```
import numpy as np
In [23]:
          import pandas as pd
          import seaborn as sns
          import matplotlib.pyplot as plt
          from scipy import stats
          import warnings
          from sklearn.tree import DecisionTreeClassifier
          from sklearn.ensemble import RandomForestClassifier
          from sklearn.preprocessing import LabelEncoder, OneHotEncoder
          from sklearn.model selection import train test split, GridSearchCV
          from sklearn.metrics import accuracy score, precision score, recall score ,f1 score
          from sklearn.metrics import confusion matrix, roc curve, roc auc score
In [24]:
          df = pd.read csv("Churn Modelling.csv")
In [25]:
          df.head()
Out[25]:
            RowNumber Customerld Surname CreditScore Geography Gender Age Tenure
                                                                                         Balance Nu
                                                                                            0.00
          0
                      1
                           15634602 Hargrave
                                                    619
                                                            France
                                                                   Female
                                                                            42
                                                                                     2
                      2
                                         Hill
                                                                                        83807.86
          1
                           15647311
                                                    608
                                                             Spain
                                                                   Female
                                                                            41
          2
                      3
                           15619304
                                       Onio
                                                    502
                                                                            42
                                                                                      159660.80
                                                            France
                                                                   Female
         3
                           15701354
                                        Boni
                                                    699
                                                            France
                                                                   Female
                                                                                            0.00
          4
                      5
                           15737888
                                     Mitchell
                                                    850
                                                             Spain Female
                                                                            43
                                                                                     2 125510.82
          print("Total number of records/rows present in the dataset is:",df.shape[0])
In [26]:
          print("Total number of attributes/columns present in the dataset is:",df.shape[1])
         Total number of records/rows present in the dataset is: 10000
         Total number of attributes/columns present in the dataset is: 14
         df.columns
In [27]:
         Index(['RowNumber', 'CustomerId', 'Surname', 'CreditScore', 'Geography',
Out[27]:
                 'Gender', 'Age', 'Tenure', 'Balance', 'NumOfProducts', 'HasCrCard',
                 'IsActiveMember', 'EstimatedSalary', 'Exited'],
                dtype='object')
          df.info()
In [28]:
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 10000 entries, 0 to 9999
Data columns (total 14 columns):
    Column
                     Non-Null Count
                                    Dtype
    -----
                     -----
0
    RowNumber
                     10000 non-null
                                    int64
 1
    CustomerId
                     10000 non-null
                                     int64
 2
    Surname
                     10000 non-null object
 3
    CreditScore
                     10000 non-null
                                     int64
4
                     10000 non-null object
    Geography
5
    Gender
                     10000 non-null object
 6
    Age
                     10000 non-null
                                     int64
7
    Tenure
                     10000 non-null
                                     int64
    Balance
                     10000 non-null float64
9
    NumOfProducts
                     10000 non-null
                                     int64
 10 HasCrCard
                     10000 non-null int64
11 IsActiveMember
                     10000 non-null int64
12 EstimatedSalary 10000 non-null float64
13 Exited
                     10000 non-null int64
dtypes: float64(2), int64(9), object(3)
```

In [29]: df.isnull().sum().to_frame().rename(columns={0:"Total No. of Missing Values"})

Out[29]:

Total No. of Missing Values

RowNumber	0
CustomerId	0
Surname	0
CreditScore	0
Geography	0
Gender	0
Age	0
Tenure	0
Balance	0
NumOfProducts	0
HasCrCard	0
IsActiveMember	0
EstimatedSalary	0
Exited	0

memory usage: 1.1+ MB

```
In [30]: #rename target variable and making data better structured with YES OR NO
    df.rename(columns={"Exited":"Churned"},inplace=True)
    df["Churned"].replace({0:"No",1:"Yes"},inplace=True)
    df.head()
```

