### Where to invest in Vienna: Real Estate Market

# 1. Description of the problem and discussion of the background

Vienna has been announced the most liveable city in the world by the Mercer Study ten times in a row, the prices for real estate are still relatively low (despite a strong increase in prices in the last years) compared to other big cities in Europe like Hamburg or Munich, the city's population is growing, the job market situation is very good and the interest rates for loans are extremely low in Europe.

But where in Vienna could you invest? As someone who might want to buy an apartment in Vienna it might be interesting to get an idea about the different boroughs in Vienna (there are 23 boroughs in Vienna), the average prices of apartments there and the venues offered (depending on how much someone is willing to pay per m² and what opportunities he or she wants to have near the apartment he might get an idea which borough could be interesting).

# 2. Description of the data / how it will be used to solve the problem

The following data sources will be used for the analysis:

- The boroughs of Vienna with the postal codes are drawn the following website: <a href="https://www.vienna.at/features/bezirke-wien">https://www.vienna.at/features/bezirke-wien</a>
- The latitude and longitude of the boroughs are drawn from the geocoder package (using the provider ArcGIS).
- The latitude and longitude of Vienna is drawn from the Nominatim geocoder.
- Json File
   from <a href="https://github.com/codeforamerica/click\_that\_hood/blob/master/public/data/vienna.">https://github.com/codeforamerica/click\_that\_hood/blob/master/public/data/vienna.</a>
   geojson?short\_path=91a4361 for a chorography of the boroughs of Vienna
- As there seems to be no actual official statistics publicly available (e.g. from Statistics Austria
  or Oesterreichische Nationalbank) on the average prices of apartments in Vienna per

borough I will use the price data of a site where a lot of apartments are advertised (<a href="https://derstandard.at/Immopreise/Wien/Wohnung/Eigentum">https://derstandard.at/Immopreise/Wien/Wohnung/Eigentum</a>). The average price will be used as one variable in the analysis.

 Foursquare will be used to get an idea of the venues offered nearby (in the different boroughs).

# 3. Methodology

 a. I used webscraping to get the postalcodes and boroughs of Vienna from Vienna.at. After cleaning the dataframe looks like this:

	Postalcode	Borough
0	1010 Wien	Innere Stadt
1	1020 Wien	Leopoldstadt
2	1030 Wien	Landstraße
3	1040 Wien	Wieden
4	1050 Wien	Margareten

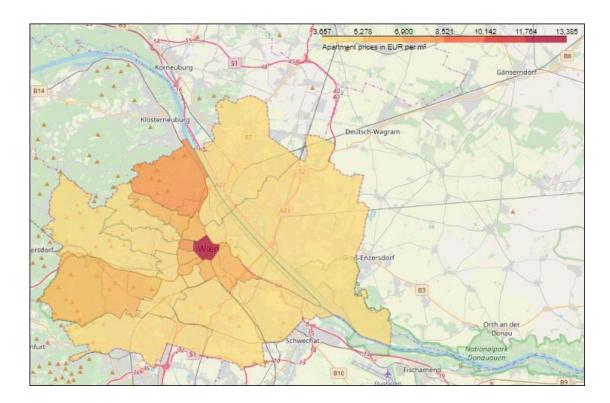
Adding the latitude and longitude coordinates of each borough with the geocoder-Package
 (using arcgis instead of google as data source) the dataframe looks like this:

	Postalcode	Borough	Latitude	Longitude
0	1010	Innere Stadt	48.209075	16.369614
1	1020	Leopoldstadt	48.199922	16.425665
2	1030	Landstraße	48.194205	16.395600
3	1040	Wieden	48.192589	16.370290
4	1050	Margareten	48.187915	16.353721

c. Adding the average apartment prices per borough (from derstandard.at) the dataframe looks like this:

	Postalcode	Borough	Latitude	Longitude	EUR-Price
0	1010	Innere Stadt	48.209075	16.369614	13290
1	1020	Leopoldstadt	48.199922	16.425665	5201
2	1030	Landstraße	48.194205	16.395600	6142
3	1040	Wieden	48.192589	16.370290	6704
4	1050	Margareten	48.187915	16.353721	5098

d. Creating a chorograph of the different boroughs of Vienna with the average apartment prices, you can see that the most expensive boroughs are in the center of Vienna, but apartment prices in Döbling and Hietzing are relatively expensive too.



