

Record

Report

1

Report for Linear Model Catalog_demand_prediction

2

Basic Summary

3

Call:

```
lm(formula = Avg_Sale_Amount ~ Customer_Segment +
  Avg_Num_Products_Purchased, data = the.data)
```

4

Residuals:

5

Min	1Q	Median	3Q	Max
-663.8	-67.3	-1.9	70.7	971.7

6

Coefficients:

7

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	303.46	10.576	28.69	< 2.2e-16 ***
Customer_SegmentLoyalty Club Only	-149.36	8.973	-16.65	< 2.2e-16 ***
Customer_SegmentLoyalty Club and Credit Card	281.84	11.910	23.66	< 2.2e-16 ***
Customer_SegmentStore Mailing List	-245.42	9.768	-25.13	< 2.2e-16 ***
Avg_Num_Products_Purchased	66.98	1.515	44.21	< 2.2e-16 ***

Significance codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

8

Residual standard error: 137.48 on 2370 degrees of freedom

Multiple R-squared: 0.8369, Adjusted R-Squared: 0.8366

F-statistic: 3040 on 4 and 2370 degrees of freedom (DF), p-value < 2.2e-16

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Type II ANOVA Analysis

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Response: Avg_Sale_Amount

	Sum Sq	DF	F value	Pr(>F)
Customer_Segment	28715078.96	3	506.4	< 2.2e-16 ***
Avg_Num_Products_Purchased	36939582.5	1	1954.31	< 2.2e-16 ***
Residuals	44796869.07	2370		

Significance codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1