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The scandal of Toyota-Daihatsu

Facts, Standards, Actions & Evaluation

# **Executive Summary**



**Current State** 

**Proposed Initiatives** 

Plan of action and criteria for success

Conclusion

# Summary of Current State & Proposed Initiative

Current States: Daihatsu is a key Toyota subsidiary that plays an important role in Toyota' s car manufacturing and market expansion. However, it was revealed that the company manipulated the safety tests for its cars of different models.

Proposed Initiatives: Our initiative addresses Daihatsu's ethical failures by integrating ethics theories, adopting ISO standards (e.g., whistleblowing, AI compliance), and corrective actions in product recall, transparent audits, and a whistleblowing platform. A short-term plan of actions and a long-term plan of standardization aim to restore trust, ensure accountability, and achieve full regulatory compliance.



# Summary of Actions and Criteria & Conclusion



Actions and Criteria: We emphasize immediate corrective actions and an ethical after-sales workflow. The whistleblowing system will be enhanced. We also prioritize transparent auditing. Ethical AI systems will be integrated. A cultural transformation will be conducted. To ensure successful improvement, we set and quantify criteria for different actions. Details will be introduced later.

Conclusion: Our proposal for Daihatsu aims to restore brand credibility and ethical integrity through an innovative management system, regulatory frameworks, and technology like AI and blockchain. By emphasizing corrective actions, transparency, and cultural transformation, Daihatsu can enhance accountability, address challenges, and position itself as a leader in ethical automotive practices.



The Toyota-Daihatsu Motor Cooperation

The scandal of Daihatsu

The causes of the scandal

The impacts of the scandal

Toyota-Daihatsu Motor Cooperation

- Daihatsu produced more than 1.3 million vehicles in 2023
- A major player in the global market, especially in South-East Asia, where Daihatsu accounted for nearly 40 per cent of the Toyota Group's sales in the East Asia Rim.

**■実績** (単位:台)

一人快							
			12月	前年同月比		1-12月累計	前年同期比
Г	軽自動車		38,400	63.7%		599,036	98.0%
l	登録車		13,819	77.9%		221,929	86.0%
	国内生産合計		52,219	66.9%		820,965	94.5%
	海外生産合計		68,903	83.0%	*	848,265	102.4%
,	グローバル生産		121,122	75.2%		1,669,230	98.3%
Г	軽自動車		41,067	88.3%		565,928	105.0%
l	登録車		1,903	71.1%		29,394	79.0%
	国内販売合計		42,970	87.3%		595,322	103.3%
	海外販売合計		46,375	97.6%	*	525,444	111.3%
,	グローバル販売		89,345	92.4%	*	1,120,766	106.9%
	輸出合計		0	-		0	-

☆: 当月最高 ★: 過去最高(月間・当該期間)

注) 国内生産:ダイハツ車+OEM車 海外生産:ダイハツ車+プロドゥア\*車+OEM車 海外販売:ダイハツ車+プロドゥア\*車

(ご参考) プロドゥア\*を除く生産・販売 \*プロドゥア…マレーシアの連結子会社

海外生産合計	38,566	72.9%	504,865	93.6%
グローバル生産	90,785	69.3%	1,325,830	94.1%
海外販売合計	15,165	93.1%	195,119	102.7%
グローバル販売	 58,135	88.8%	790,441	103.2%

The revealing of the scandal

- April 2023: revealed flawed sidecollision tests for 4 overseas models; launched independent probe.
- May 2023: suspended production of Toyota Raize and Daihatsu Rocky after safety issues.
- Dec 20, 2023: president reported probe findings to Japan's transport ministry; announced global shipment halt and production pause.



What causes the scandal

- Daihatsu prioritized cost reduction to maintain its dominant position in the market.
- They shortcut in safety testing and emissions compliance.
- The decentralized management of Toyota's head office allowed Daihatsu to operate with minimal supervision.



