Structural · Social-cultural, e.g. norms **Fconomic** Institutional Physical/infrastructure Rather stable Structural barriers can restrict individual behavioural change

Psychological

- Motivational Cognition, Knowledge
- Attitudes, Values **Emotions**
- Existing behaviors, habits
- Rather stable

Baseline Behaviour:

Ignorance, Inaction,

Apathy

Situational

Time, Pressure, States of the Body, Presentation of Options,

• Behavioural change is a deliberate, goal directed process

Information Availability Situational barriers (information with too high complexity)

· Behaviour is influenced by situational factors

Target Behaviour:

Behaviour, Engagement,

Pro-Environmental

Motivation