Xavier University Annual Information Year Ended June 30, 2024

As required by Continuing Disclosure Agreements for:

\$22,245,000
State of Ohio
Higher Education Facility
Refunding Revenue Bonds
(Xavier University 2025 Project)
(Forward Delivery)

\$179,850,000 State of Ohio Higher Education Facility Revenue Bonds (Xavier University 2024 Project)

\$47,185,000
State of Ohio
Higher Educational Facility
Revenue Bonds
(Xavier University 2020 Project)

\$25,000,000
State of Ohio
Higher Educational Facility
Revenue Bonds
(Xavier University 2016 Project)

\$49,955,000
State of Ohio
Higher Educational Facility
Revenue Bonds
(Xavier University 2015C Project)

Faculty and Employees

As of November 1, 2024, the University had approximately 969 full-time and part-time continuing employees and 319 temporary employees. These numbers include all employees. The University believes that it provides a competitive compensation program for faculty and staff and it is able to attract and retain qualified persons. The University has 380 full-time faculty; of this number, 243 are tenured or tenure-track faculty. Of the tenured and tenure-track faculty, 48% are female; 98% of full-time tenured or tenure-track faculty (excluding administrators who hold faculty rank) hold a doctoral degree or the equivalent terminal degree. The student-faculty ratio is 10:1 for the 2024-25 academic year.

The University's patrol officers (approximately 16 people) are represented by the Xavier University Patrol Officers Association. No other employees of the University are represented by a union. The University believes that its employee relations are favorable.

No significant change in the size or composition of the work force is expected in the near future.

Retirement Plans

The University has a 403(b) defined contribution plan through Teachers Insurance and Annuity Association (TIAA) that covers substantially all full-time employees. Eligible employees are required to make contributions of 2% to 5% of their qualified compensation.

The University contributes amounts ranging from 5% to 10% of each participant's eligible compensation; this amount varies depending on the participant's length of service with the University. Employees hired after October 1, 2023 have a one-year waiting period before participating in the retirement plan, and all previously hired employees were required to participate at the start of employment. University contributions to the retirement plan amounted to approximately \$6,712,000 in Fiscal Year 2024.

All contributions to TIAA are used to purchase individual contracts. Participants are fully vested after three years of employment. The University has no unfunded pension obligations as its retirement plan is a defined contribution plan and is funded on a current basis.

The University also offers supplemental voluntary defined contribution plans with no matching provisions. Refer to Notes 12 and 13 of the University's audited financial statements for additional information on these plans.

Insurance

The University maintains comprehensive insurance coverage on its assets. Buildings, other real property and equipment are insured on a replacement value basis with a \$50,000 deductible on buildings and equipment (\$100,000 water damage deductible per building- not including flood or water back up). For the 2024-25 policy year (which ends July 1, 2025), campus properties are insured for \$691,497,449 for buildings, \$45,444,098 for personal property, \$9,277,593 for electronic and data processing coverage, \$28,727,682 coverage for library materials including valuable papers and records, and \$1,589,413 for special fine arts property.

The University carries business interruption insurance that protects against loss of income up to \$42,620,000 resulting from damage to real property and equipment per occurrence. Losses of money and securities are insured up to \$500,000 per occurrence. Cyber security insurance is carried that protects the University against loss due to data security breaches in the amount of \$3,000,000 per occurrence.

Personal injury and property damage liability coverage is provided under a comprehensive general liability policy with loss limits of \$1,000,000 per occurrence and \$2,000,000 in the aggregate and umbrella policies with a single loss limit of \$25,000,000. Liability insurance for officers and trustees is also carried in an aggregate amount of \$10,000,000.

Enrollment

Total enrollment at the University was 5,504 students in fall 2024. The full-time equivalent enrollment (a combination of full-time and part-time undergraduate and graduate student headcount, based on a specific full-time equivalent credit hour load for part-time students) is 5,288 for the current academic year. For the fall 2024 term, the University enrolled 4,081 full-time and 160 part-time undergraduate students, and 1,263 graduate students; 58% of the graduate students are part-time students.

Since the 2004 entering class, 75% of each of the University's entering freshman classes have graduated from the University within six years, on average. The average freshman to sophomore year retention rates for the most recent five years is 83%. For the most recent year, the freshmen to sophomore year retention rate was 78%.

