

KAGGLE PROFILE

- https://www.kaggle.com/timurkhabirovich

PROFESSIONAL SUMMARY

Accomplished General Manager and Data Analyst with a proven track record at Velesstroy Construction, enhancing financial performance through expert data analysis and cost reduction strategies. Skilled in Python and leadership, I've driven project efficiencies and improved decision-making, showcasing a commitment to excellence and team success.

WORK HISTORY

Individual entrepreneur - General Manager

Remote • 11/2022 - Current

- Analyzing and reporting market, conducting competitor analysis, launching products into new market, improving financial performance
- Cultivated strong relationships with clients, vendors, and partners to ensure long-term success and loyalty.
- Drove year-over-year business growth while leading operations, strategic vision, and long-range planning.
- Increased net profit by 3 times

NDA - Data Analyst

Remote • 02/2023 - 10/2024

- Developing and maintaining data marts for product and cross-teams (SQL, Tableau)
- Executing Ad-hoc requests for analyzing product metrics and sales funnel of products
- Implementing new services, gathering business requirements, establishing reporting systems, and creating automated process (Python, Airflow)
- Suggesting product changes and estimated effect on product metrics
- Designing and conducting A/B tests, analyzing results
- Utilized data visualization tools to effectively communicate business insights.

Velesstroy Construction - Cost Analyst

Moscow, Russia • 08/2020 - 09/2022

- Formation of labour remuneration fund, coordination of memos on changing of financing limits, coordination of

SKILLS

- MS Excel
- MS SQL
- Data Analysis
- Python
- Tableau
- Financial Analysis
- Pandas
- Numpy
- Seaborn
- SQL
- Hadoop
- NoSQL
- Git
- Apache Spark
- A/B testing

EDUCATION

Ufa State Aviation Technical University

Ufa, Bashkortostan, Russia • 01/2019

M.D.: Economic Security

- Pre-graduation internship, Russian Ministry of Finance, Completed 2019
- Industrial practice, Rosneft, Completed 2017

Gymnasium No. 3

Meleuz, Bashkortostan, Russia • 05/2014

High School Diploma

investment applications for purchase of fixed assets, coordination of number of project staff, analysis of project documentation, calculation of costing, verification of customer's EP, preparation of estimates for Production and Technical Works.

- Optimized budget allocation for various departments through comprehensive cost analysis and forecasting.
- Reduced overall project costs by conducting thorough cost analysis and identifying areas for improvement.

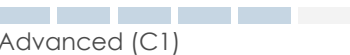
**Novochem - Financial Planner**

Ufa, Russia • 08/2018 - 05/2020

- Production planning and procurement
- Preparation and adjustment of cash budget
- Planning volumes of required raw materials and supplies in accordance with market demand for company's products
- Assessment of raw materials and products market for business plan formation
- Preparation of reports on key logistics indicators
- Drafted comprehensive financial plan to offer recommendations and supporting data.

**LANGUAGES**

**English**



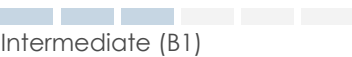
**Russian**



**Spanish**



**Turkish**



**Chorleywood Primary School**

London, United Kingdom • 08/2012

**English Language Courses:** English-as-a-Second-Language Education

**CERTIFICATIONS**

- Python for Data Science, AI & Development, IBM, 2022 November
- Data Science Methodology, IBM, 2022 November
- Python Project for Data Science, IBM, 2022 November
- Tools for Data Science, IBM, 2022 November