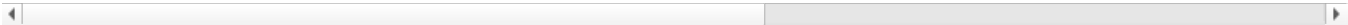


```
In [2]: import pandas as pd
df = pd.read_csv('order.csv')
df.head()
```

Out[2]:

	Row ID	Order ID	Order Date	Ship Date	Ship Mode	Customer ID	Customer Name	Segment	Country	City	...	Postal Code	Region	Prod
0	1	CA-2016-152156	11/8/2016	11/11/2016	Second Class	CG-12520	Claire Gute	Consumer	United States	Henderson	...	42420	South	FUR-10001
1	2	CA-2016-152156	11/8/2016	11/11/2016	Second Class	CG-12520	Claire Gute	Consumer	United States	Henderson	...	42420	South	FUR-10000
2	3	CA-2016-138688	6/12/2016	6/16/2016	Second Class	DV-13045	Darrin Van Huff	Corporate	United States	Los Angeles	...	90036	West	OFF-10000
3	4	US-2015-108966	10/11/2015	10/18/2015	Standard Class	SO-20335	Sean O'Donnell	Consumer	United States	Fort Lauderdale	...	33311	South	FUR-10000
4	5	US-2015-108966	10/11/2015	10/18/2015	Standard Class	SO-20335	Sean O'Donnell	Consumer	United States	Fort Lauderdale	...	33311	South	OFF-10000

5 rows × 21 columns

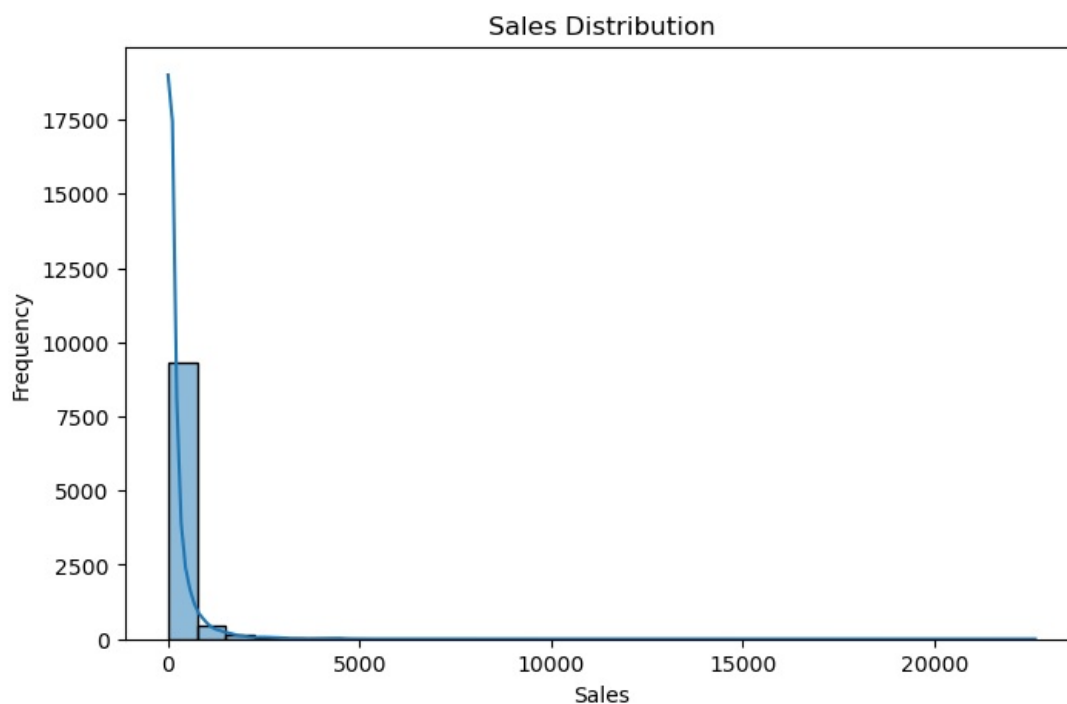


```
In [3]: df.info()
df.describe()
df.isnull().sum()
```

