AtliQ Hardwares



GM% by Quarters(sub-zone)

FILTERS				GM%	by Qu	arters(sub
FY	2019					
GM %	Quarters					
Sub - Zone	Q1		Q2	Q3	Q4	Grand Total
ANZ		42.98%	42.20%	42.59%	42.46%	42.57%
India		42.54%	42.25%	42.04%	42.54%	42.35%
NA		35.15%	35.42%	35.36%	35.72%	35.39%
NE		36.59%	37.01%	36.54%	36.56%	36.69%
ROA		44.51%	44.35%	44.05%	44.48%	44.35%
SE		44.52%	44.05%	44.01%	44.16%	44.21%
FY	2020					
GM %	Quarters					
Sub - Zone	Q1		Q2	Q3	Q4	Grand Total
ANZ		43.34%	43.04%	42.77%	41.79%	42.82%
India		32.35%	32.13%	32.44%	32.03%	32.21%
India NA			32.13% 40.06%	32.44% 39.11%		
			40.06%		39.67%	
NA		39.87%	40.06%	39.11%	39.67%	39.78%
NA NE		39.87% 37.65%	40.06% 37.84% 38.29%	39.11% 38.51% 38.78%	39.67% 37.74% 37.69%	39.78% 37.81% 38.23%
NA NE ROA		39.87% 37.65% 38.41%	40.06% 37.84% 38.29%	39.11% 38.51% 38.78%	39.67% 37.74% 37.69%	39.78% 37.81% 38.23%
NA NE ROA	2021	39.87% 37.65% 38.41%	40.06% 37.84% 38.29%	39.11% 38.51% 38.78%	39.67% 37.74% 37.69%	39.78% 37.81% 38.23%
NA NE ROA SE	2021	39.87% 37.65% 38.41%	40.06% 37.84% 38.29%	39.11% 38.51% 38.78%	39.67% 37.74% 37.69%	39.78% 37.81% 38.23%
NA NE ROA SE	2021 Quarters	39.87% 37.65% 38.41%	40.06% 37.84% 38.29%	39.11% 38.51% 38.78%	39.67% 37.74% 37.69%	39.78% 37.81% 38.23%
NA NE ROA SE		39.87% 37.65% 38.41%	40.06% 37.84% 38.29%	39.11% 38.51% 38.78%	39.67% 37.74% 37.69%	39.78% 37.81% 38.23%
NA NE ROA SE FY GM %	Quarters	39.87% 37.65% 38.41%	40.06% 37.84% 38.29% 37.28%	39.11% 38.51% 38.78% 38.16%	39.67% 37.74% 37.69% 37.78%	39.78% 37.81% 38.23% 37.90%
NA NE ROA SE FY GM % Sub - Zone	Quarters	39.87% 37.65% 38.41% 38.46%	40.06% 37.84% 38.29% 37.28% Q2 37.85%	39.11% 38.51% 38.78% 38.16%	39.67% 37.74% 37.69% 37.78% Q4 38.00%	39.78% 37.81% 38.23% 37.90% Grand Total
NA NE ROA SE FY GM % Sub - Zone ANZ	Quarters	39.87% 37.65% 38.41% 38.46% 38.99%	40.06% 37.84% 38.29% 37.28% Q2 37.85%	39.11% 38.51% 38.78% 38.16% Q3 38.27%	39.67% 37.74% 37.69% 37.78% Q4 38.00%	39.78% 37.81% 38.23% 37.90% Grand Total 38.31%
NA NE ROA SE FY GM % Sub - Zone ANZ India	Quarters	39.87% 37.65% 38.41% 38.46% 38.99% 32.27%	40.06% 37.84% 38.29% 37.28% Q2 37.85% 31.81% 37.45%	39.11% 38.51% 38.78% 38.16% Q3 38.27% 31.92% 37.47%	39.67% 37.74% 37.69% 37.78% Q4 38.00% 31.97%	39.78% 37.81% 38.23% 37.90% Grand Total 38.31% 32.00%
NA NE ROA SE FY GM % Sub - Zone ANZ India NA	Quarters	39.87% 37.65% 38.41% 38.46% 38.99% 32.27% 37.10%	40.06% 37.84% 38.29% 37.28% Q2 37.85% 31.81% 37.45% 38.72%	39.11% 38.51% 38.78% 38.16% Q3 38.27% 31.92% 37.47% 38.25%	39.67% 37.74% 37.69% 37.78% Q4 38.00% 31.97% 37.39%	39.78% 37.81% 38.23% 37.90% Grand Total 38.31% 32.00% 37.34%