The following table shows headcount and full-time equivalent (FTE) undergraduate and graduate enrollment for the past five academic years, including the current year.

Academic Year	Headcount Undergraduate <u>Enrollment</u>	FTE Undergraduate <u>Enrollment</u>	Headcount Graduate Enrollment	FTE Graduate Enrollment
2020-21	5,304	5,170	1,808	1,415
2021-22	5,145	5,028	1,506	1,210
2022-23	4,860	4,748	1,269	1,036
2023-24	4,758	4,672	1,258	1,046
2024-25	4,241	4,164	1,263	1,124

Enrollments in the table above are as of the official fall census date each year. The FTE enrollment numbers are computed for undergraduates as full-time headcount plus part-time student credit hours divided by 12. FTE graduate enrollment is computed as graduate credit hours divided by 9.

For the 2024-25 academic year, the geographic distribution of undergraduate enrollment includes students from 47 states, the District of Columbia, 2 U.S. territories, and 33 foreign countries. The top five states represented for 2024-25 are Ohio (1,965), Indiana (270), Illinois (250), Kentucky (230), and New York (154).

The following table shows the number of freshman applications received, the number accepted for admission, the percentage of applicants accepted, the size of the entering first-year,

full-time, freshman class, and the enrollment yield percentage of the accepted applicants. The data exclude adult part-time and Accelerated Bachelor of Science in Nursing (ABSN) students.

Academic	Applio	cations	%	Entering	% of
<u>Year</u>	Received	Accepted	Accepted	Class Size	Accepted
2020-21	14,805	12,024	81.2%	1,309	10.9%
2021-22	15,199	12,770	84.0	1,184	9.3
2022-23	14,851	12,547	84.5	1,189	9.5
2023-24	16,725	14,671	87.7	1,225	8.3
2024-25	14,722	12,644	85.9	925	7.3

The academic profile of entering freshman students remains consistent within the University's targets. The mid 50% range for the Scholastic Aptitude Test (SAT) and the American College Test (ACT) follows:

Academic <u>Year</u>	SAT Mid 50% Range	ACT Mid 50% Range
2020-21	1080-1250	22-28
2021-22	1100-1290	22-28
2022-23	1140-1300	23-30
2023-24	1120-1300	22-29
2024-25	1100-1290	21-29

Beginning in the 2020-21 Academic Year, the University did not require submission of SAT or ACT scores for admission. However, of freshmen entering in fall 2024, 341 students submitted ACT scores (37% of the class) and 142 submitted SAT scores (15% of the class), and some students submitted both. The scores in the table above reflect the Mid-range 50% for those students submitting scores.

Of students entering class in fall 2024 who supplied their class rank, 26% were in the top 10% of their respective high school class and 83% were in the top 50% of their class.

The University competes for students principally with several Ohio residential state universities as well as a group of private liberal arts colleges in the Midwest region. The list of primary competing schools includes:

<u>Public Institutions</u>	<u>Private Institutions</u>
University of Cincinnati	University of Dayton
Miami University	St. Louis University
The Ohio State University	Marquette University
Indiana University	Loyola University Chicago
Ohio University	Butler University

The University is likely to face increased competition for students and cannot provide any assurances that the existing demand for its educational programs will continue. Significant decreases in the University enrollment could adversely affect the University's financial position.

Tuition, Fees and Room and Board

The University meets the costs of its operations primarily through tuition, fees, room and board, gifts and grants, auxiliary income, and endowment income. For the Fiscal Year ended June 30, 2024, approximately 71% of the University's gross annual unrestricted operating revenues were from tuition and fees. (See **Financial Aid.**)

The net tuition and fees charged by the University are set at levels that typically provide less than is required to fully fund the actual costs of operation of the University. A portion of unrestricted gifts and grants is used to offset the difference. An annual endowment appropriation, investment income, and other revenues are also used to fund operations.

The following table sets forth the University's tuition, mandatory fees, and room and board rates for full time undergraduate students and the corresponding total revenues for all students for the indicated years. All amounts are shown gross of student financial aid.

