



AtliQ Mart Dashboard

city

All

customer

All

product

All

week_no

All

month

All

Clear All

Product View

Customer View

01-03-2022

30-08-2022

Key Performance Indicators

67.26% !

Target: 86.09% (-21.87%)

OT %

48.67% !

Target: 76.51% (-36.39%)

IF %

26.55% !

Target: 65.91% (-59.72%)

OTIF %

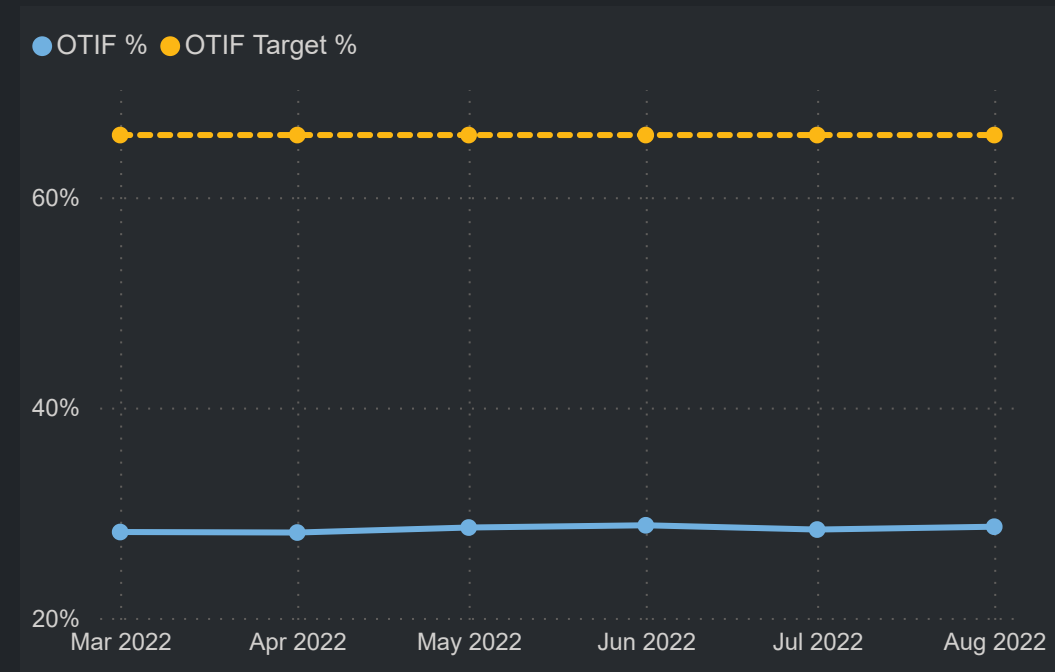
96.59%

VOFR %

65.96%

LIFR %

Performance Metrics



OTIF %

OT %

IF %

VOFR %

LIFR %

Performance Metrics - City

City	OTIF %	OTIF Target %	OT %	OT Target %	IF %	IF Target %
Ahmedabad	28.52%	66.50%	70.00%	85.83%	44.83%	77.33%
Surat	29.70%	66.36%	73.67%	86.27%	43.71%	76.91%
Vadodara	27.28%	64.92%	69.91%	86.17%	42.82%	75.33%

Performance Metrics - Customer

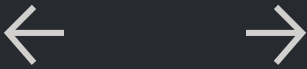
CustomerProduct

Customer	Customer_id	OTIF %	OT %	IF %	LIFR %	VOFR %
Acclaimed Stores	789520	5.30%	28.16%	17.88%	29.37%	92.77%
Acclaimed Stores	789521	15.97%	26.68%	60.40%	73.01%	97.28%
Acclaimed Stores	789522	16.66%	25.86%	60.49%	73.51%	97.37%
Atlas Stores	789220	37.82%	85.07%	48.30%	75.69%	97.61%
Atlas Stores	789221	37.23%	83.32%	49.05%	75.26%	97.54%
Chiptec Stores	789320	38.62%	83.29%	50.49%	75.58%	97.56%
Chiptec Stores	789321	36.72%	84.24%	48.78%	75.64%	97.61%
Coolblue	789121	17.86%	27.00%	62.06%	74.02%	97.39%
Coolblue	789122	5.73%	26.63%	17.79%	29.19%	92.83%
Elite Mart	789902	36.58%	84.84%	47.60%	75.72%	97.63%
Elite Mart	789903	6.70%	84.64%	10.18%	29.74%	92.92%
Expert Mart	789621	34.84%	84.84%	46.10%	75.52%	97.42%
Expert Mart	789622	38.32%	84.40%	49.70%	75.44%	97.45%
Expression Stores	789301	32.98%	82.86%	45.48%	73.27%	97.38%
Total		28.46%	71.12%	43.79%	65.96%	96.59%

