

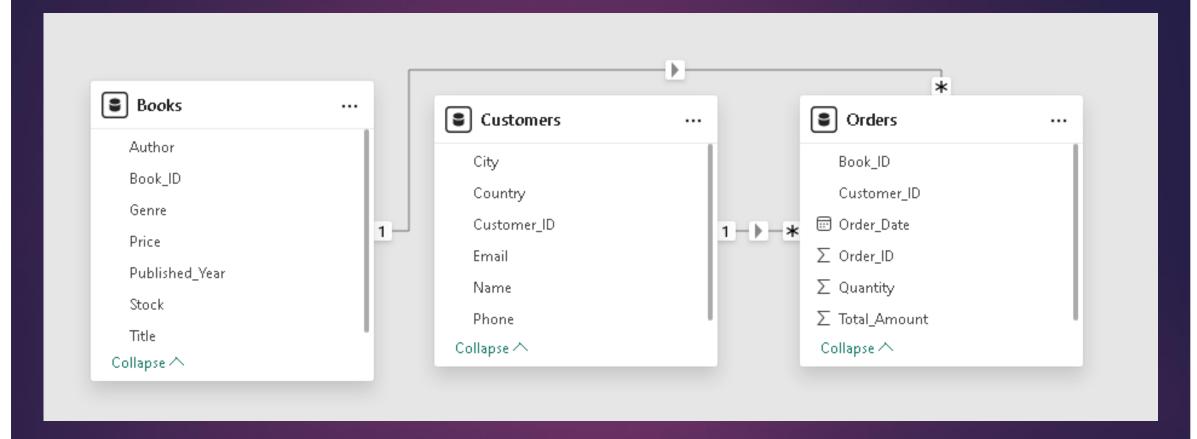
Basic Queries

- 1) Retrieve all books in the "Fiction" genre
- 2) Find books published after the year 1950
- 3) List all customers from the Canada
- 4) Show orders placed in November 2023
- 5) Retrieve the total stock of books available
- 6) Find the details of the most expensive book
- 7) Show all customers who ordered more than 1 quantity of a book
- 8) Retrieve all orders where the total amount exceeds \$20
- 9) List all genres available in the Books table
- 10) Find the book with the lowest stock
- 11) Calculate the total revenue generated from all order

Advance Queries

- 1) Retrieve the total number of books sold for each genre
- 2) Find the average price of books in the "Fantasy" genre
- 3) List customers who have placed at least 2 o
- 4) Find the most frequently ordered book 5)
- 5) Show the top 3 most expensive books of 'Fantasy' Genre
- 6) Retrieve the total quantity of books sold by each author
- 7) List the cities where customers who spent over \$30 are located
- 8) Find the customer who spent the most on orders
- 9) Calculate the stock remaining after fulfilling all order

Schema Of This Database



Key Insights Extracted

- **1.Genre Popularity:** Fiction emerges as the most popular genre, indicating a strong reader preference and potential for targeted promotions.
- **2.Sales Trends:** A significant portion of book sales comprises publications released after 1950, reflecting a market inclination towards modern literature.
- **3.Customer Demographics:** A considerable customer base exists in Canada, presenting an opportunity for region-specific marketing strategies.
- **4.Seasonal Demand:** A spike in orders during November 2023 suggests a seasonal sales pattern, useful for future sales forecasting and stock planning.
- **5.Stock and Pricing Insights:** The most expensive book and the lowest stock items highlight the importance of dynamic pricing and inventory management.
- **6.Repeat Customers and Engagement**: Customers who have placed multiple orders indicate a loyal customer base, which can be leveraged through engagement initiatives.
- **7.Author and Book Performance:** Certain books and authors significantly outperform others, providing valuable data for procurement and marketing decisions.
- **8. Revenue and Profitability:** The total revenue generated gives a clear picture of the bookstore's financial health, aiding in strategic decision-making.

Recommendations to Stakeholders

- **1.Sales Trends:** A significant portion of book sales comprises publications released after 1950, reflecting a market inclination towards modern literature.
- **2.Customer Demographics:** A considerable customer base exists in Canada, presenting an opportunity for region-specific marketing strategies.
- **3.Seasonal Demand:** A spike in orders during November 2023 suggests a seasonal sales pattern, useful for future sales forecasting and stock planning.
- **4.Stock and Pricing Insights:** The most expensive book and the lowest stock items highlight the importance of dynamic pricing and inventory management.
- **5.Bulk and High-Value Purchases:** A notable number of customers place bulk orders and make purchases exceeding \$20, emphasizing the potential for loyalty programs and premium offerings.
- **6.Repeat Customers and Engagement:** Customers who have placed multiple orders indicate a loyal customer base, which can be leveraged through engagement initiatives.
- **7. Author and Book Performance:** Certain books and authors significantly outperform others, providing valuable data for procurement and marketing decisions.
- 8. Revenue and Profitability: The total revenue generated gives a clear picture of the bookstore's financial health, aiding in strategic decision-making