Fiscal <u>Year</u>	Tuition & Mandatory Fees	Typical Room & Board	Total Tuition & Mandatory Fees & Typical Room & Board	Total Revenue from Tuition & Fees & Room & Board
2021	\$42,460	\$13,310	\$55,770	\$267,357,000
2022	42,460	13,580	56,040	258,570,000
2023	45,000	13,820	58,820	258,677,000
2024	48,125	13,820	61,945	270,660,000
2025	50,410	13,920	64,330	N/A

The University believes that competition for students among its public and private competitors and the current economic environment will continue to put pressure on the University's ability to generate revenue through higher tuition and fees. Conversely, substantial increases in tuition and fees may diminish the University's ability to achieve its specific enrollment objectives.

The following table compares the tuition (excluding mandatory fees) for full time undergraduate students to other private universities and colleges with which the University competes for students. Public universities often charge substantially less tuition, particularly for in-state students. The list below does not include the University's public university competitors.

<u>Institution</u>	<u>2024-25</u>	<u>Institution</u>	<u>2024-25</u>
Saint Louis University	\$54,760	University of Dayton	\$49,140
Loyola University Chicago	52,230	Butler University	46,570
Marquette University	50,070	Xavier University	50,410

Source: The College Board. The College Board no longer collects fees, only annual tuition costs.

Financial Aid

The University seeks to address the financial need of all students as determined by utilizing information provided by students on the Free Application for Federal Student Aid (FAFSA). The University also offers academic and talent-based student financial aid.

Financial aid for full-time undergraduate students is given in the forms of scholarships, grants and on-campus employment. Approximately 99% of full-time undergraduate students received some form of aid during the 2023-24 academic year. The total amount of aid received by students in 2023-24 was approximately \$130,300,000.

The following table lists the sources of student financial aid in the 2023-24 academic year.

Source	<u>Amount</u>	% of Total
University aid:		
Tuition aid	\$118,571,000	91.0%
Room & board aid	<u>4,789,000</u>	<u>3.7%</u>
University aid, total	\$123,360,000	94.7%
Federal grants	4,746,000	3.6%
State grants	<u>2,194,000</u>	<u>1.7%</u>
	\$\$130,300,000	100.0%

There is no assurance that the current level of federal, state or University assistance will be maintained in future years. Any change in the availability of financial aid from these sources could inhibit the University's ability to attract students from all socioeconomic groups. The University forecasts that University aid (excluding federal and state grants) in the 2024-25 academic year will total approximately \$112,215,000.

Budget Procedures

The University's annual operating budget recommendation is developed by the Office of Financial Planning and Budgets and is reviewed by the University Planning and Resourcing Council which provides feedback and makes budgetary recommendations to the President. The annual budget must be approved by the Finance Committee and the full Board.

The following factors, among others, are considered in developing the annual budget: strategic priorities, enrollment estimates, tuition pricing, financial aid, new programs, compensation, capital spending and liquidity. General fiscal control is exercised on a daily basis by senior administrators, financial managers, the Office of Financial Planning and Budgets, and the Controller's Office. The University actively manages operations including cost management measures to achieve desired annual operating margins.

The University's budget, year-to-date results, and projected year-end operating results are reviewed with the Finance Committee of the Board on a quarterly basis.

The University maintains a reserves policy that provides for the maintenance of available liquid reserves. Appropriate provisions are made to ensure that the balance in reserve accounts is managed in accordance with the reserves policy.

Certain Financial Information

The University's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. The financial statements for the years ended June 30, 2024 and 2023 were audited by Deloitte & Touche LLP.

The following table presents the University's Condensed Statements of Financial Position, as derived from audited financial statements, for each of the past five Fiscal Years as of June 30.