VOFR % = Volume Fill Rate %, LIFR % = Line Fill Rate %, OT % = On Time Delivery %, IF % = In Full Delivery %, OTIF % = On Time In Full Delivery %



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Top 5 Products delivered on time in full

product_name	category	On Time In Full
AM Biscuits 750	Food	1596
AM Milk 500	Dairy	1558
AM Biscuits 500	Food	1552
AM Milk 100	Dairy	1549
AM Curd 100	Dairy	1547
Total		7802

Top 5 Products not delivered on time in full

product_name	category	Not On Time In Full
AM Butter 500	Dairy	1754
AM Ghee 250	Dairy	1698
AM Milk 250	Dairy	1678
AM Biscuits 250	Food	1675
AM Curd 50	Dairy	1674
Total		8479

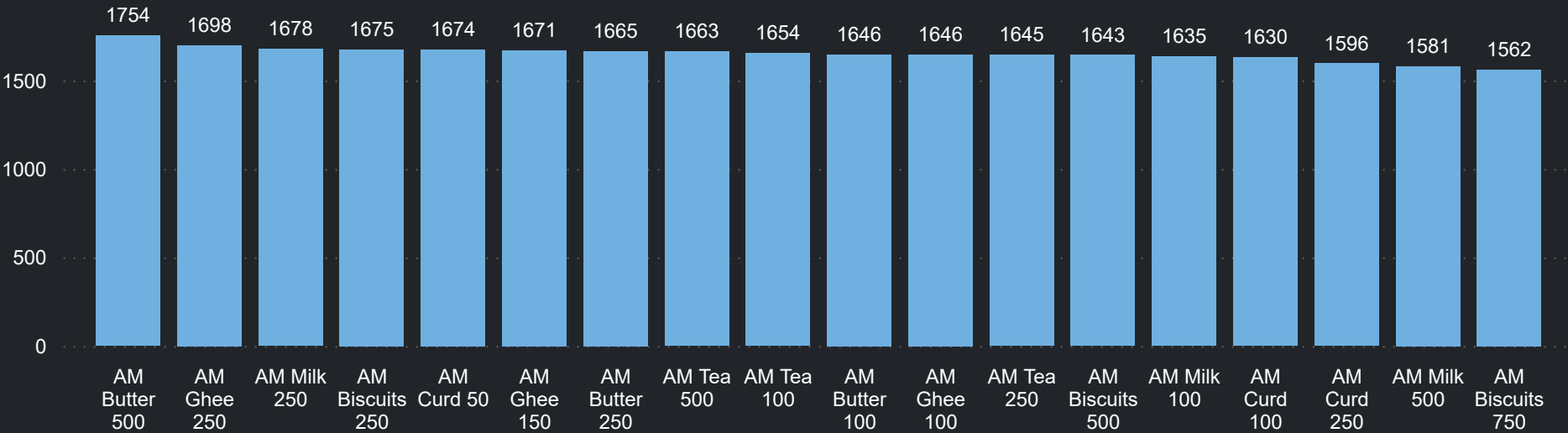
OT

IF

OTIF

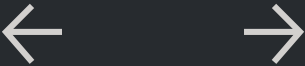
Product

Products not delivered on time and in full





AtliQ Mart



city
All

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product
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Clear All



On Time In Full

customer_name	On Time In Full
Propel Mart	3157
Rel Fresh	3090
Vijay Stores	2463
Expert Mart	2117
Atlas Stores	2071
Expression Stores	2057
Chiptec Stores	2032
Viveks Stores	2030
Logic Stores	2018
Sorefoz Mart	1496
Elite Mart	1474
Info Stores	1403
Lotus Mart	782
Acclaimed Stores	731
Coolblue	459
Total	27380

Not Delivered On Time In Full

customer_name	Not On Time In Full
Lotus Mart	4088
Acclaimed Stores	4066
Coolblue	2879
Vijay Stores	2502
Info Stores	1824
Rel Fresh	1812
Elite Mart	1810
Sorefoz Mart	1785
Propel Mart	1696
Expression Stores	1244
Logic Stores	1239
Expert Mart	1211
Chiptec Stores	1195
Viveks Stores	1190
Atlas Stores	1175
Total	29716

