SITI ARISSA ROMLY



INFO

ADDRESS

No 17, Jalan Sri Kenari 6, Taman Sri Kenari, Kajang, Selangor Darul Ehsan, 43000, Malaysia

PHONE 012-3242150

EMAIL arissa.romiy@gmail.com

DATE / PLACE OF BIRTH 1983-04-23 Kuala Lumpur

NATIONALITY Malaysian

SKILLS

Microsoft Office

AdobeIllustrator

LANGUAGES

English

Bahasa Malaysia

PROFILE

Seeking a challenging career with a progressive organization that provides an opportunity to capitalize my skills in any field. An organized and creative with marketing and administration experience and desire to learn more

PERSONAL SKILLS

- . Good in writing and communication
- · Highly organized & efficient
- Ability to work independently or as part of a team
- Leadership skills & ability to motivate

EDUCATION

KLIA Training & Research Centre, Site Safety Supervisor Competency Program 2017

Sepang

KLIA Professional & Management College, Professional Diploma in Management & Office Administration 2013 - 2014

Sepang

Kolej Poly-Tech MARA (KPTM)

Diploma in Business Management (Incomplete) 2003 - 2006

Bangl

Sekolah Menengah Kebangsaan Sultan Abd Aziz Shah, Sijil Pelajaran Malaysia (SPM), Penilalan Menengah Rendah (PMR)

Kajang

Sekolah Kebangsaan Wangsa Maju, Seksyen 1,

Ujian Penilaian Sekolah Rendah (UPSR)

1990 - 1995

1996 - 2000

Kuala Lumpur

EXTRA-CURRICULAR ACTIVITIES

Secretary, Economy Society Feb 1999 - Jan 2000

Team Leader, Hockey Club Mar 1998 - Mar 2000

Sales & Marketing Executive Bon Ingredo Sdn Bhd November 2019 - Present

Mont Kiara

- Develop good relationship, maintaining and promoting company premix flour products to existing and potential customer and give sample for them to try
- Handling, Assisting, monitoring, arranging stock at warehouse and shipment as well as logistic
- * Researching, identifying and finding out the marketing opportunities
- Participating in the development products with R&D and pricing strategies for the growth of profit
- Ensuring that the service/product of the company is good enough to benefit the customers and meet their demands.
- Supporting Admin on PO/DO & other documentation.

Sales & Marketing / Trainer Assistant KLIA Professional & Management College / KLIA Training & Research Centre (Subsidiary of KLIA Holdings) March 2017 – July 2019

Sepang

- Assisted trainer and prepared training timetable every month especially for working adult competency courses (Site Safety Supervisor and Safety Health Officer Course)
- Monitored website and other E-Marketing Communication (Facebook / Email/ Instagram) and updated, promoted KLIA College and KLIA Training program or promotion. Monitored and filtered Barracuda system regarding new student / participant application.
- * Developed good relationship and rapport with school counselor and related agency and promoted college and training programs. Followed up potential prospect through phone calls, Email and Whatsapp.
- Designed, initiated a series of marketing campaign including email, print, digital, outdoor, social media analysis & overseen the production of printed promotional materials including catalogs, brochures, flyers, and program media guide; design layout.
- Represented and promoted for KLIA College & KLIA Training branding awareness through exhibitions and events.
- Filed, updated and managed record or list for new student/participant according to ISO Standard. Prepared related document for ISO audit and to ensure everything was according to procedures.

- Bangl
- Promoted product & services, visited, maintained & developed relationship with new & existing client
- Warrant Collection (government sector) and prepared the documentation before collection and submission to the airlines
- Prepared costing & quotation for tender or package and ensured meet the requirement needed
- Advised & assisted government officer for MTCP programs or MICE and assisted student under JPA or KPM Sponsorship at the airport counter.
 Acknowledged passengers to follow airlines or airport regulation to ensured the process at the airport running smoothly
- Provided knowledge and expertise to clients on multi-country routings for best fares and preferred carrier usage

Sales & Marketing, Smart Journey Sdn Bhd Jun 2009 – Jun 2012

Seri Kembangan

- To ensured the positive reflection and promotion outside agencies
- · Built rapport and liaised with government sectors for flight ticket & fares
- Package Inbound & Outbound arrangement for foreigner, local & corporate client
- Other task such as visa application, hotel arrangement or team Building

Logistics & Admin Assistant, Syarikat Mulia / Brightmark Sdn Bhd Nov 2006 – Apr 2009

Semenylh

- Maintained, supported the administration and established relationship with a large amount of providers.
- Updated information interrelated to company's vehicle which liaised to PUSPAKOM and JPJ
- Overseen the company foreign staffs were registered and constantly updated with legal agencies. Prepared documentation needed such as FOMEMA, LEVI for foreign workers.
- Assisted in negotiating rates with suppliers for all phases of transportation and purchasing. To be first point of contact for the company external contacts regarding suppliers for vehicle parts and maintenance.
- Undertook any others duties as reasonably required in line with the individuals capabilities.
- · Attended meeting and training as required

REFERENCES

Azhar Johari from KLIA Travel (KPH Travel Sdn Bhd) 018-2482301

Mohd Hanis A.Aziz from KLIA Professional & Management College 017-6606575

Adina Arul from Bon Ingredo Sdn Bhd 010-2491684