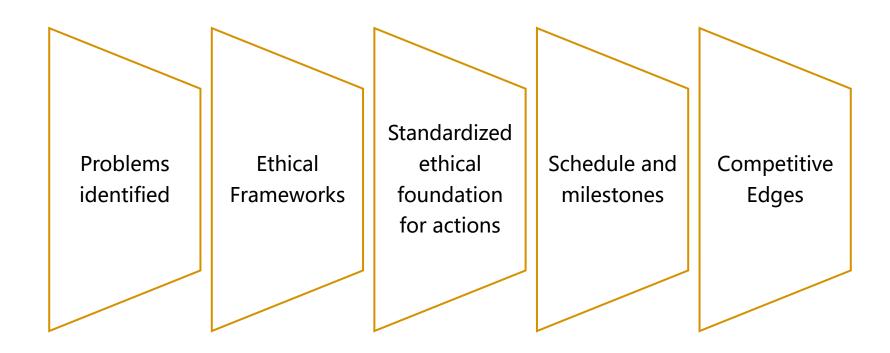
The impacts of the scandal

- Serious deterioration of the environment, turning into a disadvantage in the competition
- The sales of star products suffered a setback, and the market share was drastically reduced.
- Group credibility crisis, Toyota's overall credibility was questioned





## 2. Proposed Initiatives



# Proposed Initiatives Problems identified



HOW TO: ethical emergency handling of the scandal

LACK OF intra-organizational ethical management

LACK OF external accountability of ethical issues

INNOVATIONS in ethical organizational governance standards

We will have a 6-month plan of actions to handle them and a long-term schedule for standards

Daihatsu has flawed side-collision tests. How about the emerging AI and information systems on automotive products?

# Proposed Initiatives Ethical Frameworks

We should refer to the ethical frameworks – the foundational theories

Virtue Ethics

- Set appropriate subjective work ethics for each individual
- We need to enhance and expand our code of conduct for everyone in the cooperation

Deontological Ethics

 Seek ethical goals and constraints from objective standards and regular evaluation

### Proposed Initiatives Standardized foundation for actions

Ethics in the ongoing recall procedures



ISO 9001:2015 After-sales Service, Corrective Actions, and Customer Compliant, Suggestion and Survey

Intra-organizational Reporting



ISO 37002:2021 Whistleblowing Management System.

External Accountability



ISO 37001:2025 Anti-bribery Management Systems
ISO 19011:2018 Guidelines for Auditing Management Systems

# Proposed Initiatives Standardized foundation for actions

Organizational governance specialized for automotive industry



International Automotive Task Force: IATF 16949:2016

ISO 37000:2021 Governance of Organizations ISO 9001:2015 Quality Management Systems

Al and information systems on automotive products

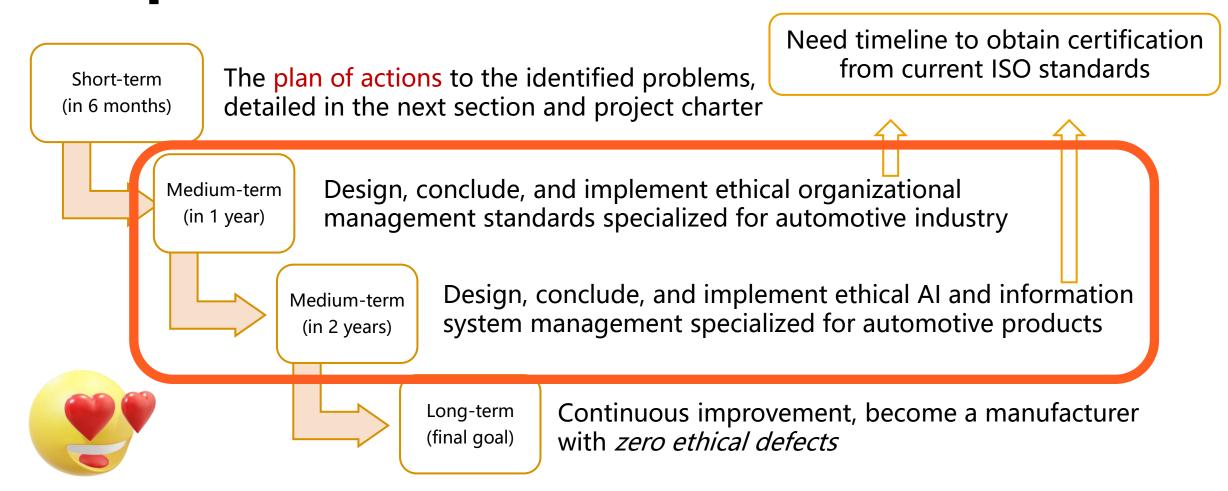


International Automotive Task Force: IATF 16949:2016

SO42001:2023 Artificial Intelligence Management Systems ISO 23894:2023 Guidance on Risk Management of AI Systems ISO27001:2022 Information Security ISO 5338:2023 AI System Life Cycle Processes

Standards can navigate us to efficient actions; we are also expected to obtain ISO certifications.

