

Nicholas Webb

Washington, Wa | (253)-691-6974 | Nicholaswebb2016@gmail.com

A precise, dedicated, creative- thinker. Excellent problem solver and organized solution developer. Authentic skills include strategy focus, mathematics proficiency, system application and internal communications set-up, goal oriented, solutions manifest, organized professional. Expanding a Creative Focus in Media, internal controls and production management. Motivated professional offering proficiency in data entry combined with strong mathematical and analytical thinking skills. Personable team player with exceptional customer service abilities. Fast learner and committed to continuous, self-directed learning. **Key Skills: Impressive Critical Thinker, Creative Solutions, Caring and Calm Professional, Flexible and Adaptable Collaborator, Database Administrator, Sales Lead.**

Qualifications:

Computer Skills. Data entry, Power Point, Word, Excel, Java, Python, type 50 wpm.

Customer Service. Professional, Impersonable, Energetic, Empathic, Cognizant, Problem Solver.

Experience:

Mobile One Sales/Mobile Expert

August 2020 - Current
Parkland, WA

- **Highlight:** For the month of October, lead company in P360 Sales
- **Highlight:** Top salesman at current location for 8 consecutive months and counting
- **Highlight:** Top salesman of the day 5 different occasions, out of the whole company
- Worked and developed business goals, and strategy opportunity
- Organized solution developments to help increase brand awareness and connectivity

Security Agent Allied Universal

October 2019 - August 2020
Tacoma, WA

- **Highlight:** Conducted and Tracked data entry for freight trucks entering/exiting the warehouse, by developing an organized and functional internal tracker.
- **Highlight:** Used Microsoft Excel to develop, create, and manage an internal tracker, as a system to track shipments and loads.
- **Highlight:** Efficient at using warehouse systems
- **Highlight:** Effective communicator, listened and developed communication strategies across diverse backgrounds
- Worked with stakeholders, and internal controls to document and implement effective tracking processes
- Coordinated security integrity for Warehouse
- Dedicated Security Agent . Well-versed in providing personal, equipment and property security in transportation facilities, warehouses and distribution centers. Astute and skilled at identifying potential risks and using common sense in high-stress situations.
- Successful in meticulously managing logistics, planning employee schedules and communicating with other departments to provide smooth business operations. Talented in monitoring and replenishing current inventory stock based on consumer demand and sales forecasting.
- Experience compiling and inputting data into systems. Committed to data integrity and accurate processing.

Car Detailer Expert
IDEN's Dealer Services

December 2018 - August 2019
Puyallup, WA

- Proficient in detailing inside and outside of 8 vehicles per 12 Hour Shift.. Detail-oriented and well-versed in basic vehicle problems and resolutions. Skilled in fixing minor scratches and chips and using hoses and pumps for washing and rinsing vehicles.
- Service-focused Detailer, bringing unparalleled skills in customer relations, task prioritization and time management. Motivated to directly and efficiently address customer concerns head-on, develop proactive solutions and implement corrections with efficiency.

Expo/Server Assistant
BlueStar Resort & Golf

December 2019 - June 2020
BonneyLake, WA

- **Highlight:** Performed Excellent under pressure, Adjusts quickly to changes in pace in moment's notice
- Provided outstanding customer service, whilst put in challenging situations.

Tacoma Boyz
Meat Department

November 2016 - December 2018
SouthHill, WA

- Excellent customer service and team motivator successful at maintaining focus, efficiency and productivity, fast-paced workplace. Experienced with different cuts of meat, and cheeses.
 - Exceeds expectations when chosen for difficult tasks
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**GateWay Cottage
DishWasher**

**May 2015 - July 2016
Spanaway, WA**

- Served as a Personal Chef ~ Cooking Healthy Food Options, for great taste and benefits
 - Experienced Caregiver, knowledgeable about safe patient ambulation, personal grooming assistance and housekeeping. Remains current on relevant medical conditions and working with qualified healthcare staff to maximize care. Devoted to patient physical comfort and emotional support.
 - Complete domestic duties, help patients with self-care and hygiene and provide companionship. Experienced working with children and elderly, with skill anticipating and proactively addressing client needs. Friendly and engaging with strong attention to detail.
 - Organized, and Focused on client interaction and self development solutions
 - Maintained a clean work environment
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Area of Expertise:

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| ● Computer literate | ● Goal- oriented |
| ● Market trend analysis | ● Adaptable |
| ● Customer service | ● Budgeting & Forecasting |
| ● Lead development sales | ● Action-oriented |
| ● Creative problem solving | ● Natural leader |
| ● Business development | ● Effective Communicator directly and indirectly |
| ● Team building | ● Time Management |
| ● Solutions Manifester | ● Creative Strategy |