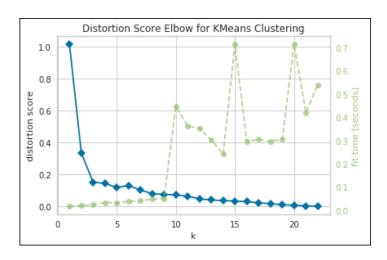
e. By using a radius of 4000 metres you get enough venues for each borough using the Foursquare API:

	Borough Latitude	Borough Longitude	Venue	Venue Latitude	Venue Longitude	Venue Category
Borough						
Alsergrund	100	100	100	100	100	100
Brigittenau	100	100	100	100	100	100
Donaustadt	94	94	94	94	94	94
Döbling	100	100	100	100	100	100
Favoriten	100	100	100	100	100	100
Floridsdorf	100	100	100	100	100	100
Hernals	70	70	70	70	70	70
Hietzing	90	90	90	90	90	90
Innere Stadt	100	100	100	100	100	100
Josefstadt	100	100	100	100	100	100
Landstraße	100	100	100	100	100	100
Leopoldstadt	100	100	100	100	100	100
Liesing	100	100	100	100	100	100
Margareten	100	100	100	100	100	100
Mariahilf	100	100	100	100	100	100
Meidling	100	100	100	100	100	100
Neubau	100	100	100	100	100	100
Ottakring	100	100	100	100	100	100
Penzing	47	47	47	47	47	47
Rudolfsheim-Fünfhaus	100	100	100	100	100	100
Simmering	93	93	93	93	93	93
Wieden	100	100	100	100	100	100
Währing	100	100	100	100	100	100

f. One hot encoding and groupby will be used to get a data frame that can be used for k-means clustering and shows the frequency of occurrence of each category of venue per borough:

	Borough	American Restaurant	Antique Shop	Aquarium	Arcade	Art Gallery	Art Museum	Arts & Crafts Store	Asian Restaurant	Athletics & Sports	Austrian Restaurant	BBQ Joint	Bakery
0	Alsergrund	0.00	0.00	0.00	0.00	0.00	0.020000	0.000000	0.000000	0.00	0.060000	0.000000	0.010000
1	Brigittenau	0.00	0.00	0.00	0.00	0.00	0.000000	0.000000	0.010000	0.00	0.080000	0.000000	0.000000
2	Donaustadt	0.00	0.00	0.00	0.00	0.00	0.000000	0.000000	0.053191	0.00	0.021277	0.021277	0.042553
3	Döbling	0.00	0.00	0.00	0.01	0.00	0.000000	0.000000	0.020000	0.00	0.100000	0.010000	0.020000
4	Favoriten	0.00	0.00	0.00	0.00	0.02	0.010000	0.010000	0.040000	0.01	0.070000	0.000000	0.020000
5	Floridsdorf	0.00	0.00	0.00	0.00	0.00	0.000000	0.000000	0.020000	0.01	0.020000	0.000000	0.030000
6	Hernals	0.00	0.00	0.00	0.00	0.00	0.000000	0.000000	0.042857	0.00	0.057143	0.028571	0.014286
7	Hietzing	0.00	0.00	0.00	0.00	0.00	0.011111	0.000000	0.011111	0.00	0.000000	0.000000	0.055556
8	Innere Stadt	0.00	0.01	0.00	0.00	0.00	0.030000	0.000000	0.000000	0.00	0.060000	0.000000	0.010000
9	Josefstadt	0.00	0.00	0.00	0.00	0.01	0.030000	0.000000	0.020000	0.00	0.030000	0.000000	0.000000
10	Landstraße	0.00	0.00	0.00	0.00	0.01	0.030000	0.000000	0.010000	0.01	0.100000	0.000000	0.020000
11	Leopoldstadt	0.00	0.00	0.00	0.00	0.01	0.020000	0.010000	0.020000	0.01	0.080000	0.000000	0.020000
12	Liesing	0.01	0.00	0.00	0.00	0.00	0.000000	0.000000	0.020000	0.00	0.020000	0.000000	0.000000
13	Margareten	0.00	0.00	0.00	0.00	0.02	0.030000	0.000000	0.020000	0.00	0.030000	0.000000	0.000000
14	Mariahilf	0.00	0.00	0.00	0.00	0.01	0.030000	0.000000	0.020000	0.00	0.040000	0.000000	0.000000
15	Meidling	0.00	0.00	0.00	0.00	0.00	0.000000	0.000000	0.000000	0.00	0.050000	0.000000	0.000000
16	Neubau	0.00	0.00	0.00	0.00	0.01	0.030000	0.000000	0.020000	0.00	0.040000	0.000000	0.000000
17	Ottakring	0.00	0.00	0.00	0.00	0.01	0.000000	0.000000	0.000000	0.00	0.050000	0.010000	0.010000
18	Penzing	0.00	0.00	0.00	0.00	0.00	0.021277	0.000000	0.042553	0.00	0.042553	0.000000	0.000000
19	Rudolfsheim- Fünfhaus	0.00	0.00	0.01	0.00	0.01	0.020000	0.000000	0.020000	0.00	0.040000	0.000000	0.010000
20	Simmering	0.00	0.00	0.00	0.00	0.00	0.000000	0.010753	0.010753	0.00	0.053763	0.000000	0.010753
21	Wieden	0.00	0.00	0.00	0.00	0.01	0.030000	0.000000	0.030000	0.00	0.080000	0.000000	0.000000
22	Währing	0.00	0.00	0.00	0.00	0.00	0.000000	0.000000	0.000000	0.00	0.080000	0.010000	0.020000