# Proposed Initiatives Schedule



#### Timeline for Standards Certifications



Year 1

Ethical organizational management

ISO 9001:2015 ISO 37002:2021 ISO 37001:2025 ISO 19011:2018 ISO 37000:2021 IATF 16949:2016 Year 2

Ethical AI & information systems management

ISO 42001:2023 ISO 23894:2023 ISO 27001:2022 ISO 5338:2023

IATF 16949:2016

# Two Phases for Standards Certifications For Each phase:

2 months: invite professional certification bodies under CASCO standards for on-site assessment and certification **Continuous** assessment

Implement

Design

6 months: modify existing organizational policies, establish new standardized programs, employee training, and conduct internal compliance auditing

Assessment

2 months: for every identified problems, conclude the relevant standards and design a checklist for implementation

# Proposed Initiatives Competitive Edges

### Reputation

 Timely recovery and improvement of brand reputation

# Financial cost

Early

 standardization
 can reduce the
 expense of future
 compliance
 reviews

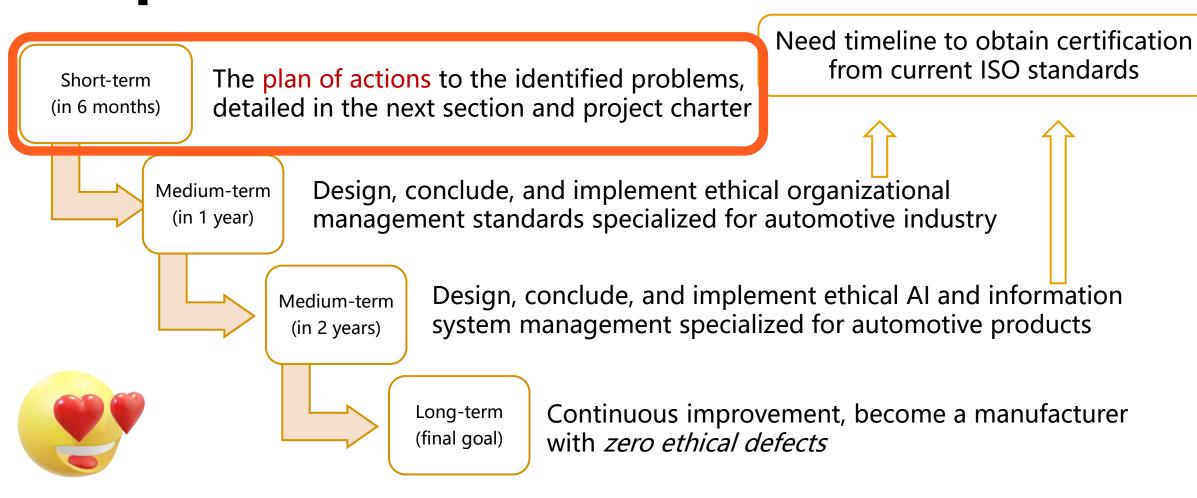
# The new trend

- Catch up with the technological trend
- Embrace future opportunities

# 3. Actions and Criteria



# Proposed Initiatives Schedule



# Plan of Actions

#### Immediate Corrective Actions & Ethical After-Sales Workflow

- Create after-sale workflow
- Automating customer complaint tracking

#### **Whistleblowing & Governance Enhancement**

- Build a transparent whitstleblowing platform accessible to all employees
- Provide training on anti-retaliation policies and ethical escalation protocols
- Establish an Ethics Oversight Committee with external auditors and employee representatives

#### **Auditing & Public Transparency**

- Partner with third-party auditors
- Integrate AI & blockchain into auditing system

# Plan of Actions

#### **Ethical AI & Information Systems Integration**

- Ensure ethical AI adoption
- Integrating AI lifecycle standards into vehicle software development
- Offer special AI ethics training for employees

#### **Cultural Transformation & Virtue Ethics**

- Draft a "Safety First" code emphasizing accountability, transparency, and customer safety
- Reward teams for proactive safety improvements and ethical decision-making

