTE 11 – AVAILABILITY AND LIQUIDITY OF FINANCIAL ASSETS

The Foundation is substantially supported by contributions with and without donor restrictions and by collections on sales-type leases from the College. For purposes of analyzing resources available to meet general expenditures over a twelve-month period, the Foundation considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. The Foundation's financial assets as of June 30, 2024 and 2023 which are available within the next twelve months to satisfy general expenditures and liabilities are as follows:

| | 2024 | | | 2023 |
|--|------|---------------|-----|---------------|
| Financial assets at year end: | · · | | · · | _ |
| Cash and restricted cash | \$ | 11,158,245 | \$ | 10,821,460 |
| Investments | | 11,038,128 | | 9,892,142 |
| Investments - restricted | | 4,062,744 | | 4,087,985 |
| Pledges receivable, net | | 2,272,679 | | 1,030,359 |
| Other receivables | | 71,313 | | 27,688 |
| Investments in sales-type leases, net | | 124,258,771 | | 129,569,029 |
| Total financial assets | | 152,861,880 | | 155,428,663 |
| Less amounts not available within one year: | | | | |
| Donor-restricted cash for endowment | | (617,487) | | (496,783) |
| Investments restricted for endowment | | (4,790,893) | | (4,143,951) |
| Investments restricted for bonds | | (4,062,744) | | (4,087,985) |
| Pledges receivable, net - more than one year | | (1,323,118) | | (179,523) |
| Sales-type leases collections - more than one year | (| (162,767,772) | | (173,946,581) |
| Unearned interest income | | 49,688,310 | | 55,375,612 |
| Total amounts not available to be used within one year | | (123,873,704) | | (127,479,211) |
| Financial assets available to meet general | | | | |
| expenditures over the next twelve months | \$ | 28,988,176 | \$ | 27,949,452 |

NOTE 12 – SUBSEQUENT EVENTS

The Foundation has evaluated events occurring after June 30, 2024 through September 5, 2024, the date on which the consolidated financial statements were available to be issued. No significant events occurred subsequent to the statement of financial position date but prior to issuance that would have a material impact on the consolidated financial statements or disclosures.



INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL INFORMATION

To the Board of Trustees Georgia Gwinnett College Foundation, Inc. and Subsidiaries Lawrenceville, Georgia

We have audited the consolidated financial statements of Georgia Gwinnett College Foundation, Inc. and Subsidiaries as of and for the years ended June 30, 2024 and 2023, and our report thereon dated September 5, 2024, which contained an unmodified opinion on those consolidated financial statements, appears on page 1. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of financial position and statements of activities and changes in net assets are presented for purposes of additional analysis and they are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information on pages 26 - 29 is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Duluth, Georgia September 5, 2024

MSZiller LLC

Georgia Gwinnett College Foundation, Inc. and Subsidiaries

Supplemental Information - Consolidating Statement of Financial Position

| T | | 20 | 20 | 101 |
|----|-----|----|------|-----|
| Jì | ıne | 30 | . 20 | 124 |
| | | | | |

