**KHALED ABU HASSAN**

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PROFESSIONAL SUMMARY

multimillion-dollar initiatives across diverse industries. Proven ability to manage cross-functional teams of up to 1,000 staff and oversee portfolios exceeding $50B. Expert in strategic planning, process optimization, and enterprise-level program execution, with a track record of delivering 95% of projects on time and under budget. Skilled in Lean Six Sigma, ERP implementation, and stakeholder alignment, driving operational efficiency improvements of up to 40% and increasing ROI by $8M+ over three years. Adept at navigating fast-paced environments and translating business goals into measurable outcomes.

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|  | | SKILLS |  | |
| * Strategic Planning & Execution * Program & Portfolio Management * Lean Six Sigma / Process Improvement * Customer Relationship Management (CRM) * Budgeting & Financial Oversight * Resource Allocation & Capacity Planning * PMO Governance & Compliance * (e.g., SAP, Oracle) * Hybrid) * program delivery and risk assessment skills * program delivery and risk assessment skills * program delivery and risk assessment skills * Change Management * Key Performance Indicator (KPI) Development * Tools (e.g., Salesforce) * CAPEX/OPEX) * Risk Assessment & Mitigation * Enterprise Resource Planning (ERP) Systems * Project Lifecycle Management (Agile, Waterfall. | |  |  | |
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|  | WORK HISTORY | | |  |

**Freelancer on Claims and Arbitration**, 04/2024 - Current

**PLLC**

* Managed multiple projects simultaneously while maintaining a high level of attention to detail and organization.
* Negotiated contracts with both clients and vendors effectively, ensuring mutually-beneficial terms were agreed upon.
* Enhanced client satisfaction by delivering high-quality work within deadlines.
* Analyzed user feedback to gather input and identify areas required for improvement.

**Project Director/Operations Director**, 08/2007 - 12/2023

**Al Jaber Engineering** – Doha-Qatar

* Directed cross-functional teams of 50+ across engineering, finance, and operations to deliver enterprise-level projects on time and under budget, achieving a 98% on-time delivery rate over a 3-year period.
* Optimized operational workflows and implemented strategic process improvements, reducing project cycle times by 25% and increasing team efficiency by 30% across global operations.
* Managed $20M+ in annual project budgets, maintaining financial compliance and achieving cost savings of $2.5M through vendor negotiations and resource reallocation.
* Spearheaded digital transformation initiatives, including ERP and CRM system integrations, resultingin a 40% improvement in data accuracy and a 50% reduction in manual reporting time.

**Project Manager**, 09/1991 - 06/2020

**Al Taawon Contracting Co** – Jordan

* Managed a portfolio of 20+ cross-functional projects valued at $1M–$7M each, achieving 97% on-time delivery and improving project success rate by 30% over 2 years/
* Developed detailed project scopes, schedules, and budgets, reducing scope creep incidents by 40% and maintaining budget adherence within 3% variance
* Implemented agile project management practices, increasing team velocity by 35% and reducing average delivery time by 25% across key deliverables.

**Partner & General Manager**, 10/2000 - 06/2007

**Khaled Abu Hasan Engineering & Contracting Co** – Amman - Jordan

* Oversaw all facets of business operations and strategic planning for a $15M enterprise, driving 28% revenue growth and a 35% increase in net profit over three fiscal years.
* Led a team of 75+ across sales, operations, and customer service, improving employee retention by

22% and enhancing customer satisfaction scores by 40% through performance development programs.

* Negotiated high-value partnerships and vendor contracts, resulting in a 20% reduction in operating costs and expanding market presence into three new regional territories.

**Construction Manager**, 08/1982 - 07/1990

**Ministry of Public Works** – Kuwait

* Managed construction projects valued at $10M–$50M, delivering 95% of projects on time and under budget, while maintaining safety standards and exceeding client expectations.
* Supervised and coordinated 150+ workers, subcontractors, and suppliers, optimizing team productivity by 30% and reducing project delays by 20% through efficient scheduling and resource management.
* Implemented cost-control measures, achieving a 15% reduction in material costs and a 10% reduction in labor costs, saving $3M annually across multiple projects.
* Conducted site inspections and ensured strict compliance with safety regulations, achieving a 40% reduction in safety incidents and a 100% pass rate on all regulatory audits.

EDUCATION

**M.D.**: Civil Engineering, 06/1982

**USSR** - Kharkov

ADDITIONAL INFORMATION

**Duties and Responsibilities Earlier Experience Completed Infrastructure Projects Additional**

**Completed Projects International Experience – Kuwait (1982–1990)**

**Professional Experience Professional training**

Total experience in construction and •ISO 9000 & Total Quality Management management •Construction Management

41 years Out of Them 24 years in GCC Countries •FIDIC International Contracts & Claims And 17 Years in ALJABER ENGINEERING COMPANY •Finance for Project Managers QATAR.

