```
In [10]:
          import pandas as pd
          import numpy as np
          import matplotlib.pyplot as plt
          import seaborn as sns
          import warnings
          warnings.filterwarnings("ignore")
In [17]:
          df = pd.read_csv('Startups.csv')
          df.head()
Out[17]:
            R&D Spend Administration Marketing Spend
                                                    State
                                                             Profit
         0 165349.20
                          136897.80
                                        471784.10 New York 192261.83
         1 162597.70
                          151377.59
                                        443898.53 California 191792.06
                          101145.55
                                        407934.54
                                                   Florida 191050.39
         2 153441.51
         3 144372.41
                          118671.85
                                        383199.62 New York 182901.99
         4 142107.34
                           91391.77
                                        366168.42
                                                   Florida 166187.94
In [18]:
          df.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 50 entries, 0 to 49
         Data columns (total 5 columns):
                               Non-Null Count Dtype
          # Column
                               50 non-null
          0 R&D Spend
          1 Administration 50 non-null
                                                float64
          2 Marketing Spend 50 non-null
                                                float64
          3
              State
                               50 non-null
                                                object
                               50 non-null
                                                float64
          4 Profit
         dtypes: float64(4), object(1)
         memory usage: 2.1+ KB
In [29]:
          df_cat=df.select_dtypes(object)
          df_num=df.select_dtypes(["int64", "float64"])
In [30]:
          from sklearn.preprocessing import LabelEncoder
          le=LabelEncoder()
          df_cat['State'] = le.fit_transform(df_cat["State"])
In [31]:
          df_cat
Out[31]:
             State
               2
               0
          2
               1
                2
               1
                2
          6
                0
               1
          8
                2
                0
          10
               1
         11
               0
         13
          14
          15
                0
         16
                2
         17
          18
               1
               2
         19
          20
                0
                2
          21
          22
               1
               1
          23
          24
                2
          25
                0
          26
               1
                2
         27
          28
               1
                2
          29
          30
               1
                2
          31
          32
                0
          33
                1
          34
                0
          35
                2
          36
               1
                0
         37
          38
                2
          39
                0
          40
                0
          41
          42
                0
                2
          43
          44
                0
          45
          46
               1
                2
          48
          49
In [34]:
          df = pd.concat([df_cat,df_num],axis=1)
          df.head()
Out[34]:
            State R&D Spend Administration Marketing Spend
                                                          Profit
                                              471784.10 192261.83
               2 165349.20
                               136897.80
                                             443898.53 191792.06
               0 162597.70
                               151377.59
                                              407934.54 191050.39
               1 153441.51
                               101145.55
               2 144372.41
                               118671.85
                                             383199.62 182901.99
In [35]:
          x = df.iloc[:,0:-1]
          y= df.iloc[:,-1]
In [38]:
          from sklearn.model_selection import train_test_split
          xtrain, xtest, ytrain, ytest = train_test_split(x,y, test_size=0.2, random_state=1)
In [39]:
          from sklearn.linear_model import LinearRegression
          linreg = LinearRegression()
          linreg.fit(xtrain, ytrain)
          ypred = linreg.predict(xtest)
In [40]:
          from sklearn.metrics import r2_score, mean_squared_error as mse
          print(f'Error rate rmse = {mse(ytest, ypred)**0.5}')
          print(f'Error rate mse = {mse(ytest, ypred)}')
          print(f'Accuracy = {r2_score(ytest, ypred)}')
         Error rate rmse = 8913.354557987766
         Error rate mse = 79447889.47640128
         Accuracy = 0.9649827631091704
In [41]:
          linreg.coef_
Out[41]: array([ 1.73159640e+02, 7.73632191e-01, -9.41863371e-03, 2.93451013e-02])
In [42]:
          linreg.intercept_
Out[42]: 49637.34362243095
In [43]:
          plt.scatter(ytest,ypred)
Out[43]: <matplotlib.collections.PathCollection at 0x247dcc19f70>
          180000
          160000
          140000
          120000
          100000
           80000
           60000
                 40000 60000 80000 100000 120000 140000 160000 180000
 In [ ]:
```