REGISTERED NUMBER: 09518283 (England and Wales)

# Strategic Report, Report of the Directors and

# Financial Statements for the Year Ended 31 December 2018

<u>for</u>

**EFT Construction Limited** 



Haines Watts
Statutory Auditor
3rd Floor Pacific Chambers
11-13 Victoria Street
Liverpool
Merseyside
L2 5QQ

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# Company Information for the Year Ended 31 December 2018

DIRECTORS:

A Watts S Meechan

**REGISTERED OFFICE:** 

Cobden House 39a Cobden Road

Southport Merseyside PR9 7TR

REGISTERED NUMBER:

09518283 (England and Wales)

**AUDITORS:** 

Haines Watts Statutory Auditor

3rd Floor Pacific Chambers

11-13 Victoria Street

Liverpool Merseyside L2 5QQ

Strategic Report for the Year Ended 31 December 2018

The directors present their strategic report for the year ended 31 December 2018.

# **REVIEW OF BUSINESS**

After becoming an established business in the Industry, EFT Construction has built on its foundations of value and customer service to secure several medium-term contact awards across the public sector. This brings further financial stability in the form of recurring Revenue streams and underpins the credibility of the business in the Construction Sector.

The client base continues to increase, and exceptional work delivery has been rewarded through direct awards from existing customers as well as through new framework procurement offerings.

EFT Construction has focused on Education, Health Care as well as bespoke project delivery. Looking forward to the future, the business is now mature in terms of values driven, experienced skilled personnel to deliver the next stage of the business growth strategy. Relationships with clients are now well established and as such, EFT Construction are well positioned in the market to embark on the next stage of service diversification into Reactive Building Maintenance.

### PRINCIPAL RISKS AND UNCERTAINTIES

Competition and more specifically competitive pricing in the Market is a significant risk to the business. EFT Construction retain a relatively small employee base and service work through subcontractor use. This allows an agile approach to pricing regardless of contract size and reduces risks of overtrading as the Indirect Costs and Overheads of the business are well controlled.

# **FUTURE DEVELOPMENTS**

Key to future growth is the continuous development of Supply Chain. EFT Construction has a past track record of adding value to project delivery and has expanded its service portfolio in line with the strategic objective of Building, Maintaining and Protecting our client's assets.

ON BEHALF OF THE BOARD:

A Watts - Director

Date: 25.09.19

Report of the Directors for the Year Ended 31 December 2018

The directors present their report with the financial statements of the company for the year ended 31 December 2018.

# **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2018 to the date of this report.

A Watts S Meechan

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### **AUDITORS**

The auditors, Haines Watts, will be proposed for re-appointment at the forthcoming Annual General Meeting.

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:

A Watts - Director

Date: 25.09.19

# Report of the Independent Auditors to the Members of EFT Construction Limited

### **Opinion**

We have audited the financial statements of EFT Construction Limited (the 'company') for the year ended 31 December 2018 which comprise the Income Statement, Balance Sheet and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2018 and of its profit for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate;
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

# Report of the Independent Auditors to the Members of EFT Construction Limited

# Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you 1t, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Directors.

# Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

# Report of the Independent Auditors to the Members of EFT Construction Limited

# Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Mr Francis Murphy (Senior Statutory Auditor) for and on behalf of Haines Watts

for and on behalf of Haines Watt Statutory Auditor

3rd Floor Pacific Chambers

11-13 Victoria Street

Liverpool

Merseyside L2 5QQ

25/9/19

Date:

# Income Statement for the Year Ended 31 December 2018

Notes	31.12.18 £	31.12.17 £
TURNOVER	2,461,656	3,467,306
Cost of sales	2,091,041	3,116,779
GROSS PROFIT	370,615	350,527
Administrative expenses	339,824	377,730
OPERATING PROFIT/(LOSS) 4	30,791	(27,203)
Interest receivable and similar income	<u> </u>	96
PROFIT/(LOSS) BEFORE TAXATION	30,791	(27,107)
Tax on profit/(loss)	6,126	
PROFIT/(LOSS) FOR THE FINANCIAL YEAR	24,665	(27,107)