# **Key Impacts**



#### Technology:

- AI/ML will predict safety risks, automate recalls, and detect anomalies in testing
- Take over manual roles like testing



#### People:

- Employees may have initial resistance to new workflows
- Increasing need of human's ethical oversight and stakeholders' engagement
- Upskill opportunities in tech-skills and soft-skills

# **Key Impacts**



#### Jobs & Management:

- Increasing accountability for ethical lapses
- Collaboration on decision-making with the Ethics Oversight Committee



#### Concerns:

- whistleblowers may fear retaliation if their identity is leaked
- Internal audits may lack objectivity if influenced by external incentives

# **Evaluation Criteria**

#### Immediate Corrective Actions & Ethical after-Sales Workflow

- Reduction in recall resolution time (goal: 50% faster)
- 90% safty-related complaints are resolved within 24 hours by AI-powered automated system

#### **Whistleblowing & Governance Enhancement**

- 80% employees aware of the whistleblowing system
- Zero retaliation cases against whistleblowers
- All employees complete anti-retaliation and escalation protocol training.

#### **Auditing & Public Transparency**

• 100% of audits conducted by third parties with no conflicts of interest

# **Evaluation Criteria**

#### **Ethical AI & Information Systems Integration**

- 100% compliance with ISO/IEC 42001 within 18 months
- Zero reported incidents of AI bias or safety risks in vehicle software
- 90% of AI developers complete ethics training and certification

#### **Cultural Transformation & Virtue Ethics**

- 80% employee participation in mandatory ethical training
- "Safety First" code embedded in 100% of performance reviews and team KPIs

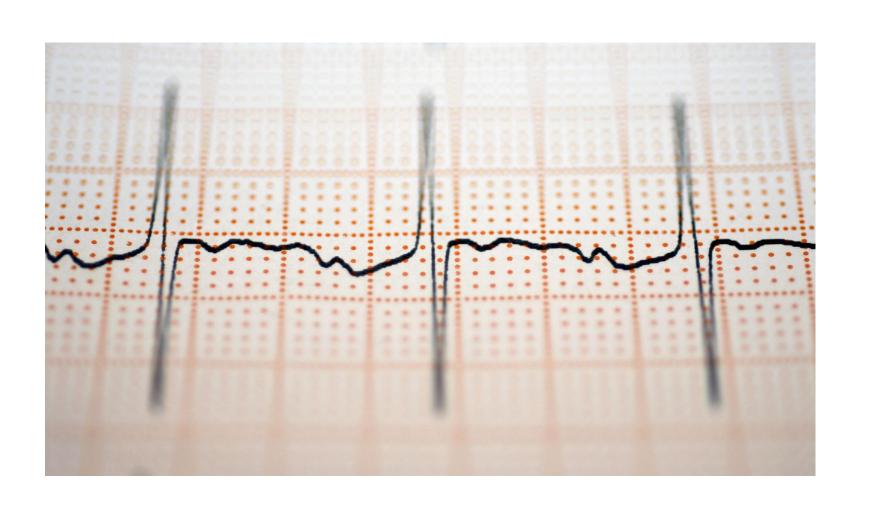
# **Evaluation Criteria**

#### **Standardization of Actions**

- In the first year, all ISO-recognized certificates regarding updating ethical organizational governance for automotive industry should be obtained
- In the second year, all ISO-recognized certificates regarding ethical technological innovations management should be obtained
- All adapted standards should be evaluated and recertificated every five years by a third party

# **Appendix**

# **Project Charter**



### **Business Case & Goal**

 Daihatsu Motors is facing manipulated safety test results that raised significant safety concerns, and an independent investigation has uncovered flaws in emissions and environmental data.

