



Jiangsu Sterlite Tongguang Fiber Co. Ltd.

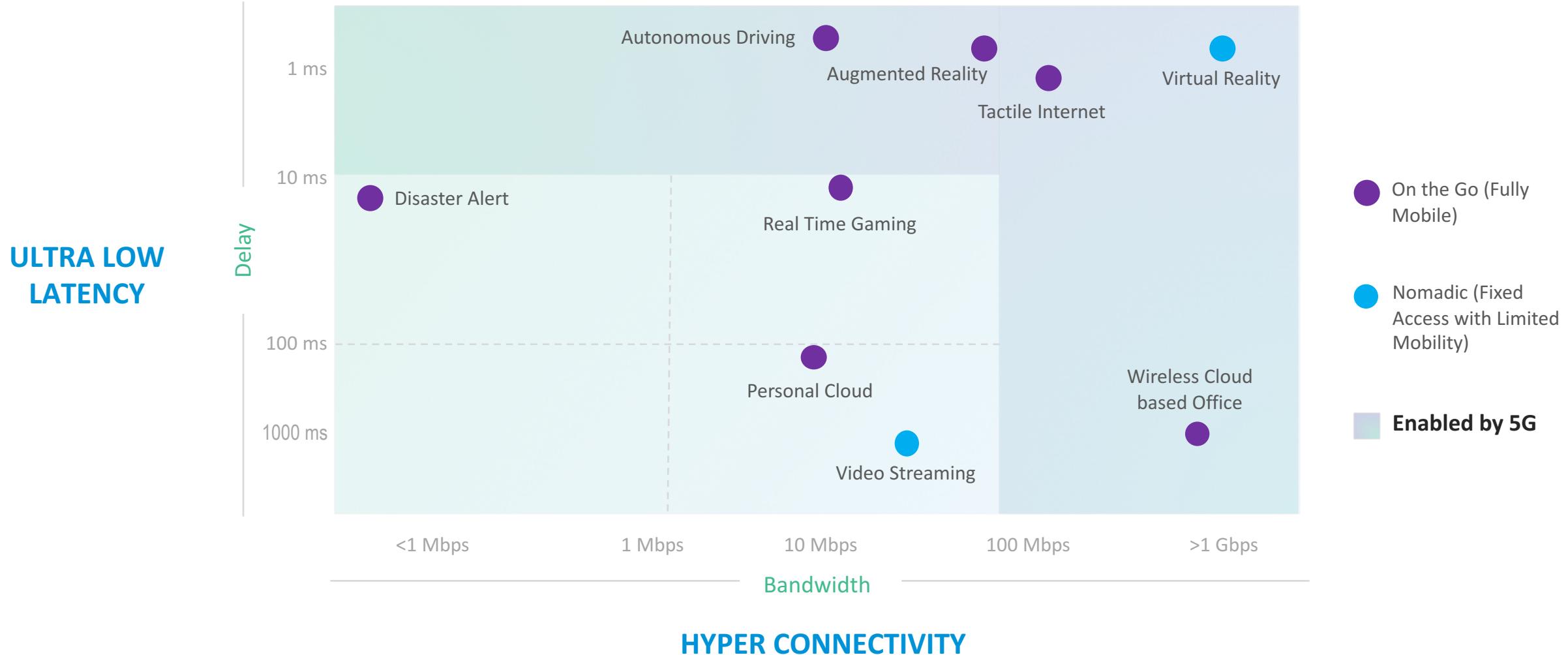
Corporate Profile



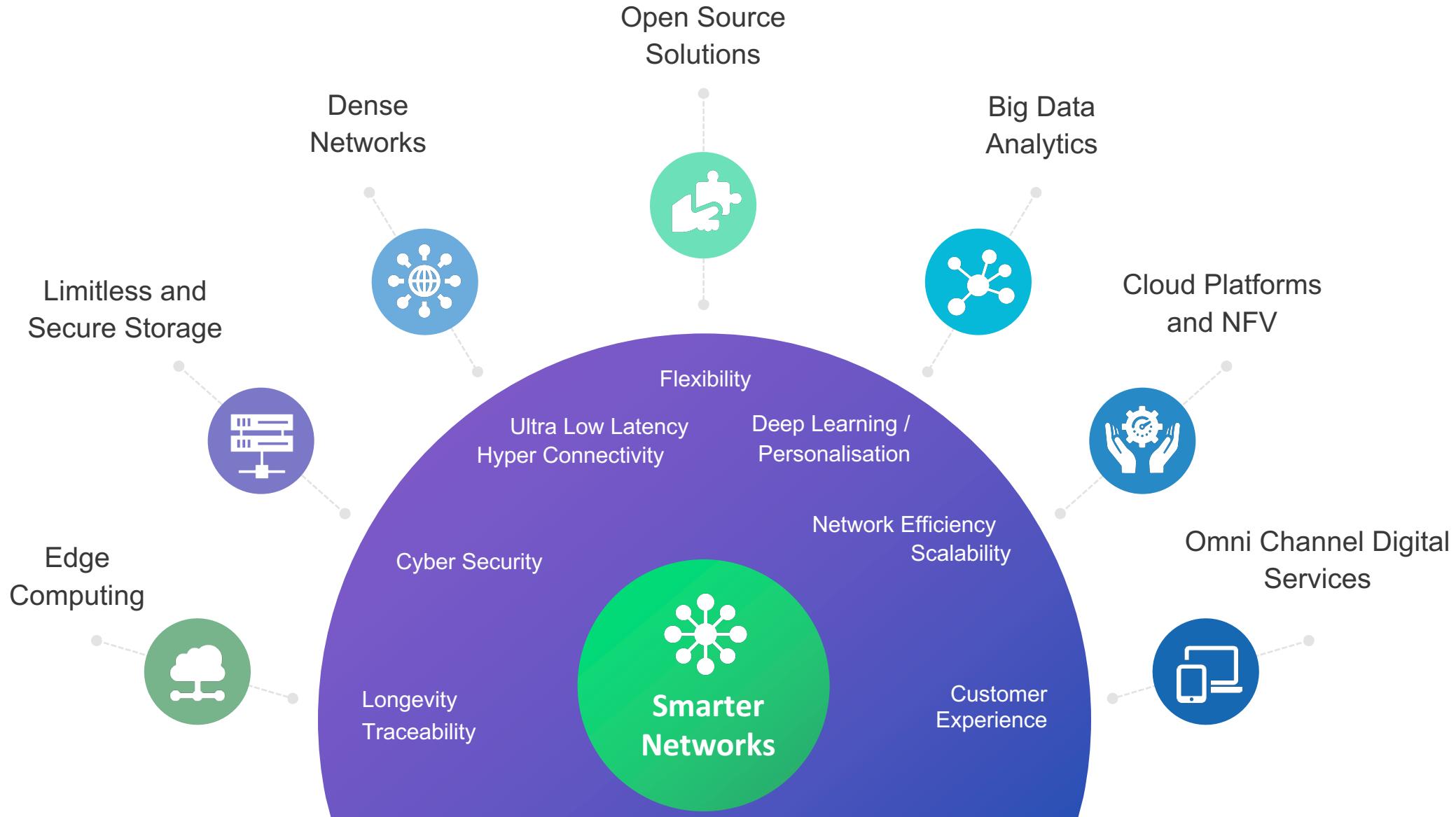
TRANSFORMING EVERYDAY LIVING BY DELIVERING SMARTER NETWORKS



As consumers and enterprises use these technology applications, they expect hyper connectivity and ultra low latency

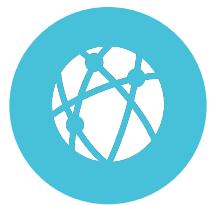


Consumption patterns are driving the need for constantly evolving 'smarter' networks



CUSTOMERS

The customer segments are



GLOBAL SERVICE PROVIDERS



GLOBAL INTERNET COMPANIES



DEFENCE SERVICES



CITIZEN NETWORKS

BUSINESS

DESIGN, BUILD AND MANAGE SMARTER NETWORKS

OFFERINGS

Unified Data Network Solutions



OPTICAL PRODUCTS



SYSTEM INTEGRATION SERVICES



TELECOM SOFTWARE

ENABLERS



TALENT & CULTURE



RESEARCH & TECHNOLOGY



CUSTOMER ENGAGEMENT

Working with eight of the top ten telco service providers globally



8/10

GLOBAL
SERVICE PROVIDERS



Strong global presence in over 100 countries



Established Time
Jan 2011

Registered Capital
\$ 20 million

Investors
**Sterlite Technology Co., Ltd,
Jiangsu Tongguang information Co., Ltd**

Main products
Single mode fiber G652D

Annual output

7 million fiber km

Key customers
**China Telecom
China Unicom
China Mobile**

Our portfolio of Optical Communication Products



OPTICAL FIBRE & PREFORMS

Full suite of ITU-T fibre products from low loss to bend insensitive fiber,

For NLD to Access Network applications

OPTICAL FIBRE CABLES

Customized cabling products
For FTTx, utilities, Oil & Gas,
Transport and defense
applications

STRUCTURED DATA CABLES

For variety of applications in structured cabling – From data centers to enterprise

Our Value Enhancers: Global Quality Standards



- Rigorous & integrated system of quality checks
- Analytical controls & Comprehensive traceability procedures
- Enhance Micro –bending Performance Fiber
- “Low water Peak Fiber” to “No Water Peak Fiber”