# EFT Construction Limited (Registered number: 09518283)

# **Balance Sheet**

# 31 December 2018

		31.12.18		31.12.17	
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	5		6,611		5,451
CURRENT ASSETS					
Stocks		156,005		169,499	
Debtors	` 6	537,469		493,373	
Cash at bank		15,836		164,473	
		709,310		827,345	
CREDITORS					
Amounts falling due within one year	7	704,415		774,015	
NET CURRENT ASSETS			4,895		53,330
TOTAL ASSETS LESS CURRENT			<del></del>		
LIABILITIES			11,506		58,781
			<del></del>		
CAPITAL AND RESERVES					
Called up share capital			1,002		1,002
Retained earnings			10,504		57,779
2.5			<del></del>		
SHAREHOLDERS' FUNDS			11,506		58,781

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

A Watts - Director

Notes to the Financial Statements for the Year Ended 31 December 2018

### 1. STATUTORY INFORMATION

EFT Construction Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

# 2. ACCOUNTING POLICIES

# Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

# Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, the amount of revenue can be measured reliably and it is probable that economic benefits will flow to the entity.

## Tangible fixed assets

Items over a value of £500 are capitalised. Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Plant and machinery etc

- 15% reducing balance

# Stocks

Work in progress is valued at the lower of cost and net realisable value.

Cost is calculated using the first-in, first-out method and includes all purchase, transport, and handling costs in bringing stocks to their present location and condition.

### Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

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Notes to the Financial Statements - continued for the Year Ended 31 December 2018

# 2. ACCOUNTING POLICIES - continued

# Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

## Basic financial instruments

The company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities such as trade and other accounts receivable and payable, loans from banks and loans to related parties. Trade and other debtors are measured at transaction price less any impairment. Trade and other creditors are measured at transaction price. Other financial liabilities, including bank loans are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

# 3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 18 (2017 - 16).

# 4. OPERATING PROFIT/(LOSS)

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The operating profit (2017 - operating loss) is stated after charging:

		£	£
Depreciation - owned assets		970	390
•		<del></del>	
TANGIBLE FIXED ASSETS			
		Fixtures	
	Plant and	and	
	machinery	fittings	Totals
	£	£	£
COST			
At 1 January 2018	1,980	3,861	5,841
Additions	1,270	860	2,130
At 31 December 2018	3,250	4,721	7,971
DEPRECIATION			
At 1 January 2018	196	194	390
Charge for year	402	568	970
At 31 December 2018	598	762	1,360
NET BOOK VALUE	<del></del>		
At 31 December 2018	2,652	3,959	6,611
At 31 December 2017	1,784	3,667	5,451
	<del></del>		

31.12.18

31.12.17

# Notes to the Financial Statements - continued for the Year Ended 31 December 2018

# 6. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

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		31.12.18	31.12.17
		£	£
	Trade debtors	444,448	339,787
	Amounts owed by group undertakings	9,520	9,804
	Other debtors	83,501	143,782
		537,469	493,373
7.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.18	31.12.17
		£	£
	Trade creditors	456,279	700,143
	Taxation and social security	46,835	14,753
	Other creditors	201,301	59,119
		704,415	774,015

### 8. RELATED PARTY DISCLOSURES

At the year ended 31 December 2018 the following amounts were outstanding:

An intercompany balance of £9,520 (2017: £9,804) is due from EFT Systems Limited.

During the year, the companies also traded with each other. EFT Systems subcontracted works to EFT Construction to the value of £540,295 net of VAT (2017: £1,746,256). At the year end the net trade balance owing to EFT Construction Limited is £10,520 (2017: £295,578).

EFT Construction Limited being a common subsidiary of the parent company, EFT Group Limited.

During the comparative year, EFT Construction Limited traded with EFT Electrical Installations Limited. EFT Construction subcontracted works to EFT Electrical Installations to the value of £96,471 net of VAT. At the year end the net trade balance owing to EFT Electrical Installations Limited is £115,766. The balance of this is still remaining at the year end.

EFT Electrical Installations Limited being a company also controlled by EFT Group Limited.

The following dividends were paid to the directors during the financial years under review.

	2018	2017
Mr S Meechan	£51,940	£31,940
Mr A Watts	£20,000	£nil

# 9. ULTIMATE CONTROLLING PARTY

The Company's parent company is EFT Group Limited, registered in England and Wales, with consolidated financial statements being obtained from Cobden House, 39a Cobden Road, Southport, PR9 7TR. The ultimate controlling party is Mrs H Ingham by virtue of her majority shareholding.