**Certificates:**

Attendance OHSAS 18001: 2007 OCCUPATIONAL HEALTH & SAFETY ASSESSEMENT SYSTEM

AUDITOR / LEAD AUDITOR CONVERSION COURSE

* Held full accountability for the end-to-end delivery of major infrastructure projects, ensuring seamless coordination between internal project teams, client representatives, statutory authorities, and government agencies.
* Ensured rigorous compliance with all contractual obligations and project specifications throughout the project lifecycle.
* Executed and enforced company-wide management systems, project-specific policies, technical drawings, approved method statements, and comprehensive Quality and HSE management programs.
* Oversaw subcontractor activities to ensure strict adherence to project scope, timelines, and contractual standards.
* Led the development of strategic manpower and equipment deployment plans, in close coordination with project controls teams, ensuring optimal execution over the full duration of each project.
* Structured and mobilized high-performance construction teams by defining goals, allocating roles and responsibilities, and fostering a results-driven culture across all operational levels.
* Continuously tracked project milestones, financial KPIs, and risk indicators—escalating concerns and initiating corrective actions as needed to maintain alignment with project objectives..
* Proactively identified risk areas, project delays, or operational inefficiencies—recommending and executing mitigation strategies to minimize impact.
* Actively participated in high-level coordination and progress meetings with clients to enhance collaboration, transparency, and execution efficiency.
* Monitored and mitigated potential disputes or claims stemming from design discrepancies or construction-related issues by taking early preventive actions.
* Conducted routine site inspections to verify quality assurance and safety compliance in accordance with regulatory and organizational standards.
* Ensured proper documentation, final inspections, and stakeholder approvals for the successful and timely handover of completed projects.

**Key Projects**

**1. Projects Director – Al Sheehaniya Area**

Appointed as the Projects Director overseeing multiple infrastructure projects in the Al Sheehaniya region. Al Jaber Engineering was recently awarded four major projects by the Public Works Authority (PWA) – Drainage and Local Roads Department:

* **Project 1:** Construction of TSE Transmission Pipeline along Dukhan Highway and TSE Main along Orbital Road between Dukhan Road and North STW (P023 C4 Gap) – Contract C823/1.
* **Project 2:** DS142-P01 – Roads & Infrastructure in Al Sheehaniya, Package 1. USD 75 Billion • **Project 3:** Construction of Strategic Trunk Sewer from Al Sheehaniya to Doha North STW, Package 2 (Microtunneling Works) USD 1 Billion.
* **Project 4:** Construction of Sewage Terminal Pumping Station at Doha North STW, Package 3 – Contract C823/3.

**Total Project Value:** Approx. USD 1.5 Billion

**Project Director – Design and Construction of New Orbital Highway and Truck Route (P023)**

**Contract 3:** Orbital Highway: Mesaieed to Salwa Road

**Client:** Ashghal

**Project Value:** USD 1.8 billion

**Role:** Project Director

This landmark project is a Joint Venture between Leighton Contracting Qatar WLL and Al Jaber Engineering. Scope of work includes the design and construction of approximately 65 km of highway infrastructure comprising:

* 31 km of Orbital Highway with five vehicle lanes and two dedicated truck lanes in each direction
* 26 km of 8- to 16-lane collector, distributor, and side roads
* Five grade-separated interchanges
* Multiple bridge structures and railway crossings
* Extensive utility installations including potable water, electricity, street lighting, TSE, telecom, ITS, QAF, QNBN, and Ooredoo
* 77 km of QP pipeline crossings with protective arch structures
* Various associated infrastructure works

**Operations Manager / Project Director – Design and Construction of New Orbital Highway and**

**Truck Route (P023)**

**Client:** Ashghal

**Project Value:** USD 1.8 billion

**Role:** Operations Manager / Project Director

Responsible for leading all aspects of project execution, coordination, and operational management for this large-scale infrastructure initiative.

**Site Preparation Works – GASAL Project**

**Location:** Ras Laffan Industrial City, Qatar **Client:** GASAL

**Position:** Operations Manager / Project Director

**Project Value:** USD 150 Million

Responsible for comprehensive enabling works including:

* Large-scale earthworks
* Dewatering operations
* Supply and installation of chain-link fencing and access gates

**RasGas Flow Assurance Project**

**Location:** Ras Laffan Industrial City, Barzan, Qatar

**Client:** RasGas

**Position:** Projects Manager

**Project Value:** USD 150 Million

Oversaw enabling and infrastructure works, comprising:

* Earthworks and grading
* Installation of chain-link fencing and gates
* Provision and installation of height restriction road barriers
* Road construction and related civil works