01-03-2022 30-08-2022

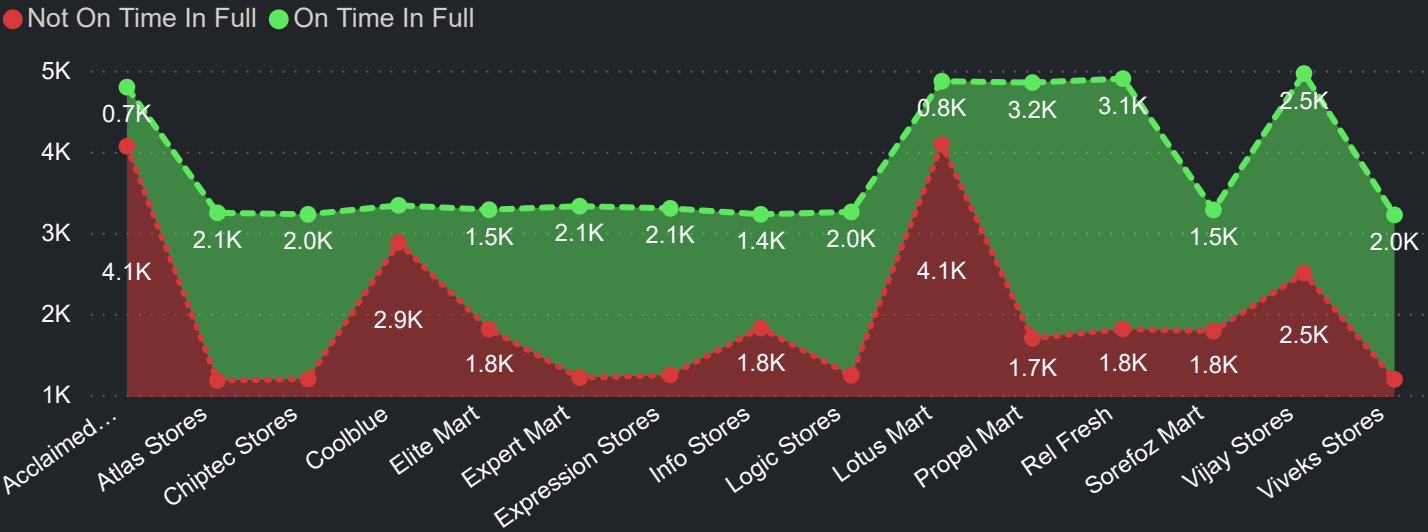
OT

IF

OTIF

Customer

Delivered On Time In Full vs Not On Time in Full



Not delivered OTIF over months



Insights

Category ● Dairy

Product

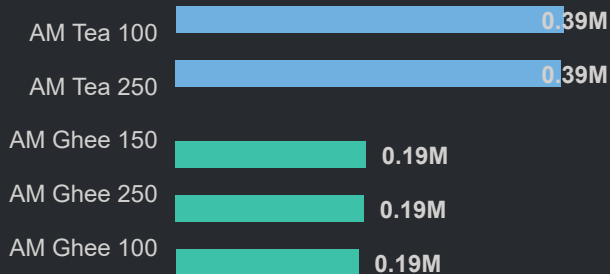


Order_qty

- Dairy products (AM Milk, AM Curd) are the most ordered while AM Ghee and Beverages (Tea) are the least ordered.

Category ● Beverages ● Dairy

Product



Order_qty

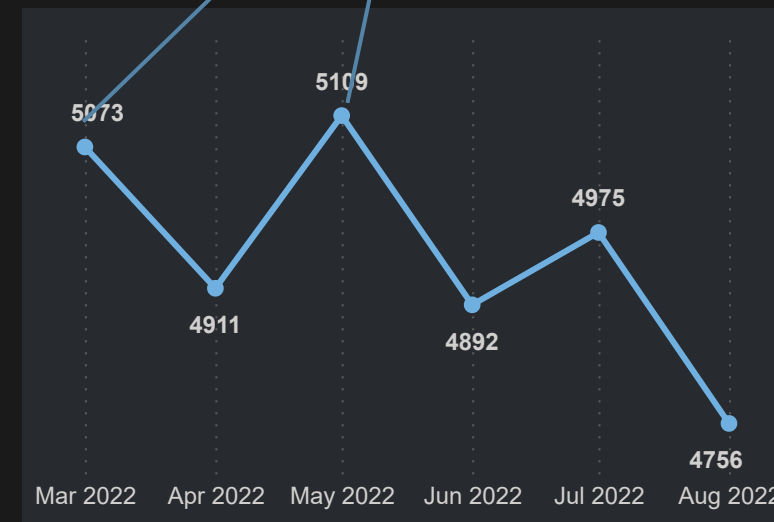
product_name	category	Not On Time In Full
AM Butter 500	Dairy	598
AM Biscuits 500	Food	595
AM Tea 500	Beverages	590
AM Biscuits 250	Food	583
AM Milk 250	Dairy	577