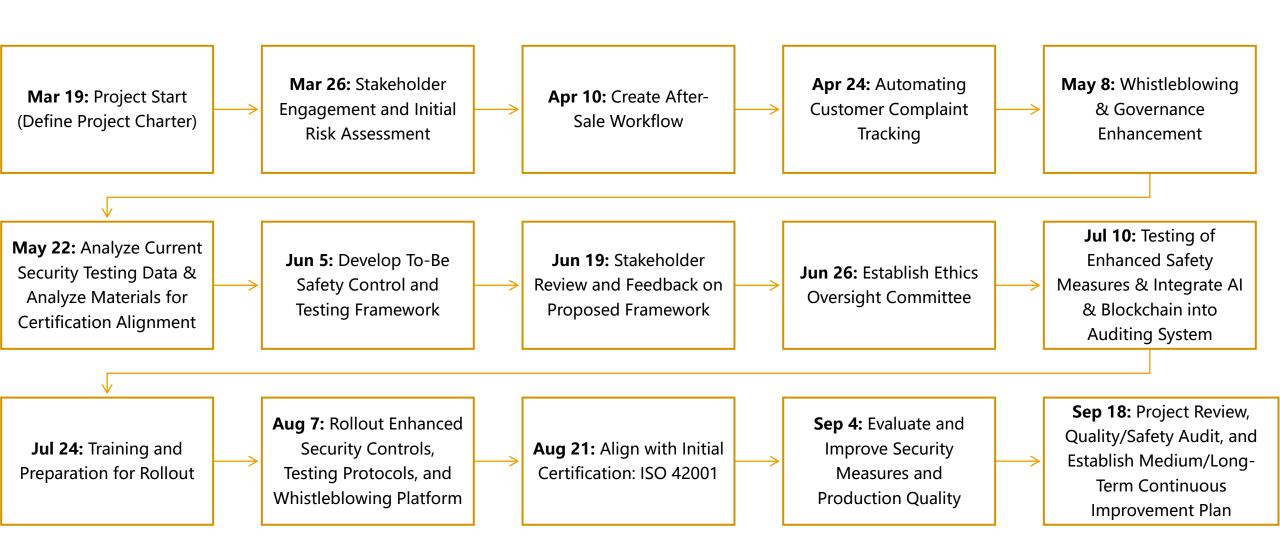
#### Goal

- Enhance improved policies, quality assurance, regulatory compliance
- Prevent future similar incidents
- Restore customer trust in Daihatsu's products.





### Milestone for Plan of Actions



# Appendix-The Team



#### Team Leader:

Wang Ruijie

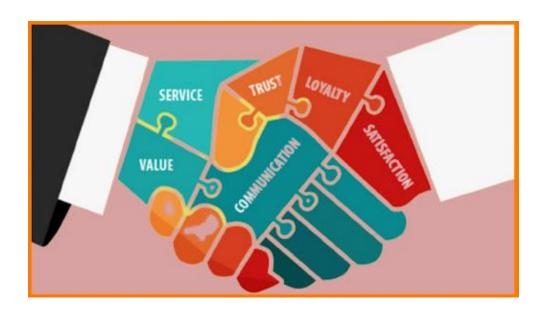
#### Sponsor:

Toyota (Parent Company)

#### Members:

- Security Test Officer: Zeng Tianyi
- Production Leader: Zhu Jin Shun
- Vehicle Safety Manager: Zhang Wenxuan, Liu Yuyang

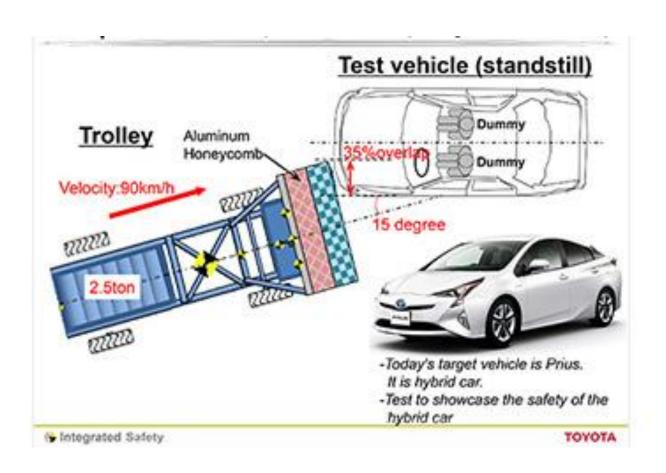
### Appendix-Intangible Costs and Benefits



- Costs:
- Employee Resistance
- Time Investment
- Market Position and Competitiveness

- Benefits:
- Customer Trust
- Enhanced Brand Reputation
- Long-term Sustainability