- g. The standardized / feature scaled EUR-Price column will be added to the data frame as one column before clustering the data.
- h. Trying to find out how many clusters to build with k-means, the elbow method shows that 3 clusters should be used:



K-Means Clustering (efficient and widely used method for clustering) was finally used to cluster
the boroughs using the average apartment prices and the venues nearby as variables.

### 4. Results

The following data frame the boroughs of Vienna with the assigned cluster labels (created by k-means clustering), the average price of the apartments in each borough and the 10 most common venues in each borough:

Р	ostalcode	Borough	Latitude	Longitude	EUR- Price	Cluster Labels	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue	6th Most Common Venue	7th Most Common Venue	8th Most Common Venue	9th Most Common Venue	10th Most Common Venue
0	1010	Innere Stadt	48.209075	16.369614	13290	2	Hotel	Plaza	Restaurant	Café	Austrian Restaurant	Ice Cream Shop	Italian Restaurant	Park	Museum	Art Museum
1	1020	Leopoldstadt	48.199922	16,425665	5201	0	Hotel	Austrian Restaurant	Restaurant	Café	Palace	Italian Restaurant	Pizza Place	Museum	Korean Restaurant	Irish Pub
2	1030	Landstraße	48.194205	16.395600	6142	0	Hotel	Austrian Restaurant	Café	Restaurant	Plaza	Concert Hall	Palace	Italian Restaurant	Art Museum	Steakhouse
3	1040	Wieden	48.192589	16.370290	6704	0	Hotel	Plaza	Austrian Restaurant	Palace	ice Cream Shop	Restaurant	Concert Hall	Café	Art Museum	Asian Restaurant
4	1050	Margareten	48.187915	16.353721	5098	0	Hotel	Ice Cream Shop	Plaza	Café	Palace	Restaurant	Art Museum	Austrian Restaurant	Bar	Coffee Shop
5	1060	Mariahilf	48.195410	16.347158	5548	0	Hotel	Plaza	Restaurant	Ice Cream Shop	Austrian Restaurant	Café	Concert Hall	Park	Art Museum	Thai Restaurant
6	1070	Neubau	48.202235	16.349052	6667	0	Hotel	Café	Plaza	Ice Cream Shop	Austrian Restaurant	Restaurant	Park	Art Museum	Museum	Hostel
7	1080	Josefstadt	48.210840	16.347200	7669	0	Café	Hotel	Plaza	Restaurant	Park	Austrian Restaurant	Ice Cream Shop	Coffee Shop	Art Museum	Gastropub
8	1090	Alsergrund	48.225165	16.358308	6875	1	Restaurant	Plaza	Austrian Restaurant	Park	Hotel	Café	Ice Cream Shop	Cocktail Bar	Italian Restaurant	Japanese Restaurant
9	1100	Favoriten	48.153020	16.382927	3752	0	Hotel	Restaurant	Austrian Restaurant	Café	Asian Restaurant	Supermarket	Park	Grocery Store	Fast Food Restaurant	Gym / Fitness Center
10	1110	Simmering	48.162720	16.452277	4106	0	Hotel	Supermarket	Austrian Restaurant	Train Station	Café	Restaurant	Park	Fast Food Restaurant	Concert Hall	Grocery Store
11	1120	Meidling	48.171990	16.328655	4468	0	Hotel	Zoo Exhibit	Café	Austrian Restaurant	History Museum	Restaurant	Pub	Park	Pool	Supermarket
12	1130	Hietzing	48.179570	16.254176	5587	2	Zoo Exhibit	Restaurant	Supermarket	Park	Bakery	Italian Restaurant	Gym / Fitness Center	Greek Restaurant	Gastropub	Ice Cream Shop
13	1140	Penzing	48.225750	16.230794	4732	2	Restaurant	Supermarket	Park	Asian Restaurant	Italian Restaurant	Café	Austrian Restaurant	Scenic Lookout	Shopping Mall	Shoe Store
14	1150	Rudolfsheim- Fünfhaus	48.195445	16.326433	4473	0	Hotel	Ice Cream Shop	Café	History Museum	Austrian Restaurant	Restaurant	Pizza Place	Hostel	Thai Restaurant	Breakfast Spot
15	1160	Ottakring	48.213815	16.305448	4723	2	Café	Austrian Restaurant	Restaurant	Park	Hotel	History Museum	Italian Restaurant	Greek Restaurant	Ice Cream Shop	Breakfast Spot
16	1170	Hernals	48.235265	16.285738	4780	2	Park	Café	Supermarket	Austrian Restaurant	Restaurant	Asian Restaurant	Gastropub	Italian Restaurant	Scenic Lookout	Plaza
17	1180	Währing	48.234095	16.321634	6378	0	Café	Italian Restaurant	Austrian Restaurant	Park	Restaurant	Gastropub	Coffee Shop	Wine Bar	Plaza	Supermarket
18	1190	Döbling	48.260930	16.328358	7158	2	Austrian Restaurant	Supermarket	Wine Bar	Restaurant	Italian Restaurant	Park	Gastropub	Café	Scenic Lookout	Gym
19	1200	Brigittenau	48.240313	16.378181	4175	0	Restaurant	Austrian Restaurant	Hotel	Park	Café	Cocktail Bar	Coffee Shop	Italian Restaurant	Ice Cream Shop	Pizza Place
20	1210	Floridsdorf	48.280172	16,414040	4372	0	Supermarket	Ice Cream Shop	Grocery Store	Pizza Place	Fast Food Restaurant	Restaurant	Gym	Gym / Fitness Center	Furniture / Home Store	Bakery
21	1220	Donaustadt	48.235382	16,489213	4811	2	Supermarket	Clothing Store	Asian Restaurant	Electronics Store	Grocery Store	Bus Stop	Bakery	Pizza Place	Gym	Restaurant
22	1230	Liesing	48.141110	16.294053	4530	0	Supermarket	Italian Restaurant	Motorcycle Shop	Clothing Store	Hotel	Electronics Store	Ice Cream Shop	Chinese Restaurant	Wine Bar	Grocery Store