Out[30]:		RowNumber	CustomerId	Surname	CreditScore	Geography	Gender	Age	Tenure	Balance	Nu
	0	1	15634602	Hargrave	619	France	Female	42	2	0.00	
	1	2	15647311	Hill	608	Spain	Female	41	1	83807.86	
	2	3	15619304	Onio	502	France	Female	42	8	159660.80	
	3	4	15701354	Boni	699	France	Female	39	1	0.00	
	4	5	15737888	Mitchell	850	Spain	Female	43	2	125510.82	

```
In [31]: #seeing how many churn or not
    count = df["Churned"].value_counts()

plt.figure(figsize=(14, 6))

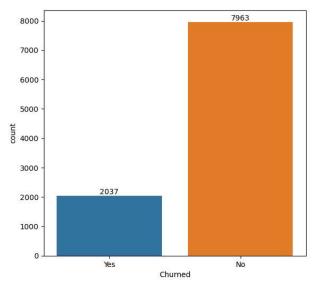
plt.subplot(1, 2, 1)
    ax = sns.countplot(data=df, x="Churned")
    for container in ax.containers:
        ax.bar_label(container)
    plt.title("Customer Churned Distribution", fontweight="bold", size=20, pad=20)

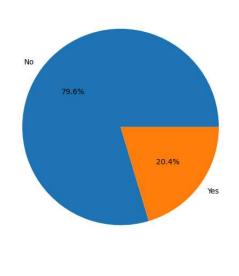
plt.subplot(1, 2, 2)
    plt.pie(count.values, labels=count.index, autopct="%1.1f%")
    plt.title("Customer Churned Distribution", fontweight="bold", size=20, pad=20)

plt.show()
```

Customer Churned Distribution

Customer Churned Distribution





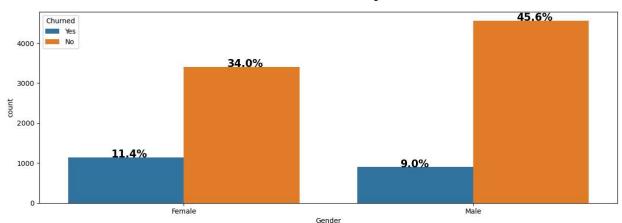
```
In [32]: #seeing how many churn or not based on GENDER

def countplot(column):
    plt.figure(figsize=(15,5))
    ax = sns.countplot(x=column, data=df, hue="Churned")
    for value in ax.patches:
        percentage = "{:.1f}%".format(100*value.get_height()/len(df[column]))
        x = value.get_x() + value.get_width() / 2 - 0.05
        y = value.get_y() + value.get_height()
        ax.annotate(percentage, (x,y), fontweight="black",size=15)
```

plt.title(f"Customer Churned by {column}",fontweight="black",size=20,pad=20)
plt.show()

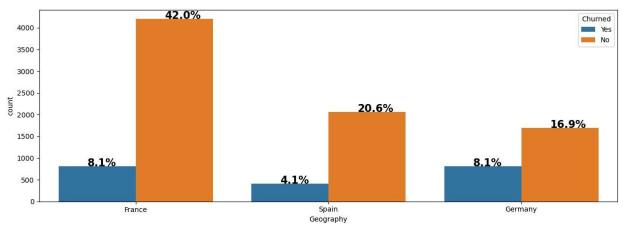
In [33]: countplot("Gender") # higher chance of female churning

Customer Churned by Gender



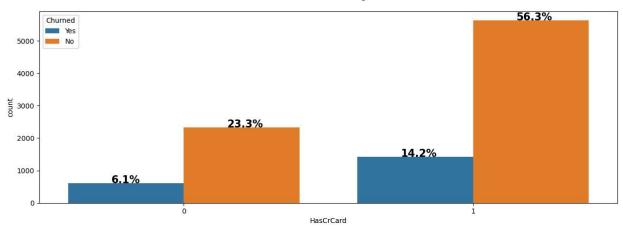
In [34]: countplot("Geography")
 #see how many churn based on LOCATION
 #Churn rate is almost double in Germany compared to Spain despite roughly same percent