	2020	2021		2022		2023	2024
ASSETS		(Dollars in thousands)					
Cash	\$ 31,600	\$ 37,567	\$	11,700	\$	14,406	\$ 28,695
Short-term investments	33,236	11,032		7,988		16,584	30,597
Student accounts receivable, net	3,601	3,923		4,145		2,841	4,267
Student loans receivable, net	1,637	1,379		1,163		1,139	1,004
Accrued income receivable	2,104	5,155		692		854	1,562
Contributions receivable, net	42,265	38,486		30,513		45,255	99,023
Prepaid expenses and deferred charges	5,920	6,939		7,694		7,526	10,119
Investments	296,350	389,272		352,552		329,530	339,999
Operating lease right-of-use assets	-	2,306		1,988		1,670	1,959
Construction in progress	9,900	13,360		15,720		26,339	10,248
Investment in plant, net	 333,443	332,825		338,264		334,951	340,683
TOTAL ASSETS	\$ 760,056	\$ 842,244	\$	772,419	\$	781,095	\$ 868,156
LIABILITIES AND NET ASSETS							
LIABILITIES:							
Accounts payable and accrued expenses	\$ 10,842	\$ 8,721	\$	8,316	\$	8,989	\$ 13,747
Advance payments and deposits	8,299	8,261		7,329		5,992	5,483
Accrued compensation costs	8,952	19,450		9,505		8,449	9,006
Accrued postretirement benefit costs	2,340	2,189		2,416		2,417	2,071
Deferred revenue	12,079	13,202		12,034		12,174	11,477
Interest rate swap	27,708	19,905		10,028		6,408	4,315
Operating lease liabilities	-	2,136		1,645		1,136	1,481
Indebtedness	190,082	186,506		180,769		172,570	164,179
Refundable advances	1,126	630		268		96	19
Total liabilities	261,428	261,000		232,310		218,231	211,778
NET ASSETS:							
Unrestricted (without donor restrictions)	257,198	287,181		277,797		271,009	276,376
With donor restrictions	241,430	294,063		262,312		291,855	380,002
Total net assets	498,628	581,244		540,109		562,864	656,378
TOTAL LIABILITIES AND NET ASSETS	\$ 760,056	\$ 842,244	\$	772,419	\$	781,095	\$ 868,156

The following table presents the University's Condensed Statements of Activities, as derived from audited financial statements, for each of the past five fiscal years as of June 30.

	2020		2022 in thousands)	2023	2024
OPERATING REVENUES:					
Tuition and fees	\$ 224,008		228,284 \$	226,978	\$ 238,889
Less student aid	(91,373)	(102,022)	104,918)	(110,703)	(118,571)
Net tuition	132,635	136,049	123,366	116,275	120,318
Sales and services of auxiliary enterprises	43,882	38,718	47,707	52,164	51,570
Less student aid	(3,461)	(3,950)	(4,052)	(4,332)	(4,789)
Net auxiliary enterprises	40,421	34,768	43,655	47,832	46,781
Government grants and contracts	3,513	13,042	3,165	2,456	3,100
Private gifts, grants and contracts	15,115	12,579	16,737	17,128	33,680
Endowment income used in operations	6,551	6,958	8,713	10,955	14,311
Investment return — operating	2,706	1,045	(4,572)	1,502	5,043
Other sources	3,617	2,741	2,830	3,125	3,190
Total operating revenues	204,558	207,182	193,894	199,273	226,423
OPERATING EXPENSES:					
Instruction	76,539	78,001	76,361	75,840	73,029
Research*	ŕ	,	,	ŕ	48
Public service	1,137	875	1,078	905	727
Academic support	11,449	10,749	11,265	13,521	15,377
Student services	20,977	18,891	19,517	21,975	21,664
Institutional support	30,594	28,721	32,971	36,156	38,169
Operation and maintenance of plant	15,360	19,251	15,142	16,964	17,175
Auxiliary enterprises	43,160	39,709	43,081	48,871	53,401
Total operating expenses	199,216	196,197	199,415	214,232	219,590
Increase (Decrease) in net assets from operations	5,342	10,985	(5,521)	(14,959)	6,833
NONOPERATING ACTIVITIES:					
Contributions and change in contributions receivable					
for nonoperating purposes Contributions and change in contributions receivable to	5,947	(56)	(6,850)	16,968	52,017
endowment funds	3,791	5,109	7,034	3,121	6,939
Investment return — net of amounts used in operations	(7,858)		(43,865)	14,211	23,936
Actuarial change in annuity liability	108	(936)	373	(208)	1,350
Actuarial change in post-retirement health care benefits	(547)	151	(227)	2	346
Change in fair value of interest rate swap agreements	(9,673)	7,803	9,877	3,620	2,093
Loss on debt defeasance	-	(1,953)	-	-	-
Gain (Loss) on disposal of property	_	(514)	_	_	_
Gain (Loss) on contract termination	-	()	(1,956)	_	_
Contributed capital from affiliated entity	1,788	_	-	_	_
Increase (decrease) in net assets from nonoperating activitie	(6,444)	71,631	(35,614)	37,714	86,681
INCREASE (DECREASE) IN NET ASSETS	(1,102)		(41,135)	22,755	93,514
NET ASSETS — Beginning of year	499,730	498,628	581,244	540,109	562,864
NET ASSETS — End of year	\$ 498,628	\$ 581,244 \$	540,109 \$	562,864	\$ 656,378