#### The first cluster is dominated by hotels:

	Borough	Cluster	EUR- Price	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue	6th Most Common Venue	7th Most Common Venue	8th Most Common Venue	9th Most Common Venue	10th Most Common Venue
1	Leopoldstadt	0	5201	Hotel	Austrian Restaurant	Restaurant	Café	Palace	Italian Restaurant	Pizza Place	Museum	Korean Restaurant	Irish Pub
2	Landstraße	0	6142	Hotel	Austrian Restaurant	Café	Restaurant	Plaza	Concert Hall	Palace	Italian Restaurant	Art Museum	Steakhouse
3	Wieden	0	6704	Hotel	Plaza	Austrian Restaurant	Palace	Ice Cream Shop	Restaurant	Concert Hall	Café	Art Museum	Asian Restaurant
4	Margareten	0	5098	Hotel	Ice Cream Shop	Plaza	Café	Palace	Restaurant	Art Museum	Austrian Restaurant	Bar	Coffee Shop
5	Mariahilf	0	5548	Hotel	Plaza	Restaurant	Ice Cream Shop	Austrian Restaurant	Café	Concert Hall	Park	Art Museum	Thai Restaurant
6	Neubau	0	6667	Hotel	Café	Plaza	Ice Cream Shop	Austrian Restaurant	Restaurant	Park	Art Museum	Museum	Hostel
7	Josefstadt	0	7669	Café	Hotel	Plaza	Restaurant	Park	Austrian Restaurant	Ice Cream Shop	Coffee Shop	Art Museum	Gastropub
9	Favoriten	0	3752	Hotel	Restaurant	Austrian Restaurant	Café	Asian Restaurant	Supermarket	Park	Grocery Store	Fast Food Restaurant	Gym / Fitness Center
10	Simmering	0	4106	Hotel	Supermarket	Austrian Restaurant	Train Station	Café	Restaurant	Park	Fast Food Restaurant	Concert Hall	Grocery Store
11	Meidling	0	4468	Hotel	Zoo Exhibit	Café	Austrian Restaurant	History Museum	Restaurant	Pub	Park	Pool	Supermarket
14	Rudolfsheim- Fünfhaus	0	4473	Hotel	Ice Cream Shop	Café	History Museum	Austrian Restaurant	Restaurant	Pizza Place	Hostel	Thai Restaurant	Breakfast Spot
17	Währing	0	6378	Café	Italian Restaurant	Austrian Restaurant	Park	Restaurant	Gastropub	Coffee Shop	Wine Bar	Plaza	Supermarket
19	Brigittenau	0	4175	Restaurant	Austrian Restaurant	Hotel	Park	Café	Cocktail Bar	Coffee Shop	Italian Restaurant	Ice Cream Shop	Pizza Place
20	Floridsdorf	0	4372	Supermarket	Ice Cream Shop	Grocery Store	Pizza Place	Fast Food Restaurant	Restaurant	Gym	Gym / Fitness Center	Furniture / Home Store	Bakery
22	Liesing	0	4530	Supermarket	Italian Restaurant	Motorcycle Shop	Clothing Store	Hotel	Electronics Store	Ice Cream Shop	Chinese Restaurant	Wine Bar	Grocery Store

