Quantifying U.S. GATT Trade Liberalization

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June 04, 2021

Overview

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Large-scale tariff reductions under General Agreement on Tariffs and Trade (GATT) as a result of 8 rounds of negotiations (1947-1994)

Negotiated tariff bindings (not necessarily applied tariffs)

Literature largely theoretical because we don't have good data on either applied or negotiated tariffs (Bown and Irwin 2017)

- LOTS of open research questions because the data isn't there
 - One exception: Bagwell, Staiger and Yurukoglu (2020) look at bargaining records for Torquay

Today: describe the tariff schedule data, its sources, our methods for digitizing it, preliminary findings for first five rounds

Pre-GATT

We take advantage of a large qualitative literature on historical trade policy (e.g., Irwin 2017)

• contextualize and interpret the data, find new data sources

Specifically for the United States:

- 1930: Smoot-Hawley Act implements massive upward revision of U.S. tariffs
- 1934: Backlash from Smoot-Hawley ⇒ Reciprocal Trade Agreements Act (RTAA)
 - President could reduce tariffs up to 50% without Congress
 - U.S. made about two dozen trade agreements by 1946

Data sources

Note that summary statistics throughout the paper for specific tariffs are *not* trade weighted; we are in the process of acquiring the trade data required to both trade weight summary statistics and compute *ad valorem* equivalents.

sources of data on the negotiated schedules and our process of acquiring, standardizing and digitizing key tariff schedules for the United States from 1930 to 1964 that cover the Smoot-Hawley unilateral tariffs of 1930 through the fifth round of the GATT (Section 3).

What's next?

- Concordances
 - Smoot-Hawley to TSUS
 - TSUS to HS
 - Smoot-Hawley to 1930's import classification system
- Add final three rounds
- Import volume and value data
 - Ad valorem equivalents
 - Trade weighting
 - Terms-of-trade analysis
- Eventually, other countries' schedules

Item level



Complications

- About 15% of items per round have both ad valorem and specific components to their tariff in a given round ("compound", following Teti 2020)
- Roughly 10% of items are "mixed", i.e. have either an ad valorem or specific rate, depending on which is higher
- About 2% of the items are "technical", e.g. defined on proportion of content that meets some criteria

All these are included in the following statistics for compound and ad valorem

Liberalization from 1930 to 1964

From the Smoot-Hawley tariffs (1930) to the Dillon Round (1964) both *ad valorem* and specific tariffs were cut roughly in half

- \bullet mean ad valorem tariff binding decreases from 39% to 18.9%
 - medians drop from 35% to 15%
- mean specific tariff binding decreases from 14¢ to 7¢
 - \bullet medians are much smaller, dropping from 0.38¢ to 0.21¢

Tables 1 and 2

(all tables refer to the numbers in data-paper.pdf; source code is in results.rmd)

Task 1

- Level 1: get Table 1 and Table 2 onto this slide and a new one that follows
- Level 2: see if there's some way to combine them into one table (I think this will be hard in terms of just fitting everything in, but worth a try if there's time). If you try it, leave the original two slides and just add a third so I can compare

Round-by-Round liberalization

Tables 3 and 4

Task 2: get tables 3 and 4 onto this and an additional new slide

Schedule titles

Task 3: get Schedule titles table onto this slide

Task 4:

- Level 1: get tables 6 and 7 onto two new slides
- Level 2: see if you can come up with a way to have clearer titles for the columns that still make sense (this may involve adding another level of header—one that goes across and labels mean vs. median; I think the add_header_above command in "schedules title" table will work)

Task 5: see if you can resize the graph on slide 5 so it fits

Importance of pre-GATT negotiations

Some lines see tariff increases

Very few changes between ad valorem and specific

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