| | Georgia Gwinnett | | | | | | | | | | | | | |
|---|------------------|----------------|----|-----------------|------|-----------------|----|-------------|----|---------------|----|--------------|----|--------------|
| | College | | GG | GGC Real Estate | | GGC Foundation, | | GGC Student | | GGCF Athletic | | | | |
| | For | undation, Inc. | Pa | rking I, LLC | | LLC | | Center, LLC | | Fields, LLC |] | Eliminations | (| Consolidated |
| | | | | Ass | sets | | | | | | | | | |
| Assets | | | | | | | | | | | | | | |
| Cash | \$ | 1,578,534 | \$ | 76,674 | \$ | 108,408 | \$ | 92,999 | \$ | 96,487 | \$ | - | \$ | 1,953,102 |
| Restricted cash | | - | | 392,829 | | 5,676,704 | | 2,044,341 | | 1,091,269 | | - | | 9,205,143 |
| Investments | | 8,402,441 | | 370,000 | | 1,664,000 | | 261,000 | | 340,687 | | - | | 11,038,128 |
| Investments - restricted | | - | | 535,755 | | 1,757,248 | | 1,093,892 | | 675,849 | | - | | 4,062,744 |
| Pledges receivable, net | | 2,272,679 | | - | | - | | - | | - | | - | | 2,272,679 |
| Due from related party - College | | 48,984 | | - | | - | | - | | 14,574 | | - | | 63,558 |
| Due from affiliates | | 266,000 | | - | | 32,732 | | - | | - | | (298,732) | | - |
| Interest income receivable | | - | | - | | - | | - | | 7,755 | | - | | 7,755 |
| Investment in sales-type leases, net | | - | | 6,869,665 | | 77,998,208 | | 26,604,194 | | 12,786,704 | | - | | 124,258,771 |
| Land | | - | | - | | 8,262,388 | | - | | - | | - | | 8,262,388 |
| Other assets | | | | - | | <u>-</u> | | <u>-</u> | | 8,114 | | <u>-</u> | | 8,114 |
| Total assets | \$ | 12,568,638 | \$ | 8,244,923 | \$ | 95,499,688 | \$ | 30,096,426 | \$ | 15,021,439 | \$ | (298,732) | \$ | 161,132,382 |
| | | | | Liabilities an | ıd N | let Assets | | | | | | | | |
| Liabilities | | | | | | | | | | | | | | |
| Accounts payable | \$ | 16,003 | \$ | - | \$ | - | \$ | - | \$ | 261 | \$ | - | \$ | 16,264 |
| Due to related party - College | | 37,644 | | - | | - | | - | | - | | - | | 37,644 |
| Interest expense payable | | - | | 27,125 | | 1,926,000 | | 572,734 | | 284,994 | | - | | 2,810,853 |
| Due to affiliates | | 32,732 | | 266,000 | | - | | - | | - | | (298,732) | | - |
| Notes and bonds payable, net | | | | 6,908,463 | | 83,332,937 | | 25,881,443 | | 13,137,301 | | | | 129,260,144 |
| Total liabilities | | 86,379 | | 7,201,588 | | 85,258,937 | | 26,454,177 | | 13,422,556 | | (298,732) | | 132,124,905 |
| Net Assets | | | | | | | | | | | | | | |
| Without donor restrictions | | 2,032,967 | | 673,335 | | 9,626,751 | | 3,381,249 | | 1,572,196 | | - | | 17,286,498 |
| Without donor restrictions - board designated | | 2,805,237 | | 370,000 | | 614,000 | | 261,000 | | 26,687 | | - | | 4,076,924 |
| With donor restrictions | | 7,644,055 | | | | | | | | | | | | 7,644,055 |
| Total net assets | | 12,482,259 | | 1,043,335 | | 10,240,751 | | 3,642,249 | | 1,598,883 | | - | | 29,007,477 |
| Total liabilities and net assets | \$ | 12,568,638 | \$ | 8,244,923 | \$ | 95,499,688 | \$ | 30,096,426 | \$ | 15,021,439 | \$ | (298,732) | \$ | 161,132,382 |

See accompanying auditors' report on supplemental information.

Georgia Gwinnett College Foundation, Inc. and Subsidiaries

Supplemental Information - Consolidating Statement of Activities and Changes in Net Assets