^{*}In accordance with ASC 730-10-50-1, research expense is reported separately for FY24. As the amounts are small, we have not restated operating expenses for prior years to identify research expenses.

Alumni

The University has more than 160,000 alumni, parents and friends throughout the United States and the world. The National Alumni Association has a network of 50 chapters across the country supporting the University's efforts in the areas of development, admissions, athletics, academic programs, community engagement, lifelong learning and special events. These initiatives serve to keep alumni informed, inspired and engaged with the University.

The University operates an alumni program called the Enrollment Ambassador Program that enhances student recruitment through alumni, parents, faculty, and staff phone calls to prospective students. Alumni and parents also attend college fairs and host freshman sendoffs as part of the overall support for the recruitment and enrollment process. The University's marketing research studies show that the activities of this program are among the most effective influences on students enrolling in the University.

In Fiscal Year 2024, the University's alumni contributed approximately \$20.6 million. Over the last 5 years, an average of 12% of the University's alumni contributed annually to the University. The University solicits gifts for capital, programmatic, operating and other purposes. All sources of support include alumni, friends, parents, foundations, corporations and other agencies. The following table sets forth gifts received from alumni over the last five Fiscal Years.

Fiscal Year	Amount <u>Contributed*</u>	% of Alumni Participation
2020	\$16,625,000	12
2021	14,230,000	11
2022	13,848,000	15
2023	16,667,000	12
2024	20,581,000	12

^{*} These totals include donations received from private/family foundations of University alumni.

Major Fundraising Campaigns

The University is in the quiet phase of the next capital campaign – MAGIS with a goal of \$500 million. As of November 2024, \$278.3 million has been committed; with pending verbal commitments of \$12.8 million for a total of \$291.1 million. The initial funding priority of the campaign is the proposed College of Osteopathic Medicine and Bio-Science Building with a goal of \$220 million of which nearly \$92.6 million has been raised to date. The remaining \$280 million of the campaign goal will be for the Endowment (\$130 million), Annual Fund (\$110 million) and Initiatives from the Strategic Plan (\$40 million).

Fundraising Expenses

The University is efficient in its fundraising operations. Fundraising expenses average less than \$0.06 in operating costs for every \$1.00 of total gift income in the Annual Fund and less than \$0.11 for every dollar in total gift income received.

Annual Fund

A critical component of the overall success of the campaign and the University lies in the contributions to the annual fund. The following table sets forth those contributions.

Fiscal Year	Annual Fund Contributions
2020	\$ 8,164,000
2020	6,373,000
2022	7,824,000
2023	8,329,000
2024	10,570,000

Gifts, Grants and Bequests

The University annually solicits gifts, grants, and bequests for University priorities and current operations. Sources of support include alumni, parents, friends, private foundations and corporations.

The following table sets forth the total amounts received as gifts, grants, and matured bequests in each of the last five Fiscal Years.

Fiscal Year	<u>Unrestricted</u>	Restricted	<u>Total</u>
2020	\$1,615,000	\$23,115,000	\$24,730,000
2021	2,025,000	18,906,000	20,931,000
2022	1,908,000	21,763,000	23,671,000
2023	2,313,000	18,656,000	20,969,000
2024	1,470,000	35,815,000	37,285,000

The University has been the beneficiary of substantial gifts and grants from national and local foundations and from corporate donors in support of capital projects, new programs and other University purposes. The following is a representative list of major organizations that made significant pledges or cash contributions to the University over the past five years.

