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## ZOMATO OVERVIEW

Zomato, a home project that was started in Delhi twelve years ago, has expanded to become one of the biggest food aggregators in the world. We are able to fulfill our mission of providing healthier food for more people by being present in 24 countries and more than 10,000 cities worldwide. In addition to helping consumers find meals in any situation, Zomato collaborates closely with eateries to support a healthy environment. All it needed in 2008 was an idea to make thousands of restaurant menus digitally accessible. Three fervent food enthusiasts, who detested standing in line, drove throughout Delhi to gather restaurant menus, scan them, and upload them online. Their concept has developed into the daily vision that motivates.

# PROBLEM STATEMENT

Strategies & suggestions for expansion and opening newer restaurants in different countries and cities by analysing with given data

## FOR OPENING NEW RESTAURANTS

In countries where the main metrics-rate of restaurants is low, such as Australia, Brazil, New Zealand, Sri Lanka, **United Arab Emirates, United** Kingdom, and the United States of America, these are the best places to open new restaurants.

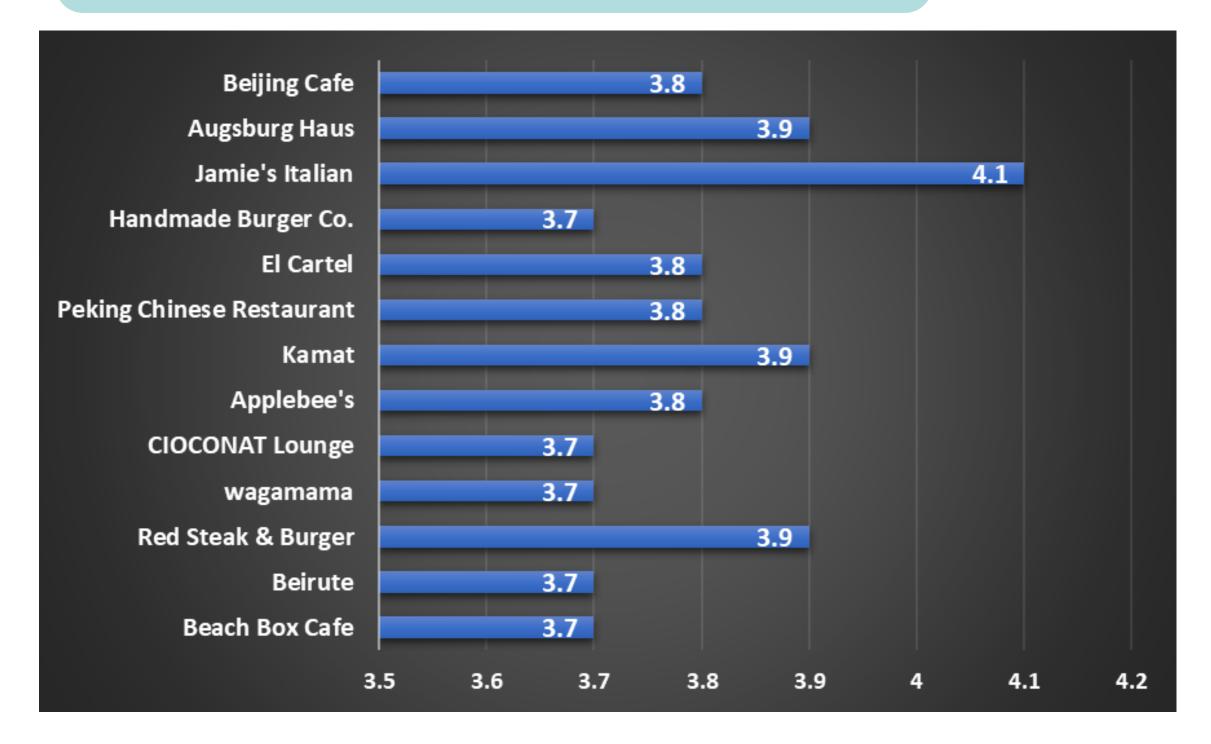


### RATING



High-rated restaurants—which are usually awarded four to five rating—tend to charge more on average for a two.

#### BIGGEST COMPETITORS



The above graph repesents the restaurants which are competitors in the suggested countries and cities.