For the Year Ended June 30, 2024

Georgia Gwinnett

| | College Foundation, Inc. | GGC Real Estate Parking I, LLC | GGC Foundation, LLC | GGC Student Center, LLC | GGCF Athletic Fields, LLC | Eliminations | Consolidated |
|---|-----------------------------|-----------------------------------|------------------------|----------------------------|------------------------------|--------------|---------------|
| Support and Revenue | | - | - | | | | |
| Contributions of cash and other financial assets - without donor restrictions | \$ 161,712 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 161,712 |
| Contributions of nonfinancial assets - without donor restrictions | 215,436 | - | - | - | - | - | 215,436 |
| Contributions of cash and other financial assets - with donor restrictions | 2,701,771 | - | - | - | - | - | 2,701,771 |
| Uncollectible pledges | (33,589) | | - | - | - | - | (33,589) |
| Rental income | - | 80,236 | 359,459 | 78,058 | 65,012 | - | 582,765 |
| Income from investment in sales-type leases | - | 365,556 | 3,707,658 | 955,485 | 658,604 | - | 5,687,303 |
| Interest and dividend income | 290,115 | 30,689 | 131,262 | 59,323 | 30,698 | - | 542,087 |
| Net realized and unrealized gains on investments | 818,274 | 16,793 | 55,516 | 34,220 | 33,237 | - | 958,040 |
| Other income | 47,971 | - | - | - | 20,401 | - | 68,372 |
| Management fee income | 157,317 | | | | | (157,317) | |
| Total support and revenue | 4,359,007 | 493,274 | 4,253,895 | 1,127,086 | 807,952 | (157,317) | 10,883,897 |
| Operating Expenses | | | | | | | |
| College events | 110 | - | - | - | - | - | 110 |
| Program and administrative | 570,611 | - | - | - | - | - | 570,611 |
| Grants and scholarships | 1,078,010 | | | | | | 1,078,010 |
| Total operating expenses | 1,648,731 | - | - | - | - | - | 1,648,731 |
| Occupancy Expenses | | | | | | | |
| Interest | - | 254,195 | 3,044,225 | 926,707 | 580,356 | - | 4,805,483 |
| Professional fees | - | 9,450 | 26,078 | 12,036 | 5,402 | - | 52,966 |
| Management fee expense | - | 27,317 | 50,000 | 50,000 | 30,000 | (157,317) | - |
| Repairs and maintenance | - | - | 378,271 | 135,675 | 20 | - | 513,966 |
| Other occupancy expenses | | | | | 1,984 | | 1,984 |
| Total occupancy expenses | | 290,962 | 3,498,574 | 1,124,418 | 617,762 | (157,317) | 5,374,399 |
| Total expenses | 1,648,731 | 290,962 | 3,498,574 | 1,124,418 | 617,762 | (157,317) | 7,023,130 |
| Change in Net Assets | 2,710,276 | 202,312 | 755,321 | 2,668 | 190,190 | - | 3,860,767 |
| Net Assets, June 30, 2023 | 9,771,983 | 841,023 | 9,485,430 | 3,639,581 | 1,408,693 | | 25,146,710 |
| Net Assets, June 30, 2024 | \$ 12,482,259 | \$ 1,043,335 | \$ 10,240,751 | \$ 3,642,249 | \$ 1,598,883 | \$ - | \$ 29,007,477 |

See accompanying auditors' report on supplemental information.

Georgia Gwinnett College Foundation, Inc. and Subsidiaries

Supplemental Information - Consolidating Statement of Financial Position

June 30, 2023

| | Geo | Georgia Gwinnett | | | | | | | | | | | | |
|---|---------|------------------|----|-----------------------------------|------|------------------------|----|----------------------------|----|------------------------------|----|--------------|----|--------------|
| | College | | GC | GGC Real Estate Parking I, LLC | | GGC Foundation, LLC | | GGC Student Center, LLC | | GGCF Athletic Fields, LLC | | | | |
| | Fou | Foundation, Inc. | | | | | | | | | | Eliminations | | Consolidated |
| | | | | Ass | sets | S | | | | | | | | |
| Assets | | | | | | | | | | | | | | |
| Cash | \$ | 1,417,605 | \$ | 72,416 | \$ | 95,105 | \$ | 84,969 | \$ | 34,118 | \$ | - | \$ | 1,704,213 |
| Restricted cash | | - | | 275,135 | | 6,023,000 | | 1,835,872 | | 983,240 | | - | | 9,117,247 |
| Investments | | 7,256,455 | | 370,000 | | 1,664,000 | | 261,000 | | 340,687 | | - | | 9,892,142 |
| Investments - restricted | | - | | 537,101 | | 1,646,395 | | 1,209,185 | | 695,304 | | - | | 4,087,985 |
| Pledges receivable, net | | 1,030,359 | | - | | - | | - | | - | | - | | 1,030,359 |
| Due from related party - College | | 2,135 | | - | | - | | - | | 17,842 | | - | | 19,977 |
| Due from affiliates | | 266,000 | | - | | 32,732 | | - | | - | | (298,732) | | - |
| Interest income receivable | | - | | - | | - | | - | | 7,711 | | - | | 7,711 |
| Investment in sales-type leases, net | | - | | 7,562,764 | | 80,936,933 | | 27,854,242 | | 13,215,090 | | - | | 129,569,029 |
| Land | | - | | - | | 8,262,388 | | - | | - | | - | | 8,262,388 |
| Other assets | | _ | | | | <u>-</u> | | | | 8,571 | _ | | | 8,571 |
| Total assets | \$ | 9,972,554 | \$ | 8,817,416 | \$ | 98,660,553 | \$ | 31,245,268 | \$ | 15,302,563 | \$ | (298,732) | \$ | 163,699,622 |
| | | | | Liabilities an | ıd N | Net Assets | | | | | | | | |
| Liabilities | | | | | | | | | | | | | | |
| Accounts payable | \$ | 32,138 | \$ | _ | \$ | 658,660 | \$ | _ | \$ | 9,967 | \$ | - | \$ | 700,765 |
| Due to related party - College | | 135,701 | | _ | | , <u>-</u> | | - | | | | - | | 135,701 |
| Interest expense payable | | _ | | 29,917 | | 1,985,751 | | 595,482 | | 291,970 | | - | | 2,903,120 |
| Due to affiliates | | 32,732 | | 266,000 | | , , , <u>-</u> | | · - | | · - | | (298,732) | | - |
| Notes and bonds payable, net | | - | | 7,680,476 | | 86,530,712 | | 27,010,205 | | 13,591,933 | | - | | 134,813,326 |
| Total liabilities | | 200,571 | | 7,976,393 | | 89,175,123 | | 27,605,687 | | 13,893,870 | | (298,732) | | 138,552,912 |
| Net Assets | | | | | | | | | | | | | | |
| Without donor restrictions | | 1,809,145 | | 471,023 | | 8,871,430 | | 3,378,581 | | 1,382,006 | | - | | 15,912,185 |
| Without donor restrictions - board designated | | 2,307,752 | | 370,000 | | 614,000 | | 261,000 | | 26,687 | | - | | 3,579,439 |
| With donor restrictions | | 5,655,086 | | - | | - | | - | | - | | - | | 5,655,086 |
| Total net assets | | 9,771,983 | | 841,023 | | 9,485,430 | | 3,639,581 | | 1,408,693 | | - | | 25,146,710 |
| Total liabilities and net assets | \$ | 9,972,554 | \$ | 8,817,416 | \$ | 98,660,553 | \$ | 31,245,268 | \$ | 15,302,563 | \$ | (298,732) | \$ | 163,699,622 |