Corporations

Foundations

Western & Southern Fund	John J. & Mary Schiff Foundation
PNC Foundation	Williams Foundation
General Electric Foundation	Ruth J. & Robert A. Conway Foundation
Beckman Weil Shepardson, LLC	Schell Foundation for Education
Beacon Orthopaedics	The Greater Cincinnati Foundation
Sedler Family Foundation	Sargent Family Foundation
S.E.C. Charitable Corp.	Heidt Family Foundation
Fifth Third Bank	Robert J. Kohlhepp Charitable Trust
Joseph Management	Castellini Foundation
Horan Associates	Farmer Family Foundation
NBC II, LLC	Fidelity Charitable Gift Fund
GE Aviation	James J. and Joan A. Gardner Family Foundation
Home City Ice	H.B., E.W., and F.R. Luther Charitable Foundation
TriHealth	The P&G Fund of the Greater Cincinnati Foundation
Mercy Health	Robert and Adele Schiff Family Foundation
BlueStar	L&L Nippert Charitable Foundation
Johnson Investment Council	American Endowment Foundation

The University annually solicits gifts and grants from foundations and corporations for both current operating purposes and capital needs. The following table provides the last five fiscal years of total funds received in gifts and grants from these sources.

Fiscal Year	Total Gifts & Grants from Foundations & Corporation
2020	\$13,872,000
2021	9,532,000
2022	10,064,000
2023	10,617,000
2024	18,255,000

There can be no assurance that the amount of gifts, grants and bequests received by the University will remain stable or increase in the future. Future economic and other conditions, and actions by the federal government, including changes in regulations affecting the tax treatment of such contributions, may affect the level of giving in the future.

Investments (Including Endowment and Similar Funds)

Investments at June 30, 2024 comprised the following:

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		Market Value
U.S. government and agency obligations		\$16,432,000
Corporate stocks and stock funds		202,710,000
Corporate bonds and bond funds		49,286,000
Mortgage and asset-backed securities		1,530,000
Alternative investments		68,251,000
Real estate		<u>1,790,000</u>
		\$339,999,000

Investments include both endowment and non-endowment accounts. As of June 30, 2024, the total market value of the University's endowment was approximately \$269,006,000, including approximately \$142,027,000 of permanently restricted net assets.

The University's endowment and similar funds include:

- (1) True Endowment Funds, which are restricted by the donor as to the use of principal and restricted or unrestricted by the donor as the use of investment returns;
- Quasi-Endowment Funds, which are unrestricted or restricted by donors as to use, but designated as quasi-endowment by the Board of Trustees (a) to fulfill the donor's wishes, implied but not stipulated as a condition of the gift or (b) to invest and administer as an endowment indefinitely;
- (3) Undistributed investment returns on True Endowment Funds and Quasi-Endowment Funds.

Substantially all of the endowments are pooled for investment purposes. Individual True or Quasi-Endowment funds subscribe to, or dispose of, units in the pooled investment portfolio at the market value per unit as of the end of the quarter immediately following the transaction.

The University has adopted a total return approach to investing, asset allocation and in making appropriations from its endowment. This includes a spending policy that appropriates 4.25% of the average market value of the previous twelve quarters. With Board approval, an additional \$4.6 million distribution was made in FY2024 for an effective spending rate of 5.97%.

In accordance with the University's Investment Policy, the investment assets (including the endowment) are diversified within a variety of asset classes including large cap equity, small cap equity, international equity, fixed income, private equity, hedge funds and real estate funds. Approximately 93% of the assets are managed by external investment managers through separate accounts or mutual funds. Overall financial investment strategy, development and execution is monitored by the Finance Committee of the Board, and administered by University management and an outside investment consultant. The remaining funds are primarily large cap equities donated to the University that continue to be held and monitored by University management and the Finance Committee.

The market value of the University's endowment as of the close of the last five Fiscal Years, the investment return (investment income and realized and unrealized gains/losses), and the endowment appropriation used in support of the University's operations, are set forth in the table below.

Fiscal Year	Market Value	Investment Return	Appropriation Used in Operations
2020	\$198,613,000	\$(1,533,000)	\$6,551,000
2021	259,332,000	61,871,000	6,958,000
2022	225,434,000	(32,638,000)	8,713,000
2023	243,821,000	23,834,000	10,955,000
2024	269,006,000	34,715,000	14,311,000

Outstanding Indebtedness

The University's outstanding indebtedness is detailed in Note 11 of the audited financial statements for the year ended June 30, 2024.