- Top 5 list of products orders which were not delivered OTIF during the months of March and May.

customer_name	Not On Time In Full
Lotus Mart	1404
Acclaimed Stores	1389
Coolblue	972
Vijay Stores	869
Info Stores	656

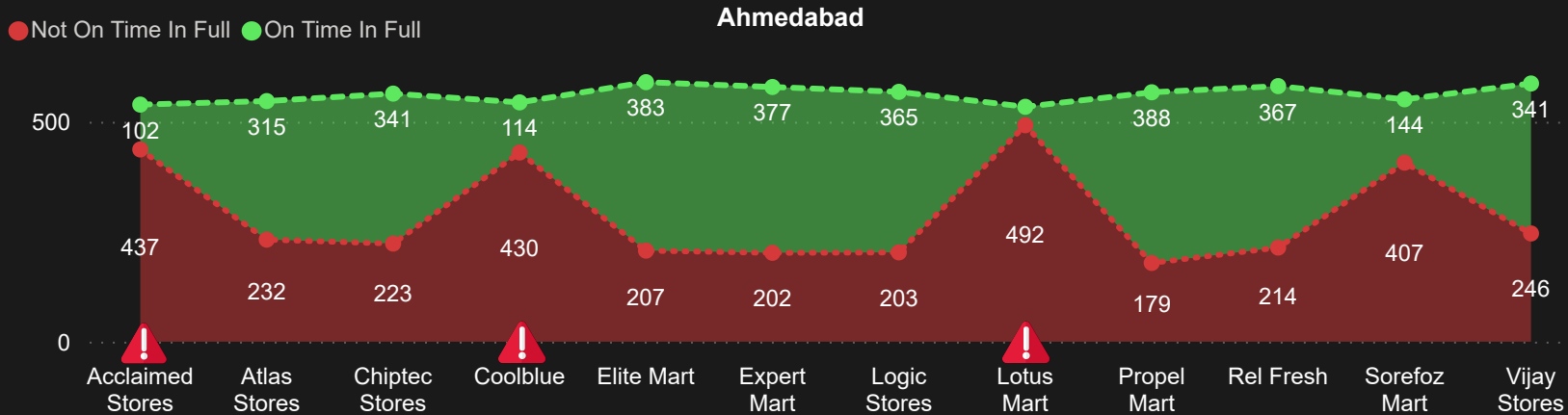
- Top 5 Customers' orders which were not delivered OTIF during the months of March and May.

