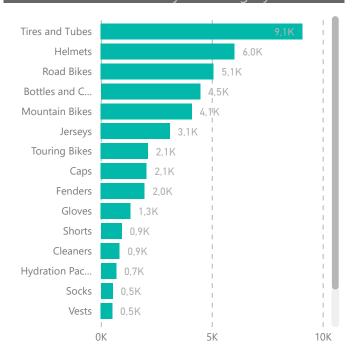


2016-01-01 2017-06-30

Total Orders by Category Bikes

Total Orders by Subcategory



| ProductName | Total Orders ▼ | Return Rate |
|----------------------------|-------------------|-------------|
| Water Bottle - 30 oz. | 3 983 | 1,95% |
| Patch Kit/8 Patches | 2 952 | 1,61% |
| Mountain Tire Tube | 2 846 | 1,64% |
| Road Tire Tube | 2 173 | 1,55% |
| Sport-100 Helmet, Red | 2 099 | 3,33% |
| AWC Logo Cap | 2 062 | 1,11% |
| Sport-100 Helmet, Blue | 1 995 | 3,31% |
| Fender Set - Mountain | 1 975 | 1,36% |
| Sport-100 Helmet, Black | 1 940 | 2,68% |
| Mountain Bottle Cage | 1 896 | 2,02% |
| Road Bottle Cage | 1 668 | 1,68% |
| Touring Tire Tube | 1 364 | 1,64% |
| HL Mountain Tire | 1 305 | 3,75% |
| ML Mountain Tire | 1 059 | 1,32% |
| LL Road Tire | 957 | 2,26% |
| ML Road Tire | 868 | 1,51% |
| Touring Tire | 863 | 1,22% |
| Bike Wash - Dissolver | 850 | 1,47% |
| HL Road Tire | 795 | 3,52% |
| LL Mountain Tire | 788 | 2,50% |
| Hydration Pack - 70 oz. | 695 | 3,60% |
| Mountain-200 Black, 46 | 528 | 3,22% |
| Mountain-200 Black, 42 | 524 | 3,63% |
| Mountain-200 Silver, 38 | 522 | 2,30% |
| Mountain-200 Silver, 46 | 521 | 2,11% |
| Mountain-200 Black, 38 | 519 | 2,89% |
| Mountain-200 Silver, 42 | 483 | 2,48% |
| Half-Finger Gloves, M | 465 | 1,74% |
| Half-Finger Gloves, S | 453 | 1,69% |
| Long-Sleeve Logo Jersey, L | 424 | 3,54% |
| Half-Finger Gloves, L | 414 | 2,14% |
| Long-Sloave Logo Jarcay M | ΔΩ ΔΩ | 2 69% |
| Total | 22 534 | 2,14% |

View Product Detail



Monthly Revenue

Goal: 1,77M (+3.31%)

Monthly Orders

Goal: 2165 (-0.88%)

Monthly Returns

Goal: 169 (+1.78%)

Top Product (Orders)

Water Bottle - 30 oz.

Top Product (Profit)

Mountain-200 Black, 46

Select all North America Europe

Pacific



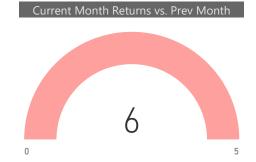
Map and filled map visuals aren't enabled for your org. Contact your tenant admin to fix this. See details