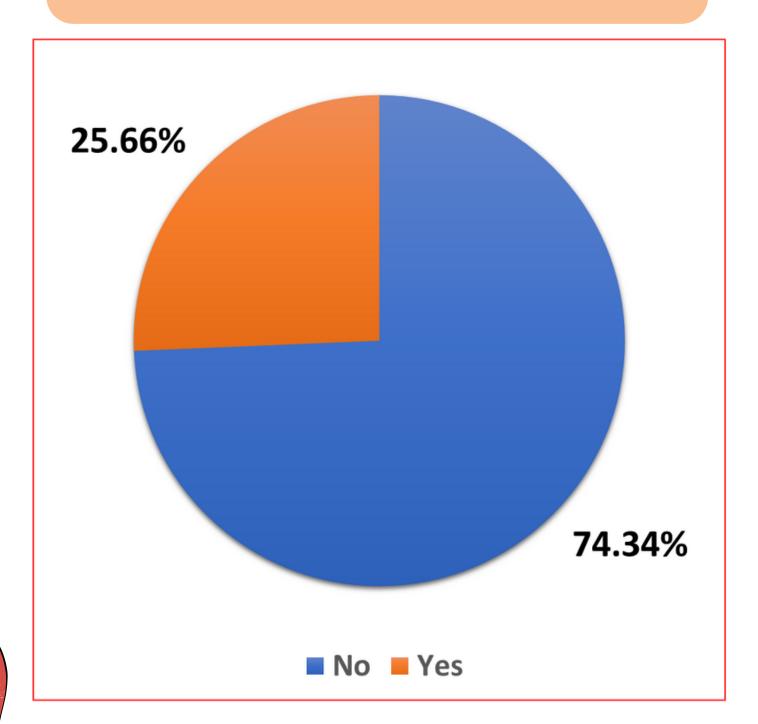
## CUISINES

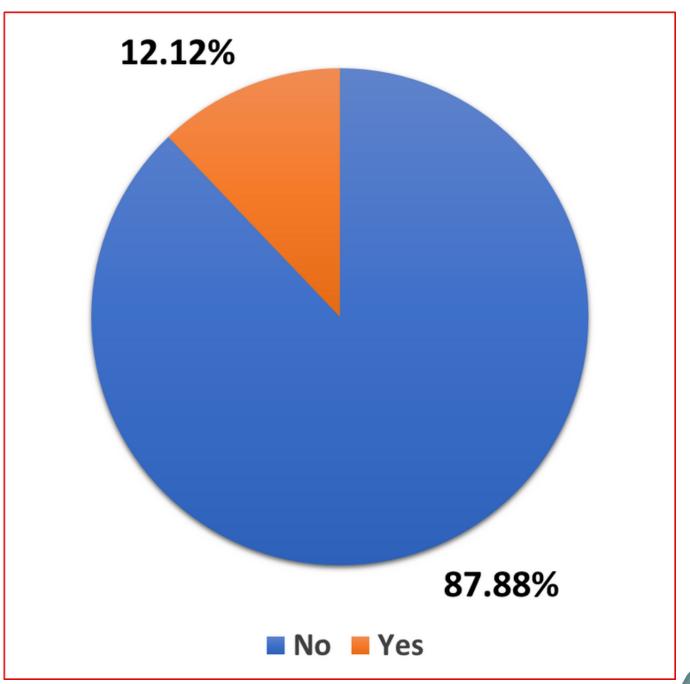
CUISINES that we should prioritize in order to open more restaurantses in each recommended country:

- Australia-Pizza, Bar Food
- Brazil -Brazilian, Bar Food
- New Zealand Cafe, European, Mexican
- Sri Lanka American, Fast Food, Steak, Beverages
- United Arab Emirates Indian, North Indian, Mughlai, Biryani
- United Kingdom Steak, Scottish, British
- United States of America- American, BBQ