- During the months of March and May, most orders were not delivered OTIF

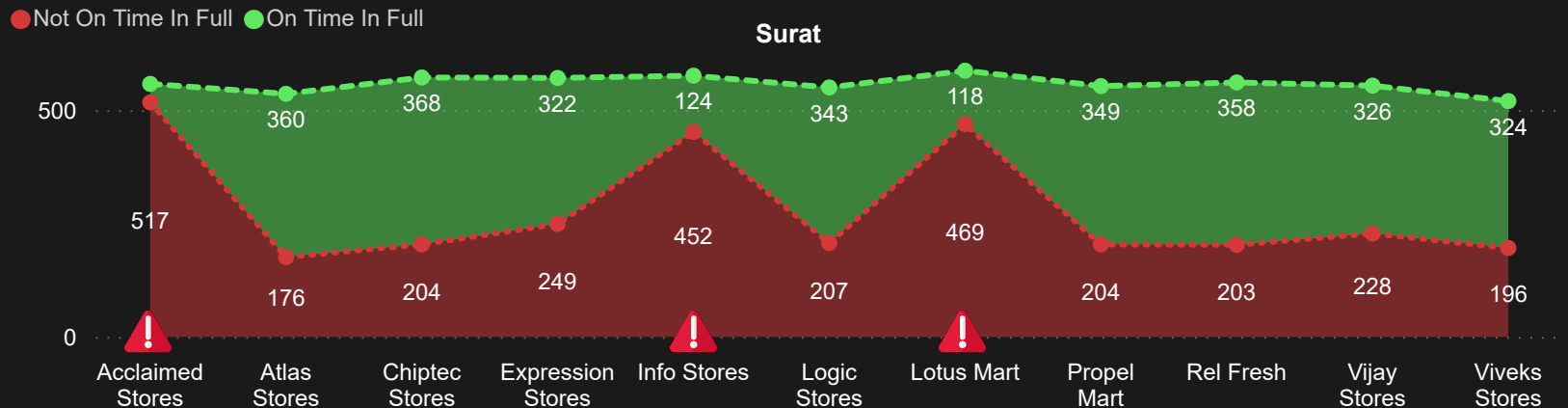




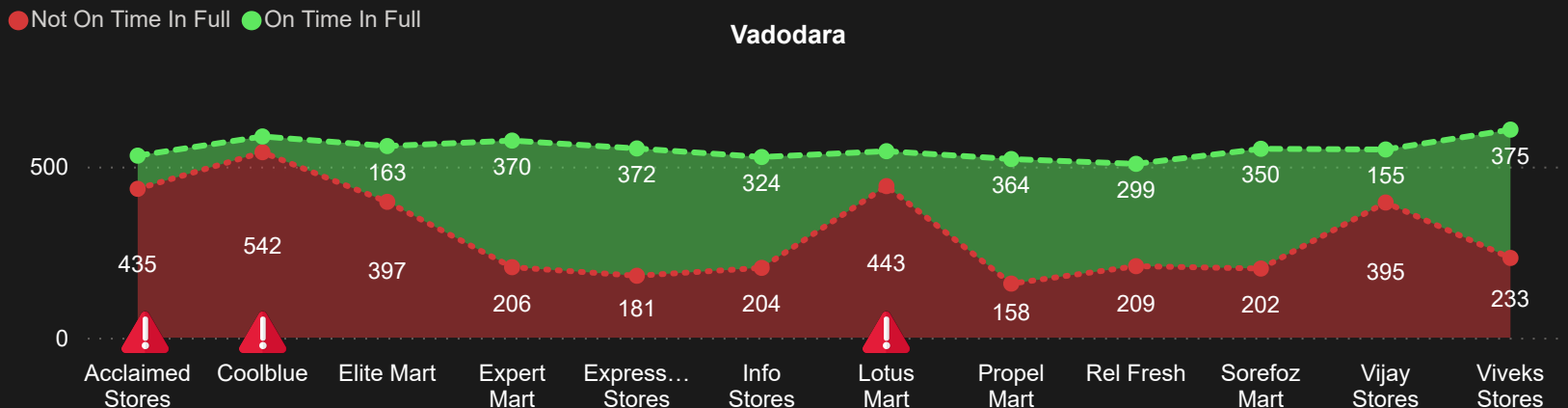
Insights (March and May)



Lotus Mart has the most number of orders which were not delivered On time and In full, followed by Acclaimed Stores and Coolblue.



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Lotus Mart has the most number of orders which were not delivered On time and In full, followed by Coolblue and Acclaimed Stores.

