

- 1) What is the shape of the dataset (rows and columns), and what does each column represent?
- 2) Are there any missing values in the dataset? If yes, which columns are affected, and how many missing values do they have?
- 3) Check the data types of each column. Are any columns incorrectly typed (e.g., numeric stored as object)?
- 4) Are there any duplicate customer records? If so, how many and how would you handle them?
- 5) What are the mean, median, and standard deviation for Age, Annual\_Income, and Total\_Spend? What do these statistics tell you about the customers?
- 6) Which customers fall into the highest and lowest 10% of Total\_Spend? How do they differ from the rest?
- 7) How is customer satisfaction distributed? Plot it and describe any patterns you observe.
- 8) How is the customer base distributed across Gender? Visualise the distribution.
- 9) Does churn (Target\_Churn) vary by gender? Calculate churn rate per gender and visualize it.
- 10) How do customers respond to promotions (Promotion\_Response), and which response type is most common?
- 11) What is the relationship between Years\_as\_Customer and Total\_Spend? Create a scatter plot and describe the trend.
- 12) Do customers with higher Num\_of\_Purchases generally have higher Total\_Spend? Quantify and visualise this relationship.
- 13) How does Email\_Opt\_In status relate to churn? Compare churn rates between opt-in and non-opt-in customers.

This is the Link to the [\*\*DATASET \(KINDLY MAKE A COPY OF THE DATASET\)\*\*](#)