Network Lab



Fiber Characterization



Strength Testing



Strength Testing



World-class Testing Centre

PRODUCTS TESTED & CERTIFIED BY RENOWNED LABORATORIES
TLC

OPERATIONS COMPLY WITH HIGHEST WORLDWIDE STANDARDS
IEC, GB/T 9771.3

We ensure our Product Quality exceeds Global Standards

Best in Class Manufacturing Infrastructure

Manufacturing Equipment

Best in class raw material providers & machine OEMs for Fibre Drawing and Glass Stretching

Service Providers

Best in class Logistics Service Providers like:
DHL , UPS , TNT

Process Control

Lean Manufacturing, 6 Sigma, 6S, Visual controls
Employee involvement concepts like "My Machine"

Quality Checks

IT enabled traceability via SAP & CRM.
Completely IT enabled integrated system from RFQ to Sales

We engage with the Best while ensuring the Right Processes & Quality Checks are followed!

Globally certified manufacturing process to deliver the best results

Registration,
Evaluation,
Authorization and
Restriction of
Chemicals (REACH):



G652D : OH-LITE® , OH-LITE® (E)

G.657A1 : BOW-LITE™

G.657A2 : BOW-LITE™ (E)

China Telecommunication Technology
Labs (TTL) Chinese Govt.

G652D : OH-LITE® , OH-LITE® (E)

6σ

followed
throughout at
Production
Level

Product
Certifications

System
Certifications



Our Product & System Certifications are testimonials to our superior “**Quality Standards**”

OUTSIDE IN

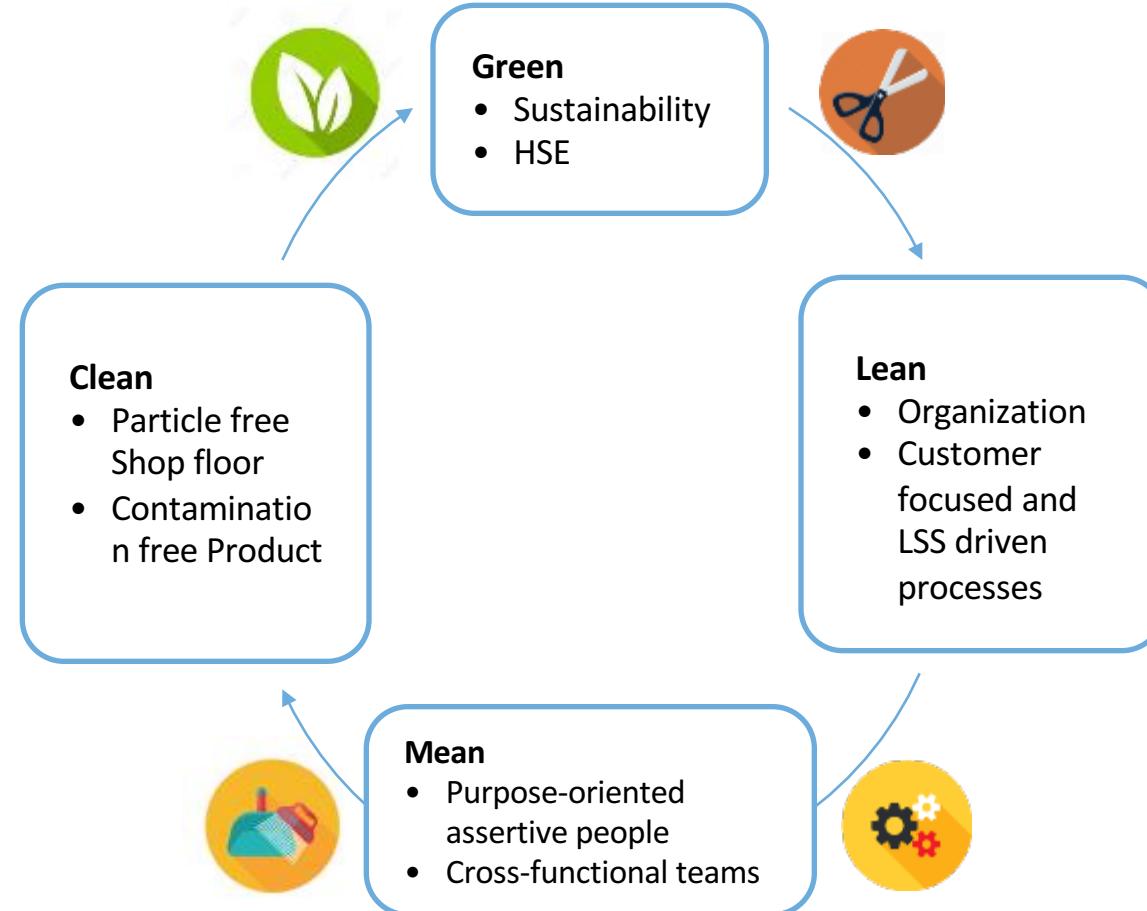
External Assessments

- European Customer Assessments
- Forbes Innovation Assessment

Capability Enhancement Programs

- LSS: BB, GB, YB
- Analytics
- Advanced Mfg. Techniques

N+1 = Advanced Manufacturing Techniques



N-1 = Back to Basics (QMS)

