# Product demand prediction with machine learning-Phase 3: Development part 1

#### 1. Load the dataset:

Start by loading the dataset into your programming environment. Depending on the format of your dataset, you can use different libraries or functions to read the data. For example, if your dataset is in CSV format, you can use the pandas library in Python to read it. Here's an example:

import pandas as pd
# Load the dataset
data = pd.read\_csv('dataset.csv')

### 2. Explore the dataset:

Once the dataset is loaded, you should explore its contents to get a better understanding of the data. This includes checking the number of rows and columns, examining the data types of each column, and looking for any missing values or outliers. You can use various functions and methods provided by the pandas library for data exploration. For example:

```
# Check the shape of the dataset
print(data.shape)
# View the first few rows of the dataset
print(data.head())
# Check the data types of each column
print(data.dtypes)
# Check for missing values
print(data.isnull().sum())
# Check for outliers
print(data.describe())
```

### 3. Clean the dataset:

After exploring the dataset, you may need to handle missing values, outliers, or any other data quality issues. Depending on the nature of the problem, you can use different techniques to clean the data. For example, you can remove rows with missing values, impute missing values with the mean or median, or use more advanced methods such as regression or clustering to fill missing values. Here's an example of removing rows with missing values:

```
# Remove rows with missing values
data = data.dropna()
```

## 4. Perform feature engineering:

Feature engineering involves creating new features or transforming existing features to improve the predictive power of your model. This step often requires domain knowledge and creativity. Some common techniques include one-hot encoding categorical variables, scaling numerical features, or creating interaction or polynomial features. Here's an example of one-hot encoding categorical variables using the pandas library:

```
# Perform one-hot encoding
data = pd.get_dummies(data, columns=['category'])
```

# 5. Split the dataset:

Next, you need to split the dataset into training and testing sets. The training set will be used to train your machine learning model, while the testing set will be used to evaluate its performance. You can use the train\_test\_split function from the scikit-learn library to split the data. Here's an example:

```
from sklearn.model_selection import train_test_split

# Split the dataset into features and target variable

X = data.drop('demand', axis=1)

y = data['demand']
```

# Split into training and testing sets

```
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42)
```

#### 6. Normalize or standardize the data:

Depending on the requirements of your machine learning algorithm, you may need to normalize or standardize the data. Normalization scales the data to a specific range, such as [0, 1], while standardization transforms the data to have zero mean and unit variance. You can use the StandardScaler or MinMaxScaler classes from the scikit-learn library to perform these transformations. Here's an example of using the StandardScaler:

```
from sklearn.preprocessing import StandardScaler
```

# Initialize the scaler

scaler = StandardScaler()

# Fit and transform the training set

X\_train\_scaled = scaler.fit\_transform(X\_train)

# Transform the testing set

X test scaled = scaler.transform(X test)

# 7. Save the preprocessed dataset:

Once you have completed the preprocessing steps, you can save the preprocessed dataset for future use. This will allow you to easily load the processed data when you start training your machine learning model. You can use the pandas library to save the preprocessed data to a new CSV file. Here's an example:

```
# Save the preprocessed dataset
preprocessed data = pd.concat([X train, y train], axis=1)
```

## conclusion:

First, we loaded the dataset that contains the relevant data for product demand prediction. This dataset includes features such as historical sales data, product attributes, and time-related information.

Next, we performed preprocessing on the dataset to handle missing values, handle categorical variables, and scale numerical features. This step is crucial to ensure the quality and suitability of the data for training our machine learning model.

After preprocessing the dataset, we split it into training and testing sets. The training set will be used to train our machine learning model, while the testing set will be used to evaluate its performance.

We then selected a suitable machine learning algorithm, such as linear regression, decision trees, or neural networks, and trained the model using the training dataset.

To evaluate the performance of our model, we used the testing dataset and measured metrics such as accuracy, precision, recall, or mean squared error, depending on the specific problem and model type.

Based on the results and performance of our machine learning model, we can draw conclusions about its accuracy and its ability to predict product demand. These conclusions will provide valuable insights into the effectiveness of our model and the potential for using it in real-world scenarios.