Customer Churned by Geography



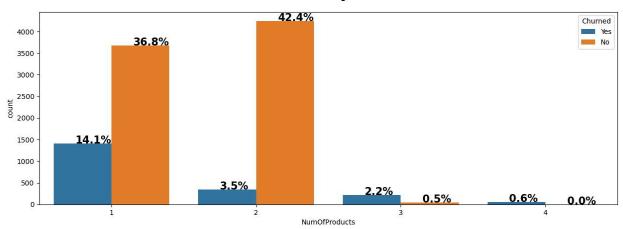
In [35]: countplot("HasCrCard")
 #see how many churn based on if they have a CREDIT CARD
 #nothing out of ordinary

Customer Churned by HasCrCard



In [36]: countplot("NumOfProducts")
 #see churn rated based on how many PRODUCTS customer owns
 #many churn if they only have 1 product or more than 2

Customer Churned by NumOfProducts

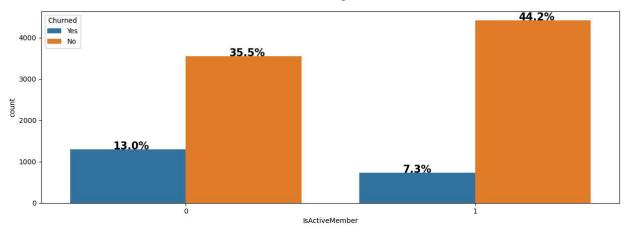


In [37]: countplot("IsActiveMember")

#see churn rate based on ACTIVITY

#we see that people who are less active tend to churn more

Customer Churned by IsActiveMember



```
In [38]: #train, test, split
    from sklearn.model_selection import train_test_split
    from sklearn.preprocessing import LabelEncoder
```

```
# Encode categorical variables
label encoder = LabelEncoder()
df['Gender'] = label encoder.fit transform(df['Gender'])
df['Geography'] = label encoder.fit transform(df['Geography'])
\# Split the data into features (X) and target variable (y)
X = df[['HasCrCard', 'Gender', 'Geography', 'NumOfProducts', 'IsActiveMember']]
y = df['Churned']
# Split the data into training and testing sets
x train, x test, y train, y test = train test split(X, y, test size=0.2, random state=
# Create and fit the decision tree classifier
dtree = DecisionTreeClassifier()
dtree.fit(x_train, y_train)
```

Out[38]: ▼ DecisionTreeClassifier

DecisionTreeClassifier()

```
In [39]: # Predict the labels for the testing set
         y test pred = dtree.predict(x test)
         # Calculate evaluation metrics
         accuracy = accuracy_score(y_test, y_test_pred)
         precision = precision_score(y_test, y_test_pred, pos_label='Yes')
         recall = recall score(y test, y test pred, pos label='Yes')
         f1 = f1_score(y_test, y_test_pred, pos_label='Yes')
         # Create a DataFrame to display the evaluation metrics
         df_metrics = pd.DataFrame([[accuracy, precision, recall, f1]],
                                    columns=['Accuracy', 'Precision', 'Recall', 'F1 Score'])
         # Display the evaluation metrics
         print(df metrics)
         #Accuracy: The accuracy score measures the overall correctness of the model's predicti
         #model correctly predicted the churned or not churned status of approximately 82.9% of
         #Precision is the ratio of true positive predictions to the total number of positive p
         # precision is 0.639344, indicating that out of all the samples the model predicted as
         # approximately 63.9% of them were actually churned customers.
         #Recall: Recall measures the ratio of true positive predictions to the total number of
         # recall of 0.29771 means that the model identified approximately 29.8% of the churned
         #F1 Score: Harmonic mean of precision and recall.
         # F1 score is 0.40625, not that bad.
```