INSIDE OUT

- Project for 15 Mnfkmm Capacity Building
- Project SMART (Quality Improvement Program)
- Exchange Program with STL India Plant
- Continuous Improvement
- Internal Assessment

Our People – Key Asset of Excellence Framework

- Current size of the Team: 266, having 3 Sr leaders, 8 supervisors and 14 managers.
- Adding up the manpower to 350 while expanding the capacity.



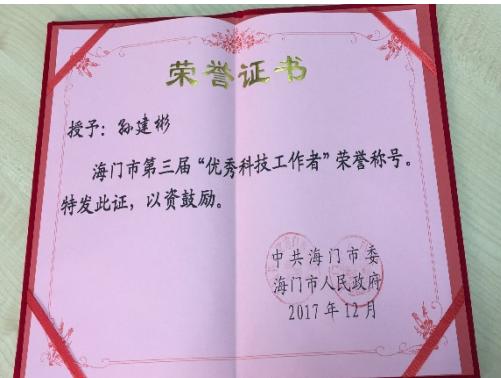
Awards



Most innovative and successful Indian Companies Awards 2018



Model Worker's Home Award 2018



Excellent Technician Award 2017– Sun Jianbin

Home for Star Employees 2018



Top 100 Industrial Enterprises Award 2018

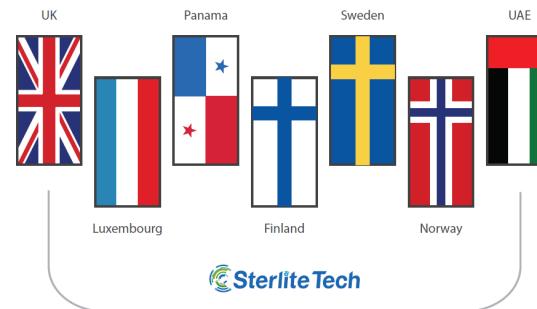


Global Footprint



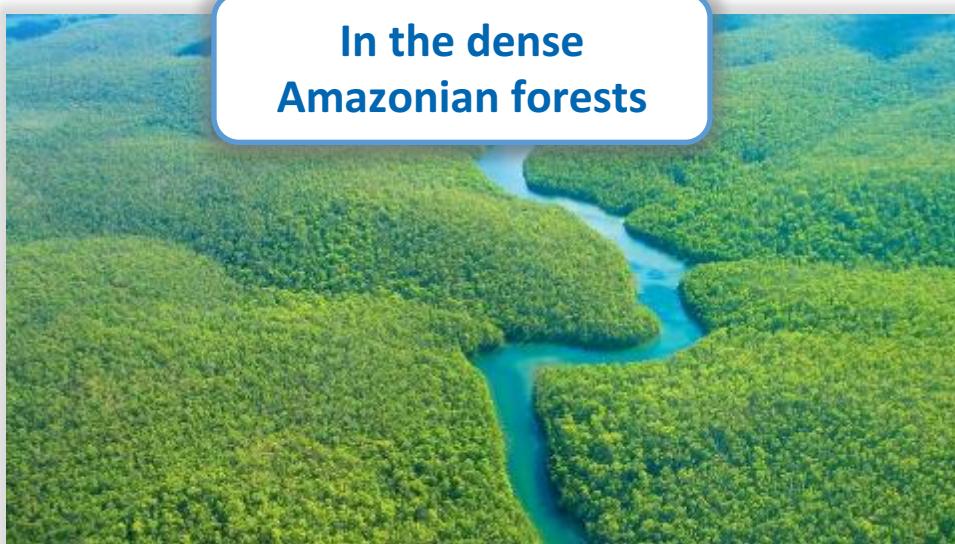
Sterlite Tech will
rank third among the top 5
globally integrated fibre
manufacturers by FY'2020

60% of UK's data networks.
90% of Luxembourg,
80% of Panama,
20% of Finland, Sweden and Norway,
20% of UAE, are **wired by Sterlite Tech**



With its manufacturing presence, Sterlite Tech has
5% of China's market share
in optical fibre

Networks deployed in the most challenging terrains and extreme weather conditions



216 GLOBAL PATENTS

Sterlite Tech → 192

China JV → 24



Asia's largest, most advanced Telecom R&D centres

Centre of Excellence

Centre for Smarter Networks

Thank You