**Coast Guard Base Expansion – Smaisma**

**Project:** Expansion of Main Navigational Channel and Turning Basin

**Client:** CCC

**Position:** Projects Manager

**Project Value:** USD 350 Million

Directed offshore excavation and marine works, including:

* Construction of temporary bunds
* Dewatering operations
* Dredging and excavation of navigational channels and turning basins
* Screening, segregation, and disposal of dredged materials

**EPIC for Southern Perimeter Industrial Fence & Security Roads**

**Location:** Ras Laffan Industrial City, Qatar

**Client:** Qatar Petroleum

**Position:** Projects Manager **Project Value:** USD 350 Million **Scope of Work:**

Led the full EPC scope including:

* Design, supply, and installation of 22 km perimeter fencing (chain-link, palisade, demountable) with grounding system
* Construction of 22 km of security patrol access roads with underground utilities (culverts, duct banks)
* Relocation of critical security infrastructure (CCTV, solar panels, observation towers)
* Roadworks including Al Dhakira Road (1.6 km) and modification of Ras Mulaiji T-Junction

**Pearl GTL – Plant Office Area Road Paving Works**

**Location:** Ras Laffan, Qatar

**Client:** Pearl GTL

**Position:** Projects Manager **Project Value:** USD 140.9 Million **Scope of Work:**

Managed large-scale road infrastructure development including:

* Excavation and removal of 2.1 million m³ of subsoil
* Placement of 105,300 m³ of subgrade material
* Installation of 90,600 m³ and 80,750 m³ granular subbase
* Laying of 130,000 m² of 50mm asphalt wearing course

**EPIC for New Support Services Area – Phase 2 Site Development**

**Location:** Ras Laffan Industrial City, Qatar

**Client:** Qatar Petroleum

**Position:** Project Manager

**Project Value:** USD 165.84 Million

Directed full EPC scope for the development of approximately **3,000,000 m²** of land, including:

* Detailed engineering and design
* Site clearing, grading, and sabkha soil treatment
* Construction of a stormwater drainage system and duct banks
* Development of internal and external road networks

**Salwa International Highway Project – Interchanges & Waterworks**

**Client:** Ashghal

**Position:** Project Manager **Project Value:** USD 186.3 Million **Scope of Work:**

Managed multiple civil and infrastructure packages, including:

**Water Works:**

* Installation of ductile iron (D.I.) pipes (200mm to 400mm diameter)
* Removal of existing D.I. pipes (400mm & 500mm diameter) **Street Lighting Infrastructure:**
* Concrete foundations for 14m and 30m street lighting columns
* Installation of lighting columns and associated cable trench works (excluding cabling) **Interchange Construction (Interchanges 15, 17, 24, 29, 35, 42, 51, 62, 68, and 84):**
* Site clearance, demolition, and earthworks
* Construction of sub-base, road base, and flexible pavement surfacing
* Road marking and signage
* Bridge structural concrete works

**Company:** Khaled Abu Hasan Engineering & Contracting Co. – Amman, Jordan

**Position:** Partner & General Manager

**Period:** October 2000 – June 2007

Oversaw business operations, project execution, and client relations across civil and infrastructure projects in Jordan. Responsible for strategic planning, tendering, and delivering construction works in compliance with regulatory and quality standards.

**Rally Road Construction Project**

**Location:** [Specify Country or Region, if needed]

**Position:** Project Manager

**Project Value:** USD 1.6 Million

Successfully managed the construction of **31.5 km of rally roads**, including:

* Cut and fill earthworks
* Construction of 270 linear meters of retaining walls
* Installation of 11 reinforced concrete (RC) pipe and box culverts
* Grouted riprap and concrete lining for side slopes
* Installation of guardrails, cat eyes, road markings, and traffic signage

**Madaba – Um Al-Basateen Road Project**

**Location:** Jordan

**Position:** Project Manager

**Project Value:** USD 130 Million

Directed the construction of **11 km of four-lane highway** with median separation, including:

* Box girder interchange bridge (L=50 m)
* Extensive earthworks (cut and fill)
* Subgrade, sub-base, and base course layers
* Curbstone installation and concrete tiling
* Construction of retaining walls (1,100 linear meters; 3–6 m in height)
* Stormwater drainage system using RC pipes, 69 manholes, and culverts
* Road protection works (grouted riprap)
* Installation of guardrails, cat eyes, road markings, lighting poles, ducts, and telecom cables
* Informative, warning, and regulatory signage
* Landscaping for green zones

**Jordan Road Project – Phase II**

**Location:** Jordan

**Position:** Project Manager

**Project Value:** USD 105.8 Million

Managed the development of **8 km of highway** with four lanes and central New Jersey barriers, including:

