

# COMMUNICATION MATRIX

1	Leader/ Pemimpin	1	2	3	4	Follower / Pengikut	Assertive / Fokus	1	2	3	4	Passive / pasif
2	Responsive / Berlingkuk	1	2	3	4	Self-controlled / Mengawal diri	Warm / Ramah	1	2	3	4	Cool / Pendiam,
3	Challenging/ Mencabar	1	2	3	4	Supporting / Menyokong	Vocal / Vokal	1	2	3	4	Quiet / Pendiam
4	Close / Akrab	1	2	3	4	Distant / Jauh	Casual / Selamba	1	2	3	4	Structured / Rasmi
5	Intense / Cili Padi	1	2	3	4	Mild / Cili Biasa	Confronting / Bersemeruka	1	2	3	4	Accepting / Menerima
6	Permissive / Mengizinkan	1	2	3	4	Strict / Tegak	Feeling / Berperasaan	1	2	3	4	Thinking / Berfikir
7	Take charge/ Ketua	1	2	3	4	Go along / Mengikut	Dominant / Dominan	1	2	3	4	Submissive / Mengikut
8	Objective / Berhaluan	1	2	3	4	Subjective / Berangkai-rangkai	Varying / Tak tetap	1	2	3	4	Constant / Tetap
9	Flamboyant / Berbunga-bunga	1	2	3	4	Proper / Rapi	Planning / Merancang	1	2	3	4	Doing / Membuat
10	Forceful / Menekan	1	2	3	4	Relating / Berchia	Tense / Tension	1	2	3	4	Relaxed / Relaks
11	Demanding / Meminta	1	2	3	4	Giving / Memberi	Think / Berfikir	1	2	3	4	Act / Membuat
12	Methodical / Bersistem	1	2	3	4	Impulsive / x berfikir panjang	Matter Of Fact / Direct	1	2	3	4	Dramatic / Dramatik
13	Compulsive / Berseling	1	2	3	4	Cooperative / Bekerjasama	Controlling / Mengawal	1	2	3	4	Allowing / Mengizinkan
14	Spontaneous / Spontan	1	2	3	4	Disciplined / Berdisiplin	Playful / Ceria	1	2	3	4	Stiff / Serius
15	Driving / Proaktif	1	2	3	4	Coasting / Santai	Bold / Berani	1	2	3	4	Hesitant / Teragak-agak
16	Outgoing / Semul, aktif	1	2	3	4	Homebody / Pendiam	Emotional	1	2	3	4	Unemotional
17	Straightforward / Terus	1	2	3	4	Subtle / waspada, berfikir, sensitif	Active / Beraksi	1	2	3	4	Thoughtful / Berfikir
18	People oriented / Lebih kepada orang	1	2	3	4	Task oriented / Lebih kepada tugas	Informal	1	2	3	4	Formal / Rasmi
19	Declaring / Mengisytiharkan	1	2	3	4	Questioning / Beritanya	Abstract *	1	2	3	4	Concrete