#### The second cluster is dominated by restaurants:

Borough	Cluster	EUR-	1st Most Common	2nd Most Common	3rd Most Common	4th Most Common	5th Most Common	6th Most Common	7th Most Common	8th Most Common	9th Most Common	10th Most Common
	Labels	Price	Venue	Venue	Venue	Venue	Venue	Venue	Venue	Venue	Venue	Venue
8 Alsergrund	1	6875	Restaurant	Plaza	Austrian Restaurant	Park	Hotel	Café	Ice Cream Shop	Cocktail Bar	Italian Restaurant	Japanese Restaurant

The third cluster is dominated by restaurants and cafés:

	Borough	Cluster Labels	EUR- Price	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue	6th Most Common Venue	7th Most Common Venue	8th Most Common Venue	9th Most Common Venue	10th Most Common Venue
0	Innere Stadt	2	13290	Hotel	Plaza	Restaurant	Café	Austrian Restaurant	Ice Cream Shop	Italian Restaurant	Park	Museum	Art Museum
12	Hietzing	2	5587	Zoo Exhibit	Restaurant	Supermarket	Park	Bakery	Italian Restaurant	Gym / Fitness Center	Greek Restaurant	Gastropub	ice Cream Shop
13	Penzing	2	4732	Restaurant	Supermarket	Park	Asian Restaurant	Italian Restaurant	Café	Austrian Restaurant	Scenic Lookout	Shopping Mall	Shoe Store
15	Ottakring	2	4723	Café	Austrian Restaurant	Restaurant	Park	Hotel	History Museum	Italian Restaurant	Greek Restaurant	Ice Cream Shop	Breakfast Spot
16	Hemals	2	4780	Park	Café	Supermarket	Austrian Restaurant	Restaurant	Asian Restaurant	Gastropub	Italian Restaurant	Scenic Lookout	Plaza
18	Döbling	2	7158	Austrian Restaurant	Supermarket	Wine Bar	Restaurant	Italian Restaurant	Park	Gastropub	Café	Scenic Lookout	Gym
21	Donaustadt	2	4811	Supermarket	Clothing Store	Asian Restaurant	Electronics Store	Grocery Store	Bus Stop	Bakery	Pizza Place	Gym	Restaurant

### 5. Discussion

- K-means does a good job clustering the boroughs of Vienna into three clusters that are dominated by different venues.
- The maximum number of venues shown by Foursquare is unfortunately somehow limited to 100.
- The coverage of venues in the boroughs by Foursquare varies.
- In my opinion it would also be useful to have categories and sub-categories as the venues "Restaurant" and "Italian Restaurant" should be in the same category.
- For the analysis it might be useful to include additional data sources like public transport connection.

#### 6. Conclusion

- Foursquare offers a wide range of data for analyzing boroughs even though the data is not optimal for some reasons.
- K-means is a great method for clustering data, getting insights into data.
- The analysis made only gives an idea where you might want to buy a borough. Additional data could improve the outcome.