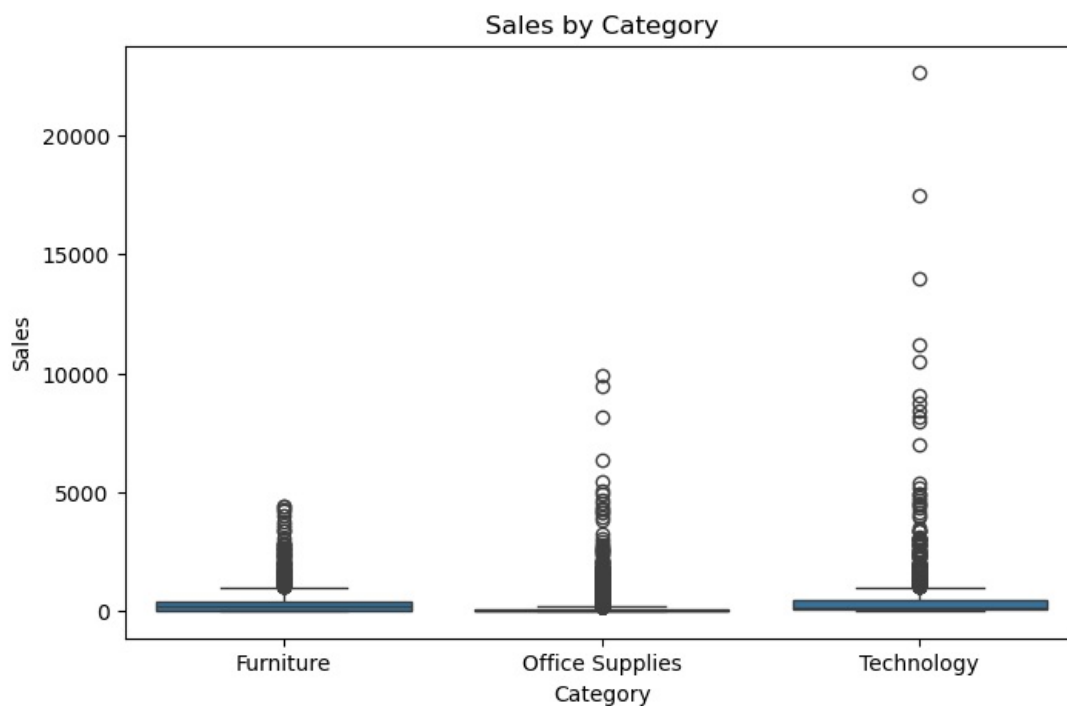
```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 9994 entries, 0 to 9993
Data columns (total 21 columns):
#   Column              Non-Null Count  Dtype
---  -
0   Row ID              9994 non-null  int64
1   Order ID            9994 non-null  object
2   Order Date          9994 non-null  object
3   Ship Date           9994 non-null  object
4   Ship Mode           9994 non-null  object
5   Customer ID         9994 non-null  object
6   Customer Name       9994 non-null  object
7   Segment             9994 non-null  object
8   Country             9994 non-null  object
9   City                9994 non-null  object
10  State               9994 non-null  object
11  Postal Code         9994 non-null  int64
12  Region              9994 non-null  object
13  Product ID          9994 non-null  object
14  Category            9994 non-null  object
15  Sub-Category        9994 non-null  object
16  Product Name        9994 non-null  object
17  Sales               9994 non-null  float64
18  Quantity            9994 non-null  int64
19  Discount            9994 non-null  float64
20  Profit              9994 non-null  float64
dtypes: float64(3), int64(3), object(15)
memory usage: 1.6+ MB
```

```
Out[3]: Row ID      0
Order ID    0
Order Date  0
Ship Date   0
Ship Mode   0
Customer ID 0
Customer Name 0
Segment     0
Country     0
City        0
State       0
Postal Code 0
Region      0
Product ID  0
Category    0
Sub-Category 0
Product Name 0
Sales       0
Quantity    0
Discount    0
Profit      0
dtype: int64
```

```
In [6]: import matplotlib.pyplot as plt
import seaborn as sns
plt.figure(figsize=(8,5))
sns.histplot(df['Sales'], bins=30, kde=True)
plt.title('Sales Distribution')
plt.xlabel('Sales')
plt.ylabel('Frequency')
plt.show()
```