# Appendix- Detailed Tangible Costs Breakdown



- Increased Material Testing:
- Definition: Additional testing to ensure materials meet industry or regulatory standards.
- Breakdown:
- 30 tests (QTY) include stress tests, chemical analysis, durability checks, or safety validations.
- \$5,000 per test covers:
- Lab fees (third-party or in-house).
- Sample preparation and destruction.
- Compliance documentation.
- Total Cost: 30QTY × \$5,000 = \$150,000

### Appendix-Detailed Tangible Costs Breakdown



- Manpower Fees for Upgrading
- **Definition:** Costs for hiring specialists to modify software, hardware, or processes.
- Breakdown:
- 10 engineers/programmers (QTY) for tasks like:
- Software updates for compliance (e.g., cybersecurity, data handling).
- Hardware redesign for improved safety/reliability.
- \$15,000 per unit reflects:
- Salaries for skilled professionals (e.g., testing engineers, AI ethics specialists).
- Contracted consultants for ISO implementation.
- Total Cost:  $10QTY \times $15,000 = $150,000$

#### Appendix-Detailed Tangible Costs Breakdown

ISO 42001 - Certification Benefits



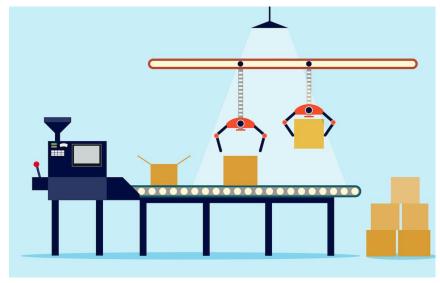


- Initial Certification Costs
- Definition: Fees for obtaining mandatory or voluntary certifications.
- Breakdown:
- Initial certifications/licenses (QTY), such as:
- ISO 42001 (Al governance ~\$20,000-\$50,000 depending on org size).
- \$50,000 per unit includes:
- Application and audit fees.
- Consultant fees for documentation prep.
- Surveillance audits (annual renewals).
- Total Cost:  $1QTY \times $50,000 = $50,000$

# Appendix - Detailed Tangible Costs Breakdown

- Production Delay Cost
- **Definition:** Financial impact of missing deadlines due to certification delays, supply issues, or redesigns.
- Breakdown:
- 1 delay event (QTY) caused by:
- Rework after failed material tests.
- \$150,000 cost covers:
- Penalties for late delivery.
- Idle production line costs.
- Expedited shipping to compensate.
- Total Cost:  $1QTY \times $150,000 = $150,000$





### Appendix-Table Tangible Costs Breakdown (Short-term)

Fees	QTY	Price Per Unit	Total Budget
Increased Material Testing	30	\$5000	\$150,000
Manpower Fees for Upgrading (Testing Engineers/App Programmer)	10	\$15,000	\$150,000
Initial Certification Costs	1	\$50,000	\$50,000
Production Delay Cost	1	\$150,000	\$150,000
		Subtotal	HK\$ 500,000

# Appendix- Detailed Tangible Costs Medium/Long-Term

Employees	Stage 1+2 audit	Surveillance audit	(5)
2-200	\$10-15k	\$5-10k	
200-500	\$20-25k	\$10-15k	
500-1000	\$25-35k	\$15-20k	
1000+	\$35-50k	\$30-40k	

Example cost of ISO 27001

- Medium/Long Term Certification Costs
- Definition: Fees for obtaining mandatory or voluntary certifications.
- Planning to earn certifications/licenses:
- ISO 9001: HKD 50,000 150,000
- ISO 37002: HKD 30,000 100,000
- ISO 37001: HKD 80,000 200,000
- ISO 19011: HKD 20,000 50,000
- ISO 37000: HKD 50,000 150,000
- IATF 16949: HKD 100,000 300,000
- ISO 42001: HKD 50,000 150,000
- ISO 23894: HKD 40,000 120,000
- ISO 27001: HKD 80,000 250,000
- ISO 5338: HKD 50,000 150,000
- Total Estimated Cost: HKD 450,000 1,520,000

# Appendix-Tangible Benefits Breakdown

Benefits	QTY	Price Per Unit	Total Budget
Increased Revenue from Market Share	20	\$50,000	\$1,000,000
Reduced Liability Costs	10	\$20,000	\$200,000
Avoidance of Recall Costs	30	\$10,000	\$300,000
Operational Cost Savings	20	\$20,000	\$400,000
Tax Incentives and Grants	1	\$100,000	\$100,000
		Subtotal	HK\$ 2,000,000

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