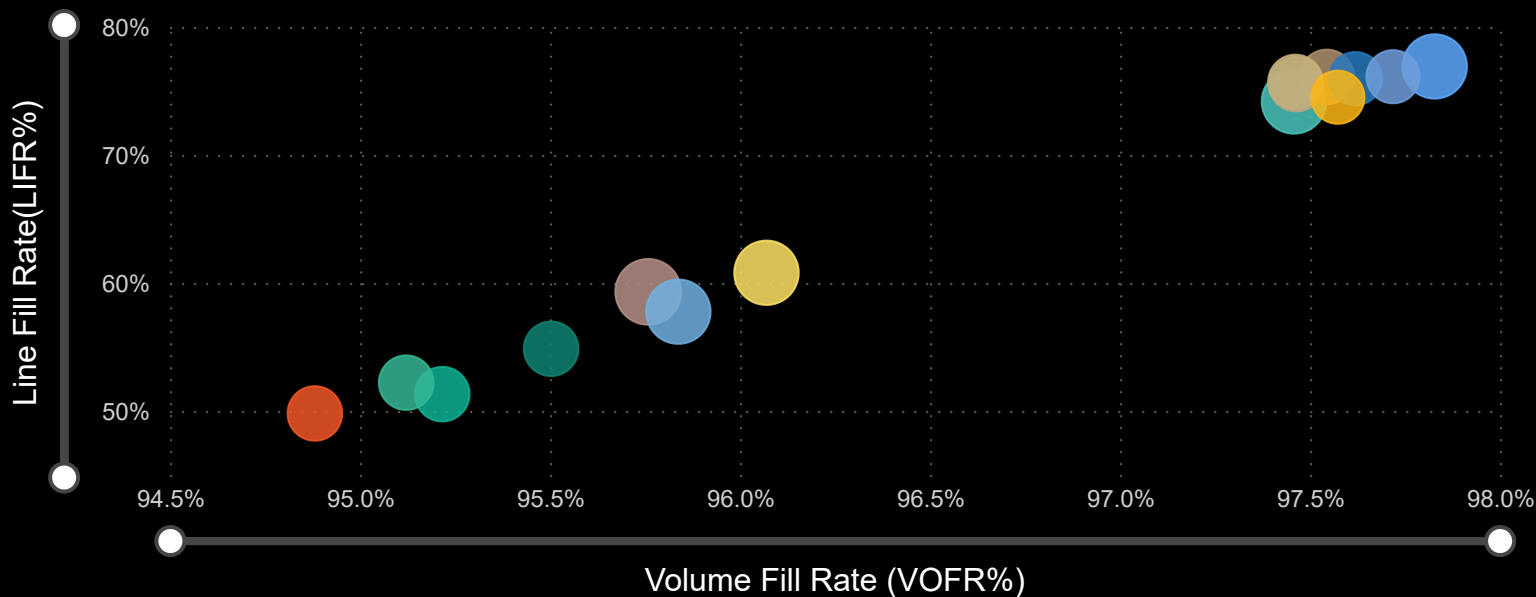


Insights (March and May)



month

Multiple selectio...



- Very Low OTIF % - **Acclaimed Stores, CoolBlue and Lotus Mart**
- Very High OTIF % - **Propel Mart, Logic Stores, Chiptec Stores**
- Should focus on the low OTIF% customers this is the reason why they are not renewing the contract

month	01 March 2022			01 May 2022			Total		
customer_name	OTIF %	OT %	IF %	OTIF %	OT %	IF %	OTIF %	OT %	IF %
Acclaimed Stores	10.94%	26.00%	45.93%	13.15%	28.04%	45.16%	12.03%	27.01%	45.55%
Coolblue	13.71%	28.47%	39.54%	10.83%	25.40%	40.85%	12.28%	26.94%	40.19%
Lotus Mart	13.10%	25.48%	47.00%	14.51%	25.30%	50.12%	13.81%	25.39%	48.56%
Info Stores	23.39%	83.43%	31.86%	18.54%	83.24%	27.99%	20.92%	83.33%	29.89%
Elite Mart	22.18%	85.49%	29.01%	21.63%	84.93%	27.66%	21.91%	85.22%	28.35%
Sorefoz Mart	20.42%	86.39%	27.03%	24.22%	85.37%	31.71%	22.39%	85.86%	29.47%
Vijay Stores	25.30%	82.94%	35.08%	24.38%	83.82%	34.23%	24.84%	83.38%	34.65%
Viveks Stores	31.97%	84.27%	42.05%	40.33%	80.48%	54.88%	35.99%	82.45%	48.23%
Expression Stores	35.36%	83.75%	48.21%	37.94%	81.56%	51.42%	36.65%	82.65%	49.82%
Expert Mart	35.27%	84.93%	46.58%	39.75%	85.99%	50.79%	37.49%	85.45%	48.66%
Rel Fresh	36.69%	85.15%	47.48%	38.44%	82.51%	51.02%	37.58%	83.82%	49.27%
Atlas Stores	38.99%	86.19%	48.69%	36.75%	80.62%	49.91%	37.86%	83.38%	49.31%
Chiptec Stores	38.21%	82.56%	51.99%	39.70%	83.71%	51.69%	38.91%	83.10%	51.85%
Logic Stores	43.60%	84.42%	55.66%	35.75%	81.69%	48.36%	39.53%	83.01%	51.88%
Propel Mart	40.54%	87.22%	49.75%	39.61%	86.11%	49.40%	40.07%	86.66%	49.57%
Total	28.17%	71.45%	43.34%	28.60%	70.54%	44.50%	28.38%	71.00%	43.92%