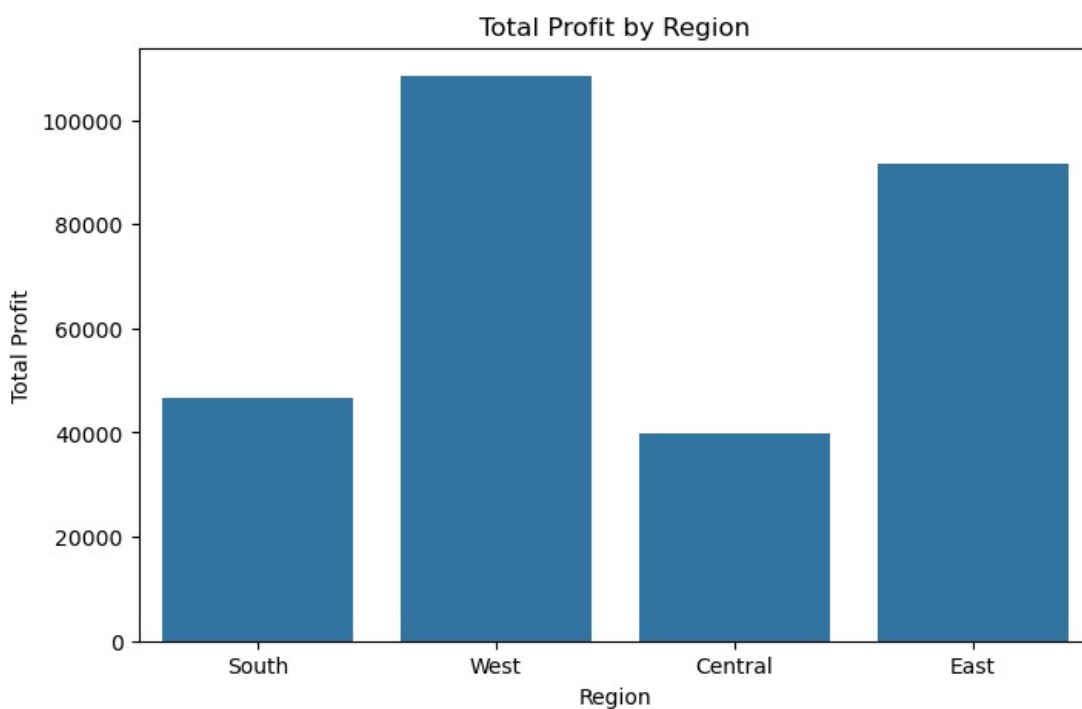


```
In [7]: plt.figure(figsize=(8,5))
sns.boxplot(x='Category', y='Sales', data=df)
plt.title('Sales by Category')
plt.xlabel('Category')
plt.ylabel('Sales')
plt.show()
```



In [ ]: Sales & Profit are highly skewed – a few large orders drive most revenue.

```
In [9]: plt.figure(figsize=(8,5))
sns.barplot(x='Region', y='Profit', data=df, estimator=sum, errorbar=None)
plt.title('Total Profit by Region')
plt.xlabel('Region')
plt.ylabel('Total Profit')
plt.show()
```



