

Isaac Funes

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WORK EXPERIENCE

Aug 2022 — Dec 2022

Student Ambassador, The Association of Former Students

College Station

As a Student Ambassador for The Association of Former Students, I leveraged excellent communication abilities and deep institutional knowledge to consistently exceed engagement goals. Through implementing automated outreach systems, I increased contact rates by 25%, fostering productive alumni relationships. My listener-focused approach during 500+ calls facilitated fundraising conversations, driving \$10K in new donations. My meticulous record-keeping ensured accurate data for 10K+ former students. By balancing individual productivity with collaborative teamwork, I maximized both personal and shared objectives, epitomizing my results-driven mindset. These proven relationship-building, data management, and goal attainment skills equip me to make an immediate impact in client/stakeholder-facing roles.

- **Alumni Engagement & Communication:** Actively called former students of Texas A&M University, delivering institutional updates and fostering alumni engagement, thereby contributing to the organization's day-to-day support operations.
- **Efficient Outreach through Automated Systems:** Utilized an automated calling system to efficiently reach out to alumni.
- **Data Management & Record-Keeping:** Updated and maintained accurate contact information for alumni, ensuring up-to-date records for future communications.
- **Customer Service & Inquiry Resolution:** Provided exceptional customer service by addressing alumni inquiries and concerns, maintaining a customer-focused attitude.
- **Team Collaboration & Fundraising:** Collaborated with a team of Student Ambassadors to achieve collective fundraising goals, demonstrating my organized and detail-oriented approach, as well as project management skills.

Apr 2023 — Present

Frontend Developer, Freelancer

As an aspiring frontend developer, I have cultivated a strong foundation in HTML, CSS, JavaScript, and React through hands-on coding projects, challenges, and coursework. By consistently expanding my expertise across frontend stacks and tools, I have sharpened my analytical abilities to quickly diagnose and debug errors in web interfaces and systems. My resourcefulness empowers me to tackle bugs of any size, implementing creative solutions for optimal user experiences. Alongside frontend technologies, I have initiated growth in Python and backend languages, demonstrating a commitment to comprehensive skills development. With my proactive learning approach and passion for Problem-solving, I bring versatile technical abilities and an enterprising mindset to evolve and enhance modern web platforms.

- **Personal Projects:** Working on small-scale personal projects to apply my understanding of HTML, CSS, JavaScript, and React, thereby gaining practical experience in frontend development.
- **Online Courses & Tutorials:** Regularly participating in online courses, tutorials, and coding challenges to deepen my understanding of frontend technologies and best practices.
- **Code reviews:** Actively seeking feedback on my code from more experienced developers to improve code quality, readability, and performance.
- **Networking:** Utilizing online forums, social media, and local tech meetups to connect with other developers, learn from their experiences, and stay updated on industry trends.

EDUCATION

Aug 2020 — Present

Bachelors, Texas A&M University

College Station

EXTRA-CURRICULAR ACTIVITIES

Sep 2023 — Present

Aggie Coding Club

As a member of the Aggie Coding Club, a student-led organization dedicated to fostering a community of tech enthusiasts and promoting coding literacy, I am actively engaged in hands-on projects and skill-building activities. The club serves as a platform for collaborative learning, networking, and real-world application of coding skills.

- **Project Involvement:** Signed up for and actively participating in a club project, gaining practical experience in software development and teamwork. Working with React and Front/Back-end coding languages. This includes backend basics and server-client interactions.
- **Skill Development:** Regularly attending workshops and coding sessions to enhance my technical skills, including languages like React and JavaScript.

- **Problem-Solving:** Applying critical thinking and problem-solving skills in coding challenges and hackathons organized by the club.

Sep 2023 — Present

Texas A&M Cybersecurity Club

As an engaged member of the Cyber Security Club, a student-led organization focused on advancing cybersecurity knowledge and skills, I am actively participating in a range of educational and hands-on activities. The club serves as a hub for cybersecurity enthusiasts to learn about ethical hacking, network security, and data protection, while also providing networking opportunities with industry experts.

- **Skill Enhancement:** Regularly attending workshops and training sessions to acquire and improve cybersecurity skills, such as ethical hacking, encryption, and threat analysis.
- **Networking:** Taking advantage of club events to establish connections with cybersecurity professionals, alumni, and fellow students passionate about the field.
- **Professional Development:** Utilizing the club's career resources, such as resume workshops and guest speaker sessions, to prepare for a career in the cybersecurity industry.

LANGUAGES	English	Native speaker	Spanish	Good working knowledge
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