

CONTACT INFORMATION

Germany, Traunstein (Bavaria) Citizenship: Ukrainian +49 160 914 297 49 <u>kira.seletska@gmail.com</u>

LinkedIn Github Portfolio

SUMMARY

Hi! I'm Kira, a Frontend Developer specializing in creating responsive websites and web applications. I'm proficient in JavaScript and TypeScript, and I have experience working with frameworks such as React and Angular. I completed an intensive internship in a team of three frontend developers under the guidance of an architect, and now I'm ready to join a new team! My previous work experience helps me in conflict resolution and building interpersonal relationships with colleagues and clients. I strive for continuous growth, skill enhancement, and development. I'm ready to apply my experience and energy to working on new projects and achieving common goals. Looking forward to meeting you!

TECHNICAL STACK

- JavaScript, TypeScript
- React, Angular
- MobX, Redux
- 00P
- REST API
- Hooks
- Vite
- GitHub
- HTML5
- CSS3, SASS

and ready for new chalanges

Basic knowledge:

Java, QA, Linux, RTK-Query, SQL, NoSQL, MongoDB, Algorithms, GIT, Project managementy

SELETSKA KIRA

FRONTEND DEVELOPER

WORK EXPERIENCE

Frontend Developer

InternShip 08.2023 - 12.2023

Main tasks: transfer a board game online, create a website for a web designer. Our work was carried out in a team of three frontend developers under the guidance of a frontend architect. Tasks were assigned to the team or to each employee separately. Basic communication via GitHub.

Board game "Space Expatriate"



Source link

The game for two or three and more players. Has five decks and additional game cards. The program was written in VScode, library React, language TypeScript, state manager MobX, styles SASS, with using OOP. The game is saved and restored by ID in local storage.

The rules and a detailed description of the game can be found here

Portfolio website for UI/UX designer

Project link

Source link

The website was written in VScode, library React, language TypeScript, styles SASS, with using Figma.

Career break

06.2022 - 08.2023

Moved from Ukraine to Germany. Completed training to become a Frontend Developer eveloper

Head of Sales Department

Kyiv, Ukraine SILVEX 925 Direction B2B, B2C 01.2022 - 06.2022

Jewelry, sale throughout Ukraine (wholesale, retail, B2C and B2B call centers, TV sales).

Main task: managing the sales direction.

Responsibilities: strategy review, increasing KPI, writing scripts, writing a company's working manual (interaction algorithms within the company and company-client), recruiting staff members.

Head of Sales

Kyiv, Ukraine KSG Direction B2B 02.2021 - 09.2021

Commercial real estate for rent, 28 locations in Kyiv.

Main task: managing commercial real estate. Additional tasks - creating a call center to consolidate four projects.

Responsibilities: creating an alternative sales department from scratch, producing KPI, producing a new department development strategy, following the plan to lease the office spaces

EDUCATION

Fontend Developer

Germany, Berlin Starta Institute by Tel-Ran 11.2022 - 08.2023

HTML5, CSS, SASS, JavaScript, React, Redux, Redux-toolkit, RTK-Query, SQL, noSQL and MongoDB, Algorithms, Project Management

Basic

Java, QA, Linux Additional TypeScript, MobX

Diploma Project

Online Store (JavaScript, React, Redux, Redux-toolkit, HTML, SASS, GitHub)
Source link <u>Store</u>

Finance

Ukraine, Sumy Sumy National Agrarian University 09.2004 - 07.2008 Majoring in Finance Bachelor's degree in Economics

LANGUAGES

- English Upper-Intermediate (in progress)
- Ukrainian Native
- Russian Native

FRONTEND DEVELOPER SELETSKA KIRA

Head of Sales/Commercial Director

Kyiv, Ukraine Vista Project (Construction) Direction B2B 09.2018 - 09.2020

Repair and construction works.

Main task: establishing a department from scratch. Contracts ranging from one month to one year.

Responsibilities: creating a departmental workflow system, developing KPIs and sales funnels, developing a manager's action algorithm from the first cold call to receiving a recommendation letter; recruiting, adapting, training, and motivating employees, achieving sales targets.

Call Center Supervisor

Kyiv, Ukraine NOVBUD (Construction) Direction B2B, B2C 06.2017 - 09.2018

Sale of real estate from the developer, managing 3 residential complexes.

Supervised up to 24 managers.

Main tasks: recruiting and training managers, achieving sales targets, scriptwriting, developing new sales strategies, conducting training sessions, monitoring managers' performance.

Joined the company as a call center operator. After 3 months of work, was promoted to a supervisor based on an internal competition.

Sales Department Manager

Kyiv, Ukraine RE Expert (Real Estate) Direction B2C 05.2012 - 04.2015

Services for the purchase and sale of primary and secondary real estate.

Joined the company as a sales manager.

After a year of work (since 2013), was promoted to Sales Department Manager.

Sales Manager

Kyiv, Ukraine Snack Production (FMCG) Direction B2B, B2C 06.2011 - 03.2012

Increasing sales in the assigned territory, attracting new customers, controlling accounts receivable.

Sales Manager

Romny-Konotop, Ukraine Private Enterprise Dalniye Ostrova (FMCG) Direction B2B, B2C 03.2009 - 01.2011

Joined the company as a Sales Manager in Romny. After a year, participated in the opening of a branch in Konotop (since 2010), where the responsibilities of a Sales Manager were expanded to include those of a Branch Manager.