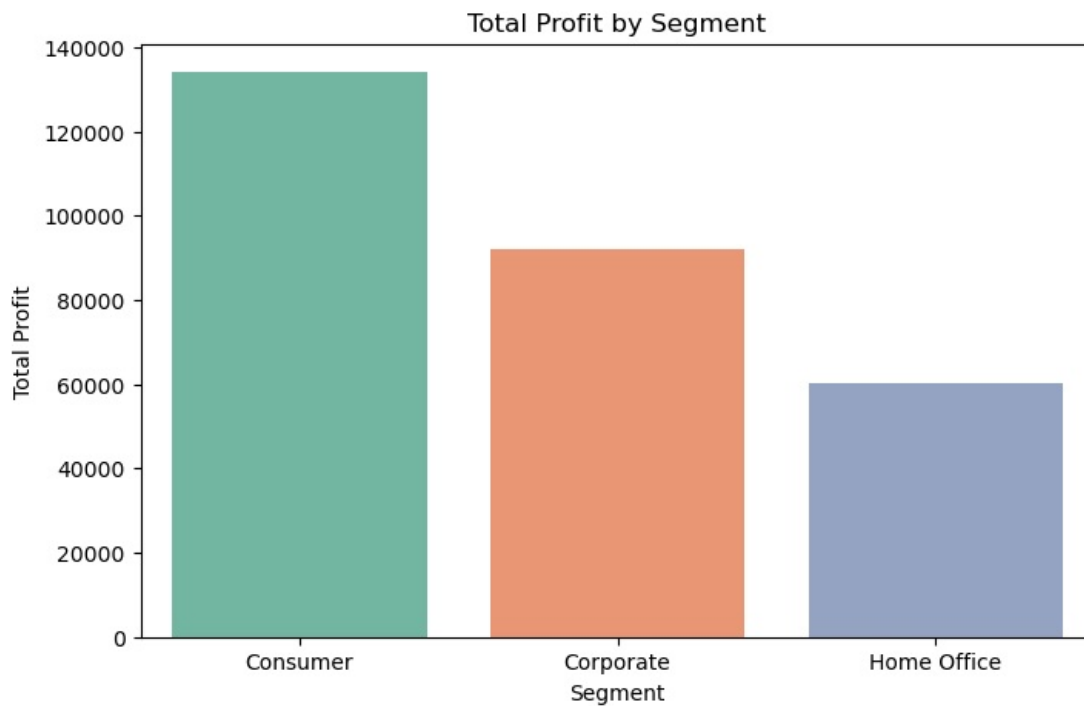
In [ ]: West region and Consumer segment are most profitable.

```
In [10]: plt.figure(figsize=(8,5))
sns.barplot(x='Segment', y='Profit', data=df, estimator=sum, errorbar=None, palette='Set2')
plt.title('Total Profit by Segment')
plt.xlabel('Segment')
plt.ylabel('Total Profit')
plt.show()
```