* Construction of a 78-meter interchange bridge and a 44-meter underpass
* Earthworks totaling approx. 500,000 m³
* Retaining walls (760 m long, 3–10.25 m in height)
* RC drainage system (17 km of pipes and box culverts)
* Bridge and underpass concrete works
* Telecommunications cable installation
* Protective works using mortared and grouted riprap
* Full roadwork execution including sub-base, base course, and asphalt surfacing
* Installation of all road furniture: guardrails, cat eyes, markings, lighting, and signage

**Queen Alia International Airport Highway Upgrade**

**Location:** Jordan

**Position:** Project Manager

**Project Value:** USD 60 Million

Led the expansion of a **4.5 km highway** from two to four lanes, delivering full infrastructure upgrades, including:

* Approx. 1,250,000 m³ of earthworks (cut and fill), sub-base, base course, and asphalt pavement
* Relocation of telecommunication and electrical cables
* Extension of existing RC box and pipe culverts
* Extension of the underpass by 12 meters on both sides
* Installation of New Jersey barriers (80x118 cm) along the centerline
* Slope protection using grouted riprap
* Relocation of lighting infrastructure
* Road furniture installation (guardrails, cat eyes, and road markings)

**Wadi Mousa – Al Shouba Highway Construction**

**Location:** Jordan

**Position:** Project Manager

**Project Value:** USD 2.25 Million

Oversaw the **38 km highway project**, including full roadway reconstruction and upgrades:

* Demolition of existing road (6–8 m wide) and construction of new four-lane highway with shoulders
* Approx. 1,580,000 m³ of earthworks (cut and fill), three crushed material layers, and asphalt paving
* Slope protection using gabions, mattresses, and grouted riprap
* Installation of a stormwater drainage system (RC pipes, road gullies, catch basins, and box culverts)
* Laying of new D.I. water supply pipelines (200–500 mm diameter)
* Electrical and telecommunications cable works
* Installation of lighting, guardrails, cat eyes, signage, and road markings

**Al Qawasrny Complex – Truck Parking Facility Construction**

**Location:** Jordan

**Position:** Project Manager

**Project Value:** USD 25 Million

Managed the development of a **150,000 m² truck parking facility**, including:

* Construction of heavy-duty parking zones
* Erection of a concrete boundary wall enclosing the site
* Development of administration and maintenance buildings
* Associated road works and underground drainage systems Period : from Aug. 1991 to Sep. 2000

Khaled Abou Hasan-Senior Project Director / Projects Director

Company : Al Taawon Contracting Co. - Jordan Position : Project Manager

**Services Road Construction – Dead Sea Area**

**Location:** Jordan

**Position:** Project Manager

**Project Value:** USD 51.1 Million

Managed the **5 km road construction project** in a high-profile tourism area, which included:

* Approx. 220,000 m³ of earthworks (cut and fill)
* Stormwater drainage system: RC pipes, box culverts, concrete manholes, and road gullies
* Placement of three layers of crushed and Wadi gravel material, followed by asphalt paving
* Slope protection with concrete sidewalk slabs (approx. 50,000 m²) and steel handrails
* Construction of two beach parking areas (approx. 15,000 m² each)

**Excavation Works – Al Mujib Dam Project** *(Subcontractor)*

**Location:** Jordan

**Position:** Project Manager

**Project Value:** USD 1.5 Million

Completed **1,500,000 m³** of excavation works as part of the Al Mujib Dam infrastructure development, ensuring precision in volume control and safe operations in compliance with engineering specifications.

**Waste Management Landfill Construction – Sowaqa Area**

**Location:** Jordan

**Position:** Project Manager

**Project Value:** USD 31.2 Million

Delivered a large-scale engineered landfill, including:

* Bulk earthworks (cut and fill)
* Liner protection system with HDPE membrane and geotextile
* Drainage infrastructure with manholes
* On-site roads and circulation network
* Construction of a security guard room

**Company:** Ministry of Public Works – Kuwait

**Position:** Construction Manager **Period:** August 1982 – July 1990

**Key Project:**

**Holiday Inn Tower Construction – Kuwait City**

**Project Value:** USD 50 Million **Scope of Work:**

Oversaw the construction of a major hospitality development, managing all phases from site preparation to finishing works. Coordinated with international consultants and ensured adherence to quality and safety standards for this landmark project.

Khaled Abou Hasan-Senior Project Director / Projects Director

**Design & Build of Express Highway – Kuwait Location:** Kuwait

**Position:** Senior Project Director / Projects Director

**Project Value:** USD 120 Million

**Directed the complete EPC (Engineering, Procurement & Construction)** delivery of a 35 km express highway, including

* Extensive earthworks and grading
* Full infrastructure works (utilities, drainage, and support systems)
* Construction of bridges and pipe culverts
* Installation of a water supply system
* Pavement works with high-quality materials and standards
* Road furniture installation: guardrails, signage, cat eyes, and lighting

References are available on request.