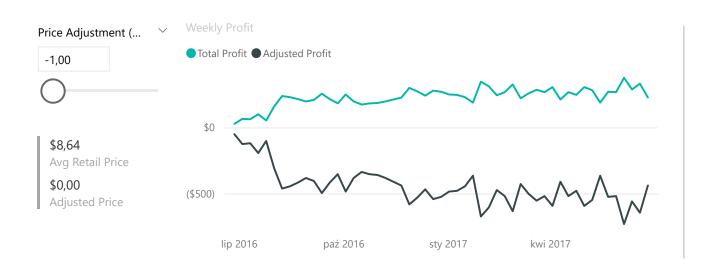


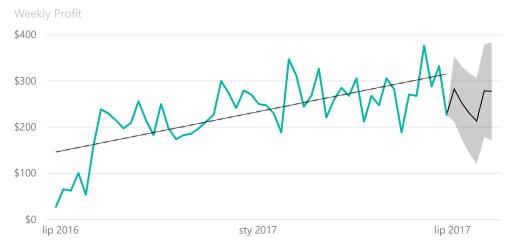
AWC Logo Cap





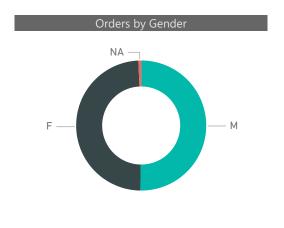




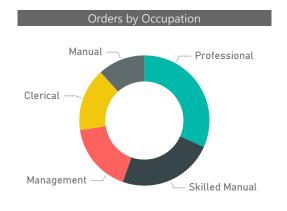


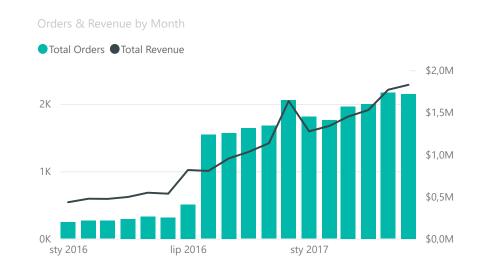


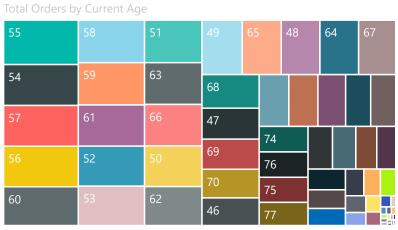
| FullName | Total Orders | Total Revenue | |
|------------------------|--------------|---------------|--|
| Mr. Maurice Shan | 6 | \$12 407,95 | |
| Mrs. Janet Munoz | 6 | \$12 015,39 | |
| Mrs. Lisa Cai | 7 | \$11 330,44 | |
| Mrs. Lacey Zheng | 7 | \$11 085,74 | |
| Mr. Jordan Turner | 7 | \$11 022,38 | |
| Mr. Larry Munoz | 7 | \$10 852,04 | |
| Mrs. Ariana Gray | 6 | \$10 391,42 | |
| Mr. Marco Lopez | 6 | \$10 289,68 | |
| Mr. Franklin Xu | 5 | \$10 164,34 | |
| Mrs. Margaret He | 4 | \$9 266,74 | |
| Mrs. Kaitlyn Henderson | 4 | \$9 258,92 | |
| Mrs. Nichole Nara | 4 | \$9 234,66 | |
| Mr. Randall Dominguez | 4 | \$9 210,36 | |
| Mrs. Rosa Hu | 4 | \$9 201,20 | |
| Adriana Gonzalez | 4 | \$9 195,69 | |
| Mrs. Dominique Prasad | 6 | \$9 180,93 | |
| Mrs. Brandi Gill | 4 | \$9 166,18 | |
| Mr. Brad She | 4 | \$9 161,01 | |
| Mr. Francisco Sara | 4 | \$9 125,54 | |
| Mr. Kevin Coleman | 4 | \$7 750,53 | |
| Mr. Johnathan Suri | 4 | \$7 721,33 | |
| Mrs. Crystal Zeng | 4 | \$7 706,81 | |
| Mrs. Felicia Blanco | 4 | \$7 669,66 | |
| Mrs. Jill Suarez | 4 | \$7 652,61 | |
| Mr. Preston Raman | 4 | \$7 599,49 | |
| Mr. Willie Xu | 4 | \$7 353,55 | |
| Mrs. Abby Subram | 4 | \$7 308,39 | |
| Mr. Lance Blanco | 4 | \$7 207,07 | |
| Mrs. Audrey Blanco | 4 | \$7 139,17 | |
| Mr. Ricky Navarro | 3 | \$7 119,63 | |
| Mr. Eddie Dominguez | 3 | \$7 044,38 | |
| Mrs. Molly Madan | 3 | \$7 043,25 | |
| Mr. Jarrod Mehta | 3 | \$7 038,37 | |
| Ms. Susan Zhou | 3 | \$7 027,98 | |
| Mr. Brent Zhang | 3 | \$7 018,99 | |
| Ms. Alyssa Bradley | 3 | \$7 018,84 | |
| Mrs. Cheryl Jiménez | 3 | \$7 009,84 | |
| Mrs. Mary Carter | 3 | \$7 006,71 | |
| Mr. Corey Anand | 3 | \$7 004,97 | |
| Me Veietin lai | 2 | ¢7 002 E4 | |
| Total | 353 | \$751 130,39 | |











Mr. Maurice Shan

Top Customer

Customer Orders

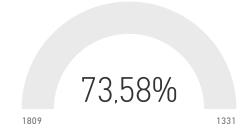
\$12,41K

Customer Revenue





% of All Returns, ALL Returns, Total Returns and AL...



Total Orders and OrderQuantity by CategoryName



| Year | Total Orders | Prev Month Orders | Total Revenue | Prev Month Revenue | 90-day Rolling Profit |
|-------|--------------|-------------------|-----------------|--------------------|-----------------------|
| 2016 | 10 695 | 8965 | \$9 324 195,35 | 8 252 650,35 | 1 588 074,63 |
| 1 | 242 | 326 | \$432 425,86 | 563 761,67 | 545 225,20 |
| 2 | 267 | 242 | \$474 162,94 | 432 425,86 | 610 826,11 |
| 3 | 266 | 267 | \$471 962,02 | 474 162,94 | 576 737,86 |
| 4 | 290 | 266 | \$494 957,58 | 471 962,02 | 609 176,51 |
| 5 | 329 | 290 | \$545 535,02 | 494 957,58 | 630 339,28 |
| 6 | 312 | 329 | \$533 825,21 | 545 535,02 | 662 780,34 |
| 7 | 506 | 312 | \$815 355,86 | 533 825,21 | 784 227,58 |
| 8 | 1 543 | 506 | \$804 191,63 | 815 355,86 | 898 448,09 |
| 9 | 1 568 | 1543 | \$952 741,88 | 804 191,63 | 1 083 537,69 |
| 10 | 1 639 | 1568 | \$1 029 819,30 | 952 741,88 | 1 184 212,29 |
| 11 | 1 677 | 1639 | \$1 133 911,38 | 1 029 819,30 | 1 325 688,61 |
| 12 | 2 056 | 1677 | \$1 635 306,67 | 1 133 911,38 | 1 588 074,63 |
| 2017 | 6 898 | 6975 | \$5 082 845,20 | 5 262 933,59 | 1 792 411,04 |
| 1 | 1 811 | 2056 | \$1 274 377,03 | 1 635 306,67 | 1 687 263,92 |
| 2 | 1 758 | 1811 | \$1 339 239,38 | 1 274 377,03 | 1 799 064,48 |
| 3 | 1 962 | 1758 | \$1 448 594,08 | 1 339 239,38 | 1 722 833,95 |
| 4 | 1 367 | 1350 | \$1 020 634,71 | 1 014 010,51 | 1 792 411,04 |
| Total | 17 593 | 15940 | \$14 407 040,55 | 13 515 583,94 | 1 792 411,04 |

OrderQuantity and ReturnQuantity by Year and Month