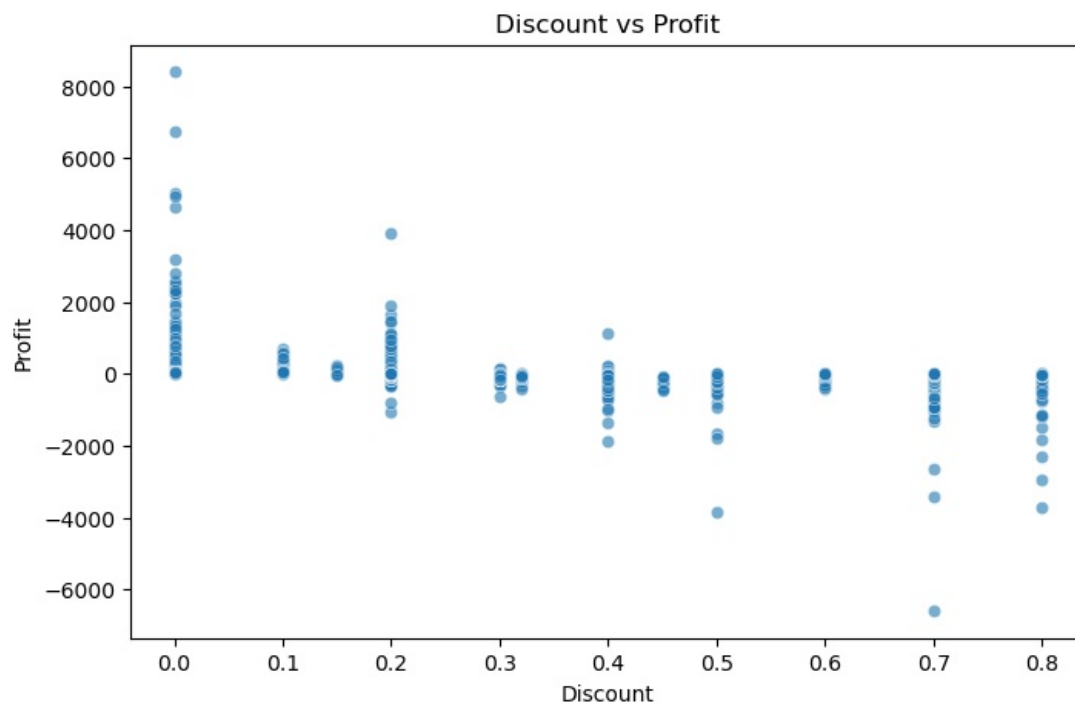
C:\Users\Kiruthika\AppData\Local\Temp\ipykernel\_18808\2157180158.py:2: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

```
sns.barplot(x='Segment', y='Profit', data=df, estimator=sum, errorbar=None, palette='Set2')
```



```
In [11]: plt.figure(figsize=(8,5))
sns.scatterplot(x='Discount', y='Profit', data=df, alpha=0.6)
plt.title('Discount vs Profit')
plt.xlabel('Discount')
plt.ylabel('Profit')
plt.show()
```



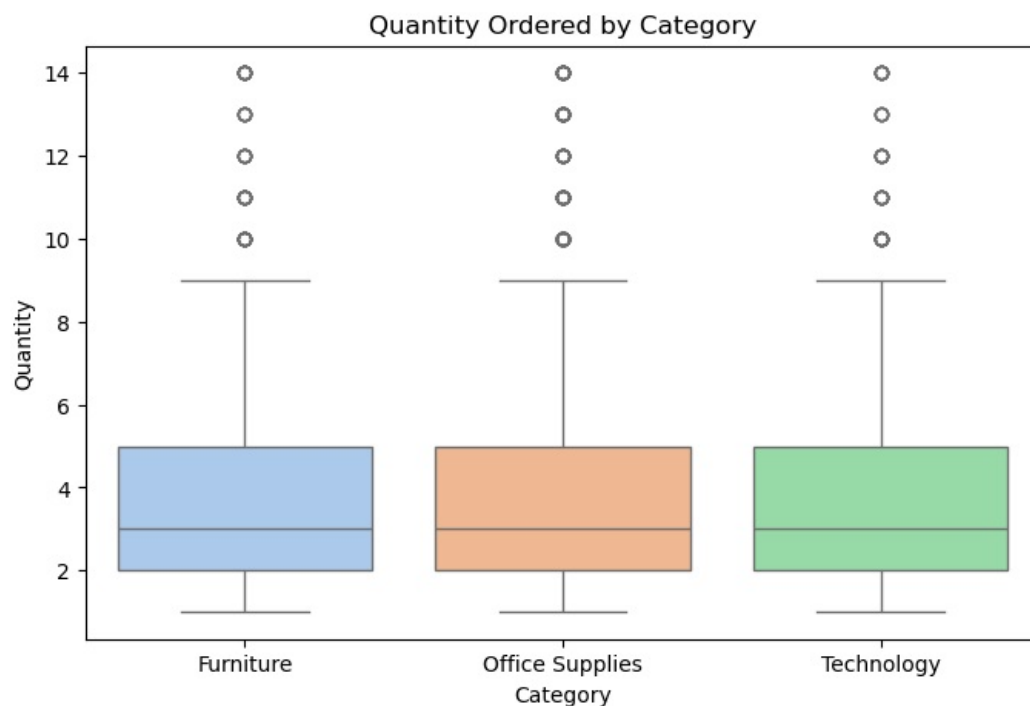
```
In [ ]:
```

```
In [12]: plt.figure(figsize=(8,5))
sns.boxplot(x='Category', y='Quantity', data=df, palette='pastel')
plt.title('Quantity Ordered by Category')
plt.xlabel('Category')
plt.ylabel('Quantity')
plt.show()
```

