

Oracle BRM 2025 – Master Interview Q&A; Guide (160+ Questions)

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This guide contains 160+ real-world Oracle BRM interview questions with concise, practical answers covering architecture, rating, pipeline, billing, opcodes, troubleshooting, and behavioral topics.

Part 1: Core Concepts & Architecture (Q1–Q40)

Includes architecture, CM/DM/Pipeline explanation, account hierarchy, and rating fundamentals.

Part 2: Rating, Pipeline & Billing (Q41–Q80)

Includes rate plans, discounts, pipeline processing, and billing logic.

Part 3: Opcodes, Integration & Payments (Q81–Q120)

Includes opcode development, PDC integration, and payment workflows.

Part 4: Troubleshooting, RCA, SQL & Behavioral (Q121–Q160)

Includes RCA, SQL examples, and behavioral STAR-format interview answers.