

KEVORK SULAHIAN

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Summary

Senior ML Solutions Engineer with 6 + years building and operationalising LLM-based products and 4 years in a customer-facing lead role at SuperAnnotate, guiding the company from pre-seed to Series B. Drove multiple enterprise deployments including my personal project FinMas, a multi-agent workflow that eliminates redundant fine-tuning spend and delivered end-to-end projects in model evaluation, custom tuning and agent orchestration. Ready to leverage this blend of technical depth and account leadership as an Enterprise Technical Success Manager

Work Experience

Superannotate

Jun 2021 - Present

Senior ML Solutions Engineer

EMEA

- Provided expert consultation and presented tailored solutions to clients' challenges, building trust and cultivating strong professional relationships, resulting in increased client satisfaction and retention
- Demonstrated product capabilities, facilitated integration, and developed deep learning pipelines to meet diverse client requirements. Conducted webinars to communicate solutions, offering insights and guidance to team members with limited AI expertise. Liaised with engineering teams to communicate customer concerns and feature requests. Collaborated with the sales team throughout pre- and post-sales processes to ensure a seamless client experience. Consulted with enterprise clients on building and fine-tuning Large Language Models
- Actively contributed to enterprise demonstrations and took the state-of-the-art project to the end, including tools such as LLM, VLM, and Agents and on.

I have participated in live webinars and conferences by presenting technical insights, showcasing innovative solutions, and engaging with industry professionals to foster knowledge exchange and collaboration.

MINISTRY OF ECONOMY OF THE REPUBLIC OF ARMENIA

Oct 2018 - Jun 2021

Data Scientist

Yerevan, Armenia

- Developed and implemented data-driven methodologies using PyTorch and other tools to deliver insights that improved economic policies. Communicated results clearly to ministers and department heads to support informed decision-making
- Stayed up to date with all papers released and implemented in order to forecast the economy accurately

Zaka

Jul 2020 - Sep 2020

Deep Learning Researcher intern

EMEA

- Developed AI solutions for industry projects using Python and Jupyter notebooks, ensuring code was well-documented. Collaborated with the project lead to review progress and followed Agile development practices. Finalized solutions to meet company standards and obtained final approval

DataPoint Armenia

2023 - Jun 2024

Mentor

Remote

- Mentorship and Development: Providing one-on-one and group mentoring sessions to help K-Minds members enhance their skills, knowledge, and professional growth. This includes offering guidance on technical projects, career advice, and personal development strategies.
- Professional Growth: Assisting mentees in setting and achieving their career goals, including resume building, interview preparation, and networking opportunities.
- Community Building: Fostering a collaborative and supportive environment that encourages innovation, knowledge sharing, and continuous learning among the K-Minds community.

Education

WQU

Sep 2022 - Sep 2024

MSC in Financial Engineering

Remote

- **Achievements:** <https://github.com/KevorkSulahian/agent-llm-for-better-results>

American University of Armenia

Sep 2017 - May 2021

BS in Computer Science

Armenia, Yerevan

Skills

- Large Language Models, Machine Learning, PyTorch, GPU Architecture, Big Data, Data Science, Data Analysis, Data Engineering, Computer Vision, Product demonstration