Accuracy Precision Recall F1 Score 0.829 0.639344 0.29771 0.40625

```
In [40]: # CLASSIFICATION using RANDOM FORESTS
         from sklearn.ensemble import RandomForestClassifier
         from sklearn.model_selection import train_test_split
         from sklearn.preprocessing import LabelEncoder
         from sklearn.metrics import accuracy_score, precision_score, recall_score, f1_score
```

```
# Encode categorical variables
label encoder = LabelEncoder()
df['Gender'] = label encoder.fit transform(df['Gender'])
df['Geography'] = label encoder.fit transform(df['Geography'])
# Split the data into features (X) and target variable (y)
X = df[['HasCrCard', 'Gender', 'Geography', 'NumOfProducts', 'IsActiveMember']]
y = df['Churned']
# Split the data into training and testing sets
x_train, x_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=
# Create and fit the Random Forest classifier
rf = RandomForestClassifier()
rf.fit(x train, y train)
# Predict the labels for the test set
y test pred = rf.predict(x test)
# Calculate evaluation metrics
accuracy = accuracy_score(y_test, y_test_pred)
precision = precision_score(y_test, y_test_pred, pos_label='Yes')
recall = recall score(y test, y test pred, pos label='Yes')
f1 = f1 score(y test, y test pred, pos label='Yes')
# Print the evaluation metrics
print("Accuracy:", accuracy)
print("Precision:", precision)
print("Recall:", recall)
print("F1 Score:", f1)
Accuracy: 0.829
Precision: 0.639344262295082
```

Precision: 0.639344262295082 Recall: 0.29770992366412213

F1 Score: 0.40625

```
In [41]: #CLASSIFICATION USING NAIVE BAYES
         from sklearn.naive bayes import GaussianNB
         from sklearn.model_selection import train_test_split
         from sklearn.preprocessing import LabelEncoder
         from sklearn.metrics import accuracy_score, precision_score, recall_score, f1_score
         # Encode categorical variables
         label_encoder = LabelEncoder()
         df['Gender'] = label encoder.fit transform(df['Gender'])
         df['Geography'] = label_encoder.fit_transform(df['Geography'])
         # Split the data into features (X) and target variable (y)
         X = df[['HasCrCard', 'Gender', 'Geography', 'NumOfProducts', 'IsActiveMember']]
         y = df['Churned']
         # Split the data into training and testing sets
         x_train, x_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=
         # Create and fit the Naive Bayes classifier
         nb = GaussianNB()
         nb.fit(x_train, y_train)
         # Predict the labels for the test set
         y_test_pred = nb.predict(x_test)
```

```
# Calculate evaluation metrics
accuracy = accuracy_score(y_test, y_test_pred)
precision = precision_score(y_test, y_test_pred, pos_label='Yes')
recall = recall_score(y_test, y_test_pred, pos_label='Yes')
f1 = f1_score(y_test, y_test_pred, pos_label='Yes')

# Print the evaluation metrics
print("Accuracy:", accuracy)
print("Precision:", precision)
print("Recall:", recall)
print("F1 Score:", f1)
```

Accuracy: 0.8205

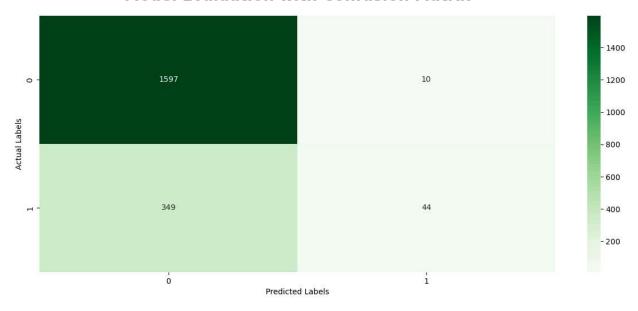
Precision: 0.8148148148148148 Recall: 0.11195928753180662 F1 Score: 0.19686800894854586

```
In [42]: cm = confusion_matrix(y_test,y_test_pred)

plt.figure(figsize=(15,6))
sns.heatmap(data=cm, annot=True, cmap='Greens', fmt='g')
plt.title("Model Evaluation with Confusion Matrix",fontsize=20,pad=20,fontweight="blace plt.ylabel("Actual Labels")
plt.xlabel("Predicted Labels")
plt.show()

#The model achieved a high number of true positive predictions, indicating its ability
#It is effective in accurately classifying the desired outcome.
#The presence of a relatively high number of false negatives shows the model missed so
```