#### ONLINE DELIVERY

#### TABLE BOOKING



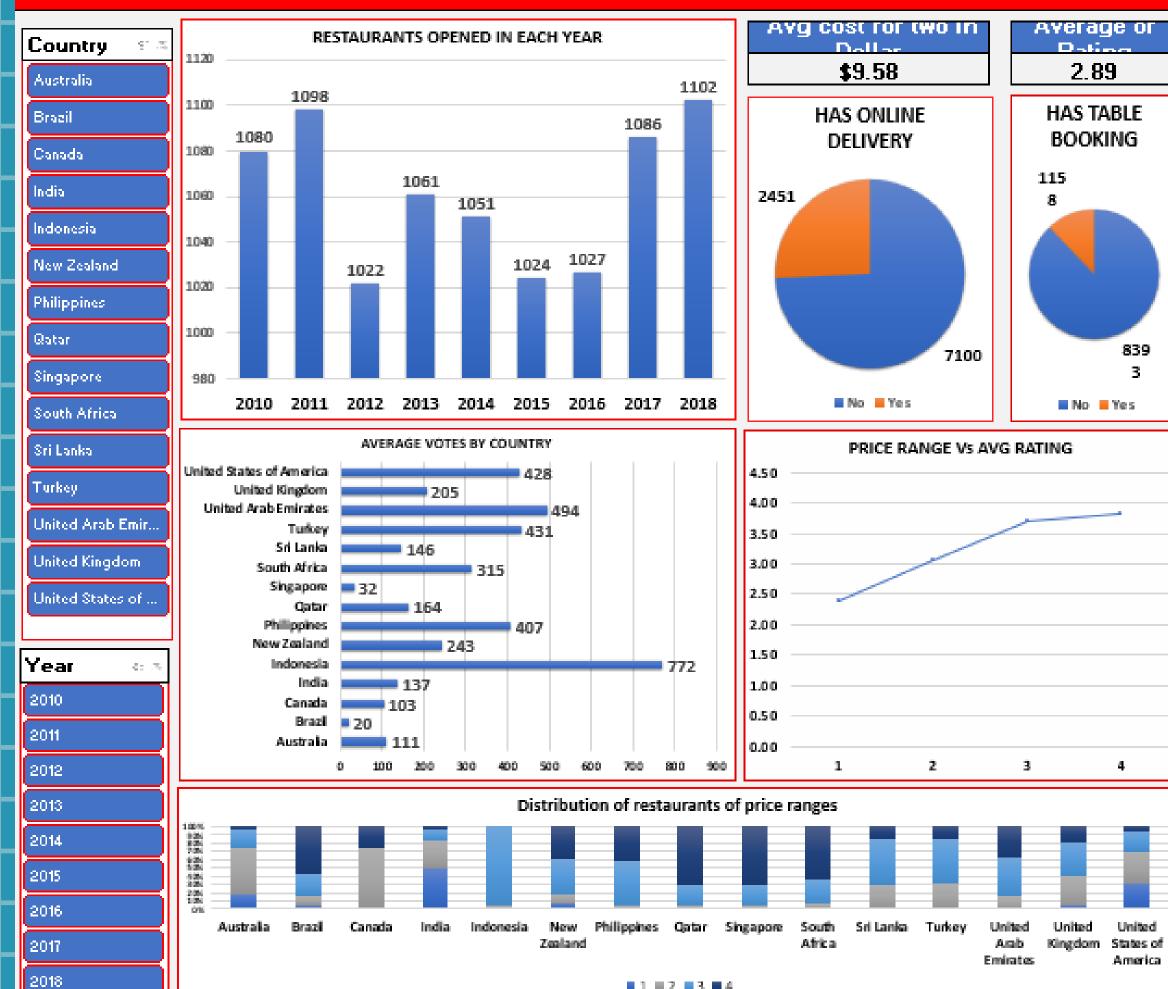


We have the option of booking tables in person or online. Online delivery gets a somewhat higher ranking than the other two.

#### DASHBOARD

Important restaurant metrics, include the average for two, average rating, price range distribution, average voters, and online delivery versus table booking. The dashboard provides essential performance data that can be used to answer the problem statement, such as the number of restaurants that are opened annually in all countries.

#### ZOMATO DATA ANALYSIS REPORT



## INSIGHTS

- With 1,102 restaurants opening,2018 had the largest number of restaurant openings.
- India is the country with the most restaurants, while Canada has the fewest restaurants.
- The restaurants opened in INDIA in the price range of 4 are 388 restaurants in different locations of India.
- Brazil has the fewest voters, whereas Indonesia has the most average voters despite having fewer restaurants per capita.
- Indian, North Indian, Mughalai, and Biryani are the most well-known cuisines worldwide.

# CONCLUSION

- After analyzing the provided data in depth, I've come to the conclusion that the recommended countries would make the best locations for new restaurant openings in order to support business growth: many low-rated cities with fewer restaurants.
- If a restaurant serves more than one cuisine in the city, it has a better chance of receiving more votes.
- Additionally, offer high-quality services and make extra special incentives to consumers who place frequent orders so they can enjoy the services.