See accompanying auditors' report on supplemental information.

Georgia Gwinnett College Foundation, Inc. and Subsidiaries

Supplemental Information - Consolidating Statement of Activities and Changes in Net Assets

For the Year Ended June 30, 2023

Georgia Gwinnett

1,555,634

704,957

446,750

1,151,707

8,620,276

9,771,983

Total expenses

Change in Net Assets

Net Assets, June 30, 2022

Net Assets, June 30, 2023

Change in Net Assets, After Transfers

Transfers

College GGC Real Estate GGC Foundation, GGC Student GGCF Athletic Foundation, Inc. Parking I, LLC LLC Center, LLC Fields, LLC Consolidated Eliminations Support and Revenue - \$ - \$ \$ Contributions of cash and other financial assets - without donor restrictions 189,757 \$ 189,757 Contributions of nonfinancial assets - without donor restrictions 228,674 228,674 1,024,988 Contributions of cash and other financial assets - with donor restrictions 1,024,988 Uncollectible pledges (39,821)(39,821)Rental income 121,717 787,906 75,784 460,118 1,445,525 Income from investment in sales-type leases 600,262 3,832,463 996,859 679,303 6,108,887 Interest and dividend income 244,383 30,763 97,185 41,026 29,480 442,837 Net realized and unrealized gains on investments 394,961 (5,788)(19,908)(12,464)1,494 358,295 Loss on lease termination (705,232)(705,232)37,649 Other income 31,015 68,664 180,000 (180,000)Management fee income Total support and revenue 2,260,591 41,722 4,697,646 1,101,205 1,201,410 (180,000)9,122,574 Operating Expenses College events 3,991 3,991 Program and administrative 564,537 564,537 Grants and scholarships 987,106 987,106 Total operating expenses 1,555,634 1,555,634 Occupancy Expenses Interest 464,079 3,121,150 953,186 595,682 5,134,097 Professional fees 12,518 26,078 12,036 8,533 59,165 Management fee expense 50,000 50,000 50,000 30,000 (180,000)27,987 611,557 Repairs and maintenance 1,060,365 1,699,909 Other occupancy expenses 8,316 8,316 Total occupancy expenses 554,584 4,257,593 1,015,222 1,254,088 (180,000)6,901,487

See accompanying auditors' report on supplemental information.

554,584

(512,862)

(446,750)

(959,612)

1,800,635

841,023

4,257,593

440,053

440,053

9,045,377

9,485,430

1,015,222

85,983

85,983

3,553,598

3,639,581

1,254,088

(52,678)

(52,678)

1,461,371

1,408,693

(180,000)

8,457,121

665,453

665,453

24,481,257

25,146,710