Model Evaluation with Confusion Matrix



```
In [43]: from sklearn.metrics import roc_curve, roc_auc_score
    from sklearn.preprocessing import LabelEncoder
    import matplotlib.pyplot as plt

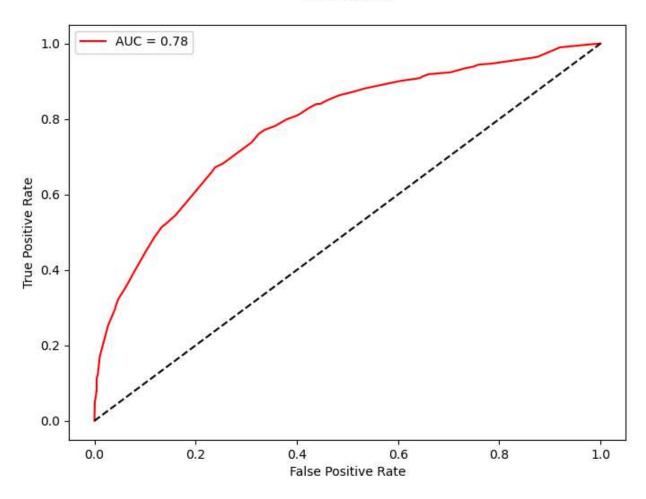
# Encode the 'No' and 'Yes' Labels as {0, 1}
label_encoder = LabelEncoder()
y_test_encoded = label_encoder.fit_transform(y_test)

# Calculate predicted probabilities for the positive class
```

```
y_pred_proba = dtree.predict_proba(x_test)[:, 1]
# Calculate False Positive Rate (FPR), True Positive Rate (TPR), and thresholds
fpr, tpr, thresholds = roc_curve(y_test_encoded, y_pred_proba)
# Calculate the AUC
auc = roc_auc_score(y_test_encoded, y_pred_proba)
print("AUC:", auc)
# Plot the ROC curve
plt.figure(figsize=(8, 6))
plt.plot(fpr, tpr, label=f"AUC = {auc:.2f}", color="red")
plt.plot([0, 1], [0, 1], linestyle="--", color="black")
plt.xlabel("False Positive Rate")
plt.ylabel("True Positive Rate")
plt.title("ROC Curve", pad=20, fontweight="bold")
plt.legend()
plt.show()
#An AUC (Area Under the Curve) value of 0.84 suggests the model has a high ability to
# distinguish between positive and negative instances, indicating its effectiveness in
```

AUC: 0.7821221089033189

ROC Curve



```
In [44]: #SVM
    from sklearn.svm import SVC
    from sklearn.metrics import accuracy_score, precision_score, recall_score, f1_score, c
    from sklearn.preprocessing import LabelEncoder
```

In []:

```
Classification Model (Churn data)
# Encode the target variable
label encoder = LabelEncoder()
y train encoded = label encoder.fit transform(y train)
y_test_encoded = label_encoder.transform(y_test)
# Create an SVM classifier
svm = SVC()
# Train the model
svm.fit(x_train, y_train_encoded)
# Make predictions on the test set
y_test_pred_encoded = svm.predict(x_test)
# Decode the predictions
y_test_pred = label_encoder.inverse_transform(y_test_pred_encoded)
# Calculate evaluation metrics
accuracy = accuracy_score(y_test, y_test_pred)
precision = precision_score(y_test, y_test_pred, pos_label='Yes')
recall = recall_score(y_test, y_test_pred, pos_label='Yes')
f1 = f1_score(y_test, y_test_pred, pos_label='Yes')
confusion = confusion matrix(y test, y test pred)
# Print the evaluation metrics and confusion matrix
print("Accuracy:", accuracy)
print("Precision:", precision)
print("Recall:", recall)
print("F1 Score:", f1)
print("Confusion Matrix:")
print(confusion)
Accuracy: 0.8315
Precision: 0.6917808219178082
Recall: 0.25699745547073793
F1 Score: 0.3747680890538033
Confusion Matrix:
[[1562
        45]
 [ 292 101]]
```