C:\Users\Kiruthika\AppData\Local\Temp\ipykernel\_18808\1710927016.py:2: FutureWarning:

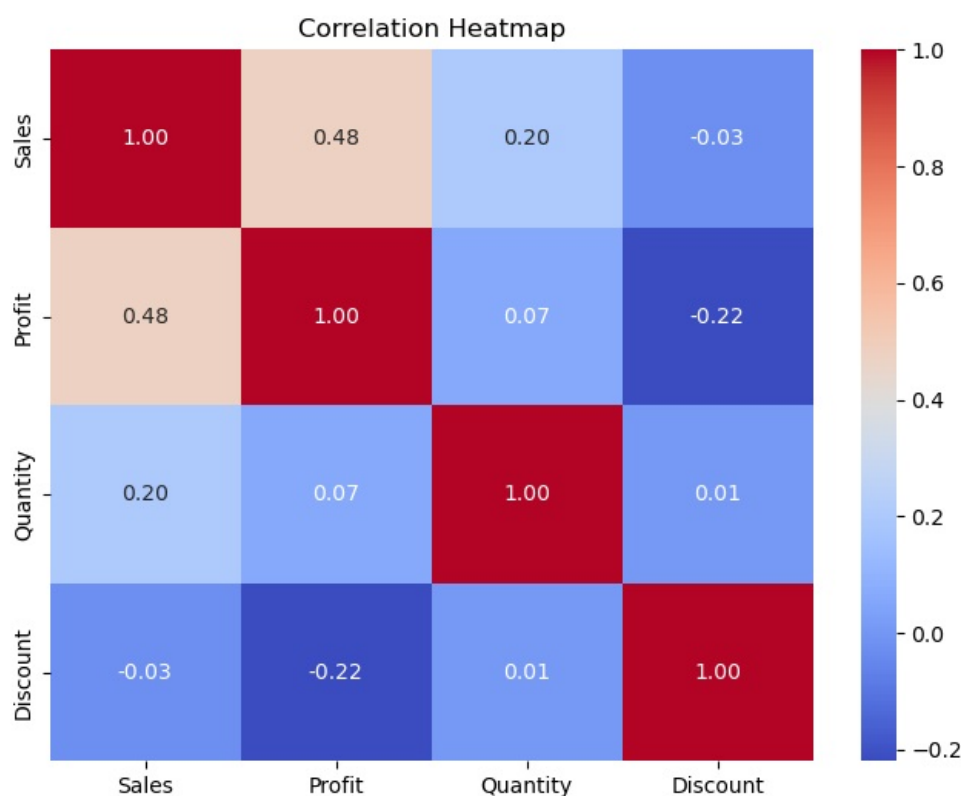
Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

```
sns.boxplot(x='Category', y='Quantity', data=df, palette='pastel')
```



In [ ]: South region **and** Home Office segment underperform.

```
In [13]: plt.figure(figsize=(8,6))
sns.heatmap(df[['Sales', 'Profit', 'Quantity', 'Discount']].corr(), annot=True, cmap='coolwarm', fmt=".2f")
plt.title('Correlation Heatmap')
plt.show()
```



In [ ]: Correlation heatmap- shows discount negatively impacts profit.

In [ ]: This EDA explored key patterns in Superstore order data, including sales, profit, discount, **and** customer segment. Key findings:

- Profit **is** unevenly distributed **and** sensitive to discount levels.
- Some categories **and** regions outperform others in revenue **and** profitability.
- Segment **and** Ship Mode choices influence performance **and** may guide strategy.

In [ ]: